

Entergy Services, Inc. 639 Loyola Avenue P. O. Box 61000 New Orleans. LA 70161-1000 Tel 504 576 2984 Fax 504 576 5579 hbarton@entergy.com

Harry M. Barton Senior Counsel Legal Department -- Regulatory

September 29, 2017

Via Hand Delivery

Lora W. Johnson, CMC Assistant Clerk of Council Room 1E09, City Hall 1300 Perdido Street New Orleans, LA 70112

Re: In Re: Resolution Regarding Proposed Rulemaking to Establish Integrated Resource Planning Components and Reporting Requirements for Entergy New Orleans, Inc. (Docket No. UD-08-02)

Dear Ms. Johnson:

Enclosed please find an original and three copies of the Application of Entergy New Orleans, Inc. for Approval of the Supplemental and Amended Implementation Plan for the Program Years 7 through 9 of the Energy Smart Plan with exhibits attached thereto. Due to the voluminous nature of the exhibits, they have been provided to you on a compact disc, with no paper copies being provided. Please file an original and two copies into the record in the above-referenced matter, and return a date-stamped copy to our courier.

Should you have any questions regarding the above matter, please don't hesitate to contact me at 504-576-2984. Thank you for your assistance with this matter.

Sincerel

Harry M. Barton

SEP 2 9 2017

HMB/bkd Enclosures

cc: Official Service List (via email)

ou 8 4 15

# **BEFORE THE**

# COUNCIL OF THE CITY OF NEW ORLEANS

IN RE: RESOLUTION REGARDING	)	
PROPOSED RULEMAKING TO	)	
ESTABLISH INTEGRATED	)	
RESOURCE PLANNING	)	DOCKET NO. UD-08-02
COMPONENTS AND REPORTING	)	
REQUIREMENTS FOR	)	
ENTERGY NEW ORLEANS, INC.	)	

# APPLICATION OF ENTERGY NEW ORLEANS, INC. FOR APPROVAL OF THE SUPPLEMENTAL AND AMENDED IMPLEMENTATION PLAN FOR PROGRAM YEARS 7 THROUGH 9 OF THE ENERGY SMART PLAN

Entergy New Orleans, Inc. ("Entergy New Orleans" or "ENO") respectfully submits to the Council for the City of New Orleans (the "Council") this Application for Approval of the Supplemental and Amended Implementation Plan for Program Years 7 Through 9 of the Energy Smart Plan (the "Supplemental Application"), and in support of this Supplemental Application, ENO respectfully states as follows:

I.

On February 13, 2017, in accordance with Resolution No. R-17-31, dated January 26, 2017, ENO filed its Application for Approval of the Implementation and Cost Recovery Plan for Energy Smart Program Years 7-9 (the "Application"). Resolution R-17-31 also approved ENO's selection of CB&I Environmental and Infrastructure, Inc. (subsequently renamed "APTIM")<sup>2</sup> as the Third Party Administrator, Accelerated Innovations, LLC ("AI") as the

<sup>&</sup>lt;sup>1</sup> ENO's Application contains a thorough summary of the procedural history of the Energy Smart Program and the various Council Resolutions and actions associated therewith. ENO will not repeat that discussion in this Supplemental Application as this filing is intended to supplement ENO's Application.

<sup>&</sup>lt;sup>2</sup> On July 7, 2017, CB&I Environmental & Infrastructure, Inc. received approval from the Louisiana Secretary of State for an Amendment to its Articles of Incorporation to change its name to APTIM Environmental and Infrastructure, Inc. ENO notified the Council's Advisors and the Council's Utility Regulatory Office of this name change on July 11, 2017. The Third Party Administrator is referred to as APTIM throughout this filing, but documents attached hereto issued prior to July 7, 2017 still refer to the entity as CB&I.

Behavioral Program Implementer, and ADM Associates ("ADM") as the Third Party Evaluator for Energy Smart.

II.

In the Application, APTIM and ENO presented three potential funding scenarios for Program Years 7-9. The first funding scenario maintained the same level of funding as Program Year 6 throughout Program Years 7-9. The second scenario used funding levels that would be required to attempt to increase savings by 0.2% annually and to put the programs on a track to achieve kWh savings that amount to 2% of total annual sales. The third scenario used the funding levels in the Final 2015 IRP. Council Resolution R-17-176 (the "Resolution") resolved that "Scenario 2 presented in the Application is consistent with the annual kWh savings goal of 0.2% per year described in Council Resolution R-15-599."

# III.

In the Resolution, the Council approved the individual programs described in the Application, but not the program budget levels and utility incentive level. The Resolution further required ENO to host at least three technical conferences to address certain concerns related to the Application including, but not limited to, the following: "(1) resolve the inconsistencies in DSM measure level costs and savings of the proposed program structure when compared to the DSM Portfolio of the 2015 Final IRP; (2) resolve inconsistencies in the Scenario budget analysis and supporting models of the Application; (3) assess whether the Residential Direct Load Control Pilot, Behavioral Pilot and Algiers Smart Thermostat Pilot implemented in 2016 should be fully implemented with the programs proposed in the Application; (4) evaluate stakeholders proposed changes to the programs listed in the Application including, but not limited to, a residential HVAC replacement program, and combining the home performance with Energy Star program budget with the low income program budget; (5) determine the impact of all program

design changes on the proposed budget framework; (6) ensure that the estimated kWh savings derived from the evaluation of the pilot programs and any Energy Smart Program design changes meet the kWh savings goal approved by the Council in [resolution R-17-176]; (7) assess the status, adequacy and specific use of the New Orleans Technical Resource Manual as a critical resource in supporting the design and performance evaluation of the measures and programs proposed for Energy Smart; (8) evaluate the feasibility of an additional program year related goal related to peak kW reduction; and (9) determine the appropriate individual program redesign to adjust the Program Year 7 budget and savings to a nine-month basis."

# IV.

In compliance with the Council's directives, ENO held five technical conferences on the following dates to address the above issues and other issues raised by stakeholders:

- April 19, 2017 Technical Conference 1A
- April 27, 2017 Technical Conference 1B
- May 12, 2017 Technical Conference 2
- July 6, 2017 Technical Conference 3
- August 31, 2017 Technical Conference 4

A summary of each of the technical conferences is provided in the accompanying Supplemental and Amended Implementation Plan Report (the "Report"), which is attached hereto as Exhibit 1.

# V.

The Resolution also directed ENO to file a "Supplemental and Amended Implementation Plan for Program Years 8 and 9" no later than October 1, 2017. In compliance with this directive, ENO attaches the Supplemental and Amended Implementation Plan ("Supplemental Plan") hereto as Exhibit 2. The Supplemental Plan is designed to maximize the likelihood that ENO can meet the Scenario 2 savings targets, but does not guarantee that ENO can achieve these aggressive energy savings targets. Ordering Paragraph 7 of the Resolution also enumerates

several additional requirements for the Supplemental Plan. The attached Report details ENO's efforts to comply with each of these requirements.

VI.

The table below shows the projected savings and program costs associated with the Supplemental Plan, which are consistent with the Council's annual incremental kWh savings goal of 0.2% per year, described in Council Resolution R-15-599.

ENERGY SMART PROJECTED SAVINGS					
	kWh		\$	\$	
	Legacy	Algiers	Legacy	Algiers	
Program Year 7	18,572,876	1,375,801	\$ 6,069,881	\$ 554,185	
Program Year 8	42,988,811	3,110,496	\$ 11,430,500	\$ 968,779	
Program Year 9	50,266,105	3,628,289	\$ 13,340,182	\$ 1,073,538	
Total	111,827,792	8,114,586	\$ 30,840,563	\$ 2,596,502	

# VII.

The program costs set forth above do not include the Utility Performance Incentive ("UPI") that the Resolution authorizes ENO to recover. The PY 7-9 Budget for the Supplemental and Amended Implementation Plan (the "Budget"), attached hereto as Exhibit 3, does include the UPI amount authorized by the Council in the Resolution. That amount is \$530,00.00 and \$49,000 for achieving 100% of the savings targets adopted by the Council for ENO Legacy and Algiers, respectively. These UPI levels were adopted in Resolution R-15-140, when savings targets for Program Year 6 were 18,455,541 kWh and 1,398,536 kWh for ENO Legacy and Algiers, respectively. The Resolution directed that "the utility incentive amount and incentive structure previously approved in Resolution R-15-140 ... be maintained."

#### VIII.

In the Advisors' "Observations & Conclusions for Council Consideration ENO's February 13, 2017 Filing Approval of Energy Smart Program Years 7-9," which were submitted

on March 14, 2017, the Advisors recommended, "that the Council maintain the performance-based utility incentive structure, based on a kWh savings goal, approved in R-15-140." The Advisors also recommended that "For Program Years 7-9 ... the current incentive amounts for achieving 100% of the kWh savings goal **should be increased** an appropriate amount proportional to kWh savings goals projected under the scenario approved by the Council." Despite the Advisors' recommendation that the incentive structure be maintained, but the incentive amount should be increased in proportion to the savings goals adopted by the Council, the Resolution maintained the incentive structure, but did not increase the incentive amount "an appropriate amount proportional to kWh savings goals projected under the scenario" the Council adopted in the Resolution.

# IX.

The calculations, bill impact estimates, and the Budget presented with this Supplemental Application comply with the Resolution's directives as to the UPI amount. However, ENO urges the Council to reconsider acting on the above quoted recommendation from the Advisors, which recognizes the significantly increased efforts and risk of penalty associated with Scenario 2's significantly increasing kWh goals, which ENO may not ultimately be able to achieve. Tables depicting the proportionate increase in the UPI calculated in line with the Advisors' March 14, 2017 recommendations are depicted below:

-

<sup>&</sup>lt;sup>3</sup> See Advisors' March 14, 2017 "Observations & Conclusions for Council Consideration ENO's February 13, 2017 Filing Approval of Energy Smart Program Years 7-9" at page 11.

<sup>&</sup>lt;sup>4</sup> *Id.* at pg. 2, Conclusion 7, emphasis added.

ENO Legacy						
	Savings Goal	Increase per year as	UP	I at 100% of		
	(kWh)	compared to PY6		Goal		
Program Year 5	16,457,612		\$	530,000		
Program Year 6	18,455,541		\$	530,000		
Program Year 7 (Projected						
over Twelve Months)	24,763,835	34%	\$	711,159		
Program Year 8	42,988,811	133%	\$	1,234,538		
Program Year 9	50,266,105	172%	\$	1,443,525		

ENO Algiers					
	a . a .	-	11D1 . 1000/ C		
	Savings Goal	Increase per year as	UPI at 100% of		
	(kWh)	compared to PY6	Goal		
Program Year 5	1,380,971		\$ 49,000		
Program Year 6	1,398,536		\$ 49,000		
Program Year 7 (Projected over					
Twelve Months)	1,834,401	31%	\$ 64,271		
Program Year 8	3,110,496	122%	\$ 108,981		
Program Year 9	3,628,289	159%	\$ 127,123		

# X.

The Resolution also authorized the use of "the \$11.8 million balance of Energy Smart funds for the ENO Legacy Energy Smart program as of April 1, 2017 ... to continue funding of the ENO Legacy Energy Smart programs until Council action on incremental ratepayer funding is required, as anticipated in 2018." As discussed in the Report, ENO estimates that such incremental ratepayer funding will be required by June of 2018.

# XI.

The Resolution further provided that "the Council will determine the method of allocation for additional ratepayer funding requirements to each customer class, as well as the

6

<sup>&</sup>lt;sup>5</sup> See R-17-176 at Ordering Paragraph 2.

specific cost recovery mechanism." *Id.* The Council also ordered that "ENO shall be permitted to collect the costs of implementing programs related to Program Year 7 from April 1, 2017 forward." *Id.* at Ordering Paragraph 3.

#### XII.

In furtherance of the Council's determinations in this regard, the Resolution ordered that the Supplemental Plan include "the specific customer class allocation and bill impact cost recovery mechanism related to any incremental ratepayer funding that will be required for Program Years 8 and 9 based upon the Advisors' recommendation as contained [in the Resolution." The referenced recommendations stated as follows:

"[T]he Advisors recommended that ratepayer funding requirements for Scenario 2 should be allocated to each customer class based upon the cost of the Energy Smart programs or program expenditures projected for each customer class, as determined within the final approved Energy Smart detailed program design so as to reflect the regulatory principle of the benefits and burdens test. Within each customer class, the additional ratepayer funding would be recovered on the basis of the non-fuel (base rate) portion of the monthly bill..." *Id.* at pgs. 22-23.

# XIII.

In compliance with these requirements, ENO's Report sets forth the bill impact costs associated with three proposed options for cost recovery mechanisms that conform to the Advisors' recommendations as quoted above and discussed more fully in the Resolution. The Report also discusses the mechanics and attributes associated with each option.

**WHEREFORE**, ENO respectfully requests that this Council issue a Resolution:

- 1. Approving the programs contained in ENO's Supplemental and Amended Implementation Plan, as proposed with this Supplemental Application, through December 31, 2019;
- 2. Approving the level of funding and associated kWh savings recommended for the programs set forth in the Supplemental and Amended Implementation Plan;

- 3. Approving a Utility Performance Incentive amount that increases the amount set forth in Resolution R-15-140 by an appropriate amount proportional to kWh savings goals projected under Scenario 2, while maintaining the incentive structure of R-15-540;
- 4. Approving one of the interim cost-recovery mechanisms proposed in the Supplemental and Amended Implementation Plan Report to fund the Energy Smart programs and Utility Performance Incentive until base rates are adjusted to incorporate these costs;
- 5. Granting ENO the opportunity to revise elements of the Supplemental and Amended Implementation Plan should material changes to circumstances and expectations arise; and
- 6. Granting all other general and equitable relief that the law and the nature of this proceeding may permit or require.

Respectfully submitted:

BY:

Timothy S. Cragin, Bar No. 22313
Brian L. Guillot, Bar No. 31759
Alyssa Maurice-Anderson, Bar No. 28388
Harry Barton, Bar No. 29751
639 Loyola Avenue, Mail Unit L-ENT-26 E
New Orleans, Louisiana 70113

Telephone: (504) 576-2984 Facsimile: (504) 576-5579

ATTORNEYS FOR ENTERGY NEW ORLEANS, INC.

# CERTIFICATE OF SERVICE <u>Docket No. UD-08-02</u>

I hereby certify that I have served the required number of copies of the foregoing report upon all other known parties of this proceeding, by the following: electronic mail, facsimile, overnight mail, hand delivery, and/or United States Postal Service, postage prepaid.

Lora W. Johnson Clerk of Council Council of the City of New Orleans City Hall, Room 1E09 1300 Perdido Street New Orleans, LA 70112

Connolly A. Reed
Council Utilities Regulatory Office
City of New Orleans
City Hall, Room 6E07
1300 Perdido Street
New Orleans, LA 70112

David Gavlinski Interim Chief of Staff New Orleans City Council City Hall, Room 1E06 1300 Perdido Street New Orleans, LA 70112 Rebecca Dietz
Bobbie Mason
City Attorney Office
City Hall, Room 5E03
1300 Perdido Street
New Orleans, LA 70112

Pearlina Thomas, Chief of Staff

W. Thomas Stratton, Jr., Director

Beverly Gariepy Department of Finance City Hall, Room 3E06 1300 Perdido Street New Orleans, LA 70112 Hon. Jeffery S. Gulin 3203 Bridle Ridge Lane Lutherville, MD 21093

Clinton A. Vince, Esq. Presley R. Reed, Jr., Esq. Emma F. Hand, Esq. Dentons US LLP 1900 K Street, NW Washington, DC 20006 Basile J. Uddo, Esq. J.A. "Jay" Beatmann, Jr. c/o Dentons US LLP The Poydras Center 650 Poydras Street, Suite 2850 New Orleans, LA 70130-6132

Walter J. Wilkerson, Esq. Kelley Bazile Wilkerson and Associates, PLC The Poydras Center, Suite 1913 650 Poydras Street New Orleans, LA 70130 Joseph A. Vumbaco, P.E. Victor M. Prep Joseph W. Rogers Cortney Crouch Legend Consulting Group Limited 8055 East Tufts Avenue Suite 1250 Denver, CO 80237-2835 Errol Smith, CPA Bruno and Tervalon 4298 Elysian Fields Avenue New Orleans, LA 70122

Timothy S. Cragin, Esq.
Brian L. Guillot, Esq.
Alyssa Maurice-Anderson, Esq.
Harry M. Barton, Esq.
Karen Freese, Esq.
Entergy Services, Inc.
Mail Unit L-ENT-26E
639 Loyola Avenue
New Orleans, LA 70113

Jeff Cantin, President
Heather Pohnan
Gulf States Renewable Energy Industries
Association
643 Magazine Street, Suite 102
New Orleans, LA 70130

Rick Boyd The Folger Coffee Company 14601 Old Gentilly Road New Orleans, LA 70129

Fred M. Mazurski, CEM, CDSM Energy USG Corporation 550 West Adams Street Chicago, IL 60661-3676

Logan Atkinson Burke Forest Wright Sophie Zaken Alliance for Affordable Energy 4505 S. Claiborne Ave New Orleans, LA 70125 Gary E. Huntley Entergy New Orleans, Inc. Mail Unit L-MAG-505B 1600 Perdido Street New Orleans, LA 70112

Polly S. Rosemond Derek Mills Entergy New Orleans, Inc. Mail Unit L-MAG-505B 1600 Perdido Street New Orleans, LA 70112

Seth Cureington

Joseph J. Romano, III Suzanne Fontan Therese Perrault Danielle Burleigh Entergy Services, Inc. Mail Unit L-ENT-4C 639 Loyola Avenue New Orleans, LA 70113

Ernest L. Edwards, Jr. Law Offices of Ernest L. Edwards Jr. APLC 300 Lake Marina Avenue, Unit 5BE New Orleans, LA 70124

Joshua Smith Staff Attorney Sierra Club Environmental Law Program 2101 Webster St. Suite 1300 Oakland, CA 94612

Benjamin Norwood Skelly McCay Beth Galante Posigen Solar Solutions 819 Central Avenue, Suite 210 Jefferson, La 70121 Mark Zimmerman Air Products and Chemicals, Inc. 7201 Hamilton Boulevard Allentown, PA 18195-1501

Andreancecia Morris Tessa Hartley Greater New Orleans Housing Alliance 4640 S. Carrollton Ave., Suite 160 New Orleans, LA 70119

Luke F. Piontek, Judith Sulzer, Roedel, Parsons, Koch, Blache, Balhoff & McCollister 1515 Poydras Street, Suite 2230 New Orleans, LA 70112 Robert L. Suggs, Jr., CEO South Coast Solar, LLC 2605 Ridgelake Drive Metairie, LA 70002

Myron Katz Building Science Innovators, LLC 302 Walnut Street New Orleans, LA 70118

James E. Thompson III Sewerage and Water Board 625 St. Joseph St., Room 201 New Orleans, LA 70165

New Orleans, Louisiana, this 29<sup>th</sup> day of September 2017.

Harry M. Barton