

ENTERGY NEW ORLEANS, INC.  
CITY OF NEW ORLEANS  
Docket No. UD-17-03

Response of: Entergy New Orleans, Inc.  
to the First Set of Data Requests  
of Requesting Party: Advisors to the Council  
of the City of New Orleans

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Question No.: Advisors 1-3

Part No.:

Addendum:

Question:

Please provide all workpapers and analysis in native electronic format with all formulas and data sources in tact (i.e. Excel) that were provided to ENO for each of the 2012 and 2015 DSM Potential Studies.

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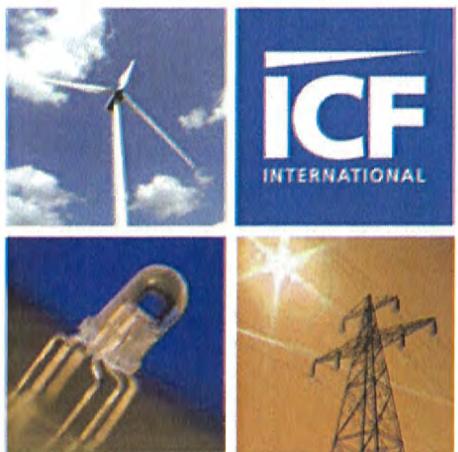
Response:

See the attached.

Information responsive to this request has been designated as Highly Sensitive Protected Material (“HSPM”) under the terms of the provisions of the Official Protective Order adopted pursuant to Council Resolution R-07-432 relative to the disclosure of Protected Material and is being provided in accordance with the same.

See the HSPM attachments.

See also Supplement 1 of the 2015 ENO Integrated Resource Plan.



Entergy New Orleans, Inc.

**Achievable  
Demand Side  
Management  
Potential Study**

Final Report

October 30, 2012

**Prepared for**  
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12-045



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## List of Acronyms & Abbreviations

ACEEE	American Council for an Energy-Efficient Economy
ASHRAE	American Society of Heating, Refrigerating and Air-Conditioning Engineers
C&I	Commercial and Industrial sectors
CBECS	U.S. Energy Information Administration Commercial Building Energy Consumption Survey
CFL	Compact Fluorescent Lamp
DOE	U.S. Department of Energy
DR	Demand Response
DSM	Demand Side Management
EBAU	Expanded Business As Usual
EE	Energy Efficiency
EEPMM	ICF's Energy Efficiency Potential Model
EIA	U.S. Energy Information Administration
EISA	U.S. Energy Independence and Security Act of 2007
EM&V	Evaluation, Measurement and Verification
ENO	Entergy New Orleans, Inc.
EPRI	Electric Power Research Institute
ESI	Entergy Services, Inc.
FERC	Federal Energy Regulatory Commission
GCR	GCR & Associates
HPwES	Home Performance with ENERGY STAR
HVAC	Heating, Ventilation, and Air Conditioning
ICF	ICF International
IECC	International Energy Conservation Code
IRP	Integrated Resource Plan
KEMA	DNV KEMA, Inc.
LED	Light Emitting Diode
MECS	U.S. Energy Information Administration Manufacturing Energy Consumption Survey
Non-Res	Non-Residential sectors (commercial and industrial)
NTG	Net-to-Gross ratio
PAC	Program Administrator Cost test
PCT	Participant Cost Test
PV	Photovoltaic
REF	Reference case DSM potential
RASS	Residential Appliance Saturation Survey
Res	Residential sector
RIM	Ratepayer Impact Measure cost-effectiveness test
SEER	Seasonal Energy Efficiency Ratio
SPO	Entergy System, Inc.'s System Planning and Operations group
TRC	Total Resource Cost Test
TVA	Tennessee Valley Authority

## **1. Executive Summary**

### **1.1. Purpose and Objectives**

This report summarizes the results of a demand side management (DSM) potential analysis (Study) conducted by ICF International for Entergy Services, Inc. (ESI). The purpose of the analysis was to develop high-level, long-run achievable DSM program potential estimates appropriate for inclusion in the Entergy Electric System's and Entergy Operating Companies' Integrated Resource Planning (IRP) analyses. Consistent with IRP requirements, this Potential Study includes forecasts covering a 20 year planning horizon (2012-2031). This document summarizes the Potential Study estimates for Entergy New Orleans, Inc. (ENO). ESI's System Planning and Operations group (SPO) primary requirements from the Potential Study were hourly load-shapes and cost projections representing three levels—low, reference, and high—of achievable DSM program savings from 2012 through 2031. These load-shapes and costs were the demand side inputs into the Entergy Electric System's and ENO's IRP analyses.

The long-run planning nature of the Potential Study means that results should not be applied directly to short-term DSM planning activities, including, but not limited to, program implementation plans or utility goal setting. Long-run program assumptions do not necessarily translate well for actual implementation in the short-term and may not reflect regulatory or other constraints. Program plans require a different level of attention to program design, costs, delivery mechanisms, measure mix, participation, regulatory guidelines, rate impacts, and other factors.

### **1.2. Types of Potential Estimated**

For ENO's purposes it was necessary only to estimate **achievable program potential**, which is the level of net DSM savings estimated to be reasonably achievable through ENO-administered programs in the course of the planning horizon. Achievable program potential estimates are a function of baseline energy use, energy costs, current levels of efficiency measure market saturation, program incentive levels, program market barriers, as well the regulatory treatment of ENO's programs.

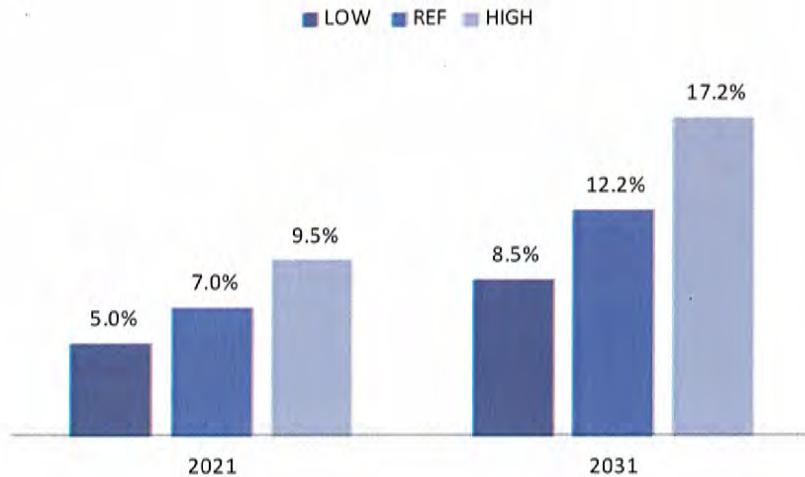
Technical and economic potential were not estimated. Technical potential is the estimated level of efficiency savings that could technically be achieved without consideration of economics, customer behavior, and other barriers. Technical potential assumes that customers adopt all of the most energy efficient measures regardless of cost or other market barriers. Economic potential is the cost-effective subset of technical potential. Economic potential assumes that all customers will purchase the most cost-effective measures available regardless of customer financial or other market barriers. Technical and economic potential estimates are theoretical and therefore not suitable for use in an IRP since they do not reflect the level of DSM that could actually be achieved through utility programs.

### **1.3. Summary of Estimates**

The Potential Study shows that there is significant DSM potential in ENO's territory. In the reference case, ICF estimates ENO-administered programs could achieve cost-effective, cumulative net electric

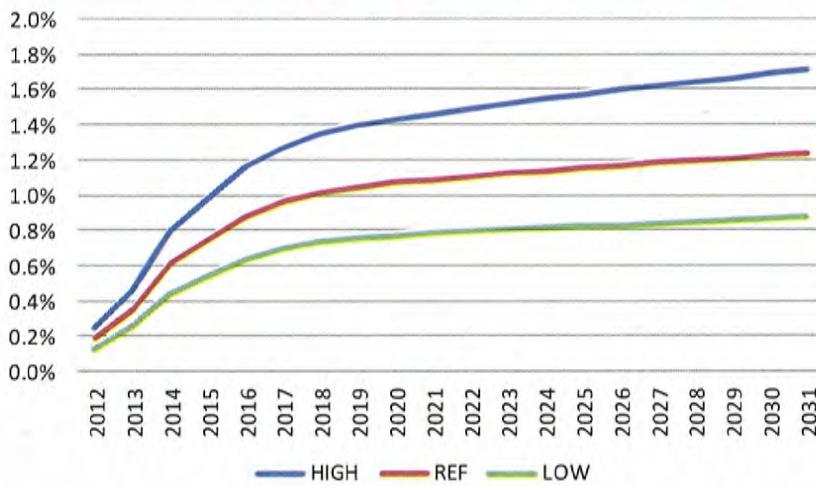
(MWh) savings equal to 7.0% of base sales over 10 years,<sup>1</sup> growing to 12.2% of base sales after 20 years (see Figure 1).<sup>2</sup>

Figure 1. Cumulative Net MWh Savings Estimates as % of Sales (10 and 20 Year Estimates)



This savings level would require a ramp-up to annual net MWh savings equal to 1.1% of previous year's sales in 2021,<sup>3</sup> and 1.3% in 2031,<sup>4</sup> in the reference case (see Figure 2). Annual program costs in the reference case are estimated to equal \$20.4 Million in 2021 and \$23.2<sup>5</sup> Million in 2031.

Figure 2. Annual Net Electric Savings Estimates as % of Previous Year's Sales



<sup>1</sup> 358.1 GWh

<sup>2</sup> 638.0 GWh

<sup>3</sup> 56.6 GWh

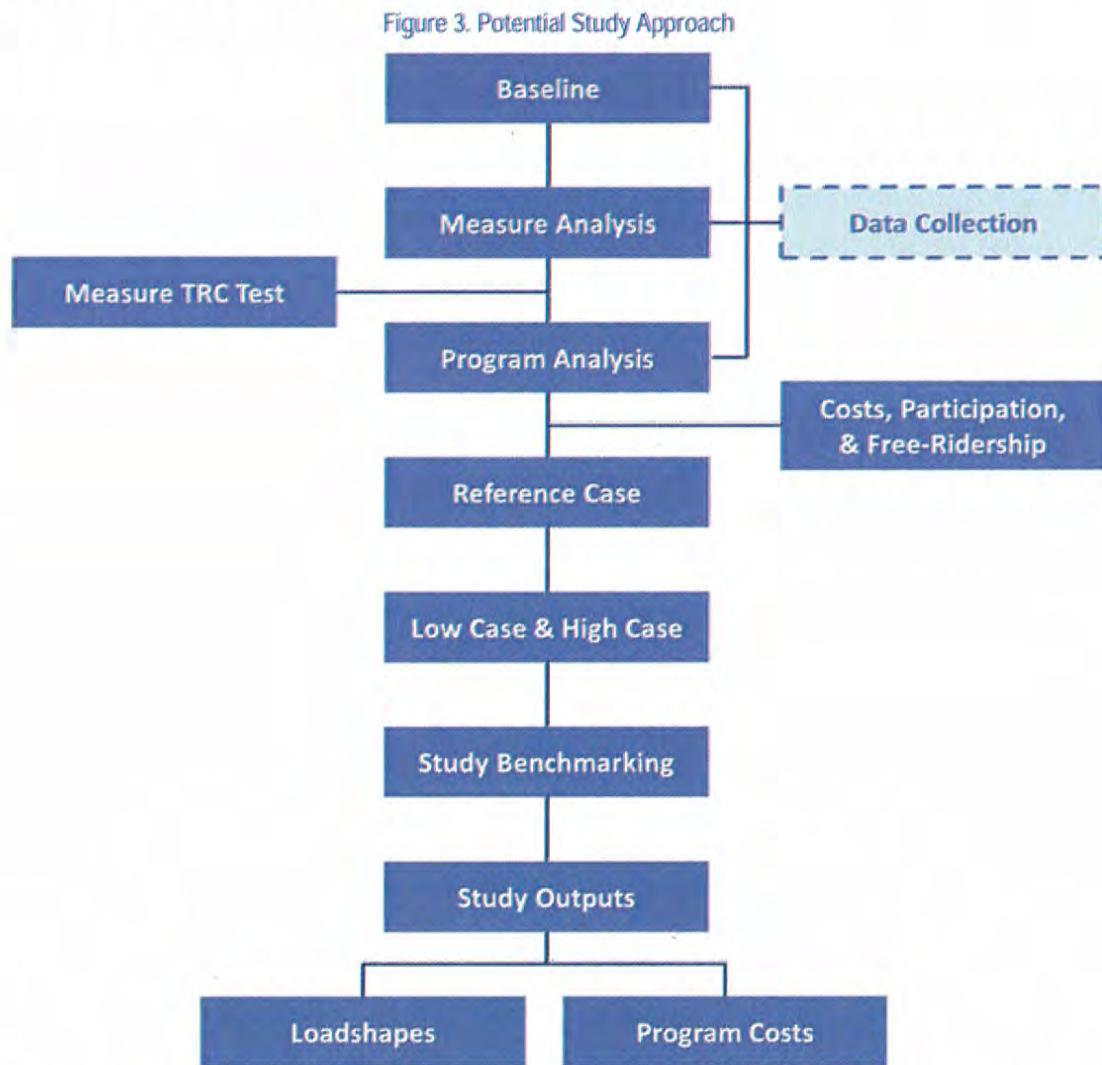
<sup>4</sup> 65.2 GWh

<sup>5</sup> In 2011 dollars.

These results assume ENO's programs are given acceptable regulatory treatment over the Potential Study's time horizon. Further detail, including results by scenario and program, is shown in the results section of this report.

## 1.4. Study Approach

This Potential Study's methodology is illustrated in Figure 3, and summarized below. Additional details can be found in Section 2, Analysis Approach.



A bottom-up analysis was conducted to estimate potential, beginning with a characterization of ENO's electric sales by customer sector and by energy end-use. A wide variety of DSM measures were examined, including those in the ENO deemed savings document, as described further below. Additional measures were examined to ensure the Potential Study sufficiently represented savings and costs for each end-use and sector. Each measure was examined for cost-effectiveness using the Total Resource

Cost test (TRC). With few exceptions, only cost-effective measures were included in the analysis. In all, 899 measures were examined and 438 were included.

Included measures were built in to DSM programs based on existing Energy Smart programs and other energy efficiency and demand response program designs.<sup>6</sup> Program participation was then estimated using ICF's Energy Efficiency Potential Model (EEPModel).

Three achievable program potential scenarios were developed:

- A **reference case**, which represents the most likely trajectory of utility programs given ENO's existing programs and the best information available at the time of the Potential Study. Measure incentives in the reference case were calculated to bring down customer payback to two years, with a cap of 75% of incremental cost, and a minimum of 25% of incremental cost.
- A **high case**, which represents a world in which customers participate at higher than expected rates. This is modeled by increasing incentive levels to equal a one year customer payback, with a cap of 100% of incremental cost, and a minimum of 50% of incremental cost.
- A **low case**, which represents a world in which customers participate at lower than expected rates. This is modeled by decreasing incentive levels to equal a three year customer payback, with a cap of 50% of incremental cost, and a minimum of 10% of incremental cost.

In each case, currently adopted codes and standards were applied.

Finally, this Potential Study's estimates were compared to those of other recent DSM potential studies. Upon completion of the Potential Study, ICF provided program load-shapes (load impacts, or savings) and programs cost estimates to SPO for the IRP analyses.

## 1.5. Uncertainty

This Potential Study is a type of economic forecast, and all economic forecasts have forecast error, or uncertainty. The six main sources of forecast uncertainty in this Potential Study are:

1. Avoided cost projections (e.g., variation in the cost of energy);
2. Baseline building data (e.g., variation in actual building energy use);
3. Measure assumptions (e.g., variation in actual energy efficiency measure performance);
4. Program assumptions, including:
  - a. Costs (e.g., program incentive and implementation costs);
  - b. Free-ridership (the portion of program participants who would have installed the efficient equipment even in the absence of the program); and

<sup>6</sup> If a measure naturally "fit" into an existing program, it was modeled within that program. If a measure did not fit within an existing program, a new program was modeled. For example, a separate Multifamily program was modeled because ENO currently does not implement a program specifically targeting this sector, yet many multifamily-specific measures were included in the analysis.

- c. Participation (e.g., variance in actual market response to ENO's programs).
- 5. General economic uncertainty (e.g., level of new construction, unemployment rates, etc.); and
- 6. Un-adopted changes to building and technology codes and standards (e.g., new Federal minimum efficiency standards for lighting and appliances that could be adopted during the 20 year time horizon of the Potential Study).

Avoided cost projections were provided by SPO. As such ICF will not characterize the uncertainty associated with those estimates here. Rather, the impact of the avoided cost forecast error on DSM potential is discussed. If actual avoided costs are lower than projected, then the level of actual cost-effective DSM potential may also be lower than ICF's estimate; conversely, if actual avoided costs are higher than projected, then the level of actual DSM potential may be higher. This is because fewer measures and programs would be cost-effective if the energy they avoid is less expensive, and vice versa.

Current, or baseline building energy use, provides the foundation against which energy efficiency measure performance is evaluated. New Orleans-specific (Post-Katrina) residential building characteristics and energy use data were available through surveys commissioned by ENO.<sup>7</sup> Therefore, the residential baseline for this Potential Study is reasonably precise. Commercial baseline surveys for New Orleans, or Louisiana, were not available at the time of this Potential Study. ICF used U.S. Energy Information Administration data (EIA) for the West South Central region<sup>8</sup> to characterize New Orleans commercial building baselines. The baseline forecast error for the commercial sector, then, is the variance between the EIA data for the region and actual building performance in New Orleans; ICF has no means of estimating this variance. In summary, since the commercial baselines used in this Potential Study may be less precise than the residential baseline, and since commercial savings accounts for the majority of the savings estimated, the overall forecast error due to baseline uncertainty may be high.

Energy Smart deemed savings were the primary source of residential measure savings. ICF will not characterize the uncertainty associated with these values since they were produced by Frontier and Associates and approved by the New Orleans City Council. ICF does expect that Energy Smart deemed savings will become more precise over time with ongoing Evaluation, Measurement, and Verification (EM&V). Since deemed savings were not available for most commercial measures, ICF produced measures savings estimates through building simulations based on EIA data and New Orleans weather data, as well as through secondary research.

To the extent possible, the program assumptions used in this Potential Study reflect Energy Smart program planning assumptions and data. ICF expects actual program performance to vary from the estimates developed through this Potential Study. Experience has shown that historical program performance is not necessarily a good indicator of long-term program performance due to changes in codes and standards, unforeseen economic or policy shifts, and other factors. Program assumptions are discussed in detail in the body of this report.

<sup>7</sup> GCR & Associates, Inc., *New Orleans Energy Usage Baseline Results*, January 2009.

<sup>8</sup> Includes Arkansas, Louisiana, Oklahoma, and Texas.

The best available data at the time the Potential Study was conducted was used to develop the savings forecast. Actual program performance relative to this forecast could be used to reduce forecast error in future potential studies.

## **1.6. Stakeholder Input**

The New Orleans City Council previously defined a Stakeholder process for ENO's IRP that included a series of technical conferences and DSM working group meetings. ENO and ICF met regularly with the New Orleans City Council Advisors and a number of interested stakeholders to provide updates, respond to questions, and share data and assumptions. Stakeholders and Advisors had an opportunity to provide feedback on measure, program, and utility assumptions, as well as on the ICF approach to estimating participation. This feedback resulted in several improvements to the analysis, including a more comprehensive measure list and refinements to the use of load shapes within the IRP analysis.

## 2. Analysis Approach

The bottom-up approach to estimating DSM potential involved seven steps:

1. **Data collection.** Including ENO data, baseline customer and building data, measure data, and program data. This includes the development and sourcing of non-deemed measure savings estimates and characteristics.
2. **Baseline characterization.** Including electricity use by sector, building type, and end-use, as well as the ENO sales forecast. Potential estimates are assessed against these baselines.
3. **Measure analysis.** This involved measure cost-effectiveness testing and consideration of other criteria<sup>9</sup> for measure inclusion.
4. **Program analysis.** This involved grouping measures into programs, development of program costs and participation estimates, and calculation of reference case achievable potential estimates.
5. **Scenario analysis.** Included the development of high and low achievable potential estimates around the reference case.
6. **Benchmarking.** Included the comparison of estimates from this Potential Study to those from other relevant studies.

Each step is described in further detail below.

### 2.1. Data Collection

#### Utility Assumptions

SPO provided ICF with the utility data and forecasts that were needed to complete the analysis, including:

- **Avoided costs** (the forecasted costs of producing electricity, including energy, or kWh and demand, or kW). These values were used to estimate the economic benefits of DSM measures and programs.<sup>10</sup>
- **Retail rates** (the prices paid by ENO customers for electric and gas service). Retail rates were used in calculating incentive levels and participant payback.<sup>11</sup>
- **Company discount rate** (the weighted average cost of capital). This was used in calculating the present value of measure and program benefits and costs.
- **Sales forecast** (estimated MWh sales, by sector, for 2012-2031). The sales forecast was used to describe the base case and in calculating the magnitude of the potential estimates.

<sup>9</sup> Measures required by commission policy, such as solar measures.

<sup>10</sup> Average avoided costs were used by ICF in the analysis. Line losses were also provided by SPO.

<sup>11</sup> ENO 2011 retail rates were escalated at the same rate as avoided costs.

- **Customer counts** by sub-sector. These were used to determine the overall market size for each measure.
- **Advanced ("smart") meter deployment schedule.** This was used to estimate the market size for some demand response programs.

## Residential Assumptions

### Market Size and Energy Use

Estimating residential building savings potential requires an understanding of the size and nature of the residential market, how homes currently use energy, as well as knowledge of the prevailing building codes and standards.

As discussed above, SPO provided estimated customer counts and sales by sub-sector<sup>12</sup> for the period 2011-2031.

Home energy use was broken-down by end-use and heating/cooling type using ESI's Residential Appliance Saturation Survey (RASS) data from 2006, and a post-Katrina residential baseline survey completed by GCR & Associates in 2008.

As of 2007, Louisiana residential new construction standards comply with the 2006 International Energy Conservation Code (IECC 2006).

### Residential Measures

In all, 450 residential measures were evaluated and 204 were included.

Most residential measures evaluated in the Potential Study were derived from the ENO deemed savings, which were developed by Frontier & Associates and adopted by the New Orleans City Council in 2009<sup>13</sup>.

The remaining efficiency measure assumptions were developed by ICF, primarily through building simulations. Most demand response measure assumptions were derived from FERC's 2009 study of national demand response potential.<sup>14</sup>

IECC 2006 baselines were used to estimate savings for new construction and large retrofit measures not included in deemed savings.<sup>15</sup>

Note that residential measure assumptions underwent a comprehensive update during this Potential Study. This is because deemed savings were approved subsequent to the previous Potential Study (2008) and residential codes and standards were changed.

<sup>12</sup> Single family, duplex, multifamily, and mobile or manufactured home.

<sup>13</sup> New Orleans City Council Resolution R-09-483

<sup>14</sup> Federal Energy Regulatory Commission, *A National Assessment of Demand Response Potential*, Prepared by The Brattle Group, et al., June 2009.

<sup>15</sup> The exception is ENERGY STAR New Homes, Version 3, which requires a baseline of IECC 2012.

## Commercial Assumptions

### Market Size and Energy Use

Estimating commercial building energy savings potential requires an understanding of the size and nature of the commercial market, how commercial buildings currently use energy, as well as knowledge of the prevailing building codes and standards.

As discussed above, SPO provided estimated customer counts and sales by sub-sector for 2011–2031.

New Orleans or Louisiana commercial building baseline studies were not available at the time of this Potential Study. Therefore, consistent with standard practice, ICF used Commercial Building Energy Consumption Survey (CBECS) data from the U.S. Energy Information Administration (EIA) to breakdown commercial energy use by building type and end-use.

As of 2011, new commercial buildings in Louisiana must meet the standards set forth under ASHRAE 90.1-2007.

### Commercial Measures

In all, 367 commercial measures were evaluated and 165 were included.

Commercial measures in the ENO deemed savings were evaluated. For all other commercial measures, ICF developed the savings estimates primarily through building simulations, which incorporated EIA CBECS building data and New Orleans weather data; some commercial measure savings were sourced through secondary research. Most demand response measure assumptions were derived from FERC's 2009 study of national demand response potential.<sup>16</sup>

Although Louisiana commercial building codes currently comply with ASHRAE 90.1-2007, the U.S. Department of Energy (DOE) recently adopted more efficient commercial standards (ASHRAE 90.10-2010). Therefore, ICF used ASHRAE 90.10-2010 baselines when developing savings estimates for commercial new construction and retrofit measures not included in deemed savings. ICF believes this is appropriate given the long-run nature of the Potential Study.

Note that commercial measure assumptions underwent a comprehensive update during this Potential Study. This is because deemed savings were approved subsequent to the previous Potential Study (2008) and commercial codes and standards were changed.

## Industrial Assumptions

Industrial measure assumptions were not updated from ENO's 2008 Potential Study.<sup>17</sup> For the 2008 study ICF conducted an in-depth analysis of industrial energy use. Given the overall level of analysis for this Potential Study, there was insufficient new data on, or changes within, the sector to justify the time

<sup>16</sup> Federal Energy Regulatory Commission, *A National Assessment of Demand Response Potential*, Prepared by The Brattle Group, et al., June 2009.

<sup>17</sup> With the exception of lighting and HVAC measures.

and cost required to update the industrial measure assumptions. ICF recommends updating industrial measure assumptions in the next Potential Study. Current industrial customer counts and updated industrial sales forecasts were applied to this Potential Study. ICF's development of industrial measures for ENO's 2008 Potential Study is summarized below.

### Market Size and Energy Use

SPO provided ICF with industrial electricity use by Standard Industrial Code (SIC). Use within each SIC code was then broken-down by electric end-use using EIA Manufacturing Energy Consumption Survey (MECS) data, and other sources.<sup>18</sup>

### Industrial Measures

Developing the list of target industrial efficiency measures required a further breakdown of end-uses into specific industrial applications. Several other data sources were used to achieve this, including additional DOE studies and the California Industrial Potential Study prepared by KEMA in 2006.<sup>19</sup> Industrial measures are not included in deemed savings.

In all, 82 industrial measures were evaluated and 69 were included.

## 2.2. Baseline Characterization

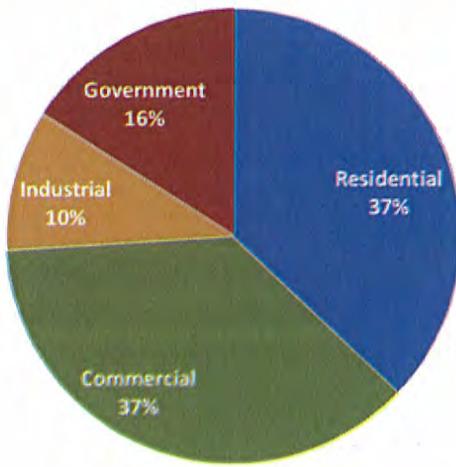
### Baseline Electric Sales

Figure 4 shows the distribution of ENO electricity sales by customer sector. About three-quarters of ENO's load is split evenly between residential and commercial customers. ENO's industrial load is significantly lower than the industrial load for the other Entergy Operating Companies, and a large majority of ENO's industrial customers are on the small commercial rate. Industrial sales are dominated by a handful of large manufacturers.

<sup>18</sup> U.S. Department of Energy, United States Industrial Motor Systems Market Opportunities Assessment, December 2002. U.S. Department of Energy, Assessment of the Market for Compressed Air Efficiency Services, June 2001. Harry L. Brown, et al, *Energy Analysis of 108 Industrial Processes*, prepared for U.S. Department of Energy, September 1985.

<sup>19</sup> *California Industrial Existing Construction Energy Efficiency Potential Study*, Prepared for Pacific Gas & Electric by KEMA, Inc. et al., May 2006.

Figure 4. Distribution of Electric Sales by Customer Class (2010, Total = 5,069 MWh)

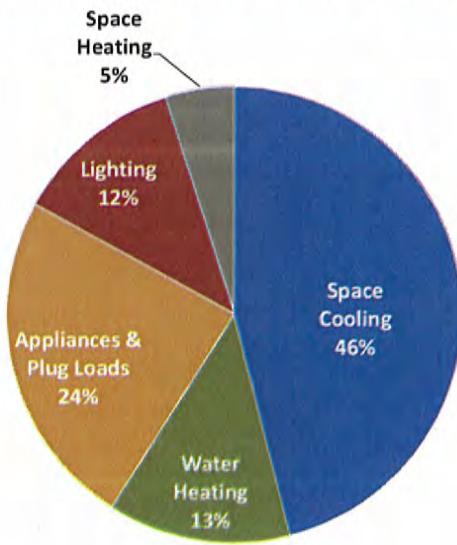


### Residential Electricity Use

Figure 5 shows how electricity is used in the average home. The portion of electricity used for cooling in New Orleans is over twice the national average, and is second only to Entergy Texas among the Entergy Operating Companies.

Figure 5. Distribution of Residential Electricity Use, by End Use

(Average Annual Consumption per Home = 13,607 kWh)



The distribution of home-types in ENO's territory is shown in Figure 6.

**Figure 6. Home Types in New Orleans**

Total Residential Customers (2011)	144,537
Single Family & Duplex	87%
Multifamily	12%
Mobile	1%

The distribution of home cooling and heating types is shown below. Seventy percent of homes have a central air conditioner (AC). Nearly two out of five homes use electric resistance heat and about one of every six homes does not have any type of conventional cooling system.

**Figure 7. Home Heating and Cooling Types**

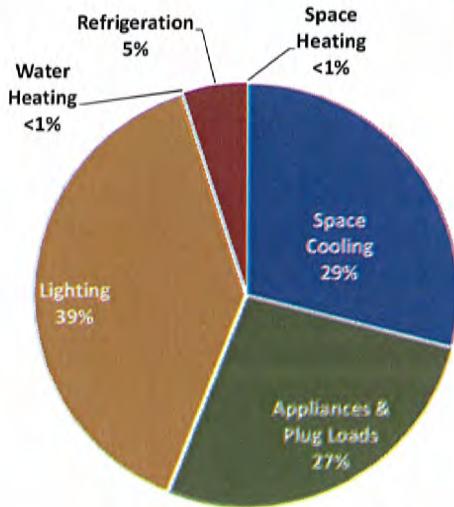
Home Cooling/Heating Type	% Homes
AC/Gas Heat	32%
Gas Heat (No AC)	17%
AC/Electric Resistance Heat	38%
Electric Cooling with Electric Heat Pump	4%

According to the U.S. Census Bureau, the homeownership rate in New Orleans is 49%, compared to 68% in Louisiana and 67% in the U.S. Median annual household income in New Orleans is \$37,468, compared to \$43,445 in Louisiana and \$51,914 nationwide.

## Commercial Electricity Use

Figure 8 shows how electricity is used in commercial buildings. Lighting accounts for the largest portion of electricity use, followed by HVAC (space heating and cooling), then appliances and plug loads. Refrigeration and water heating are less significant end uses.

Figure 8. Distribution of Commercial Electricity Use, by End Use



The distribution of commercial customers by building type is shown below. There are also 1,707 government customers in ENO's service territory.

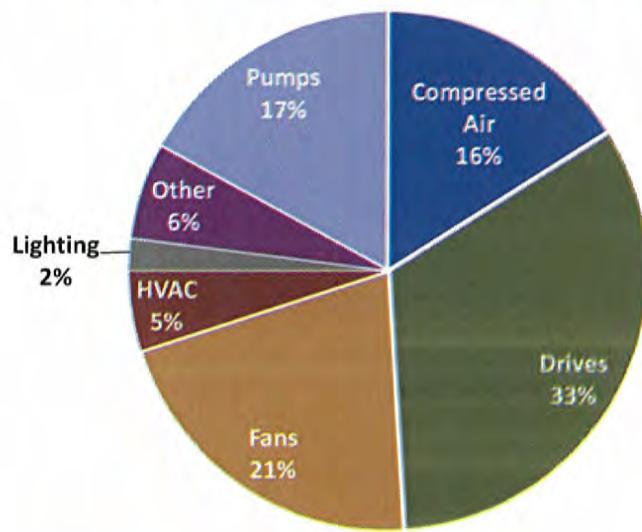
Figure 9. Commercial Building Types in ENO's Service Territory

Total Commercial Customers (2011)	14, 692
<b>Large Commercial</b>	
Hospital	0.1%
Large Hotel	0.2%
Large Office	0.7%
Supermarket	1.7%
Warehouse	13.0%
Primary School	6.3%
<b>Large Commercial Subtotal</b>	<b>22.0%</b>
<b>Small Commercial</b>	
Quick Service Restaurant	36.1%
Small Office	32.7%
Stand-Alone Retail	9.3%
<b>Small Commercial Subtotal</b>	<b>78.0%</b>

## Industrial Energy Use

Figure 10 shows how the industrial sector uses electricity. Based on ENO customer data, ICF characterized two types of industrial customers: small and large. Ninety-seven percent of industrial customers are small operations, such as machine shops, and are on the small electric service rate. The remaining 3% of industrial customer are very large manufacturing facilities; these facilities consume 94% of the electricity used within the industrial sector.

Figure 10. Distribution of Industrial Electricity Use, by End Use



## 2.3. Measure Analysis

Figure 11 shows the number and distribution of the types of measures analyzed. "New" measures are for new construction opportunities. "Retrofit" measures replace functioning existing equipment. "Replace-on-burnout" measures replace equipment that is no longer functioning. About half the measures analyzed are retrofit in nature.

Figure 11. Count and Distribution of Measure Types Analyzed

Sector	New Construction	Measure Type		Total
		Retrofit	Replace-on-Burnout	
Non-Residential Measures	57	324	68	449
% Sector Total	13%	72%	15%	100%
Residential Measures	160	131	159	450
% Sector Total	36%	29%	35%	100%
Total	217	455	227	899
% Total	24%	51%	25%	100%

Figure 12 shows the number and distribution of types of measures included in the final analysis. About half the measures analyzed, or considered, were used to estimate DSM potential. Of these final measures, over half were retrofit in nature. Cost-effectiveness was the main screening criteria for measure inclusion. This is discussed further below.

**Figure 12. Count and Distribution of Measures Types Included**

Sector	New Construction	Measure Type		Total
		Retrofit	Replace-on-Burnout	
Non-Residential Measures	29	169	36	<b>234</b>
% Sector Total	<b>12%</b>	<b>72%</b>	<b>15%</b>	<b>100%</b>
Residential Measures	41	71	92	<b>204</b>
% Sector Total	<b>20%</b>	<b>35%</b>	<b>45%</b>	<b>100%</b>
Total	<b>70</b>	<b>240</b>	<b>128</b>	<b>438</b>
% Total	<b>16%</b>	<b>55%</b>	<b>29%</b>	<b>100%</b>

All measures were analyzed for cost effectiveness using the measure Total Resource Cost (TRC) test.<sup>20</sup> Figure 13 shows that 90% of measures included passed the TRC test (indicated in cell B2). The remaining 10% that were included (indicated in cell A2) were not cost-effective. Cost-effectiveness was analyzed for each measure in a variety of building types. For example, residential wall insulation upgrades were cost-effective for three out of the four single family home types shown in Figure 7. ICF included wall insulation in the final analysis for the fourth home type since this would not make a significant difference to the cost-effectiveness of this measure across all home types and because it would be impractical to exclude in implementation. In most cases if a non-cost-effective measure was included, it was for this reason.

**Figure 13. Measure Cost Effectiveness**

Measure Included?	A		Total Measures	
	B			
	No	Yes		
1 No	424	37	461	
2 Yes	42	396	438	
Total	<b>466</b>	<b>433</b>	<b>899</b>	

<sup>20</sup> Measure TRC benefits include avoided energy and avoided capacity costs due to the measure. Measure TRC costs are measure incremental costs; these include the difference in equipment and labor costs between the efficient and baseline units.

Conversely, 9% of measures that passed the TRC were not included in the final analysis (shown in cell B1, above). In almost all these cases the measure was excluded because it was duplicative. For example, both two inch and three inch residential hot water heater wraps were analyzed. Upon further consideration, an assumption was made that three inch wraps would be used in all cases where it was feasible to install a wrap. That is, the three inch wrap "represented" hot water heater wrap measures in the analysis. Including two inch wraps, therefore, would be duplicative.

In a very limited number of cases a measure was excluded if it was eventually determined to not be applicable to New Orleans. Secondary refrigerator removal and recycling is an example—appliance saturation survey data from GCR & Associates<sup>21</sup> showed that a majority of customers replaced their refrigerators post-Katrina. Therefore, there are an insufficient number of older units to support a refrigerator recycling program.

A complete measure list is shown in the Appendix.

### Demand Response Measures

Figure 14 shows demand response (DR) measure types included by sector. These measure types represent common DR options offered by utilities. There is at least one DR option representing potential savings for each sector. These measure types were derived from the 2009 FERC study on national demand response potential. All DR measures are assumed to be "opt-in," meaning that customer participation would be voluntary. Detailed descriptions of each measure type are included in the Appendix. The cost of AMI infrastructure: meters, installation, IT costs and related O&M are not considered DSM program costs and are therefore not included in the costs screened in the Potential Study. Certain DR *measure* costs, however, were included in the Potential Study, such as the cost of programmable communicating thermostats for residential "Dynamic Pricing with Enabling Technology."

Figure 14. DR Measures Included by Sector

DR Measure Type	Residential	Small Commercial	Large Commercial	Industrial
Dynamic Pricing without Enabling Technology	✓	✓	✓	
Dynamic Pricing with Enabling Technology	✓	✓	✓	
Direct Load Control	✓			
Interruptible Rate			✓	✓

### 2.4. Treatment of Codes and Standards

Adopted codes and standards were incorporated into the Potential Study in the following manner:

- Prevailing state residential building codes (IECC 2006) were used as baselines for residential new construction and retrofit measures for which ICF developed the savings (non-deemed savings).

<sup>21</sup> GCR & Associates, Inc., *New Orleans Energy Usage Baseline Results*, January 2009.

- Recently updated federal minimum efficiency standards for commercial buildings (ASHRAE 90.10-2010) were used to determine baselines for commercial new construction and retrofit measures for which ICF developed the savings (non-deemed savings).
- Residential general service lighting baselines reflect the minimum efficiency standards and schedule set forth in the Energy Independence and Security Act of 2007 (EISA 2007) and by the U.S. Department of Energy (DOE).<sup>22</sup>
- Residential air conditioning and heat pump baselines reflect the minimum efficiency standards and schedule set forth in the Energy Independence and Security Act of 2007 (EISA 2007) and by the U.S. Department of Energy (DOE).<sup>23</sup>

## 2.5. Market size

Once the final measure list was developed, the next step in the analysis was estimating the market size for each measure. Market size is a function of the following variables:

- **Market applicability.** Measures target different sectors, sub-sectors, and building types. For example, there are different SEER 16 central residential air conditioning measures for the single family and multifamily subsectors, since savings vary by building type. Market applicability is the fraction of the customer sector applicable to a measure.
- **Technical feasibility.** This variable accounts for the fraction of cases within the applicable market where measure installation is technically feasible. In most cases, technical feasibility equals 100%.
- **Not-yet-adopted rate.** This variable accounts for estimates of current measure market saturation; that is, the fraction of the market where the measure is already installed. For retrofit and new construction measures, the not-yet-adopted rate is 100%. For replace-on-burnout measures, it equals one minus the current market saturation rate.
- **Annual replacement eligibility** is the fraction of the eligible market where the measure could be installed in a given year. For replace-on-burnout measures, it equals one divided by the measure's lifetime. For retrofit and new construction measures it equals 100%.

An illustrative example of a measure market size calculation is shown below. In this example, the total number of applicable units eligible for replacement in the market per year is 360 (row M). This is not the estimated number of units that an energy efficiency program would install; rather it represents the estimated number of eligible units that are technically in the market place. The process for estimating program participation is described in the next section of this report.

<sup>22</sup> Baselines were changed from "standard" incandescent bulbs to EISA compliant halogen bulbs in 2012, 2013, and 2014 (depending on the bulb type).

<sup>23</sup> Baselines were changed from SEER 13 to SEER 14 in 2015.

Figure 15. Illustrative Measure Market Size Calculation

Measure Characteristics & Applicability		Description/Value	Calculation
A	Applicable Sector	Residential	
B	Applicable Sub-Sector	Multifamily	
C	Measure Type	Replace-on-Burnout	
D	# of Measure Units per Application	1	
E	Measure Life (Years)	10	
F	Current Measure Market Saturation	10%	
G	Applicable Customer Sector Size, # of Customers(Residential)	100,000	
H	Applicable Customer Sub-Sector Size, # of Customers(Multifamily)	20,000	
I	Applicability Factor	20%	$H \div G$
J	Feasibility Factor	100%	
K	Not-Yet-Adopted Rate	90%	$1 - F$
L	Annual Replacement Eligibility	10%	$1 \div E$
M	Total Applicable Measure Units	360	$H \times I \times J \times K \times L$

## 2.6. Program Analysis

### Programs Modeled

The next stage of the Potential Study involved modeling an expected set of DSM programs that could deliver the included measures and provide energy and demand savings over the next 20 years. The list of programs modeled in the analysis represents current ENO Energy Smart programs, plus new programs, as shown in Figure 16. In all, 22 DSM programs were modeled, including:

- Eleven energy efficiency programs based on current Energy Smart program designs.
- Five additional energy efficiency programs. New energy efficiency programs were modeled based on the list of measures included in the analysis. If a measure naturally "fit" into an existing program, it was modeled within that program. If a measure did not fit within an existing program, a new program was modeled. For example, a separate Multifamily program was modeled because ENO currently does not implement a program specifically targeting this sector, yet many multifamily-specific measures were included in the analysis.
- Six demand response programs. Each of the demand response programs modeled was considered new for the purposes of the analysis.

Figure 16. Programs Modeled

Modeled Program Name	Relevant Sector(s)	Type	Energy Smart Program?	Notes
Large Commercial Energy Solutions	C&I	EE	Yes	
Small Commercial Energy Solutions	C&I	EE	Yes	
Commercial Solar PV	C&I	EE	Yes	Policy program, required by New Orleans City Council.
Energy Smart New Homes	Residential	EE	Yes	
ENERGY STAR Air Conditioning	Residential	EE	Yes	
Residential Lighting and Appliances	Residential	EE	Yes	The current Energy Smart residential lighting initiative is a direct install program. The program modeled for this study represents a retail-based lighting and appliances initiative.
AC Tune-Up	Residential	EE	Yes	
Residential Solar PV	Residential	EE	Yes	Policy program, required by New Orleans City Council.
Solar Water Heater Pilot	Residential	EE	Yes	Policy program, required by New Orleans City Council.
Low-Income Weatherization	Residential	EE	Yes	Policy program, required by New Orleans City Council.
Commercial Building Energy Management	Commercial	EE	No	
Commercial New Construction	Commercial	EE	No	
Industrial	Industrial	EE	No	Currently, the Energy Smart Large Energy Solutions program serves the industrial sector. A separate industrial program was modeled for the purposes of estimating participation and reporting study results.
Multifamily	Multifamily	EE	No	
Home Energy Use Benchmarking	Residential	EE	No	
Non-Enabled Dynamic Pricing (Non-Res)	Commercial	DR	No	
Enabled Dynamic Pricing (Non-Res)	Commercial	DR	No	
Interruptible Rate	Large Commercial and Industrial	DR	No	ENO currently offers an interruptible rate, but it is not considered a DSM "program."
Direct Load Control	Commercial	DR	No	
Enabled Dynamic Pricing (Res)	Commercial	DR	No	
Non- Enabled Dynamic Pricing (Res)	Commercial	DR	No	

## Program Assumptions

DSM programs are the vehicles that deliver DSM measure savings through incentives, marketing, education, and training. Program assumptions modeled in this Potential Study include program costs, participation, and net-to-gross (NTG) ratios.

### Program Costs

Program costs were estimated to reflect average annual costs over the long-run, which ICF expects will be lower than program costs today. This is because Louisiana is an immature market for DSM, and ENO has only been operating current programs for a little over one year. As programs grow and the market matures, program delivery costs are expected to decrease as a percentage of overall program cost.

Incentive and non-incentive program cost estimates were developed. Incentives are program payments to customers, contractors, retailers, or manufacturers that lower the cost of efficient products and services. Non-incentive costs include administration, marketing, education and training, and evaluation

costs. Individual non-incentive cost categories were not estimated for this Potential Study. Current ENO program costs, ICF program experience, and long-run program costs in other territories were considered in developing program costs for this Potential Study.

Although estimated program expenditures increase over twenty years, the level of spending for savings achieved does not change over the Potential Study. That is, the incentive and non-incentive program costs per kWh are the same<sup>24</sup> for every year of the Potential Study.

Cost estimates by program are shown in Figure 35, and in the Appendix.

## Participation

DSM programs recruit participants by providing monetary incentives (rebates), and through marketing, education, and training. Since this was a bottom-up analysis, participation was estimated for every measure for every year of the Potential Study. Participation was forecasted using ICF's Energy Efficiency Potential Model (EEPM). For some programs, participation was estimated as a function of the measure incentive level, and program market acceptance and growth rates. For other programs, participation was based on performance of similar programs in comparable jurisdictions and on ICF program experience. Demand response program participation was based on Entergy Operating Company and ICF program experience and on the FERC National Demand Response study.<sup>25</sup> These approaches are described below.

### *Participation Approach A*

This approach combines research on customers' financial decision making with research on the diffusion of innovative technologies in the marketplace.

One way that programs motivate customers to participate is by improving the financial attractiveness of the efficient option over the standard, or baseline option. Financial attractiveness in Approach A is a function of how much the incentive lowers the customer simple payback. Customer payback is the amount of time it takes for a customer to recover the costs of investing in the efficient unit instead of the standard unit. Customer payback equals the difference in cost between the efficient and standard units (commonly known as the incremental cost), divided by the utility bill savings due to the efficient unit.<sup>26</sup> Payback before the incentive is applied is calculated as:

$$\begin{aligned} \text{Pre-incentive Customer payback (Years)} = \\ \text{Incremental cost} \div \text{Utility bill savings} \end{aligned}$$

And payback after the incentive is applied is calculated as:

$$\begin{aligned} \text{Post-incentive Customer payback (Years)} = \\ (\text{Incremental cost} - \text{Incentive cost}) \div \text{Utility bill savings} \end{aligned}$$

<sup>24</sup> In real dollar terms.

<sup>25</sup> Federal Energy Regulatory Commission, *A National Assessment of Demand Response Potential*, Prepared by The Brattle Group, et al., June 2009.

<sup>26</sup> Incremental costs include the difference in the cost of equipment, labor and operations, and maintenance.

In the reference case, measure incentives were calculated to bring down the customer payback to two years, with a cap of 75% of incremental cost, and a minimum incentive of 25% of incremental cost.<sup>27</sup> An incentive calculation for an illustrative measure is shown in Figure 17.

For this measure the pre-incentive payback is 6.3 years (row 10) and the post-incentive payback is two years (row 17). Not all incentives bring down the payback to two years. This happens when the maximum incentive is reached, when the pre-incentive payback is already less than two years, or when the incentive would need to be greater than the incremental cost to bring the payback down to two years.

**Figure 17. Illustrative Measure Incentive Calculation**

<b>Incentive Calculations</b>		<b>Value</b>	<b>Source/Calculation</b>
1	Residential Retail Electricity Rate—kWh	\$ 0.09	Utility
2	Residential Retail Capacity Charge—kWh	\$ 0.00	Utility
3	Residential Retail Gas Rate—therm	\$ 0.95	Utility
4	Base Measure Life	15	Deemed Savings
5	Total Incremental Cost*	\$ 238.00	Deemed Savings
6	Annual kWh Savings	417.33	Deemed Savings
7	Annual kWh Summer-Peak Savings	0.12	Deemed Savings
8	Annual Gas Savings	0.00	Deemed Savings
9	Annual Bill Savings	\$ 37.91	Annual Energy Savings by Participant
10	Pre-incentive Payback (Years)	6.3	Total Incremental Cost/Annual Bill Savings
11	<b>Incentive Assumptions</b>		
12	Minimum Incentive Level	25%	Reference Case Assumption
13	Maximum Incentive Level	75%	Reference Case Assumption
14	Post-incentive Payback Target (Years)	2	Reference Case Assumption
15	Incentive as % of Incremental Cost	68%	MAX [MIN (Minimum Incentive Level, 1-Post-rebate Payback Target/Pre-rebate Payback)]
16	Incentive	\$ 162.18	Incentive as % of Incremental Cost x Total Incremental Cost
17	Post-incentive Payback	2	(Total Incremental Cost-Incentive) / Annual Bill Savings

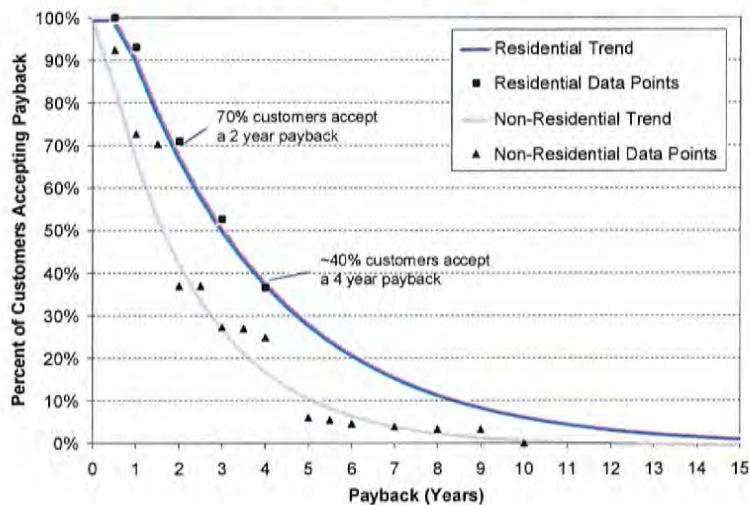
Incentives are used to calculate program costs and to forecast participation. ICF uses the post-incentive payback to estimate the fraction of customers that may choose the efficient unit over the standard unit. This is done using "payback acceptance curves," shown in Figure 18. These curves plot results from residential and non-residential customer surveys on payback acceptance.<sup>28</sup> The residential curve (in dark blue) shows that 68% of eligible residential customers stated they are willing to accept a two year measure payback. However, due to survey response bias, and from program experience, ICF knows that people tend to overstate their payback acceptance. In other words, when customers are making actual

<sup>27</sup> Incentive levels for other scenarios are shown in Section 2.7.

<sup>28</sup> Surveys were conducted prior to this study outside of Entergy's service territories.

decisions about installing equipment they are usually willing to accept much shorter payback levels than they stated they would in a survey.

Figure 18. Payback Acceptance Curves



Survey response bias as well as market barriers need to be accounted for in developing program participation estimates. Market barriers to participation include financial barriers, such as lack of access to capital; information barriers, such as lack of customer understanding about the benefits of efficient equipment; and, delivery barriers, such as contractor recruitment and participation. Response bias and market barriers are considered by ICF when developing assumptions about program growth.

In ICF's model, three program variables determine how a program grows:

1. A *program market acceptance rate* (row 2 in Figure 19) is used to estimate the maximum annual participation rate;<sup>29</sup>
2. A *ramp-up rate* (row 3 in Figure 19) is used to estimate first year participation; and
3. A *ramp-up shape* (row 4 in Figure 19) is used to estimate how quickly a program could reach the maximum annual participation rate.

The maximum annual market acceptance (participation rate)<sup>30</sup> is the product of the customer stated payback acceptance and the program market acceptance rate (row 8 in Figure 19):

$$\text{Maximum annual market acceptance rate} = \\ \text{Customer stated payback acceptance} \times \text{Program Market Acceptance rate}$$

<sup>29</sup> That is, the program participation rate in the year the program reaches maturity.

<sup>30</sup> The highest estimated level of program market penetration in a given year.

And the first year participation rate is maximum annual market rate, divided by the ramp-up rate (row 9 in Figure 19). To summarize:

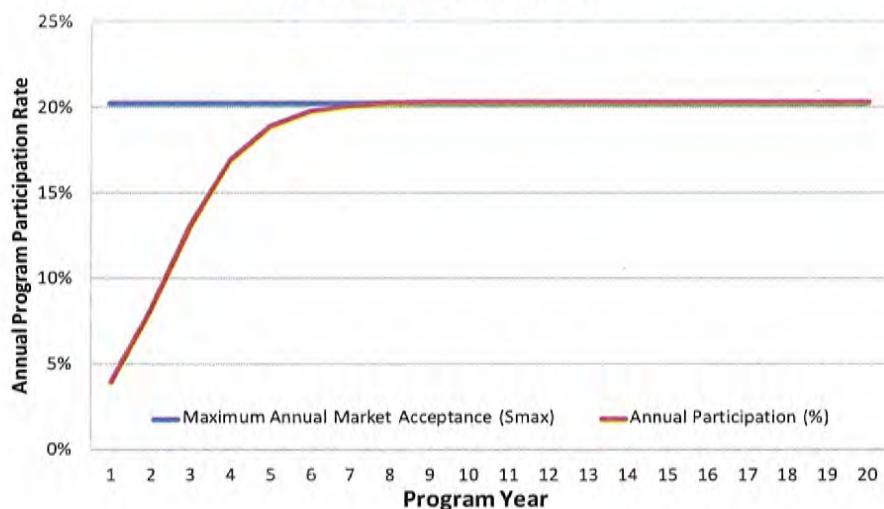
$$\text{First year participation rate} = \frac{\text{Maximum annual market acceptance rate}}{\text{Program ramp up rate}}$$

Figure 19. Illustrative Market Diffusion Assumptions

Program Assumptions		Value	Source/Calculation
1	Customer Stated Payback Acceptance	68%	Payback Acceptance Calculation
2	Program Market Acceptance Rate	30%	ICF Program Assumption
3	Ramp-up Rate	5	ICF Program Assumption
4	Ramp-up Shape	100%	ICF Program Assumption
5	Program Start Year	2012	
6	Study Period (years)	20	
7	First Year Participation Estimates		
8	Maximum Annual Market Acceptance ( $S_{max}$ )	20.4%	Program Market Rate Acceptance x Customer Stated Payback Acceptance
9	First Year Share of Installations ( $S_o$ )	4.1%	Maximum Annual Market Acceptance ( $S_{max}$ )/Ramp-Up Rate

Figure 20 illustrates the outcome of Approach A. Program participation in the first year is 4%. The participation rate in each year grows until it reaches the maximum estimated level of 20%. This figure is an example of a "market diffusion" or "s-curve." This curve shape is also reflected in this Potential Study's results shown Figure 24.

Figure 20. Market Diffusion Curve



This approach to modeling DSM program participation is most applicable to programs where payback acceptance is important to customer decision-making and to programs where efficiency investments are typically small to medium in size. Participation approaches by program are shown in Figure 21.

**Figure 21. Participation Approach, by Program**

Modeled Program Name	Relevant Sector(s)	Type	Participation Approach
Large Commercial Energy Solutions	C&I	EE	A
Small Commercial Energy Solutions	C&I	EE	A
Commercial Solar PV	C&I	EE	A
Commercial Building Energy Management	Commercial	EE	A
Commercial New Construction	Commercial	EE	A
Industrial	Industrial	EE	A
Multifamily	Multifamily	EE	A
ENERGY STAR Air Conditioning	Residential	EE	A
Residential Lighting and Appliances	Residential	EE	A
AC Tune-Up	Residential	EE	A
Residential Solar PV	Residential	EE	A
Solar Water Heater Pilot	Residential	EE	A
Energy Smart New Homes	Residential	EE	B
Residential Energy Solutions	Residential	EE	B
Low-Income Weatherization	Residential	EE	B
Home Energy Use Benchmarking	Residential	EE	B
Non-Enabled Dynamic Pricing (Non-Res)	Commercial	DR	B
Enabled Dynamic Pricing (Non-Res)	Commercial	DR	B
Interruptible Rate	Large C&I	DR	B
Direct Load Control	Commercial	DR	B
Enabled Dynamic Pricing (Res)	Commercial	DR	B
Non- Enabled Dynamic Pricing (Res)	Commercial	DR	B

### *Participation Approach B*

Participation Approach A is not applicable to DSM programs where payback acceptance is less important to customer decision making. This is the case for residential new homes programs,<sup>31</sup> for example, where ENERGY STAR qualified home builders are the target market, not homebuyers. Nor does the payback acceptance survey data apply to customer decisions about participating in demand response programs.

For these types of programs, ICF used an alternative approach to forecast participation based on performance of similar programs in comparable jurisdictions and on ICF program experience. For example: the ENO Residential Energy Solutions program recently became a Home Performance with ENERGY STAR (HPwES) program; HPwES is sponsored by the U.S. Environmental Protection Agency. ICF implements 12 HPwES programs in other parts of the country. ICF was therefore able to use its program experience paired with Energy Smart program experience to develop annual participation estimates for the Potential Study.

<sup>31</sup> Energy Smart New Homes, for example.

If Approach A is more of an empirical modeling exercise requiring numerous calculations to arrive at final participation rate, then Approach B is more qualitative in the sense that annual program participation rates are manually input into ICF's model for each forecasted program year.

#### *Demand Response Program Participation*

DR program participation was assumed to be voluntary, or "opt-in" in nature.

Participation in some DR options requires an advanced ("smart") meter. These options include dynamic pricing with enabling technology and dynamic pricing without enabling technology. Therefore, for these options, market penetration was based on ENO's projection of potential smart meter deployment at the time the assumptions for this Potential Study were developed. At that time ENO projected that, if required, full deployment could occur by 2017, although this schedule was and continues to be subject to high levels of uncertainty. These projections are shown in the Appendix. The cost of AMI infrastructure: meters, installation, IT costs and related O&M are not considered DSM program costs and are therefore not included in the costs screened in the Potential Study.

It is assumed that Interruptible tariff participants do not require additional equipment to participate.

Direct load control participation requires the utility to install a controlling device on the customer's AC or to install a "smart thermostat" inside the customer's home. Participation estimates were split evenly between these two options.

ICF based participation estimates on the Expanded Business as Usual (EBAU) case for Louisiana in the 2009 FERC study, taking into account ENO's assumptions for advanced meter deployment.

#### **Net-to-Gross Ratios**

Program evaluators independently verify reported savings and conduct empirical studies and other activities to estimate actual energy savings during the period of performance. The ratio of evaluated savings to reported savings is called the program NTG ratio. Applying the NTG ratio to gross savings results in net savings. Net savings estimates are reflected in the load-shapes provided to SPO for this Potential Study.

For the purposes of this Potential Study, a program NTG ratio equals one minus the program free-ridership rate. The free-ridership rate is the percentage of program participants who would have installed the energy saving measure in the absence of the program. That is, free-riders receive program incentives and/or services for taking energy saving-actions that they would have performed even if the program did not exist. Program free-ridership estimates applied in this Potential Study range from 0% to 35%. Conversely, program NTG ratios range from 100% to 65%.

Individual program NTG ratios were estimated based on ICF program experience, and program evaluation results from other territories. NTG assumptions do not change by Potential Study scenario. NTG assumptions by program are shown in the Appendix.

## 2.7. Scenarios

Three achievable program potential scenarios were developed:

- A **reference case**, which represents the most likely trajectory of utility programs given ENO's existing programs and the best information available at the time of the Potential Study. Measure incentives in the reference case were calculated to bring down customer payback to two years, with a cap of 75% of incremental cost, and a minimum of 25% of incremental cost.
- A **high case**, which represents a world in which customers participate at higher than expected rates. This is modeled by increasing incentive levels to equal a one year customer payback, with a cap of 100% of incremental cost, and a minimum of 50% of incremental cost.
- A **low case**, which represents a world in which customers participate at lower than expected rates. This is modeled by decreasing incentive levels to equal a three year customer payback, with a cap of 50% of incremental cost, and a minimum of 10% of incremental cost.

Figure 22. Scenario Assumptions

Variable	Scenario		
	Low	Reference	High
Incentive Simple Payback Target (years)	3	2	1
Incentive Min. (% Incremental Cost)	10%	25%	50%
Incentive Max. (% Incremental Cost)	50%	75%	100%
Non-incentive Program Costs	$(33\% \times \text{Reference}) + \text{Reference}$	Reference	$(-33\% \times \text{Reference}) + \text{Reference}$

### 3. Savings Estimates

This section begins by explaining the difference between annual and cumulative savings estimates. Next, the savings estimates developed in this Potential Study are reviewed and benchmarked against those from comparable studies. Electric energy and demand savings estimates are provided.<sup>32</sup> Estimates are shown by sector and end-use. Program costs and cost-effectiveness estimates are also provided.

#### 3.1. Annual versus Cumulative Savings

Most DSM studies estimate annual and cumulative savings. The difference between annual and cumulative savings is illustrated in Figure 23, below.

Figure 23. Illustrative Annual and Cumulative Savings Calculations

	A	B	C	D
<b>Measure Characteristics</b>				
1	Annual Savings per Participant (kWh)	1		
2	Measure Life (years)	3		
<b>Program Year</b>				
3	Participants	2	4	8
4	Total Annual Savings	2	4	8
5	Cumulative Savings	2	6	14
				22

Annual savings are the savings due to participation within a given year. Annual savings do not include savings due to measures installed in previous years. Cumulative savings in a given year include the annual savings for that year plus savings due to participation in previous years, through the measure life.

Year one savings for the above measure are shown in the red cell (cell A4): this is the product of measure annual savings (cell A1) and the number of participants in year one (cell A3). Cumulative savings and annual savings are the same in year one. Cumulative savings in program year two is shown in the yellow cell (cell B5) and is the sum of year two annual and year one annual savings (cell A4 plus cell B4).

Savings accrue through the measure lifetime, in this case for three years (cell A2). Since the measure expires after three years, savings due to participation in year one expires after year three. This is illustrated by the cumulative savings value for program year four in the blue cell (cell D5), which is sum of the values in cells B4, C4 and D4.

Annual and cumulative savings estimates for this Potential Study are discussed below.

<sup>32</sup> Gas savings estimates are not reported, as they are incidental to the analysis. That is, only "electric" measures were included, although some electric measures, such as insulation, can also gain gas savings. Benefits due to gas savings were included in the cost-effectiveness calculations.

### 3.2. Annual Electric Savings Impact Estimates

ICF estimates that DSM programs operated by ENO could achieve net<sup>33</sup> annual electric savings equal to 1.1% of sales by 2021, and 1.3% of sales by 2031, in the reference case. This translates to 56.5 GWh in annual savings in 2021 and 65.2 GWh in 2031. 65.2 GWh is equivalent to the amount of electricity used by 4,800 homes<sup>34</sup> in New Orleans in a year.

The growth in savings estimates between 2021 and 2031 is due to projected growth in the number of ENO customers. The growth in the magnitude of the savings estimates (% values) over this period is due to the cumulative effect of deducting program savings estimates from the base sales forecast.

Note that these results assume acceptable regulatory treatment of DSM programs over twenty years.

**Figure 24. Annual Net Electric Savings Estimates as % of Previous Year's Sales**

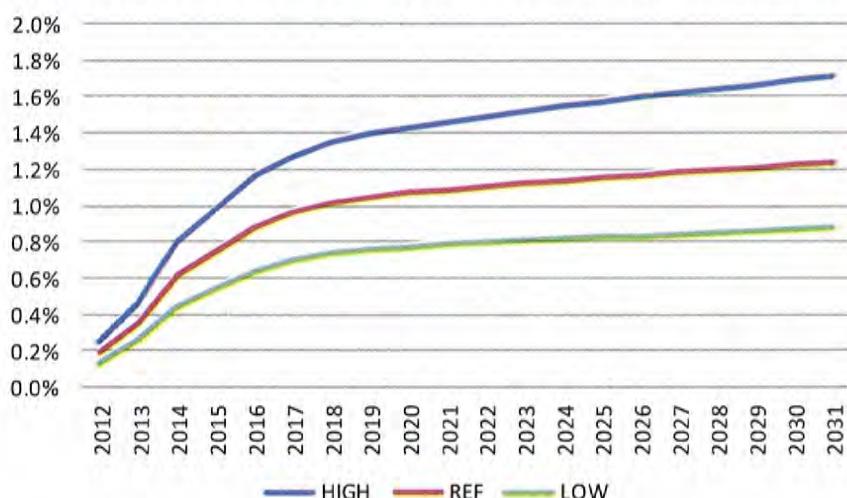


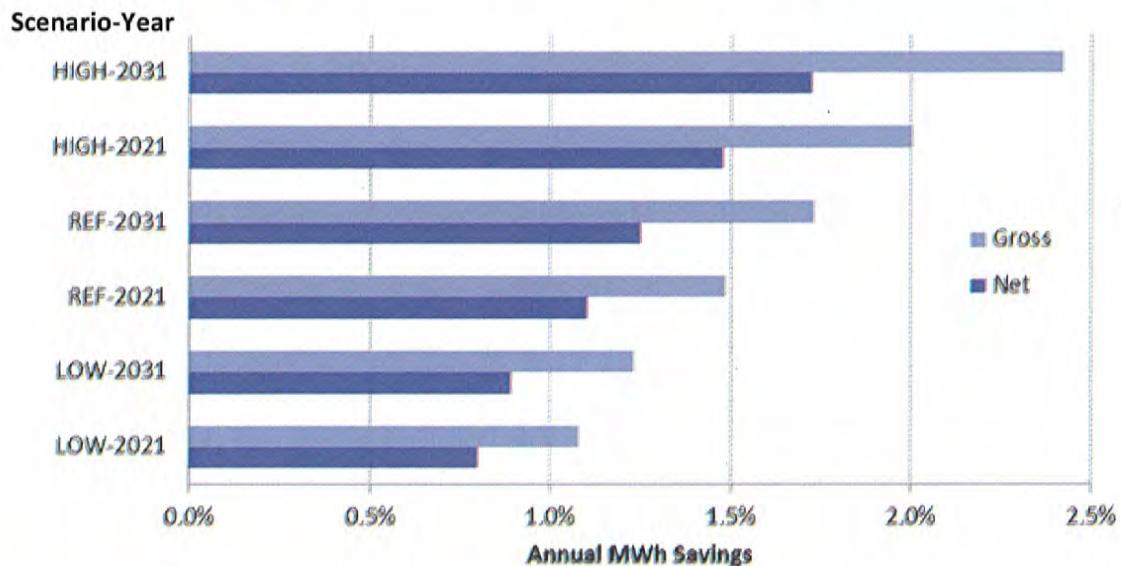
Figure 25 shows 10 and 20 year program savings estimates on both a net and a gross basis. Gross savings are what DSM program administrators track and report during the period of performance (typically a program year), and prior to program evaluation. As illustrated in Figure 25, net savings estimates are about 75% of gross savings estimates. Gross annual electric savings estimates reach nearly 1.5% of sales after 10 years in the reference case and 2.0% of sales in the high case.

ICF's NTG assumptions are shown in the Appendix.

<sup>33</sup> See Program Assumptions section for description of net versus gross savings.

<sup>34</sup> Based on average home electricity use today.

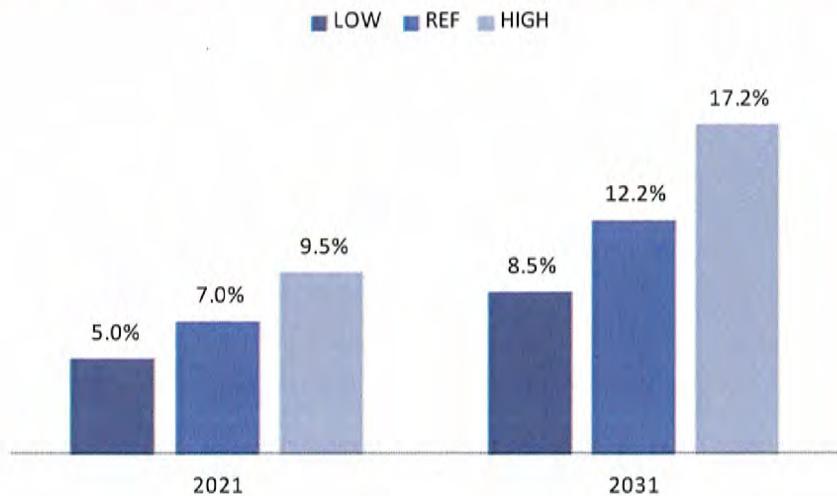
Figure 25. Net and Gross Annual Electric Savings as % of Sales (10 and 20 Year Estimates)



### 3.3. Cumulative Electric Savings Impact Estimates

Figure 26 shows estimated cumulative electric savings impacts. ICF estimates ENO's DSM programs could save about 7.0% of sales over 10 years and 12.2% of sales over 20 years in the reference case. This translates to 358.1 GWh in savings after 10 years and 638.0 GWh after 20 years.

Figure 26. Cumulative Net MWh Savings Estimates as % of Sales (10 and 20 Year Estimates)



## Study Benchmarking

This section compares savings estimates from this Potential Study to estimates from six other recent studies in the South. The estimates represent a mix of utility, state, and regional studies; a mix of utility, government, non-partisan, and advocate sponsors; and three different general study approaches: bottom-up, top-down, and meta study.

The estimates from the Potential Study are most comparable to those from the EPRI study on the Southern region, the KEMA Missouri statewide study, and the TVA study. These three studies used bottom-up approaches<sup>35</sup> similar to ICF's, although the scope of work and specific methodologies varies from study to study.

<sup>35</sup> Bottom-up studies start with a baseline characterization and measure level assumptions that are built-up to develop overall savings estimates.

Figure 27. Estimates from Recent Southern Potential Studies<sup>36</sup>

Study	Primary Author	Study Commissioned or Sponsored by	Year Released	Methodology	Type of Achievable Potential	10 Year Savings Estimate	20 Year Savings Estimate
Energy New Orleans (this study)	ICF International	Entergy Corp.	2012	Bottom-up	Achievable Low	5.0%	8.5%
					Achievable Reference	7.0%	12.2%
					Achievable High	9.5%	17.2%
Tennessee Valley Authority	Global Energy Partners	TVA	2011	Bottom-up	Achievable Low	5.1%	10.6%
Missouri Statewide	KEMA	MO PSC	2011	Bottom-up	Achievable High	9.8%	19.8%
Missouri Statewide	ACEEE	ACEEE	2011	Top-down	Three-Year Payback Achievable Net	3%	N/A
Arkansas Statewide	ACEEE	ACEEE	2011	Bottom-Up	One-Year Payback Achievable Net	7%	N/A
US National Study, Southern Region	Electric Power Research Institute	EPRI	2009	Bottom-up	"Medium" Case Achievable Program	6.4%	N/A
Review of Southern EE Studies	Georgia Tech	Georgia Tech	2009	Meta-study	Maximum Achievable	10.0%	11.1%
					Realistic Achievable	4.4%	8.1%
					Maximum Achievable	1.2% per year	
					Realistic Achievable	0.9% per year	

<sup>36</sup> 10 year and 20 year savings values are cumulative. Some studies did not develop 10 and 20 year savings estimates; rather estimates were developed that are one or two years shorter or longer in time frame. For the above table, approximations were made for the purposes of benchmarking. All studies shown are long-term in nature and therefore subject to high levels of uncertainty.

Estimates of achievable savings levels for ENO are higher than EPRI's estimates for the Southern region. Estimates from the Potential Study are similar to those produced for the Tennessee Valley Authority (TVA) in 2011. The TVA study did not include a reference case but the low and high case numbers are relatively close to this Potential Study's numbers, especially the ten year estimates.

Estimates from the Potential Study are higher than the Missouri statewide estimates produced by KEMA for the Missouri Public Service Commission. Like the TVA study, the Missouri study did not include a reference case. Instead, the Commission required two scenarios, one based on incentive levels buying down measure payback to one year and another that brings payback down to three years. In terms of approach, the one year payback scenario is similar to the ENO high case, and the three year scenario is similar to the ENO low case. In both cases the ten year ENO savings estimates are higher.

Note that each of the bottom-up studies was conducted for somewhat different purposes. The EPRI study aimed to provide objective guidance to policymakers around the country, whereas the TVA study was performed to provide TVA with information it could use to meet its aspirational goal to lead the southeast in energy efficiency. The Missouri study was performed by Commission mandate to assess long term potential in the state, and the purpose of the ENO Potential Study was to provide DSM inputs for an IRP analysis.

## Program Costs and Cost-Effectiveness

Program costs were estimated based on long-term expectations about incentive levels, and implementation and evaluation costs. Incentive and non-incentive program costs were estimated through the methods described in Section 2.6

Figure 28 shows total annual estimated total (portfolio)program costs for 2021 and 2031.

Figure 28. Annual Program Costs, \$Millions

(10 and 20 Year Estimates)<sup>37</sup>

Scenario	2021	2031
Low	\$ 7.6	\$ 8.3
Reference	\$ 20.4	\$ 23.3
High	\$ 35.1	\$ 40.5

The modeled DSM portfolio is calculated to be cost effective with an overall Total Resource Cost (TRC) test ratio of 1.9,<sup>38</sup> and a Program Administrator Cost (PAC) test ratio of 2.5.<sup>39 40</sup> The TRC test reflects the

<sup>37</sup> Annual program cost estimates include program incentive (rebates paid to participating customers) and non-incentive costs (including administration, implementation, marketing and education, and evaluation measurement & verification costs). Estimates are in real 2011 dollars.

<sup>38</sup> TRC benefits include the cost of avoided of energy and avoided capacity due to DSM programs. TRC costs include all the costs of operating DSM programs (incentive and non-incentive program costs) plus costs incurred by program participants (most often valued as the measure incremental costs minus the program incentive).

<sup>39</sup> Reference case estimates.

trade-offs to society of investing in DSM versus electricity generation. A TRC ratio of 1.9 means that for every dollar invested in DSM (by ENO and program participants), society could save a dollar and ninety cents in avoided energy supply costs.

The PAC test reflects the trade-offs to ENO of investing in DSM versus electricity generation. A PAC test result of 2.5 means that for every dollar invested by ENO in DSM, ratepayers could save two and a half dollars in avoided energy supply costs.

In the reference case, electric savings cost approximately \$0.05 per kWh, levelized. If only energy efficiency programs are included,<sup>41</sup> the levelized cost drops 20% to \$0.04 per kWh. ICF expects costs over the long-term will be lower than program costs today. This is because Louisiana is an immature market for DSM, and ENO has only been operating current programs for a little over one year. As programs grow and the market matures, program delivery costs are expected to decrease as a percentage of overall program cost.

Cost-effectiveness results for all four standard cost-effectiveness tests are shown, by program, in the Appendix.<sup>42</sup>

## Electric and Demand Savings Estimates

Figure 29 shows energy efficiency electric savings estimates in 2021 and 2031. In 20 years, cumulative savings due to DSM programs could save enough electricity to power 47,000 homes in New Orleans for a year. This equates to about a third of residential annual energy use.<sup>43 44</sup>

**Figure 29. Net Annual and Cumulative MWh Savings  
(10 and 20 Year Estimates)**

Annual MWh Savings	2021	2031
High	74,197	86,182
Reference	56,466	65,200
Low	41,590	48,003
Cumulative MWh Savings	2021	2031
High	477,414	860,012
Reference	358,128	637,974
Low	261,580	459,739

<sup>40</sup> PAC benefits include the cost of avoided energy and avoided capacity due to DSM programs. PAC costs include all the costs of operating DSM programs, except for costs incurred by program participants.

<sup>41</sup> Solar programs demand response programs excluded.

<sup>42</sup> Program benefit-cost tests were calculated using formulae in the California Standard Practice Manual for Economic Analysis of Demand Side Programs and Projects (available at: [http://www.energy.ca.gov/greenbuilding/documents/background/07-J\\_CPUC\\_STANDARD\\_PRACTICE\\_MANUAL.PDF](http://www.energy.ca.gov/greenbuilding/documents/background/07-J_CPUC_STANDARD_PRACTICE_MANUAL.PDF)).

<sup>43</sup> Based on average residential electricity consumption in 2011.

<sup>44</sup> Reference case estimate.

Figure 30 shows non-coincident peak electric demand savings estimates due to energy efficiency and demand response programs in 2021 and 2031. One megawatt (MW) is equivalent to the total peak electric demand of 400 homes in New Orleans. Therefore, in 20 years ENO DSM programs could offset the peak demand of 79,000 New Orleans residences.<sup>45</sup><sup>46</sup> This equates to about half of residential peak demand today.

**Figure 30. Annual and Cumulative MW Savings  
(10 and 20 Year Estimates)**

Annual MW Savings	2021	2031
High	27	29
Reference	20	22
Low	13	14
Cumulative MW Savings	2021	2031
High	168	271
Reference	125	200
Low	80	129

### Savings by sector and end use

Figure 31 shows the breakdown of long-term electric savings estimates in the reference case. Note that some savings labeled "commercial" also include government sector savings; this is because governmental customers are assumed to participate in commercial programs.<sup>47</sup> "Commercial" savings also includes industrial lighting and HVAC,<sup>48</sup> as those measures are currently delivered largely through the Company's "commercial" programs.<sup>49</sup>

<sup>45</sup> Based on residential peak demand today.

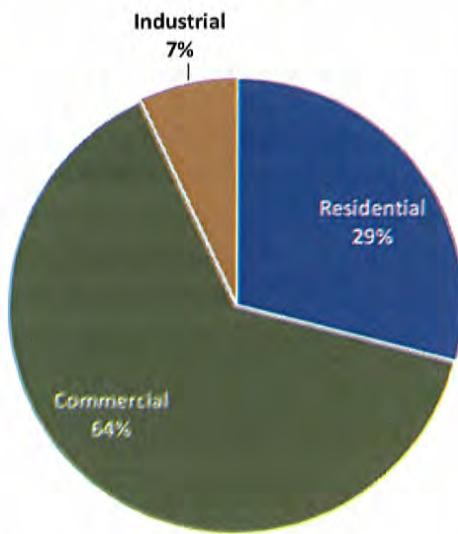
<sup>46</sup> Reference case estimate.

<sup>47</sup> Combined, the commercial and government sectors consume 53% of electricity in the territory.

<sup>48</sup> Combined, HVAC and lighting account for 7% of industrial electricity use.

<sup>49</sup> As discussed above, 97% of ENO's industrial customers are on the small electric rate.

Figure 31. Distribution of Cumulative Net Electric Savings, by Sector, 2031  
(Total = 638.0 GWh)

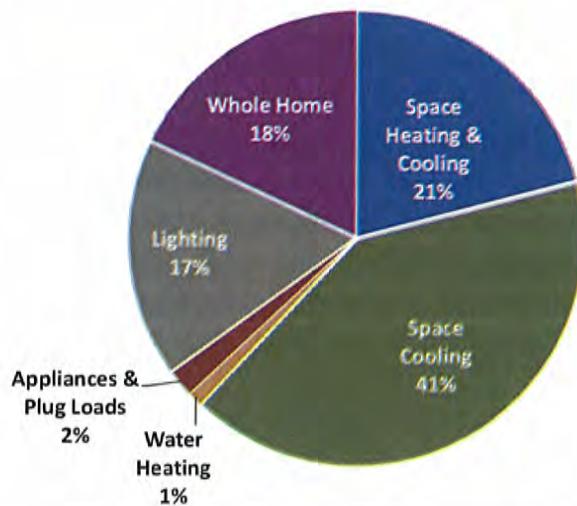


Estimated residential savings is proportionally less than residential electricity use (36% of total), but this is expected since residential efficiency opportunities tend to be smaller than non-residential options. The large portion of "commercial" savings is also expected given that it includes government savings and some industrial savings, and that commercial savings often account for a large portion of actual DSM portfolio savings.

### Residential

Figure 32 shows the estimated long-term distribution of residential electric savings. Measures that reduce heating and cooling loads constitute over 60% of savings. Whole home efficiency projects are estimated to save more than lighting. This is a significant departure from historical program performance in other jurisdictions; historically most residential programs achieved a large majority of their savings through CFLs. This departure is due in part to changes in lighting standards.

**Figure 32. Distribution of Cumulative Residential Net Electric Savings, by End Use, 2031**  
 (Total = 184.4 GWh)<sup>50</sup>



The estimated cumulative net residential peak capacity savings in 2031 due to energy efficiency programs is 50 MW. Estimated demand response savings is 27 MW. Total residential capacity savings equals 77 MW, or 7% of ENO's forecasted peak demand.<sup>51</sup>

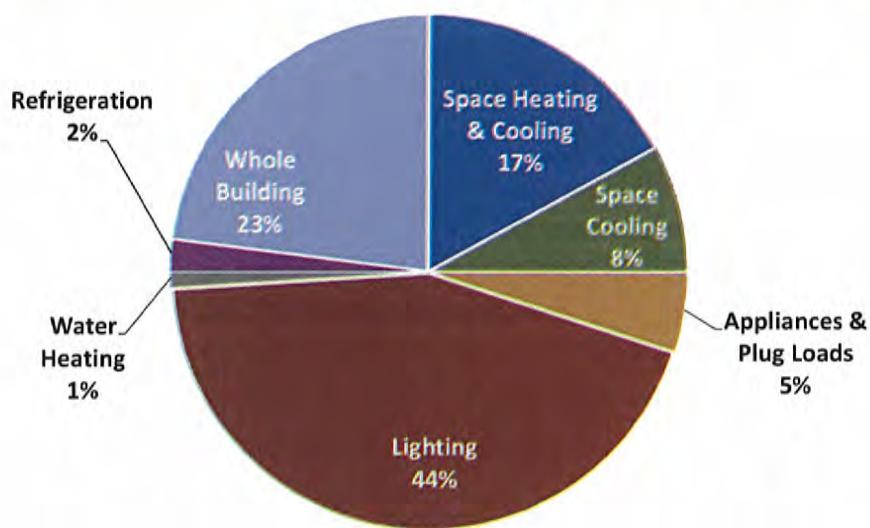
### Commercial

Figure 33 shows the estimated long-term distribution of commercial electric savings. Lighting measures represent the greatest savings opportunity primarily because lighting accounts for the greatest portion of commercial building electricity use. Whole building efficiency options represent the next largest savings opportunity. These include efficiency options such as retro-commissioning and advanced new buildings.

<sup>50</sup> Whole home measures include efficient new homes and home retrofit projects. Space heating and cooling measures include items such as furnaces, but also items such as insulation and infiltration reduction, which reduce both heating and cooling loads.

<sup>51</sup> Non-coincident peak demand for ENO's territory as a whole.

Figure 33. Distribution of Cumulative Commercial Net Electric Savings, by End Use, 2031  
 (Total = 411.8 GWh)<sup>52</sup>



The estimated cumulative net non-residential<sup>53</sup> peak capacity savings in 2031 due to energy efficiency programs is 95 MW. Estimated demand response savings is 28 MW. Total non-residential capacity savings equals 123 MW, or 11% of ENO's forecasted peak demand.<sup>54</sup>

### Industrial

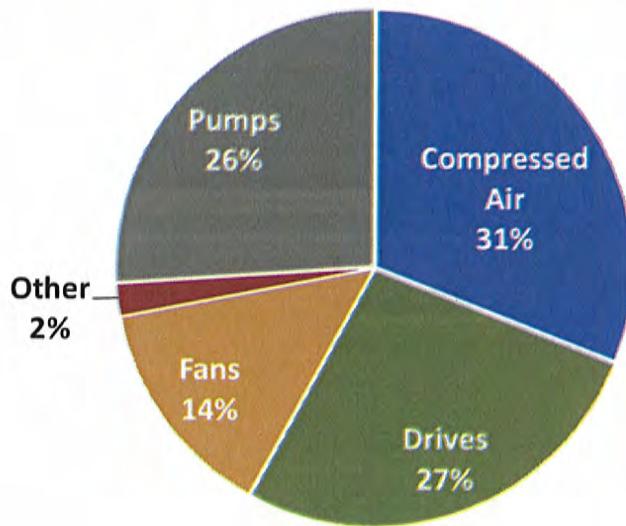
Figure 34 shows the estimated long-term distribution of industrial electric savings by end-use, excluding HVAC and lighting savings, which are covered under "commercial" programs. Over 80% of savings estimated potential would involve upgrades to compressed air, drive, and pump end-uses. "Other" end-uses include custom energy efficiency projects.

<sup>52</sup> Lighting and heating and cooling savings also reflect industrial savings for these end-uses. This is because measures for these end uses are delivered through ENO's "Commercial" programs.

<sup>53</sup> Separate industrial and large commercial DR savings estimates were not developed.

<sup>54</sup> Non-coincident peak demand for ENO's territory as a whole.

Figure 34. Distribution of Cumulative Industrial Net Electric Savings, by End Use,<sup>55</sup> 2031  
(Total = 41.8 GWh)



### Results by Program

Electric and demand savings estimates as well as annual program cost estimates and TRC estimates for the reference case are shown on the next page.

<sup>55</sup> Excluding lighting and HVAC, which are included in the commercial savings estimates.

Figure 35. Program Cost-Effectiveness, Net DSM Potential Estimates, and Cost<sup>56</sup> Estimates, by Program, 2021 and 2031

Sector	Program Name	TRC Test	2021 Annual Program Costs (\$Millions)	2031 Annual Program Costs (\$Millions)	2021 Net Cumulative MWh Savings	2031 Net Cumulative MWh Savings	2021 Net Cumulative MW Savings	2031 Net Cumulative MW Savings
Residential	Residential Lighting and Appliances	1.6	\$1.31	\$1.32	29,548	39,496	5.9	8.7
Residential	ENERGY STAR Air Conditioning	1.8	\$1.20	\$1.21	17,033	41,835	4.9	12.0
Residential	AC Tune-Up	1.2	\$0.84	\$0.84	10,193	10,226	3.7	3.8
Residential	Residential Energy Solutions	1.2	\$2.52	\$2.52	27,889	53,665	8.9	17.2
Residential	Low Income Weatherization	0.9	\$0.94	\$0.94	10,451	10,466	2.9	2.9
Residential	Energy Smart New Homes	1.2	\$0.01	\$0.01	195	423	0.1	0.2
Non-Residential	Small Commercial Energy Solutions	1.8	\$2.00	\$2.08	35,477	58,695	10.6	16.6
Non-Residential	Large Commercial Energy Solutions	2.1	\$5.02	\$6.62	144,462	270,863	28.5	53.5
Residential	Multifamily	1.5	\$0.93	\$0.93	13,277	24,198	2.1	4.4
Residential	Home Energy Use Benchmarking	1.3	\$0.26	\$0.26	3,349	3,354	0.8	0.8
Non-Residential	Commercial Building Energy Management	3.3	\$0.21	\$0.27	12,996	18,451	2.4	3.4
Non-Residential	Industrial	2.8	\$0.54	\$0.54	32,849	41,809	4.3	5.4
Non-Residential	Commercial New Construction	2.3	\$1.02	\$1.30	14,548	49,274	2.7	9.0
Non-Residential	Interruptible Rate	38.7	\$0.33	\$0.33	0	0	17.7	23.4
Non-Residential	Enabled Dynamic Pricing (Non-Res)	2.7	\$0.10	\$0.14	0	0	1.0	2.5
Non-Residential	Non-Enabled Dynamic Pricing (Non-Res)	5.0	\$0.04	\$0.05	0	0	0.7	1.6
Residential	Enabled Dynamic Pricing (Res)	2.7	\$0.26	\$0.26	0	0	3.6	5.4
Residential	Non-Enabled Dynamic Pricing (Res)	3.1	\$0.11	\$0.11	0	0	1.6	2.4
Residential	Direct Load Control	7.8	\$0.30	\$0.30	0	0	19.2	19.2
Residential	Solar Water Heater Pilot	0.4	\$0.01	\$0.01	107	241	0.0	0.0
Residential	Residential Solar PV	0.6	\$0.01	\$0.01	209	471	0.1	0.2
Non-Residential	Commercial Solar PV	0.4	\$2.42	\$3.20	5,545	14,507	2.9	7.5
	<b>Total Portfolio</b>	<b>1.9</b>	<b>\$20.38</b>	<b>\$23.25</b>	<b>358,128</b>	<b>637,974</b>	<b>124.8</b>	<b>200.4</b>

<sup>56</sup> Costs are real 2011 dollars.

## 4. Conclusion

This analysis shows that there is significant DSM potential in ENO's territory. In the reference case, ICF estimates ENO administered programs could achieve cost-effective, cumulative net electric (MWh) savings equal to 7.0% of base sales over 10 years. This Potential Study forecasts that DSM programs operated by ENO could achieve net<sup>57</sup> annual electric savings equal to 1.1% of sales by 2021, and 1.3% of sales by 2031. This translates to about 56.5 GWh in annual savings in 2021 and 65.2 GWh in 2031. 65.2 GWh is equivalent to the amount of electricity used by 4,800 homes<sup>58</sup> in New Orleans in a year.

The largest savings potential is in the commercial sector, particularly in lighting and whole-building measure retrofits in large commercial buildings. Significant residential savings opportunities also exist, especially for measures that reduce heating and cooling load. Partly due to adopted changes in general service lighting standards, the Potential Study estimates residential whole-building measures have greater savings potential than lighting measures, which is an important departure from historical program performance in most jurisdictions.

This Potential Study is a type of economic forecast, and all economic forecasts have forecast error, or uncertainty. ICF used the best data available at the time when conducting this Potential Study. Actual program performance relative to this forecast will be used to reduce forecast error in future potential studies.

<sup>57</sup> See Program Assumptions section for description of net versus gross savings.

<sup>58</sup> Based on average home electricity use today.

## **Appendices**

Appendix A: Measure Characteristics and Assumptions

Appendix B: Program Savings and Cost Estimates, Cost-Effectiveness and NTG Ratios

Appendix C: Avoided Cost and Retail Rate Assumptions

Appendix D: Advanced Metering and Demand Response

## **Appendix A**

### **Measure Characteristics and Assumptions**

**Data Key**

Field	Description
Measure ID	Measure identification number
Weather Sensitive	Measure energy consumption affected by weather (WS="Weather Sensitive", NWS="Non-weather sensitive")
Sector	Applicable customer sector
Sub-Sector	Applicable customer sub-sector
End Use	Measure energy end-use
Technology Type	Measure technology/application type
Efficient Measure	Measure name
Efficient Measure Definition	Measure definition
Base Measure Definition	Baseline definition
Unit Name	Measure unit name
RET/NEW/ROB	Retrofit, new construction, or replace-on-burnout measure
Efficient Measure Life	Measure effective useful life (years)
Measure Incremental Cost	Measure incremental cost per unit (\$) - includes equipment and labor incremental costs.
Annual kWh Savings	kWh saved per measure unit per year
Annual kW Coincident Peak Savings	kW saved per measure unit per year
Annual Gas Savings	Therms saved per measure unit per year
Measure TRC	Measure TRC test estimate
Passed Measure Screening?	1=Passed measure screening and included in potential estimates 0=Measure analyzed but did not pass measure screening and was not included in potential estimates.
Total Sub-Sector Units	Total number of EAI customers in the measure's target sub-sector
Measure Units per Sub-Sector Unit	Number of measure units per application (e.g., 3 tons cooling per home)
Applicability	% of total sub-sector units to which the measure applies (e.g., 32% of all homes have an AC and gas heat, therefore the measure applicability for air conditioning measures for homes with AC/gas heat is 32%). Values are blank (not applicable) for measures that did not pass the measure screening.
Feasibility	% of total sub-sector units where it is technically feasible to install the measure. The feasibility factor is also used to distribute applicability across measures with the same application (e.g., SEER 14-18 air conditioners). Values are blank (not applicable) for measures that did not pass the measure screening.
Not Yet Adopted	For Replace-on-Burnout and New construction measures this equals 100%. For Retrofit measures, this equals one minus the measure market saturation rate. Values are blank (not applicable) for measures that did not pass the measure screening.
Annual Replacement Eligibility	For Replace-on-Burnout measures this equals one divided by the measure life. For Retrofit and New construction measures, this equals 100%. Values are blank (not applicable) for measures that did not pass the measure screening.
Total Applicable Measure Units	Number of measure units technically eligible for replacement in the marketplace in year one of the study. Values are blank (not applicable) for measures that did not pass the measure screening.
Program Name	Program in which measure was modeled (field is blank for measures that did not pass the measure screening).

**Source Descriptions**

CEE	Consortium for Energy Efficiency
DEER	California Database for Energy Efficient Resources
EAI	Entergy Arkansas
Ecos Consulting	Ecos Consulting
Energy RASS	2006 Entergy Residential Appliance Saturation Survey
ENERGY STAR	U.S. EPA ENERGY STAR Data
Entergy	Entergy Corporation
FERC	2009 FERC National Assessment of Demand Response Potential Study
Fisher Nickel	Fisher Nickel Food Service Technology Center
Frontier - 2009 ENO Deemed Savings	Frontier Associates - 2009 New Orleans Deemed Savings
Frontier - 2011 Arkansas Deemed Savings	Frontier Associates - 2011 Arkansas Deemed Savings
GCR	GCR and Associates - 2009 New Orleans Baseline Survey
ICF	ICF International
KEMA	2006 California Industrial Existing Construction Energy Efficiency Potential Study
Lawrence Berkeley Lab	Lawrence Berkeley National Laboratory
NBCIP	National Building Controls Information Program
RSMeans	RSMeans (Reed Construction Data)
U.S. EIA CBECS	U.S. Energy Information Administration Commercial Buildings Energy Consumption Survey

Residential Measures			Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Efficient Measure Definition	Base Measure Definition
1	Residential	Residential	Clothes Washer	Gas WH	Energy Star Clothes Washer Gas Water Heating, Gas Dryer	MEF>2.0 and WF<9.5	MEF>1.26 and WF<9.5	MEF>1.26 and WF<9.5	MEF>1.26 and WF<9.5	MEF>1.26 and WF<9.5
2	Residential	Residential	Clothes Washer	Gas WH	Energy Star Clothes Washer Gas Water Heating, Electric Dryer	MEF>2.0 and WF<6.0				
3	Residential	Residential	Clothes Washer	Electric WH	Energy Star Clothes Washer Electric Water Heating, Gas Dryer	MEF>2.0 and WF<6.0				
4	Residential	Residential	Dishwasher	Gas WH	Energy Star Dishwasher Gas Water Heating, Electric Dryer	MEF>1.26 and WF<9.5				
5	Residential	Residential	Dishwasher	Electric WH	Energy Star Dishwasher Electric Water Heating	<=355 KWh/yr Standard, <=260 KWh/yr Compact				
6	Residential	Residential	Electronics	All	Consumer Electronics - TVs	SEER 14.5				
7	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 15				
8	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 16				
9	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 17				
10	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 18				
11	Residential	Single Family&Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater	16 to 16.99 EER	17 EER and above	17 EER and above	16.1 to 16.99 EER	16.1 to 16.99 EER
12	Residential	Single Family&Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/o/desuperheater	17 EER and above	17 EER and above	17 EER and above	16.1 to 16.99 EER	16.1 to 16.99 EER
13	Residential	Single Family&Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/o/desuperheater	17 EER and above	17 EER and above	17 EER and above	16.1 to 16.99 EER	16.1 to 16.99 EER
14	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 14.5				
15	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 15				
16	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 16				
17	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 17				
18	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 18				
19	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 19				
20	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 20				
21	Residential	Single Family&Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 21				
22	Residential	Single Family&Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 22				
23	Residential	Single Family&Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 23				
24	Residential	Single Family&Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 24				
25	Residential	Single Family&Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 25				
26	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 26				
27	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 27				
28	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 28				
29	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 29				
30	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 30				
31	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 31				
32	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 32				
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36	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 36				
37	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 37				
38	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 38				
39	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 39				
40	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 40				
41	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 41				
42	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Central AC Replacement	SEER 42				
43	Residential	Single Family&Duplex	HVAC	Gas Heat (No AC)	Programmable Thermostat	SEER 43				
44	Residential	Single Family&Duplex	HVAC	Heat Pump	Programmable Thermostat	SEER 44				
45	Residential	Single Family&Duplex	HVAC	AC/Gas Heat	Programmable Thermostat	SEER 45				
46	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 46				
47	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 47				
48	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 48				
49	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 49				
50	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 50				
51	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 51				
52	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 52				
53	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 53				
54	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 54				
55	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 55				
56	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 56				
57	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 57				
58	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 58				
59	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 59				

Residential Measures		Technology Type	Efficient Measure		Efficient Measure Life	Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak	Annual Gas Savings (Ttherms)
Measure #			Efficient Measure	Life						
1	Gas WH	Energy Star Clothes Washer Gas Water Heating, Gas Dryer	11	Installed Units	\$175.76	24.00	0.01	9.00	9.00	6.10
2	Gas WH	Energy Star Clothes Washer Gas Water Heating, Electric Dryer	11	Installed Units	\$175.76	97.00	0.02	2.90	2.90	2.90
3	Electric WH	Energy Star Clothes Washer Electric Water Heating, Gas Dryer	11	Installed Units	\$175.76	141.00	0.03	0.00	0.00	1.90
4	Electric WH	Energy Star Clothes Washer Electric Water Heating, Electric Dryer	11	Installed Units	\$175.76	224.00	0.03	0.00	0.00	1.90
5	Gas WH	Energy Star Dishwasher Gas Water Heating	11	Installed Units	\$259.00	33.00	0.00	0.00	0.00	0.00
6	Electric WH	Energy Star Dishwasher Electric Water Heating	11	Installed Units	\$259.00	74.00	0.01	0.00	0.00	0.00
7	All	Consumer Electronics - TVs	8	TV	\$40.00	140.00	0.00	0.00	0.00	0.00
8	AC/Gas Heat	Central AC Replacement	15	ton	\$119.00	323.33	0.10	0.00	0.00	0.00
9	AC/Gas Heat	Central AC Replacement	15	ton	\$238.00	417.33	0.12	0.00	0.00	0.00
10	AC/Gas Heat	Central AC Replacement	15	ton	\$357.00	486.33	0.16	0.00	0.00	0.00
11	AC/Gas Heat	Central AC Replacement	15	ton	\$476.00	667.67	0.21	0.00	0.00	0.00
12	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	25	tons	\$596.00	712.00	0.21	0.00	0.00	0.00
13	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	\$4,824.72	1030.00	0.52	0.00	0.00	0.00
14	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	\$4,824.72	114.00	0.50	0.00	0.00	0.00
15	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	\$4,824.72	218.00	0.06	0.00	0.00	0.00
16	Heat Pump	Heat Pump Replacement	15	ton	\$685.00	322.00	0.15	0.00	0.00	0.00
17	Heat Pump	Heat Pump Replacement	15	ton	\$137.00	355.00	0.11	0.00	0.00	0.00
18	Heat Pump	Heat Pump Replacement	15	ton	\$274.00	452.00	0.13	0.00	0.00	0.00
19	Heat Pump	Heat Pump Replacement	15	ton	\$411.00	602.00	0.14	0.00	0.00	0.00
20	Heat Pump	Heat Pump Replacement	15	ton	\$548.00	645.00	0.16	0.00	0.00	0.00
21	Heat Pump	Heat Pump Replacement	15	ton	\$685.00	749.00	0.22	0.00	0.00	0.00
22	AC/Electric Resistance Heat	Central AC Replacement	15	ton	\$119.00	323.33	0.10	0.00	0.00	0.00
23	AC/Electric Resistance Heat	Central AC Replacement	15	ton	\$238.00	417.33	0.12	0.00	0.00	0.00
24	AC/Electric Resistance Heat	Central AC Replacement	15	ton	\$357.00	486.33	0.16	0.00	0.00	0.00
25	AC/Electric Resistance Heat	Central AC Replacement	15	ton	\$476.00	667.67	0.21	0.00	0.00	0.00
26	AC/Electric Resistance Heat	Central AC Replacement	15	ton	\$596.00	712.00	0.21	0.00	0.00	0.00
27	AC/Gas Heat	Mini-Split AC	15	ton	\$318.28	796.27	0.24	0.00	0.00	0.00
28	AC/Gas Heat	Mini-Split AC	15	ton	\$129.28	931.68	0.25	0.00	0.00	0.00
29	AC/Gas Heat	Mini-Split AC	15	ton	\$48.72	1054.72	0.29	0.00	0.00	0.00
30	AC/Gas Heat	Mini-Split AC	15	ton	\$226.72	1121.51	0.32	0.00	0.00	0.00
31	AC/Gas Heat	Mini-Split AC	15	ton	\$404.72	1214.40	0.35	0.00	0.00	0.00
32	AC/Electric Resistance Heat	Mini-Split AC	15	ton	\$796.27	1065.32	0.24	0.00	0.00	0.00
33	AC/Electric Resistance Heat	Mini-Split AC	15	ton	\$129.28	931.68	0.25	0.00	0.00	0.00
34	AC/Electric Resistance Heat	Mini-Split AC	15	ton	\$48.72	1054.72	0.29	0.00	0.00	0.00
35	AC/Electric Resistance Heat	Mini-Split AC	15	ton	\$226.72	1121.51	0.32	0.00	0.00	0.00
36	AC/Electric Resistance Heat	Mini-Split AC	15	ton	\$404.72	1214.40	0.35	0.00	0.00	0.00
37	Heat Pump	Mini-Split Heat Pump	15	ton	\$743.72	997.53	0.22	0.00	0.00	0.00
38	Heat Pump	Mini-Split Heat Pump	15	ton	\$835.72	1065.32	0.24	0.00	0.00	0.00
39	Heat Pump	Mini-Split Heat Pump	15	ton	\$1,019.72	1187.98	0.27	0.00	0.00	0.00
40	Heat Pump	Mini-Split Heat Pump	15	ton	\$1,203.72	1296.12	0.30	0.00	0.00	0.00
41	Heat Pump	Mini-Split Heat Pump	15	ton	\$1,387.72	1382.15	0.32	0.00	0.00	0.00
42	AC/Gas Heat	Programmable Thermostat	15	per home	\$45.00	346.60	0.00	0.00	0.00	3.39
43	Gas Heat (No AC)	Programmable Thermostat	15	per home	\$45.00	0.00	0.00	0.00	0.00	0.00
44	AC/Electric Resistance Heat	Programmable Thermostat	15	per home	\$45.00	424.14	0.00	0.00	0.00	0.00
45	Heat Pump	Programmable Thermostat	15	per home	\$45.00	136.85	0.00	0.00	0.00	0.00
46	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	\$119.00	323.33	0.10	0.00	0.00	0.00
47	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	\$238.00	417.33	0.12	0.00	0.00	0.00
48	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	\$357.00	486.33	0.16	0.00	0.00	0.00
49	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	\$476.00	667.67	0.21	0.00	0.00	0.00
50	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	\$596.00	712.00	0.21	0.00	0.00	0.00
51	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	\$4,824.72	1030.00	0.52	0.00	0.00	0.00
52	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	\$4,824.72	114.00	0.50	0.00	0.00	0.00
53	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	\$4,824.72	218.00	0.06	0.00	0.00	0.00
54	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	\$4,824.72	322.00	0.15	0.00	0.00	0.00
55	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	\$137.00	355.00	0.11	0.00	0.00	0.00
56	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	\$274.00	452.00	0.13	0.00	0.00	0.00
57	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	\$411.00	602.00	0.14	0.00	0.00	0.00
58	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	\$548.00	645.00	0.16	0.00	0.00	0.00
59	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	\$685.00	749.00	0.22	0.00	0.00	0.00

Residential Measures		Technology Type	Efficient Measure			Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units	Program
Measure #			Measure	Technology	Efficiency										
1	Gas WH	Energy Star Clothes Washer	Gas Water Heating	Gas Dryer	0.24	0	0	144,537	1						
2	Gas WH	Energy Star Clothes Washer	Gas Water Heating	Electric Dryer	0.42	0	0	144,537	1						
3	Electric WH	Energy Star Clothes Washer	Elec Water Heating	Gas Dryer	0.49	0	0	144,537	1						
4	Electric WH	Energy Star Clothes Washer	Elec Water Heating	Electric Dryer	0.70	0	0	144,537	1						
5	Gas WH	Energy Star Dishwasher	Gas Water Heating		0.09	0	0	144,537	1						
6	Electric WH	Energy Star Dishwasher	Electric Water Heating		0.16	0	0	144,537	1						
7	All	Consumer Electronics - TVs			1.01	1	1	144,537	1	100%	25%	100%	13%	4517	Residential Lighting and Appliances
8	AC/Gas Heat	Central AC Replacement			2.64	1	1	126,326	3	32%	8%	100%	7%	649	ENERGY STAR Air Conditioning
9	AC/Gas Heat	Central AC Replacement			1.64	1	1	126,326	3	32%	18%	100%	7%	1460	ENERGY STAR Air Conditioning
10	AC/Gas Heat	Central AC Replacement			1.33	1	1	126,326	3	32%	28%	100%	7%	2271	ENERGY STAR Air Conditioning
11	AC/Gas Heat	Central AC Replacement			1.34	1	1	126,326	3	32%	18%	100%	7%	1460	ENERGY STAR Air Conditioning
12	AC/Gas Heat	Ground Source Heat Pump w/desuperheater			1.12	1	1	126,326	3	32%	18%	100%	7%	1460	ENERGY STAR Air Conditioning
13	Heat Pump	Ground Source Heat Pump w/desuperheater			0.34	0	0	126,326	3						
14	Heat Pump	Ground Source Heat Pump w/desuperheater			0.35	0	0	126,326	3						
15	Heat Pump	Ground Source Heat Pump w/desuperheater			0.05	0	0	126,326	3						
16	Heat Pump	Ground Source Heat Pump w/desuperheater			0.10	0	0	126,326	3						
17	Heat Pump	Heat Pump Replacement			2.44	1	1	126,326	3	4%	8%	100%	7%	76	ENERGY STAR Air Conditioning
18	Heat Pump	Heat Pump Replacement			1.54	1	1	126,326	3	4%	18%	100%	7%	171	ENERGY STAR Air Conditioning
19	Heat Pump	Heat Pump Replacement			1.21	1	1	126,326	3	4%	28%	100%	7%	265	ENERGY STAR Air Conditioning
20	Heat Pump	Heat Pump Replacement			1.01	1	1	126,326	3	4%	18%	100%	7%	171	ENERGY STAR Air Conditioning
21	Heat Pump	Heat Pump Replacement			1.01	1	1	126,326	3	4%	18%	100%	7%	171	ENERGY STAR Air Conditioning
22	AC/Electric Resistance Heat	Central AC Replacement			2.64	1	1	126,326	3	38%	8%	100%	7%	774	ENERGY STAR Air Conditioning
23	AC/Electric Resistance Heat	Central AC Replacement			1.64	1	1	126,326	3	38%	18%	100%	7%	1743	ENERGY STAR Air Conditioning
24	AC/Electric Resistance Heat	Central AC Replacement			1.33	1	1	126,326	3	38%	28%	100%	7%	2711	ENERGY STAR Air Conditioning
25	AC/Electric Resistance Heat	Central AC Replacement			1.34	1	1	126,326	3	38%	18%	100%	7%	1743	ENERGY STAR Air Conditioning
26	AC/Gas Heat	Central AC Replacement			1.12	1	1	126,326	3	38%	18%	100%	7%	1743	ENERGY STAR Air Conditioning
27	AC/Gas Heat	Mini-Split AC			-3.46	0	0	126,326	3						
28	AC/Gas Heat	Mini-Split AC			-6.47	0	0	126,326	3						
29	AC/Gas Heat	Mini-Split AC			19.46	0	0	126,326	3						
30	AC/Gas Heat	Mini-Split AC			4.57	1	1	126,326	3	32%	6%	100%	7%	507	ENERGY STAR Air Conditioning
31	AC/Gas Heat	Mini-Split AC			2.77	1	1	126,326	3	32%	1%	100%	7%	203	ENERGY STAR Air Conditioning
32	AC/Electric Resistance Heat	Mini-Split AC			-3.46	0	0	126,326	3						
33	AC/Electric Resistance Heat	Mini-Split AC			-6.47	0	0	126,326	3						
34	AC/Electric Resistance Heat	Mini-Split AC			19.46	0	0	126,326	3						
35	AC/Electric Resistance Heat	Mini-Split AC			4.57	1	1	126,326	3	38%	3%	100%	7%	605	ENERGY STAR Air Conditioning
36	AC/Electric Resistance Heat	Mini-Split AC			2.77	1	1	126,326	3	38%	1%	100%	7%	242	ENERGY STAR Air Conditioning
37	Heat Pump	Mini-Split Heat Pump			1.09	1	1	126,326	3	4%	1%	100%	7%	9	ENERGY STAR Air Conditioning
38	Heat Pump	Mini-Split Heat Pump			1.04	1	1	126,326	3	4%	2%	100%	7%	19	ENERGY STAR Air Conditioning
39	Heat Pump	Mini-Split Heat Pump			0.96	1	1	126,326	3	4%	3%	100%	7%	28	ENERGY STAR Air Conditioning
40	Heat Pump	Mini-Split Heat Pump			0.89	1	1	126,326	3	4%	2%	100%	7%	19	ENERGY STAR Air Conditioning
41	Heat Pump	Mini-Split Heat Pump			0.83	1	1	126,326	3	4%	2%	100%	7%	19	ENERGY STAR Air Conditioning
42	AC/Gas Heat	Programmable Thermostat			0.66	0	0	126,326	1						
43	Gas Heat (No AC)	Programmable Thermostat			0.31	0	0	126,326	1						
44	AC/Electric Resistance Heat	Programmable Thermostat			0.71	0	0	126,326	1						
45	Heat Pump	Central AC Replacement - MultiFamily			0.52	0	0	126,326	1						Multifamily
46	AC/Gas Heat	Central AC Replacement - MultiFamily			2.64	0	0	17,344	2						Multifamily
47	AC/Gas Heat	Central AC Replacement - MultiFamily			1.64	1	1	17,344	2						Multifamily
48	AC/Gas Heat	Central AC Replacement - MultiFamily			1.33	1	1	17,344	2						Multifamily
49	AC/Gas Heat	Central AC Replacement - MultiFamily			1.34	1	1	17,344	2						Multifamily
50	AC/Gas Heat	Central AC Replacement - MultiFamily			1.12	1	1	17,344	2						Multifamily
51	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily			0.34	0	0	17,344	2						Multifamily
52	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily			0.35	0	0	17,344	2						Multifamily
53	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily			0.05	0	0	17,344	2						Multifamily
54	Heat Pump	Heat Pump Replacement - MultiFamily			0.10	0	0	17,344	2						Multifamily
55	Heat Pump	Heat Pump Replacement - MultiFamily			2.44	1	1	17,344	2						Multifamily
56	Heat Pump	Heat Pump Replacement - MultiFamily			1.21	1	1	17,344	2						Multifamily
57	Heat Pump	Heat Pump Replacement - MultiFamily			1.01	1	1	17,344	2						Multifamily
58	Heat Pump	Heat Pump Replacement - MultiFamily			1.01	1	1	17,344	2						Multifamily
59	Heat Pump	Heat Pump Replacement - MultiFamily													Multifamily





Residential Measures		Technology Type	Efficient Measure		Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak	Annual Gas Savings (Ttherms)
Measure #	Efficient Measure Life		Unit	ton					
60	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$119.00	323.33	0.10	0.00
61	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$238.00	417.33	0.12	0.00
62	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$357.00	486.33	0.16	0.00
63	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$476.00	687.67	0.21	0.00
64	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$596.00	712.00	0.21	0.00
65	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	-\$218.28	796.27	0.24	0.00
66	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	-\$129.28	931.68	0.25	0.00
67	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$48.72	1054.72	0.29	0.00
68	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$228.72	1121.51	0.32	0.00
69	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$404.72	1214.40	0.35	0.00
70	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	-\$3218.28	796.27	0.24	0.00
71	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	-\$129.28	931.68	0.25	0.00
72	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$48.72	1054.72	0.29	0.00
73	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$226.72	1121.51	0.32	0.00
74	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$404.72	1214.40	0.35	0.00
75	Heat Pump	Heat Pump	tons	ton	ROB	\$743.72	987.53	0.22	0.00
76	Heat Pump	Heat Pump	tons	ton	ROB	\$835.72	1065.32	0.24	0.00
77	Heat Pump	Heat Pump	tons	ton	ROB	\$1,019.72	1187.98	0.27	0.00
78	Heat Pump	Heat Pump	tons	ton	ROB	\$1,203.72	1286.12	0.30	0.00
79	Heat Pump	Heat Pump	tons	ton	ROB	\$1,387.72	1392.15	0.32	0.00
80	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	15	ton	ROB	\$119.00	2017.8	0.05	0.00
81	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	25	ton	ROB	\$238.00	270.78	0.09	0.00
82	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	25	ton	ROB	\$357.00	452.11	0.14	0.00
83	AC/Gas Heat	Central AC Replacement	15	ton	ROB	\$477.00	496.44	0.14	0.00
84	AC/Gas Heat	Central AC Replacement	25	ton	ROB	\$4,687.72	779.33	0.45	0.00
85	Heat Pump	Heat Pump	tons	ton	ROB	\$4,687.72	863.33	0.43	0.00
86	Heat Pump	Heat Pump	tons	ton	ROB	\$4,687.72	0.00	0.00	0.00
87	Heat Pump	Heat Pump	tons	ton	ROB	\$4,687.72	71.33	0.08	0.00
88	Heat Pump	Heat Pump	tons	ton	ROB	\$137.00	201.33	0.06	0.00
89	Heat Pump	Heat Pump	tons	ton	ROB	\$274.00	351.33	0.07	0.00
90	Heat Pump	Heat Pump Replacement	15	ton	ROB	\$411.00	394.33	0.09	0.00
91	AC/Electric Resistance Heat	Heat Pump Replacement	15	ton	ROB	\$454.00	498.33	0.15	0.00
92	AC/Electric Resistance Heat	Central AC Replacement	15	ton	ROB	\$119.00	2017.8	0.05	0.00
93	AC/Electric Resistance Heat	Central AC Replacement	15	ton	ROB	\$238.00	270.78	0.09	0.00
94	AC/Electric Resistance Heat	Central AC Replacement	15	ton	ROB	\$357.00	452.11	0.14	0.00
95	AC/Electric Resistance Heat	Central AC Replacement	15	ton	ROB	\$477.00	496.44	0.14	0.00
96	AC/Gas Heat	Mini-Split AC	15	ton	ROB	-\$248.28	716.12	0.19	0.00
97	AC/Gas Heat	Mini-Split AC	15	ton	ROB	-\$70.28	839.17	0.22	0.00
98	AC/Gas Heat	Mini-Split AC	15	ton	ROB	\$107.72	905.96	0.26	0.00
99	AC/Gas Heat	Mini-Split AC	15	ton	ROB	\$285.72	998.84	0.28	0.00
100	AC/Electric Resistance Heat	Mini-Split AC	15	ton	ROB	-\$248.28	716.12	0.19	0.00
101	AC/Electric Resistance Heat	Mini-Split AC	15	ton	ROB	-\$70.28	839.17	0.22	0.00
102	AC/Electric Resistance Heat	Mini-Split AC	15	ton	ROB	\$1,066.72	1045.45	0.22	0.00
103	AC/Gas Heat	Mini-Split AC	15	ton	ROB	\$1,250.72	1141.48	0.25	0.00
104	AC/Gas Heat	Mini-Split Heat Pump	15	ton	ROB	\$285.72	998.84	0.28	0.00
105	AC/Gas Heat	Mini-Split Heat Pump	15	ton	ROB	\$698.72	814.65	0.16	0.00
106	AC/Gas Heat	Mini-Split Heat Pump	15	ton	ROB	\$882.72	937.32	0.20	0.00
107	AC/Gas Heat	Mini-Split Heat Pump	15	ton	ROB	\$1,066.72	1045.45	0.22	0.00
108	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$4,687.72	779.33	0.45	0.00
109	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$4,687.72	863.33	0.43	0.00
110	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$238.00	270.78	0.05	0.00
111	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$357.00	452.11	0.14	0.00
112	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$477.00	496.44	0.14	0.00
113	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	ton	ROB	\$4,687.72	863.33	0.43	0.00
114	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	ton	ROB	\$4,687.72	0.00	0.00	0.00
115	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	ton	ROB	\$4,687.72	71.33	0.08	0.00
116	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	ROB	\$137.00	201.33	0.06	0.00
117	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	ROB	\$274.00	351.33	0.07	0.00
118	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	ROB	\$411.00	394.33	0.09	0.00
119	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	ROB	\$548.00	498.33	0.15	0.00

Residential Measures		Technology Type	Efficient Measure			Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units	Program
Measure #			Measure	Sub-Sector	Measure										
60	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	2.64	1	17,344	2	21%	8%	100%	7%	18%	100%	7%	28	Multifamily
61	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.64	1	17,344	2	21%	21%	100%	7%	18%	100%	7%	64	Multifamily
62	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.33	1	17,344	2	21%	28%	100%	7%	18%	100%	7%	64	Multifamily
63	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.34	1	17,344	2	21%	18%	100%	7%	18%	100%	7%	64	Multifamily
64	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.12	1	17,344	2	21%	18%	100%	7%	18%	100%	7%	64	Multifamily
65	AC/Gas Heat	Mini-Split AC - Multi Family	-3.46	0	17,344	2	21%	18%	100%	7%	18%	100%	7%	64	Multifamily
66	AC/Gas Heat	Mini-Split AC - Multi Family	-6.47	0	17,344	2	21%	18%	100%	7%	18%	100%	7%	64	Multifamily
67	AC/Gas Heat	Mini-Split AC - Multi Family	19.46	1	17,344	2	32%	4%	100%	7%	3%	100%	7%	22	Multifamily
68	AC/Gas Heat	Mini-Split AC - Multi Family	4.57	1	17,344	2	32%	3%	100%	7%	3%	100%	7%	17	Multifamily
69	AC/Gas Heat	Mini-Split AC - Multi Family	2.77	1	17,344	2	32%	3%	100%	7%	3%	100%	7%	17	Multifamily
70	AC/Electric Resistance Heat	Mini-Split AC - Multi Family	-3.46	0	17,344	2	32%	3%	100%	7%	3%	100%	7%	20	Multifamily
71	AC/Electric Resistance Heat	Mini-Split AC - Multi Family	19.46	1	17,344	2	38%	4%	100%	7%	3%	100%	7%	27	Multifamily
72	AC/Electric Resistance Heat	Mini-Split AC - Multi Family	4.57	1	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
73	AC/Electric Resistance Heat	Mini-Split AC - Multi Family	2.77	1	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
74	AC/Electric Resistance Heat	Mini-Split Heat Pump - MultiFamily	1.09	0	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
75	Heat Pump	Mini-Split Heat Pump - MultiFamily	1.04	0	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
76	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.96	0	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
77	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.89	0	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
78	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.83	0	17,344	2	38%	3%	100%	7%	3%	100%	7%	20	Multifamily
79	Heat Pump	Central AC Replacement	1.51	1	126,326	3	32%	40%	100%	7%	15%	100%	7%	1622	ENERGY STAR Air Conditioning
80	AC/Gas Heat	Central AC Replacement	1.11	1	126,326	3	32%	32%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
81	AC/Gas Heat	Central AC Replacement	0.96	1	126,326	3	32%	32%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
82	AC/Gas Heat	Central AC Replacement	0.29	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
83	AC/Gas Heat	Ground Source Heat Pump wdesuperheater	0.29	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
84	Heat Pump	Ground Source Heat Pump wdesuperheater	0.29	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
85	Heat Pump	Ground Source Heat Pump wdesuperheater	0.29	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
86	Heat Pump	Ground Source Heat Pump wdesuperheater	0.00	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
87	Heat Pump	Ground Source Heat Pump wdesuperheater	0.04	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
88	Heat Pump	Heat Pump Replacement	1.40	1	126,326	3	4%	20%	100%	7%	15%	100%	7%	268	ENERGY STAR Air Conditioning
89	Heat Pump	Heat Pump Replacement	0.98	1	126,326	3	4%	20%	100%	7%	15%	100%	7%	268	ENERGY STAR Air Conditioning
90	Heat Pump	Heat Pump Replacement	0.79	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	268	ENERGY STAR Air Conditioning
91	AC/Electric Resistance Heat	Central AC Replacement	0.84	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2741	ENERGY STAR Air Conditioning
92	AC/Electric Resistance Heat	Central AC Replacement	1.51	1	126,326	3	38%	20%	100%	7%	15%	100%	7%	2741	ENERGY STAR Air Conditioning
93	AC/Electric Resistance Heat	Central AC Replacement	1.11	1	126,326	3	38%	20%	100%	7%	15%	100%	7%	2741	ENERGY STAR Air Conditioning
94	AC/Electric Resistance Heat	Central AC Replacement	1.20	1	126,326	3	38%	20%	100%	7%	15%	100%	7%	2741	ENERGY STAR Air Conditioning
95	AC/Electric Resistance Heat	Central AC Replacement	0.96	0	126,326	3	38%	20%	100%	7%	15%	100%	7%	2741	ENERGY STAR Air Conditioning
96	AC/Gas Heat	Mini-Split AC	-2.53	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
97	AC/Gas Heat	Mini-Split AC	-10.51	0	126,326	3	32%	20%	100%	7%	15%	100%	7%	2297	ENERGY STAR Air Conditioning
98	AC/Gas Heat	Mini-Split AC	7.68	1	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
99	AC/Gas Heat	Mini-Split AC	3.20	1	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
100	AC/Gas Heat	Mini-Split AC	-2.53	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
101	AC/Gas Heat	Mini-Split AC	-10.51	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
102	AC/Gas Heat	Mini-Split AC	7.68	1	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
103	AC/Gas Heat	Mini-Split AC	3.20	1	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
104	Heat Pump	Mini-Split Heat Pump	0.92	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
105	Heat Pump	Mini-Split Heat Pump	0.82	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
106	Heat Pump	Mini-Split Heat Pump	0.79	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
107	Heat Pump	Central AC Replacement - MultiFamily	0.74	0	126,326	3	32%	2%	100%	7%	1%	100%	7%	2297	ENERGY STAR Air Conditioning
108	AC/Gas Heat	Central AC Replacement - MultiFamily	1.51	1	126,326	3	32%	3%	100%	7%	5%	100%	7%	1148	Multifamily
109	AC/Gas Heat	Central AC Replacement - MultiFamily	1.11	1	126,326	3	32%	3%	100%	7%	2%	100%	7%	1148	Multifamily
110	AC/Gas Heat	Central AC Replacement - MultiFamily	1.20	1	126,326	3	32%	3%	100%	7%	1%	100%	7%	1148	Multifamily
111	AC/Gas Heat	Central AC Replacement - MultiFamily	0.96	1	126,326	3	32%	3%	100%	7%	1%	100%	7%	1148	Multifamily
112	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.29	0	17,344	2	32%	3%	100%	7%	15%	100%	7%	1148	Multifamily
113	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.29	0	17,344	2	32%	3%	100%	7%	15%	100%	7%	1148	Multifamily
114	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.04	0	17,344	2	32%	3%	100%	7%	15%	100%	7%	1148	Multifamily
115	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	1.40	1	17,344	2	32%	4%	100%	7%	15%	100%	7%	134	Multifamily
116	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.98	1	17,344	2	32%	4%	100%	7%	15%	100%	7%	134	Multifamily
117	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.79	0	17,344	2	32%	4%	100%	7%	15%	100%	7%	134	Multifamily
118	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.84	0	17,344	2	32%	4%	100%	7%	15%	100%	7%	134	Multifamily
119	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.84	0	17,344	2	32%	4%	100%	7%	15%	100%	7%	134	Multifamily



Residential Measures				Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Efficient Measure Definition	Base Measure Definition
120	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - Multifamily	SEER 15	SEER 14				
121	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - Multifamily	SEER 16	SEER 14				
122	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - Multifamily	SEER 17	SEER 14				
123	Residential	Multifamily	HVAC	AC/Gas Heat	SEER 14 CAC System	SEER 14	SEER 14				
124	Residential	Multifamily	HVAC	AC/Gas Heat	SEER 15 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
125	Residential	Multifamily	HVAC	AC/Gas Heat	SEER 16 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
126	Residential	Multifamily	HVAC	AC/Gas Heat	SEER 17 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
127	Residential	Multifamily	HVAC	AC/Gas Heat	SEER 18 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
128	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	SEER 15 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
129	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	SEER 16 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
130	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	SEER 17 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
131	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	SEER 18 Mini-Split AC	SEER 14 CAC System	SEER 14 CAC System				
132	Residential	Multifamily	HVAC	Heat Pump	SEER 15 Mini-Split Heat Pump	SEER 14 Central Heat Pump System	SEER 14 Central Heat Pump System				
133	Residential	Multifamily	HVAC	Heat Pump	SEER 16 Mini-Split Heat Pump	SEER 14 Central Heat Pump System	SEER 14 Central Heat Pump System				
134	Residential	Multifamily	HVAC	Heat Pump	SEER 17 Mini-Split Heat Pump	SEER 14 Central Heat Pump System	SEER 14 Central Heat Pump System				
135	Residential	Multifamily	HVAC	Heat Pump	SEER 18 Mini-Split Heat Pump	SEER 14 Central Heat Pump System	SEER 14 Central Heat Pump System				
136	Residential	Residential	Lighting	All	11 watt	40 watt	40 watt				
137	Residential	Residential	Lighting	All	15 watt	60 watt	60 watt				
138	Residential	Residential	Lighting	All	23 watt	75 watt	75 watt				
139	Residential	Residential	Lighting	All	27 watt	100 watt	100 watt				
140	Residential	Residential	Lighting	All	29 watt	129 watt	129 watt				
141	Residential	Residential	Lighting	All	43 watt	43 watt	43 watt				
142	Residential	Residential	Lighting	All	53 watt	53 watt	53 watt				
143	Residential	Residential	Lighting	All	72 watt	72 watt	72 watt				
144	Residential	Residential	Lighting	All	8 watt - Type A	8 watt - Type A	8 watt - Type A				
145	Residential	Residential	Lighting	All	11 watt	27 watt	27 watt				
146	Residential	Residential	Lighting	All	15 watt	60 watt	60 watt				
147	Residential	Residential	Lighting	All	19 watt	43 watt	43 watt				
148	Residential	Residential	Lighting	All	23 watt	43 watt	43 watt				
149	Residential	Residential	Refrigerator	All	27 watt	40 watt	40 watt				
150	Residential	Residential	Refrigerator	All	80 watt	80 watt	80 watt				
151	Residential	Residential	Water Heating	Electric WH	0.91 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank				
152	Residential	Residential	Water Heating	Electric WH	0.92 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank				
153	Residential	Residential	Water Heating	Electric WH	0.93 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank				
154	Residential	Residential	Water Heating	Electric WH	0.94 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank				
155	Residential	Residential	Water Heating	Electric WH	0.95 EF - 80 Gallon Tank	0.90 EF - 50 Gallon Tank	0.90 EF - 50 Gallon Tank				
156	Residential	Residential	Water Heating	Electric WH	0.93 EF - 30 Gallon Tank	0.86 EF - 80 Gallon Tank	0.86 EF - 80 Gallon Tank				
157	Residential	Residential	Water Heating	Electric WH	0.94 EF - 30 Gallon Tank	0.90 EF - 50 Gallon Tank	0.90 EF - 50 Gallon Tank				
158	Residential	Residential	Water Heating	Electric WH	0.95 EF - 30 Gallon Tank	0.93 EF - 30 Gallon Tank	0.93 EF - 30 Gallon Tank				
159	Residential	Residential	Electronics	All	Smart Strips	Central AC Tune-up	EEER 9.7: Less than 6,000 BTU/H				
160	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Window AC Replacement	EEER 10.7: 6,000-7,999 BTU/H	EEER 9.7: 6,000-7,999 BTU/H				
161	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Window AC Replacement	EEER 10.8: 8,000-13,999 BTU/H	EEER 9.8: 8,000-13,999 BTU/H				
162	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Window AC Replacement	EEER 10.7: 14,000-19,999 BTU/H	EEER 9.7: 14,000-19,999 BTU/H				
163	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Duct Insulation	EEER 9.4: 20,000-BTU/H	EEER 8.5: 20,000-BTU/H				
164	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Attic to R-8	No Insulation	No Insulation				
165	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Attic to R-5.6	No Insulation	No Insulation				
166	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Attic to R-5.6	No Insulation	No Insulation				
167	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Attic to R-5.6	No Insulation	No Insulation				
168	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Attic to R-5.6	No Insulation	No Insulation				
169	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Crawl Space to R-8	No Insulation	No Insulation				
170	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Crawl Space to R-5.6	No Insulation	No Insulation				
171	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Crawl Space to R-8	No Insulation	No Insulation				
172	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Crawl Space to R-5.6	No Insulation	No Insulation				
173	Residential	Single Family & Duplex	HVAC	Heat Pump	Crawl Space to R-8	No Insulation	No Insulation				
174	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Attic to R-5.6	No Insulation	No Insulation				
175	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Crawl Space to R-5.6	No Insulation	No Insulation				
176	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Crawl Space to R-8	No Insulation	No Insulation				
177	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Crawl Space to R-8	No Insulation	No Insulation				
178	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Crawl Space to R-8	No Insulation	No Insulation				
179	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Crawl Space to R-8	No Insulation	No Insulation				

Residential Measures		Technology Type	Efficient Measure		Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak Coincident Peak	Annual Gas Savings (therms)
Measure #	Efficient Measure Life		Unit	ton					
120	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$119.00	2017.78	0.05	0.00
121	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$235.00	270.78	0.09	0.00
122	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$357.00	452.11	0.14	0.00
123	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	ROB	\$477.00	496.44	0.14	0.00
124	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$248.28	716.12	0.19	0.00
125	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$70.28	839.17	0.22	0.00
126	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$107.72	905.96	0.26	0.00
127	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$285.72	998.84	0.28	0.00
128	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$248.28	716.12	0.19	0.00
129	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$70.28	839.17	0.22	0.00
130	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	ROB	\$107.72	905.96	0.26	0.00
131	AC/Electric Resistance Heat	Mini-Split Heat Pump - MultiFamily	15	ton	ROB	\$285.72	998.84	0.28	0.00
132	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	ROB	\$698.72	814.65	0.16	0.00
133	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	ROB	\$882.72	937.32	0.20	0.00
134	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	ROB	\$1,066.72	1045.45	0.22	0.00
135	Heat Pump	Compact Fluorescent Lamps	6.3	lamp	ROB	\$1,250.72	1141.48	0.25	0.00
136	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$2.25	24.13	0.00	0.00
137	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$2.25	37.45	0.00	0.00
138	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$2.25	43.27	0.00	0.00
139	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$2.25	60.75	0.01	0.00
140	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$1.50	14.98	0.00	0.00
141	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$1.50	23.30	0.00	0.00
142	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$1.50	24.97	0.00	0.00
143	All	Compact Fluorescent Lamps	6.3	lamp	ROB	\$1.50	37.45	0.00	0.00
144	All	LED Lighting	28	lamp	ROB	\$20.25	26.63	0.00	0.00
145	All	LED Lighting	28	lamp	ROB	\$19.50	17.48	0.00	0.00
146	All	LED Lighting	28	lamp	ROB	\$24.25	39.95	0.00	0.00
147	All	LED Lighting	28	lamp	ROB	\$23.50	25.80	0.00	0.00
148	All	Energy Star Refrigerator - CEE Tier 2	19	Installed Units	ROB	\$138.61	123.00	0.02	0.00
149	All	Water Heater Replacements	19	Installed Units	ROB	\$102.17	220.00	0.03	0.00
150	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	215.00	0.02	0.00
151	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	259.00	0.02	0.00
152	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	302.00	0.02	0.00
153	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	345.00	0.03	0.00
154	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	386.00	0.03	0.00
155	Electric WH	Water Heater Replacements	13	Installed Units	ROB	\$72.30	176.00	0.01	0.00
156	Electric WH	Water Heater Replacements	20	Installed Units	ROB	\$72.30	1.00	0.00	0.00
157	Electric WH	Water Heater Replacements	20	Installed Units	ROB	\$400.00	544.00	0.04	0.00
158	Electric WH	Water Heater Replacements	20	Installed Units	ROB	\$350.00	316.00	0.03	0.00
159	Electric WH	Water Heater Replacements	20	Installed Units	ROB	\$250.00	186.00	0.02	0.00
160	All	Smart Strips	8	ton	RET	\$26.00	79.00	0.01	0.00
161	AC/Gas Heat	Central AC Tune-up	3	ton	RET	\$25.00	142.23	0.05	0.00
162	Gas Heat (No AC)	Window AC Replacement	13	per unit	RET	\$50.00	135.00	0.05	0.00
163	Gas Heat (No AC)	Window AC Replacement	13	per unit	RET	\$50.00	158.00	0.06	0.00
164	Gas Heat (No AC)	Window AC Replacement	13	per unit	RET	\$50.00	248.00	0.11	0.00
165	Gas Heat (No AC)	Window AC Replacement	13	per unit	RET	\$50.00	384.00	0.15	0.00
166	Gas Heat (No AC)	Duct Insulation	13	per unit	RET	\$53.00	538.00	0.26	0.00
167	AC/Gas Heat	Duct Insulation	20	sq. ft	RET	\$4.60	0.12	0.00	0.03
168	AC/Gas Heat	Duct Insulation	20	sq. ft	RET	\$4.40	0.06	0.00	0.02
169	Gas Heat (No AC)	Duct Insulation	20	sq. ft	RET	\$4.60	0.00	0.00	0.03
170	Gas Heat (No AC)	Duct Insulation	20	sq. ft	RET	\$4.40	0.00	0.00	0.02
171	AC/Electric Resistance Heat	Duct Insulation	20	sq. ft	RET	\$4.60	0.86	0.00	0.00
172	AC/Electric Resistance Heat	Duct Insulation	20	sq. ft	RET	\$4.40	0.44	0.00	0.00
173	Heat Pump	Duct Insulation	20	sq. ft	RET	\$4.60	0.24	0.00	0.00
174	AC/Gas Heat	Duct Insulation	20	sq. ft	RET	\$4.40	0.12	0.00	0.00
175	AC/Gas Heat	Duct Insulation	20	sq. ft	RET	\$4.60	0.09	0.00	0.03
176	AC/Gas Heat	Duct Insulation	20	sq. ft	RET	\$4.40	0.04	0.00	0.01
177	Gas Heat (No AC)	Duct Insulation	20	sq. ft	RET	\$4.60	0.00	0.00	0.03
178	Gas Heat (No AC)	Duct Insulation	20	sq. ft	RET	\$4.40	0.00	0.00	0.01
179	AC/Electric Resistance Heat	Duct Insulation	20	sq. ft	RET	\$4.60	0.88	0.00	0.00

Appendix A: Measure Characteristics and Assumptions. ENO DSM Potential Study, 2012-2031.

Residential Measures		Technology Type		Efficient Measure		Measure TRC		Passed Measure Screening?		Measure Units per Sub-Sector Unit		Annual Replacement Eligibility		Total Applicable Units		Program		
Measure #																		
120	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.51	1	17,344	2	38%	3%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
121	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.11	1	17,344	2	38%	5%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
122	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.20	1	17,344	2	38%	2%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
123	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.96	1	17,344	2	38%	1%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
124	AC/Gas Heat	Mini-Split AC - MultiFamily	-2.53	0	17,344	2	38%	38%	1%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily
125	AC/Gas Heat	Mini-Split AC - MultiFamily	-10.51	0	17,344	2	32%	2%	100%	7%	1148	1148	7%	1148	1148	Multifamily	Multifamily	
126	AC/Gas Heat	Mini-Split AC - MultiFamily	7.68	1	17,344	2	32%	1%	100%	7%	1148	1148	7%	1148	1148	Multifamily	Multifamily	
127	AC/Gas Heat	Mini-Split AC - MultiFamily	3.20	1	17,344	2	32%	32%	1%	100%	7%	1148	1148	7%	1148	1148	Multifamily	Multifamily
128	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-2.53	0	17,344	2	38%	2%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
129	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-10.51	0	17,344	2	38%	2%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
130	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	7.68	1	17,344	2	38%	1%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily	
131	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	3.20	1	17,344	2	38%	38%	1%	100%	7%	1371	1371	7%	1371	1371	Multifamily	Multifamily
132	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.92	0	17,344	2	30%	100%	90%	79%	16%	206482	16%	16%	206482	206482	Residential Lighting and Appliances	Residential Lighting and Appliances
133	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.85	0	17,344	2	30%	100%	90%	79%	16%	68827	16%	16%	68827	68827	Residential Lighting and Appliances	Residential Lighting and Appliances
134	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.79	0	17,344	2	30%	100%	90%	79%	16%	206482	16%	16%	206482	206482	Residential Lighting and Appliances	Residential Lighting and Appliances
135	Heat Pump	Mini-Split Heat Pump - MultiFamily	0.74	0	17,344	2	30%	100%	90%	79%	16%	103241	16%	16%	103241	103241	Residential Lighting and Appliances	Residential Lighting and Appliances
136	All	Compact Fluorescent Lamps	3.27	1	144,537	10	100%	90%	100%	90%	16%	68827	16%	16%	68827	68827	Residential Lighting and Appliances	Residential Lighting and Appliances
137	All	Compact Fluorescent Lamps	5.07	1	144,537	5	100%	90%	100%	90%	16%	45895	16%	16%	45895	45895	Residential Lighting and Appliances	Residential Lighting and Appliances
138	All	Compact Fluorescent Lamps	5.86	1	144,537	3	100%	90%	100%	90%	16%	12905	16%	16%	12905	12905	Residential Lighting and Appliances	Residential Lighting and Appliances
139	All	Compact Fluorescent Lamps	8.23	0	144,537	2	100%	90%	100%	90%	16%	6453	16%	16%	6453	6453	Residential Lighting and Appliances	Residential Lighting and Appliances
140	All	Compact Fluorescent Lamps	3.61	1	144,537	10	100%	90%	100%	90%	16%	6453	16%	16%	6453	6453	Residential Lighting and Appliances	Residential Lighting and Appliances
141	All	Compact Fluorescent Lamps	4.73	1	144,537	5	100%	90%	100%	90%	16%	103241	16%	16%	103241	103241	Residential Lighting and Appliances	Residential Lighting and Appliances
142	All	Compact Fluorescent Lamps	5.07	1	144,537	3	100%	100%	100%	100%	16%	68827	16%	16%	68827	68827	Residential Lighting and Appliances	Residential Lighting and Appliances
143	All	Compact Fluorescent Lamps	7.61	1	144,537	2	100%	100%	100%	100%	16%	237	5%	5%	237	237	Residential Lighting and Appliances	Residential Lighting and Appliances
144	All	LED Lighting	1.16	1	144,537	10	100%	25%	100%	25%	4%	468	4%	4%	468	468	Residential Energy Solutions	Residential Energy Solutions
145	All	LED Lighting	0.79	1	144,537	10	100%	25%	100%	25%	4%	935	4%	4%	935	935	Residential Energy Solutions	Residential Energy Solutions
146	All	LED Lighting	1.45	1	144,537	5	100%	25%	100%	25%	4%	6453	4%	4%	6453	6453	Residential Energy Solutions	Residential Energy Solutions
147	All	LED Lighting	0.97	1	144,537	5	100%	25%	100%	25%	4%	6453	4%	4%	6453	6453	Residential Energy Solutions	Residential Energy Solutions
148	All	Energy Star Refrigerator Replace on Burnout	0.70	0	144,537	1	100%	3%	100%	3%	5%	1403	5%	5%	1403	1403	Residential Energy Solutions	Residential Energy Solutions
149	All	HE Refrigerator - CEE Tier 2	1.71	1	144,537	1	100%	42%	10%	42%	10%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
150	Electric WH	Water Heater Replacements	1.60	1	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
151	Electric WH	Water Heater Replacements	1.92	1	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
152	Electric WH	Water Heater Replacements	2.23	1	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
153	Electric WH	Water Heater Replacements	2.56	1	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
154	Electric WH	Water Heater Replacements	2.86	1	144,537	1	42%	42%	100%	42%	42%	30%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
155	Electric WH	Water Heater Replacements	3.13	1	144,537	1	100%	3%	100%	3%	5%	237	5%	5%	237	237	Residential Energy Solutions	Residential Energy Solutions
156	Electric WH	Water Heater Replacements	0.01	0	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
157	Electric WH	Water Heater Replacements	0.96	0	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
158	Electric WH	Water Heater Replacements	0.65	0	144,537	1	42%	42%	100%	42%	42%	20%	8%	8%	8%	8%	Residential Energy Solutions	Residential Energy Solutions
159	Electric WH	Smart Strips	0.53	0	144,537	1	100%	32%	100%	32%	4%	35773	100%	100%	35773	35773	AC Tune-Up	AC Tune-Up
160	All	Central AC Tune-up	1.64	1	144,537	9	17%	32%	100%	32%	7%	6011	100%	100%	6011	6011	Residential Lighting and Appliances	Residential Lighting and Appliances
161	Gas/Gas Heat	Window AC Replacement	2.70	1	144,537	6	17%	4%	100%	4%	7%	8011	100%	100%	8011	8011	Residential Lighting and Appliances	Residential Lighting and Appliances
162	Gas Heat (No AC)	Window AC Replacement	3.02	1	144,537	3	17%	7%	100%	7%	11%	2672	100%	100%	2672	2672	Residential Lighting and Appliances	Residential Lighting and Appliances
163	Gas Heat (No AC)	Window AC Replacement	5.31	1	144,537	2	17%	7%	100%	7%	7%	2004	100%	100%	2004	2004	Residential Lighting and Appliances	Residential Lighting and Appliances
164	Gas Heat (No AC)	Window AC Replacement	7.59	1	144,537	1	17%	7%	100%	7%	7%	2004	100%	100%	2004	2004	Residential Lighting and Appliances	Residential Lighting and Appliances
165	Gas Heat (No AC)	Duct Insulation	11.98	1	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
166	Gas Heat (No AC)	Duct Insulation	0.11	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
167	Gas Heat (No AC)	Duct Insulation	0.06	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
168	Gas Heat (No AC)	Duct Insulation	0.03	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
169	Gas Heat (No AC)	Duct Insulation	0.02	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
170	Gas Heat (No AC)	Duct Insulation	0.17	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
171	AC/Electric Resistance Heat	Duct Insulation	0.09	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
172	AC/Electric Resistance Heat	Duct Insulation	0.10	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
173	Heat Pump	Duct Insulation	0.05	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
174	Heat Pump	Duct Insulation	0.02	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
175	AC/Gas Heat	Duct Insulation	0.04	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
176	AC/Gas Heat	Duct Insulation	0.01	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
177	Gas Heat (No AC)	Duct Insulation	0.12	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
178	Gas Heat (No AC)	Duct Insulation	0	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances
179	AC/Electric Resistance Heat	Duct Insulation	0.12	0	126,326	600	17%	7%	100%	7%	7%	126,326	600	100%	126,326	126,326	Residential Lighting and Appliances	Residential Lighting and Appliances

Residential Measures		Measure #	Technology Type	Efficient Measure	Measure Savings Source	Measure Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate
120	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	Energy RASS, GCR	ICF	ICF	ICF	ICF
121	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	Energy RASS, GCR	ICF	ICF	ICF	ICF
122	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	Energy RASS, GCR	ICF	ICF	ICF	ICF
123	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	Energy RASS, GCR	ICF	ICF	ICF	ICF
124	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
125	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
126	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
127	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
128	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
129	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
130	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
131	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
132	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
133	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
134	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	Energy RASS, GCR	ICF	ICF	ICF	ICF
135	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
136	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
137	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
138	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
139	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
140	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
141	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
142	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
143	All	Compact Fluorescent Lamps	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
144	All	LED Lighting	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
145	All	LED Lighting	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
146	All	LED Lighting	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
147	All	LED Lighting	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
148	All	Energy Star Refrigerator Replace on Burnout	CEE	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
149	All	HE Refrigerator - CEE Tier 2	CEE	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
150	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
151	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
152	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
153	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
154	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
155	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
156	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
157	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
158	Electric WH	Water Heater Replacements	WH	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
159	All	Smart Strips	ICF	Frontier - 2011 Arkansas Deemed Savings	DEER	ICF	ICF	ICF	ICF
160	All	Central AC Tune-up	ICF	Ecos Consulting	ICF	ICF	ICF	ICF	ICF
161	AC/Gas Heat	Window AC Replacement	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
162	Gas Heat (No AC)	Window AC Replacement	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
163	Gas Heat (No AC)	Window AC Replacement	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
164	Gas Heat (No AC)	Window AC Replacement	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
165	Gas Heat (No AC)	Window AC Replacement	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
166	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
167	AC/Gas Heat	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
168	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
169	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
170	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
171	AC/Electric Resistance Heat	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
172	AC/Electric Resistance Heat	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
173	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
174	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
175	AC/Gas Heat	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
176	AC/Gas Heat	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
177	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF
178	Gas Heat (No AC)	Duct Insulation	ICF	Frontier - 2009 ENO Deemed Savings	DEER	ICF	ICF	ICF	ICF

Residential Measures							Base Measure Definition
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Efficient Measure Definition	Base Measure Definition
180	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Duct Insulation	Crawl Space to R-5.6	No insulation
181	Residential	Single Family & Duplex	HVAC	Heat Pump	Duct Insulation	Crawl Space to R-8	No insulation
182	Residential	Single Family & Duplex	HVAC	Heat Pump	Attic Knee Wall Insulation	Crawl Space to R-5.6	No insulation
183	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Attic Knee Wall Insulation	R-19	No insulation
184	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Attic Knee Wall Insulation	R-30	No insulation
185	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Attic Knee Wall Insulation	R-19	No insulation
186	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Attic Knee Wall Insulation	R-30	No insulation
187	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Attic Knee Wall Insulation	R-19	No insulation
188	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Attic Knee Wall Insulation	R-30	No insulation
189	Residential	Single Family & Duplex	HVAC	Heat Pump	Attic Knee Wall Insulation	R-19	No insulation
190	Residential	Single Family & Duplex	HVAC	Heat Pump	Attic Knee Wall Insulation	R-30	No insulation
191	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling Insulation	R-1 to R-4	R-5-R-10
192	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling Insulation	R-30	R-9 to R-14
193	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling Insulation	R-30	R-15 to R-22
194	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	R-30	R-1 to R-4
195	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	R-30	R-5-R-10
196	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	R-30	R-9 to R-14
197	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	R-30	R-9 to R-14
198	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	R-30	R-15 to R-22
199	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling Insulation	R-30	R-1 to R-4
200	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling Insulation	R-30	R-5-R-10
201	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling Insulation	R-30	R-9 to R-14
202	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling Insulation	R-30	R-15 to R-22
203	Residential	Single Family & Duplex	HVAC	Heat Pump	Ceiling Insulation	R-1 to R-4	R-5-R-10
204	Residential	Single Family & Duplex	HVAC	Heat Pump	Ceiling Insulation	R-30	R-9 to R-14
205	Residential	Single Family & Duplex	HVAC	Heat Pump	Ceiling Insulation	R-30	R-15 to R-22
206	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling Insulation	No insulation	No insulation
207	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Wall Insulation	R-13	No insulation
208	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Wall Insulation	R-13	No insulation
209	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Wall Insulation	R-13	No insulation
210	Residential	Single Family & Duplex	HVAC	AC Cooling with Electric Heat	Wall Insulation	R-13	No insulation
211	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Floor Insulation	R-19	No insulation
212	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Floor Insulation	R-19	No insulation
213	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Floor Insulation	R-19	No insulation
214	Residential	Single Family & Duplex	HVAC	AC Cooling with Electric Heat	Floor Insulation	R-19	No insulation
215	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
216	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation <= R-19w/o radiant barrier
217	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
218	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
219	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
220	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
221	Residential	Single Family & Duplex	HVAC	Heat Pump	Radiant Barriers	Ceiling insulation <= R-19w/o radiant barrier	Ceiling insulation > R-19w/o radiant barrier
222	Residential	Single Family & Duplex	HVAC	Heat Pump	Energy Star Windows	U-0.35 and SHGC 0.3	U-0.35 and SHGC 0.3
223	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Energy Star Windows	U-0.35 and SHGC 0.3	U-0.35 and SHGC 0.3
224	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Energy Star Windows	U-0.35 and SHGC 0.3	U-0.35 and SHGC 0.3
225	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Energy Star Windows	U-0.35 and SHGC 0.3	U-0.35 and SHGC 0.3
226	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Window Film	Film SHGC < 0.5	Film SHGC < 0.5
227	Residential	Single Family & Duplex	HVAC	Heat Pump	Energy Star Windows	Window Film	Film SHGC < 0.5
228	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Energy Star Windows	Window Film	Film SHGC < 0.5
229	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Energy Star Windows	Window Film	Film SHGC < 0.5
230	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Window Film	Window Film	Film SHGC < 0.5
231	Residential	Single Family & Duplex	HVAC	Heat Pump	Energy Star Windows	Window Film	Film SHGC < 0.5
232	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Energy Star Windows	Window Film	Film SHGC < 0.5
233	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Window Film	Window Film	Film SHGC < 0.5
234	Residential	Residential	HVAC	AC/Electric Resistance Heat	Window Film	Window Film	Film SHGC < 0.5
235	Residential	Residential	HVAC	Heat Pump	Window Film	Window Film	Film SHGC < 0.5
236	Residential	Residential	HVAC	AC/Gas Heat	Window Film	Window Film	Film SHGC < 0.5
237	Residential	Residential	HVAC	Gas Heat (No AC)	Window Film	Window Film	Film SHGC < 0.5
238	Residential	Residential	HVAC	AC/Electric Resistance Heat	Window Film	Window Film	Film SHGC < 0.5
239	Residential	Single Family & Duplex	HVAC	Heat Pump	Air Infiltration	10% CFM50 Reduction	Original Infiltration Rate

Residential Measures		Technology Type	Efficient Measure		Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak	Annual Gas Savings (therms)
Measure #	Efficient Measure Life		sq. ft	sq. ft					
180	AC/Electric Resistance Heat	Duct Insulation	20	20	RET	\$4.40	0.26	0.00	0.00
181	Heat Pump	Duct Insulation	20	20	RET	\$4.60	0.22	0.00	0.00
182	AC/Gas Heat	Duct Insulation	20	20	RET	\$4.40	0.12	0.00	0.00
183	AC/Gas Heat	Attic Knee Wall Insulation	20	20	RET	\$0.51	1.02	0.00	0.02
184	Gas Heat (No AC)	Attic Knee Wall Insulation	20	20	RET	\$0.75	1.12	0.00	0.03
185	Gas Heat (No AC)	Attic Knee Wall Insulation	20	20	RET	\$0.51	0.04	0.00	0.02
186	Gas Heat (No AC)	Attic Knee Wall Insulation	20	20	RET	\$0.75	0.04	0.00	0.03
187	AC/Electric Resistance Heat	Attic Knee Wall Insulation	20	20	RET	\$0.51	1.58	0.00	0.00
188	AC/Electric Resistance Heat	Attic Knee Wall Insulation	20	20	RET	\$0.75	1.75	0.00	0.00
189	Heat Pump	Attic Knee Wall Insulation	20	20	RET	\$0.51	1.15	0.00	0.00
190	Heat Pump	Ceiling Insulation	20	20	RET	\$0.75	1.27	0.00	0.00
191	AC/Gas Heat	Ceiling Insulation	20	20	RET	\$1.19	1.47	0.00	0.06
192	AC/Gas Heat	Ceiling Insulation	20	20	RET	\$0.90	0.77	0.00	0.03
193	AC/Gas Heat	Ceiling Insulation	20	20	RET	\$0.90	0.42	0.00	0.02
194	AC/Gas Heat	Ceiling Insulation	20	20	RET	\$0.66	0.20	0.00	0.01
195	Gas Heat (No AC)	Ceiling Insulation	20	20	RET	\$1.19	0.06	0.00	0.06
196	Gas Heat (No AC)	Ceiling Insulation	20	20	RET	\$0.90	0.04	0.00	0.03
197	Gas Heat (No AC)	Ceiling Insulation	20	20	RET	\$0.90	0.02	0.00	0.02
198	Gas Heat (No AC)	Ceiling Insulation	20	20	RET	\$0.66	0.02	0.00	0.01
199	AC/Electric Resistance Heat	Ceiling Insulation	20	20	RET	\$1.19	2.74	0.00	0.00
200	AC/Electric Resistance Heat	Ceiling Insulation	20	20	RET	\$0.90	1.43	0.00	0.00
201	AC/Electric Resistance Heat	Ceiling Insulation	20	20	RET	\$0.90	0.79	0.00	0.00
202	AC/Electric Resistance Heat	Ceiling Insulation	20	20	RET	\$0.66	0.39	0.00	0.00
203	Heat Pump	Ceiling Insulation	20	20	RET	\$1.19	2.03	0.00	0.00
204	Heat Pump	Ceiling Insulation	20	20	RET	\$0.90	1.06	0.00	0.00
205	Heat Pump	Ceiling Insulation	20	20	RET	\$0.90	0.58	0.00	0.00
206	Heat Pump	Wall Insulation	20	20	RET	\$0.66	0.28	0.00	0.00
207	AC/Gas Heat	Wall Insulation	20	20	RET	\$0.94	0.77	0.00	0.09
208	Gas Heat (No AC)	Wall Insulation	20	20	RET	\$0.94	0.20	0.00	0.00
209	AC/Electric Resistance Heat	Wall Insulation	20	20	RET	\$0.94	2.94	0.00	0.00
210	Electric Cooling with Electric Heat Pump	Wall Insulation	20	20	RET	\$0.94	1.77	0.00	0.00
211	AC/Gas Heat	Floor Insulation	20	20	RET	\$1.04	0.12	0.00	0.06
212	Gas Heat (No AC)	Floor Insulation	20	20	RET	\$1.04	0.11	0.00	0.06
213	AC/Electric Resistance Heat	Floor Insulation	20	20	RET	\$1.04	1.56	0.00	0.00
214	Electric Cooling with Electric Heat Pump	Floor Insulation	20	20	RET	\$1.04	0.79	0.00	0.00
215	AC/Gas Heat	Radiant Barriers	25	25	RET	\$0.75	0.25	0.00	0.02
216	Gas Heat (No AC)	Radiant Barriers	25	25	RET	\$0.75	0.16	0.00	0.01
217	Gas Heat (No AC)	Radiant Barriers	25	25	RET	\$0.75	0.00	0.00	-0.02
218	AC/Electric Resistance Heat	Radiant Barriers	25	25	RET	\$0.75	0.00	0.00	0.01
219	AC/Electric Resistance Heat	Radiant Barriers	25	25	RET	\$0.75	0.64	0.00	0.00
220	AC/Electric Resistance Heat	Radiant Barriers	25	25	RET	\$0.75	0.37	0.00	0.00
221	Heat Pump	Radiant Barriers	25	25	RET	\$0.75	0.47	0.00	0.00
222	Heat Pump	Radiant Barriers	25	25	RET	\$0.75	0.30	0.00	0.00
223	AC/Gas Heat	Energy Star Windows	20	20	RET	\$21.70	5.12	0.00	0.37
224	AC/Gas Heat	Energy Star Windows	20	20	RET	\$21.70	3.29	0.00	0.10
225	Gas Heat (No AC)	Energy Star Windows	20	20	RET	\$21.70	0.32	0.00	0.37
226	Gas Heat (No AC)	Energy Star Windows	20	20	RET	\$21.70	0.15	0.00	0.10
227	AC/Electric Resistance Heat	Window Film	10	10	RET	\$21.70	13.54	0.00	0.00
228	AC/Gas Heat	Window Film	10	10	RET	\$2.66	0.00	0.00	0.00
229	Heat Pump	Window Film	10	10	RET	\$2.66	0.00	0.00	0.00
230	Heat Pump	Window Film	10	10	RET	\$36.66	3.21	0.00	0.00
231	AC/Gas Heat	Window Film	10	10	RET	\$2.66	4.95	0.00	0.00
232	Gas Heat (No AC)	Window Film	10	10	RET	\$2.66	2.47	0.00	0.00
233	Gas Heat (No AC)	Window Film	10	10	RET	\$2.66	0.00	0.00	0.00
234	AC/Electric Resistance Heat	Air Infiltration	10	10	CFM50	\$0.47	0.51	0.00	0.02
235	AC/Electric Resistance Heat	Air Infiltration	10	10					
236	AC/Electric Resistance Heat	Air Infiltration	10	10					
237	Heat Pump	Air Infiltration	10	10					
238	Heat Pump	Air Infiltration	10	10					
239	AC/Gas Heat	Air Infiltration	10	10					

Residential Measures										Program			
Measure #	Technology Type	Efficient Measure			Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units
180	AC/Electric Resistance Heat	Duct Insulation	0.04	0	126,326	600	126,326	600	32%	25%	35%	100%	958083
181	Heat Pump	Duct Insulation	0.04	0	126,326	600	126,326	600	32%	25%	35%	100%	958083
182	Heat Pump	Attic Knee Wall Insulation	0.02	0	126,326	600	126,326	270	32%	25%	35%	100%	Residential Energy Solutions
183	AC/Gas Heat	Attic Knee Wall Insulation	4.38	1	126,326	270	126,326	270	32%	25%	25%	100%	Residential Energy Solutions
184	Gas Heat (No AC)	Attic Knee Wall Insulation	3.31	1	126,326	270	126,326	270	32%	25%	25%	100%	Residential Energy Solutions
185	Gas Heat (No AC)	Attic Knee Wall Insulation	0.32	0	126,326	270	126,326	270	32%	25%	35%	100%	Residential Energy Solutions
186	Gas Heat (No AC)	Attic Knee Wall Insulation	0.24	0	126,326	270	126,326	270	38%	25%	35%	100%	Residential Energy Solutions
187	AC/Electric Resistance Heat	Attic Knee Wall Insulation	4.80	1	126,326	270	126,326	270	38%	25%	25%	100%	Residential Energy Solutions
188	AC/Electric Resistance Heat	Attic Knee Wall Insulation	3.62	1	126,326	270	126,326	270	4%	25%	35%	100%	Residential Energy Solutions
189	Heat Pump	Attic Knee Wall Insulation	4.29	1	126,326	270	126,326	270	4%	25%	35%	100%	Residential Energy Solutions
190	Heat Pump	Attic Knee Wall Insulation	3.23	1	126,326	270	126,326	270	4%	20%	35%	100%	Residential Energy Solutions
191	AC/Gas Heat	Ceiling Insulation	1.70	1	126,326	1736	126,326	1736	32%	32%	20%	100%	Residential Energy Solutions
192	AC/Gas Heat	Ceiling Insulation	1.14	1	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
193	AC/Gas Heat	Ceiling Insulation	0.61	0	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
194	AC/Gas Heat	Ceiling Insulation	0.40	0	126,326	1736	126,326	1736	32%	32%	20%	100%	Residential Energy Solutions
195	Gas Heat (No AC)	Ceiling Insulation	0.28	0	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
196	Gas Heat (No AC)	Ceiling Insulation	0.20	0	126,326	1736	126,326	1736	4%	20%	35%	100%	Residential Energy Solutions
197	Gas Heat (No AC)	Ceiling Insulation	0.12	0	126,326	1736	126,326	1736	4%	20%	35%	100%	Residential Energy Solutions
198	Gas Heat (No AC)	Ceiling Insulation	0.09	0	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
199	AC/Electric Resistance Heat	Ceiling Insulation	2.08	1	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
200	AC/Electric Resistance Heat	Ceiling Insulation	1.40	1	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
201	AC/Electric Resistance Heat	Ceiling Insulation	0.76	0	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
202	AC/Electric Resistance Heat	Ceiling Insulation	0.51	0	126,326	1736	126,326	1736	4%	20%	35%	100%	Residential Energy Solutions
203	Heat Pump	Ceiling Insulation	1.76	1	126,326	1736	126,326	1736	4%	20%	35%	100%	Residential Energy Solutions
204	Heat Pump	Ceiling Insulation	1.17	1	126,326	1736	126,326	1736	4%	20%	35%	100%	Residential Energy Solutions
205	Heat Pump	Ceiling Insulation	0.62	0	126,326	1736	126,326	1736	38%	38%	20%	95%	Residential Energy Solutions
206	Heat Pump	Wall Insulation	0.41	0	126,326	1736	126,326	1736	32%	32%	20%	100%	Residential Energy Solutions
207	AC/Gas Heat	Wall Insulation	2.03	1	126,326	1400	126,326	1400	17%	80%	40%	100%	Residential Energy Solutions
208	Gas Heat (No AC)	Wall Insulation	0.75	1	126,326	1400	126,326	1400	38%	80%	40%	100%	Residential Energy Solutions
209	AC/Electric Resistance Heat	Wall Insulation	2.86	1	126,326	1400	126,326	1400	4%	80%	40%	100%	Residential Energy Solutions
210	Electric Cooling with Electric Heat Pump	Floor Insulation	2.15	1	126,326	1736	126,326	1736	32%	32%	20%	100%	Residential Energy Solutions
211	AC/Gas Heat	Floor Insulation	0.67	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
212	Gas Heat (No AC)	Floor Insulation	0.35	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
213	AC/Electric Resistance Heat	Floor Insulation	1.17	-1	126,326	1736	126,326	1736	32%	32%	20%	100%	Residential Energy Solutions
214	AC/Electric Resistance Heat	Floor Insulation	0.75	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
215	AC/Gas Heat	Radiant Barriers	0.99	1	126,326	1736	126,326	1736	32%	60%	65%	100%	Residential Energy Solutions
216	AC/Gas Heat	Radiant Barriers	0.67	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
217	Gas Heat (No AC)	Radiant Barriers	0.12	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
218	AC/Electric Resistance Heat	Radiant Barriers	0.07	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
219	Gas Heat (No AC)	Radiant Barriers	1.20	1	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
220	AC/Electric Resistance Heat	Radiant Barriers	0.79	0	126,326	1736	126,326	1736	4%	60%	65%	100%	Residential Energy Solutions
221	Heat Pump	Radiant Barriers	1.06	0	126,326	1736	126,326	1736	32%	60%	65%	100%	Residential Energy Solutions
222	AC/Gas Heat	Energy Star Windows	0.67	0	126,326	1736	126,326	1736	38%	38%	20%	100%	Residential Energy Solutions
223	Gas Heat (No AC)	Energy Star Windows	0.48	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
224	AC/Gas Heat	Energy Star Windows	0.28	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
225	Gas Heat (No AC)	Energy Star Windows	0.10	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
226	AC/Electric Resistance Heat	Energy Star Windows	0.03	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
227	Gas Heat (No AC)	Energy Star Windows	0.64	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
228	AC/Electric Resistance Heat	Energy Star Windows	0.31	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
229	Heat Pump	Energy Star Windows	0.53	0	126,326	200	126,326	200	32%	32%	20%	100%	Residential Energy Solutions
230	Heat Pump	Window Film	0.28	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
231	AC/Gas Heat	Window Film	1.15	1	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
232	Gas Heat (No AC)	Window Film	0.80	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
233	AC/Electric Resistance Heat	Window Film	0.00	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
234	Gas Heat (No AC)	Window Film	0.08	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
235	AC/Electric Resistance Heat	Window Film	0.52	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
236	Gas Heat (No AC)	Window Film	1.14	-1	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
237	AC/Electric Resistance Heat	Window Film	0.57	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
238	Heat Pump	Window Film	1.57	0	126,326	100	144,537	100	32%	32%	20%	100%	Residential Energy Solutions
239	AC/Gas Heat	Air Infiltration	1.80	1	126,326	174	126,326	174	32%	32%	20%	100%	Residential Energy Solutions

Residential Measures		Technology Type	Efficient Measure	Measure Savings Source	Measure Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
Measure #				ICF	DEER			
180	AC/Electric Resistance Heat	Duct Insulation						
181	Heat Pump	Duct Insulation						
182	Heat Pump	Duct Insulation						
183	AC/Gas Heat	Attic Knee Wall Insulation						GCR
184	AC/Gas Heat	Attic Knee Wall Insulation						GCR
185	Gas Heat (No AC)	Attic Knee Wall Insulation						GCR
186	Gas Heat (No AC)	Attic Knee Wall Insulation						GCR
187	AC/Electric Resistance Heat	Attic Knee Wall Insulation						GCR
188	AC/Electric Resistance Heat	Attic Knee Wall Insulation						GCR
189	Heat Pump	Attic Knee Wall Insulation						GCR
190	Heat Pump	Attic Knee Wall Insulation						GCR
191	AC/Gas Heat	Ceiling Insulation						ICF
192	AC/Gas Heat	Ceiling Insulation						ICF
193	AC/Gas Heat	Ceiling Insulation						ICF
194	Gas Heat (No AC)	Ceiling Insulation						ICF
195	Gas Heat (No AC)	Ceiling Insulation						ICF
196	Gas Heat (No AC)	Ceiling Insulation						ICF
197	Gas Heat (No AC)	Ceiling Insulation						ICF
198	Gas Heat (No AC)	Ceiling Insulation						ICF
199	AC/Electric Resistance Heat	Ceiling Insulation						ICF
200	AC/Electric Resistance Heat	Ceiling Insulation						ICF
201	AC/Electric Resistance Heat	Ceiling Insulation						ICF
202	AC/Electric Resistance Heat	Ceiling Insulation						ICF
203	Heat Pump	Ceiling Insulation						ICF
204	Heat Pump	Ceiling Insulation						ICF
205	Heat Pump	Ceiling Insulation						ICF
206	AC/Gas Heat	Ceiling Insulation						ICF
207	Gas Heat (No AC)	Ceiling Insulation						ICF
208	Gas Heat (No AC)	Ceiling Insulation						ICF
209	AC/Electric Resistance Heat	Ceiling Insulation						ICF
210	Electric Cooling with Electric Heat Pump	Wall Insulation						ICF
211	AC/Gas Heat	Wall Insulation						ICF
212	Gas Heat (No AC)	Wall Insulation						ICF
213	AC/Electric Resistance Heat	Wall Insulation						ICF
214	Electric Cooling with Electric Heat Pump	Wall Insulation						ICF
215	AC/Gas Heat	Wall Insulation						ICF
216	Gas Heat (No AC)	Wall Insulation						ICF
217	Gas Heat (No AC)	Wall Insulation						ICF
218	AC/Electric Resistance Heat	Wall Insulation						ICF
219	AC/Electric Resistance Heat	Wall Insulation						ICF
220	Heat Pump	Wall Insulation						ICF
221	Heat Pump	Wall Insulation						ICF
222	AC/Gas Heat	Wall Insulation						ICF
223	Gas Heat (No AC)	Wall Insulation						ICF
224	Gas Heat (No AC)	Wall Insulation						ICF
225	AC/Electric Resistance Heat	Wall Insulation						ICF
226	AC/Electric Resistance Heat	Wall Insulation						ICF
227	AC/Electric Resistance Heat	Wall Insulation						ICF
228	Heat Pump	Energy Star Windows						ICF
229	Heat Pump	Energy Star Windows						ICF
230	AC/Gas Heat	Energy Star Windows						ICF
231	AC/Gas Heat	Energy Star Windows						ICF
232	Gas Heat (No AC)	Energy Star Windows						ICF
233	Gas Heat (No AC)	Energy Star Windows						ICF
234	AC/Electric Resistance Heat	Energy Star Windows						ICF
235	AC/Electric Resistance Heat	Energy Star Windows						ICF
236	Heat Pump	Energy Star Windows						ICF
237	Heat Pump	Energy Star Windows						ICF
238	AC/Gas Heat	Window Film						ICF
239	AC/Gas Heat	Window Film						ICF

Residential Measures							Base Measure Definition	
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Efficient Measure Definition		
240	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Air Infiltration	10% CFM50 Reduction	Original Infiltration Rate	
241	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Air Infiltration	10% CFM50 Reduction	Original Infiltration Rate	
242	Residential	Single Family & Duplex	HVAC	Heat Pump	Direct Load Control Switch	75% Distribution System Efficiency	Original Infiltration Rate	
243	Residential	Residential	HVAC	AC/Gas Heat	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
244	Residential	Residential	HVAC	AC/Gas Heat	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
245	Residential	Residential	HVAC	Heat Pump	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
246	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Central AC Tune-up	87.5% Distribution System Efficiency	Original Infiltration Rate	
247	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Duct Efficiency	87.5% Distribution System Efficiency	Original Infiltration Rate	
248	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Duct Efficiency	87.5% Distribution System Efficiency	Original Infiltration Rate	
249	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Duct Efficiency	87.5% Distribution System Efficiency	Original Infiltration Rate	
250	Residential	Single Family & Duplex	HVAC	Heat Pump	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
251	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
252	Residential	Residential	HVAC	AC/Electric Resistance Heat	Direct Load Control Thermostat	75% Distribution System Efficiency	Original Infiltration Rate	
253	Residential	Single Family & Duplex	HVAC	Heat Pump	Heat Pump Tune-up	87.5% Distribution System Efficiency	Original Infiltration Rate	
254	Residential	Multi Family	HVAC	AC/Gas Heat	Central AC Tune-up - Multi Family	87.5% Distribution System Efficiency	Original Infiltration Rate	
255	Residential	Multi Family	HVAC	AC/Electric Resistance Heat	Central AC Tune-up - Multi Family	87.5% Distribution System Efficiency	Original Infiltration Rate	
256	Residential	Multi Family	HVAC	Heat Pump	Heat Pump Tune-up - Multi Family	87.5% Distribution System Efficiency	Original Infiltration Rate	
257	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling Insulation	No insulation	Original Infiltration Rate	
258	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling Insulation	No insulation	Original Infiltration Rate	
259	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling Insulation	No insulation	Original Infiltration Rate	
260	Residential	Single Family & Duplex	HVAC	Heat Pump	Compact Fluorescent Fixtures	No insulation	Original Infiltration Rate	
261	Residential	Residential	HVAC	All	All	72 watt	Original Infiltration Rate	
262	Residential	Multi Family	HVAC	Lighting	Multifamily - lighting	27 watt	Original Infiltration Rate	
263	Residential	Residential	HVAC	Lighting	LED Fixture	15 watt	Original Infiltration Rate	
264	Residential	Single Family & Duplex	Other	Lighting	Benchmarking	72 watt	Original Infiltration Rate	
265	Residential	Single Family & Duplex	Other	AC/Gas Heat	Home Energy Solutions Tier 2 Audit	87.5% Distribution System Efficiency	Original Infiltration Rate	
266	Residential	Single Family & Duplex	Other	Gas Heat (No AC)	Home Energy Solutions Tier 2 Audit	87.5% Distribution System Efficiency	Original Infiltration Rate	
267	Residential	Single Family & Duplex	Other	AC/Electric Resistance Heat	Home Energy Solutions Tier 2 Audit	87.5% Distribution System Efficiency	Original Infiltration Rate	
268	Residential	Single Family & Duplex	Other	Heat Pump	Home Energy Solutions Tier 2 Audit	87.5% Distribution System Efficiency	Original Infiltration Rate	
269	Residential	Single Family & Duplex	Other	All	Weatherization	87.5% Distribution System Efficiency	Original Infiltration Rate	
270	Residential	Single Family & Duplex	Other	All	Home Energy Solutions Tier 1 Audit	87.5% Distribution System Efficiency	Original Infiltration Rate	
271	Residential	Multi Family	Other	All	Multifamily - QHEC	87.5% Distribution System Efficiency	Original Infiltration Rate	
272	Residential	Residential	Other	All	Secondary refrigerator or freezer removal	87.5% Distribution System Efficiency	Original Infiltration Rate	
273	Residential	Residential	Other	All	Enabled Dynamic Pricing (Res)	87.5% Distribution System Efficiency	Original Infiltration Rate	
274	Residential	Residential	Other	All	Non-Enabled Dynamic Pricing (Res)	87.5% Distribution System Efficiency	Original Infiltration Rate	
275	Residential	Residential	Other	All	Solar PV (Res)	87.5% Distribution System Efficiency	Original Infiltration Rate	
276	Residential	Single Family & Duplex	Other	All	High Efficiency Pool Pump & Timer	87.5% Distribution System Efficiency	Original Infiltration Rate	
277	Residential	Residential	Pool/SPA	All	Energy Star Refrigerator Multifamily Retrofit	87.5% Distribution System Efficiency	Original Infiltration Rate	
278	Residential	Residential	Refrigerator	All	Energy Star Refrigerator Single Family Retrofit	87.5% Distribution System Efficiency	Original Infiltration Rate	
279	Residential	Residential	Water Heating	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
280	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
281	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
282	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
283	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
284	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
285	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
286	Residential	Residential	Electric WH	Water Heater Jackets	Water Heater Jackets	87.5% Distribution System Efficiency	Original Infiltration Rate	
287	Residential	Residential	Electric WH	Faucet Aerators	Faucet Aerators	87.5% Distribution System Efficiency	Original Infiltration Rate	
288	Residential	Single Family & Duplex	Electric WH	Low Flow Shower Heads	Low Flow Shower Heads	87.5% Distribution System Efficiency	Original Infiltration Rate	
289	Residential	Single Family & Duplex	Gas WH	Solar Hot Water	Solar Hot Water	87.5% Distribution System Efficiency	Original Infiltration Rate	
290	Residential	Single Family & Duplex	Electric WH	Centra AC Replacement	Centra AC Replacement	87.5% Distribution System Efficiency	Original Infiltration Rate	
291	Residential	Single Family & Duplex	AC/Gas Heat	Centra AC Replacement	Centra AC Replacement	87.5% Distribution System Efficiency	Original Infiltration Rate	
292	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Centra AC Replacement	87.5% Distribution System Efficiency	Original Infiltration Rate	
293	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Centra AC Replacement	87.5% Distribution System Efficiency	Original Infiltration Rate	
294	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	16.1 to 16.99 EER	Original Infiltration Rate	
295	Residential	Single Family & Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater	17 EER and above	Original Infiltration Rate	
296	Residential	Single Family & Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater	16.1 to 16.99 EER	Original Infiltration Rate	
297	Residential	Single Family & Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater	17 EER and above	Original Infiltration Rate	
298	Residential	Single Family & Duplex	HVAC	Heat Pump	Ground Source Heat Pump w/o desuperheater	17 EER and above	Original Infiltration Rate	
299	Residential	Single Family & Duplex	HVAC	Heat Pump	DHW 3.0 EEF meeting SRC OG-300 Standard; 80 gal	SEER 14.5	Original Infiltration Rate	
						SEER 15	Original Infiltration Rate	
						SEER 16	Original Infiltration Rate	
						SEER 17	Original Infiltration Rate	
						SEER 18	Original Infiltration Rate	
						SEER 13 ASHP	Original Infiltration Rate	
						SEER 13 ASHP	Original Infiltration Rate	
						SEER 13 ASHP	Original Infiltration Rate	
						SEER 13 ASHP	Original Infiltration Rate	

Residential Measures		Technology Type		Efficient Measure		Efficient Measure Life		Retrofit, Replace on Burnout, or New		Measure Incremental Cost		Annual kWh Savings		Annual Peak		Annual Gas Savings (therms)	
240	Gas Heat (No AC)	Air Infiltration	CFM50	10	CFM50	10	CFM50	RET	RET	\$0.47	0.02	0.00	0.00	0.00	0.00	0.02	0.00
241	AC/Electric Resistance Heat	Air Infiltration	CFM50	10	CFM50	5	home	RET	RET	\$0.47	0.60	0.00	0.00	0.00	0.00	0.00	0.00
242	Heat Pump	Direct Load Control Switch	CFM50	5	home	5	home	RET	RET	\$85.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
243	AC/Gas Heat	Direct Load Control Thermostat	CFM50	5	home	5	home	RET	RET	\$110.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
244	AC/Gas Heat	Direct Load Control Switch	CFM50	5	home	5	home	RET	RET	\$85.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
245	Heat Pump	Direct Load Control Thermostat	CFM50	5	home	5	home	RET	RET	\$110.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
246	Heat Pump	Central AC Tune-up	CFM50	3	ton	15	sq. ft of conditioned area	RET	RET	\$25.00	142.41	0.05	0.00	0.00	0.00	0.05	0.00
247	AC/Electric Resistance Heat	Duct Efficiency	CFM50	15	sq. ft of conditioned area	15	sq. ft of conditioned area	RET	RET	\$0.64	0.01	0.00	0.00	0.00	0.00	0.00	0.00
248	AC/Gas Heat	Duct Efficiency	CFM50	15	sq. ft of conditioned area	15	sq. ft of conditioned area	RET	RET	\$0.64	0.01	0.00	0.00	0.00	0.00	0.00	0.00
249	Gas Heat (No AC)	Duct Efficiency	CFM50	15	sq. ft of conditioned area	15	sq. ft of conditioned area	RET	RET	\$0.64	0.01	0.00	0.00	0.00	0.00	0.00	0.00
250	AC/Electric Resistance Heat	Duct Efficiency	CFM50	15	sq. ft of conditioned area	15	sq. ft of conditioned area	RET	RET	\$0.64	0.01	0.00	0.00	0.00	0.00	0.00	0.00
251	Heat Pump	Direct Load Control Switch	CFM50	5	home	5	home	RET	RET	\$85.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
252	AC/Electric Resistance Heat	Direct Load Control Thermostat	CFM50	5	home	5	home	RET	RET	\$110.00	0.00	1.20	0.00	0.00	0.00	0.00	0.00
253	AC/Electric Resistance Heat	Heat Pump Tune-up	CFM50	3	ton	15	sq. ft of conditioned area	RET	RET	\$25.00	142.23	0.05	0.00	0.00	0.00	0.05	0.00
254	Heat Pump	Central AC Tune-up - Multi-family	CFM50	3	ton	15	sq. ft of conditioned area	RET	RET	\$25.00	142.23	0.05	0.00	0.00	0.00	0.05	0.00
255	AC/Gas Heat	Central AC Tune-up - Multi-family	CFM50	3	ton	15	sq. ft of conditioned area	RET	RET	\$25.00	142.41	0.05	0.00	0.00	0.00	0.05	0.00
256	AC/Electric Resistance Heat	Heat Pump Tune-up - Multi-family	CFM50	3	ton	15	sq. ft of conditioned area	RET	RET	\$25.00	142.23	0.05	0.00	0.00	0.00	0.05	0.00
257	Heat Pump	Ceiling Insulation	CFM50	20	sq. ft	20	sq. ft	RET	RET	\$1.19	3.47	0.00	0.00	0.00	0.00	0.05	0.00
258	AC/Gas Heat	Ceiling Insulation	CFM50	20	sq. ft	20	sq. ft	RET	RET	\$1.19	4.65	0.00	0.00	0.00	0.00	0.05	0.00
259	Gas Heat (No AC)	Ceiling Insulation	CFM50	20	sq. ft	20	sq. ft	RET	RET	\$1.19	3.45	0.00	0.00	0.00	0.00	0.05	0.00
260	AC/Electric Resistance Heat	Compact Fluorescent Fixtures	CFM50	10	fixture	20	fixture	RET	RET	\$1,700.00	5000.00	0.50	0.00	0.00	0.00	0.05	0.00
261	Heat Pump	Multifamily - Lighting	CFM50	10	fixture	20	fixture	RET	RET	\$60.00	47.44	0.01	0.00	0.00	0.00	0.03	0.00
262	All	LED Fixture	CFM50	1	home	16	home	RET	RET	\$12.00	269.57	0.06	0.00	0.00	0.00	0.05	0.00
263	All	Benchmarking	CFM50	1	home	16	home	RET	RET	\$4,108.00	2284.71	1.43	0.00	0.00	0.00	0.05	0.00
264	All	Home Energy Solutions Tier 1 Audit	CFM50	1	home	16	home	RET	RET	\$3,686.00	906.53	0.15	0.00	0.00	0.00	0.05	0.00
265	AC/Gas Heat	Home Energy Solutions Tier 2 Audit	CFM50	1	home	16	home	RET	RET	\$4,108.00	4790.21	1.45	0.00	0.00	0.00	0.05	0.00
266	Gas Heat (No AC)	Home Energy Solutions Tier 2 Audit	CFM50	1	home	16	home	RET	RET	\$4,108.00	3076.46	1.45	0.00	0.00	0.00	0.05	0.00
267	AC/Electric Resistance Heat	Home Energy Solutions Tier 2 Audit	CFM50	1	home	16	home	RET	RET	\$2,740.00	3891.27	1.09	47.87	0.00	0.00	0.05	0.00
268	Heat Pump	Weatherization	CFM50	10	home	6.3	home	RET	RET	\$150.00	416.70	0.05	0.00	0.00	0.00	0.03	0.00
269	AC/Gas Heat	High Efficiency Pool Pump & Timer	CFM50	10	home	6.3	home	RET	RET	\$150.00	416.70	0.05	0.00	0.00	0.00	0.03	0.00
270	All	Multifamily - QHEC	CFM50	5	home	19	customer	RET	RET	\$150.00	1493.00	0.00	0.00	0.00	0.00	0.03	0.00
271	All	Secondary refrigerator or freezer removal	CFM50	10	customer	19	customer	RET	RET	\$200.00	\$1.94	0.69	0.00	0.00	0.00	0.03	0.00
272	All	Enabled Dynamic Pricing (Res)	CFM50	10	customer	19	customer	RET	RET	\$12,000.00	4928.00	2.56	0.00	0.00	0.00	0.03	0.00
273	All	Solar PV (Res)	CFM50	20	customer	19	customer	RET	RET	\$714.00	1637.00	0.42	0.00	0.00	0.00	0.03	0.00
274	All	High Efficiency Pool Pump & Timer	CFM50	10	customer	19	customer	RET	RET	\$800.00	713.00	0.10	0.00	0.00	0.00	0.03	0.00
275	All	Energy Star Refrigerator Multifamily Retrofit	CFM50	10	customer	19	customer	RET	RET	\$1,000.00	68.00	0.01	0.00	0.00	0.00	0.03	0.00
276	All	Energy Star Refrigerator Single Family Retrofit	CFM50	13	customer	13	customer	RET	RET	\$51.94	101.00	0.01	0.00	0.00	0.00	0.03	0.00
277	All	Water Heater Jackets	CFM50	13	customer	13	customer	RET	RET	\$51.94	94.00	0.01	0.00	0.00	0.00	0.03	0.00
278	All	Water Heater Jackets	CFM50	13	customer	13	customer	RET	RET	\$53.50	104.00	0.01	0.00	0.00	0.00	0.03	0.00
279	All	Water Heater Jackets	CFM50	13	customer	13	customer	RET	RET	\$53.50	139.00	0.01	0.00	0.00	0.00	0.03	0.00
280	Electric WH	Water Heater Jackets	CFM50	13	customer	13	customer	RET	RET	\$38.42	44.00	0.01	0.00	0.00	0.00	0.03	0.00
281	Electric WH	Faucet Aerators	CFM50	10	house	10	house	RET	RET	\$6.54	140.00	0.01	0.00	0.00	0.00	0.03	0.00
282	Electric WH	Low Flow Shower Heads	CFM50	10	house	10	house	RET	RET	\$29.22	104.63	0.01	0.00	0.00	0.00	0.03	0.00
283	Electric WH	Low Flow Shower Heads	CFM50	20	house	20	house	RET	RET	\$29.22	2628.00	0.42	0.00	0.00	0.00	0.03	0.00
284	Electric WH	Solar Hot Water	CFM50	15	ton	ton	ton	NEW	NEW	\$119.00	183.62	0.06	0.00	0.00	0.00	0.03	0.00
285	Electric WH	Central AC Replacement	CFM50	15	ton	ton	ton	NEW	NEW	\$238.00	239.02	0.07	0.00	0.00	0.00	0.03	0.00
286	Electric WH	Central AC Replacement	CFM50	15	ton	ton	ton	NEW	NEW	\$357.00	281.14	0.09	0.00	0.00	0.00	0.03	0.00
287	Electric WH	Central AC Replacement	CFM50	15	ton	ton	ton	NEW	NEW	\$476.00	387.89	0.13	0.00	0.00	0.00	0.03	0.00
288	Electric WH	Central AC Replacement	CFM50	15	ton	ton	ton	NEW	NEW	\$596.00	414.94	0.13	0.00	0.00	0.00	0.03	0.00
289	Gas WH	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	657.18	0.32	0.00	0.00	0.00	0.03	0.00
290	Electric WH	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	708.01	0.31	0.00	0.00	0.00	0.03	0.00
291	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	136.10	0.04	0.00	0.00	0.00	0.03	0.00
292	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
293	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
294	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
295	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
296	Heat Pump	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
297	Heat Pump	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
298	Heat Pump	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00
299	Heat Pump	Ground Source Heat Pump w/desuperheater	CFM50	25	tons	25	tons	NEW	NEW	\$4,824.72	200.37	0.09	0.00	0.00	0.00	0.03	0.00

Residential Measures		Technology Type		Efficient Measure		Passed Measure Screening?		Measure Units per Sub-Sector		Measure Applicability		Not Yet Adopted		Annual Replacement Eligibility		Total Applicable Units		Program			
Measure #		Measure TRC		Measure		Total Sub-Sector Units		Total Sub-Sector Units		Total Sub-Sector Units		Measure Feasibility		Measure Feasibility		Measure Feasibility		Measure Feasibility		Measure Feasibility	
240	Gas Heat (No AC)	0.17	0	126,326	174	38%	100%	70%	70%	70%	100%	70%	70%	70%	70%	70%	70%	70%	5882154	Residential Energy Solutions	
241	AC/Electric Resistance Heat	2.01	1	126,326	174	4%	100%	67%	67%	67%	100%	67%	67%	67%	67%	67%	67%	67%	5756666	Residential Energy Solutions	
242	Heat Pump	1.73	1	126,326	174	32%	100%	33%	33%	33%	100%	33%	33%	33%	33%	33%	33%	33%	30933	Direct Load Control	
243	AC/Gas Heat	10.48	1	144,537	1	32%	100%	67%	67%	67%	100%	67%	67%	67%	67%	67%	67%	67%	15467	Direct Load Control	
244	AC/Gas Heat	8.09	1	144,537	1	4%	100%	33%	33%	33%	100%	33%	33%	33%	33%	33%	33%	33%	3613	Direct Load Control	
245	Heat Pump	10.48	1	144,537	1	4%	100%	33%	33%	33%	100%	33%	33%	33%	33%	33%	33%	33%	1807	Direct Load Control	
246	Heat Pump	8.09	1	144,537	1	38%	100%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	143762	AC Tune-Up	
247	AC/Electric Resistance Heat	1.65	1	126,326	3	21%	100%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	50160963	Residential Energy Solutions	
248	AC/Gas Heat	2.19	1	126,326	1736	32%	100%	21%	21%	21%	100%	21%	21%	21%	21%	21%	21%	21%	59871921	Residential Energy Solutions	
249	Gas Heat (No AC)	0.30	0	126,326	1736	38%	75%	95%	95%	95%	100%	95%	95%	95%	95%	95%	95%	95%	5859462	Residential Energy Solutions	
250	AC/Electric Resistance Heat	2.68	1	126,326	1736	4%	75%	64%	64%	64%	100%	64%	64%	64%	64%	64%	64%	64%	35667	Direct Load Control	
251	Heat Pump	2.18	1	126,326	1736	38%	21%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	11889	Direct Load Control		
252	AC/Electric Resistance Heat	10.48	1	144,537	1	4%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	14070	AC Tune-Up	
253	AC/Electric Resistance Heat	8.09	1	144,537	1	38%	100%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	5280	Multifamily	
254	Heat Pump	1.64	1	17,344	2	21%	100%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	5280	Multifamily	
255	AC/Gas Heat	1.65	1	144,537	1	100%	99%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	386	Multifamily	
256	AC/Electric Resistance Heat	1.64	1	17,344	2	6%	25%	25%	25%	25%	100%	25%	25%	25%	25%	25%	25%	25%	7040735	Residential Energy Solutions	
257	Heat Pump	3.10	1	126,326	1736	32%	10%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	8403077	Residential Energy Solutions	
258	AC/Gas Heat	0.21	0	126,326	1736	10%	10%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	822381	Residential Energy Solutions	
259	Gas Heat (No AC)	3.46	1	126,326	1736	38%	10%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	2061	Residential Lighting and Appliances	
260	AC/Electric Resistance Heat	2.93	1	126,326	1736	4%	100%	90%	90%	90%	100%	90%	90%	90%	90%	90%	90%	90%	36134	Residential Lighting and Appliances	
261	Heat Pump	0.57	1	144,537	1	100%	12%	99%	99%	99%	100%	99%	99%	99%	99%	99%	99%	99%	20632	Home Energy Use Benchmarking	
262	All	1.36	1	17,344	1	100%	25%	25%	25%	25%	100%	25%	25%	25%	25%	25%	25%	25%	144537	Residential Energy Solutions	
263	All	0.70	1	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	20632	Low Income Weatherization	
264	All	1.80	1	144,537	1	100%	32%	32%	32%	32%	100%	32%	32%	32%	32%	32%	32%	32%	24686	Residential Energy Solutions	
265	All	0.95	1	126,326	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	2416	Residential Energy Solutions	
266	Gas Heat (No AC)	0.31	0	126,326	1	38%	51%	51%	51%	51%	100%	51%	51%	51%	51%	51%	51%	51%	126326	Residential Energy Solutions	
267	AC/Gas Heat	1.15	1	126,326	1	4%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	17344	Multifamily	
268	AC/Electric Resistance Heat	0.92	1	126,326	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	125062	Enabled Dynamic Pricing (Res)	
269	Heat Pump	1.03	1	126,326	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	144537	Enabled Dynamic Pricing (Res)	
270	All	1.01	1	126,326	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	144537	Non-Enabled Dynamic Pricing (Res)	
271	All	1.79	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	62531	Residential Solar PV	
272	All	4.25	1	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	2862	Residential Energy Solutions	
273	All	381.44	1	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	144537	High Efficiency Pool Pump & Timer	
274	All	1.50	1	144,537	1	100%	100%	50%	50%	50%	100%	50%	50%	50%	50%	50%	50%	50%	16538	Energy Star Refrigerator Single Family Retrofit	
275	All	0.61	1	126,326	1	100%	100%	2%	2%	2%	100%	2%	2%	2%	2%	2%	2%	2%	13782	Water Heater Jackets	
276	All	2.78	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	13782	Water Heater Jackets	
277	All	0.70	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	41346	Water Heater Jackets	
278	All	0.59	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	15851	Water Heater Pipe Insulation	
279	All	0.79	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	12009	Faucet Aerators	
280	Electric WH	0.89	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	16538	Low Flow Shower Heads	
281	Electric WH	0.70	0	144,537	1	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	30098	Solar Hot Water	
282	Electric WH	0.93	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	1	ENERGY STAR Air Conditioning	
283	Electric WH	1.04	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	3	ENERGY STAR Air Conditioning	
284	Electric WH	1.40	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	3	ENERGY STAR Air Conditioning	
285	Electric WH	1.01	0	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	3	ENERGY STAR Air Conditioning	
286	Electric WH	9.54	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	1	ENERGY STAR Air Conditioning	
287	Electric WH	1.68	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	1	ENERGY STAR Air Conditioning	
288	Electric WH	8.89	1	144,537	1	58%	58%	58%	58%	58%	58%	58%	58%	58%	58%	58%	58%	58%	1	ENERGY STAR Air Conditioning	
289	Gas WH	0.36	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	1	ENERGY STAR Air Conditioning	
290	Electric WH	1.53	1	144,537	1	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	42%	1	ENERGY STAR Air Conditioning	
291	AC/Gas Heat	0.96	1	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
292	AC/Gas Heat	0.79	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
293	AC/Gas Heat	0.80	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
294	AC/Gas Heat	0.67	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
295	Heat Pump	0.22	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
296	Heat Pump	0.22	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
297	Heat Pump	0.03	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
298	Heat Pump	0.03	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	
299	Heat Pump	0.06	0	144,537	1	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%	3	ENERGY STAR Air Conditioning	

### Residential Measures

Measure #	Technology Type	Efficient Measure	Measure Savings Source	Measure Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
240	Gas Heat (No AC)	Air Infiltration	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS	ICF	Energy RASS
241	AC/Electric Resistance Heat	Air Infiltration	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
242	Heat Pump	Direct Load Control Switch	ICF	ICF	Energy RASS, GCR	ICF	Energy RASS, ICF
243	AC/Gas Heat	Direct Load Control Thermostat	ICF	ICF	Energy RASS, GCR	ICF	Energy RASS, ICF
244	AC/Gas Heat	Direct Load Control Switch	ICF	ICF	Energy RASS, GCR	ICF	Energy RASS, ICF
245	Heat Pump	Direct Load Control Thermostat	ICF	ICF	Energy RASS, GCR	ICF	Energy RASS, ICF
246	Heat Pump	Central AC Tune-up	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
247	AC/Electric Resistance Heat	Duct Efficiency	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
248	AC/Gas Heat	Duct Efficiency	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
249	Gas Heat (No AC)	Duct Efficiency	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
250	AC/Electric Resistance Heat	Direct Load Control Thermostat	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
251	Heat Pump	Direct Load Control Thermostat	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
252	AC/Electric Resistance Heat	Heat Pump Tune-up	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
253	AC/Gas Heat	Central AC Tune-up - Multi-Family	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
254	Heat Pump	Central AC Tune-up - Multi-Family	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
255	AC/Gas Heat	Heat Pump Tune-up - Multi-Family	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
256	AC/Electric Resistance Heat	Ceiling Insulation	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
257	Heat Pump	Ceiling Insulation	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
258	AC/Gas Heat	Ceiling Insulation	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
259	Gas Heat (No AC)	Ceiling Insulation	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
260	AC/Electric Resistance Heat	Compact Fluorescent Fixtures	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
261	Heat Pump	Compact Fluorescent Fixtures	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
262	All	Multifamily - Lighting	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
263	All	LED Fixture	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
264	All	Benchmarking	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
265	AC/Gas Heat	Home Energy Solutions Tier 2 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
266	Gas Heat (No AC)	Home Energy Solutions Tier 2 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
267	AC/Gas Heat	Home Energy Solutions Tier 2 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
268	AC/Electric Resistance Heat	Home Energy Solutions Tier 2 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
269	Heat Pump	Home Energy Solutions Tier 2 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
270	All	Weatherization	Energy	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
271	All	Home Energy Solutions Tier 1 Audit	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
272	All	Multifamily - QHEC	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
273	All	Secondary refrigerator or freezer removal	ICF	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
274	All	Enabled Dynamic Pricing (Res)	FERC	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
275	All	Non-Enabled Dynamic Pricing (Res)	FERC	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
276	All	Solar PV (Res)	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
277	All	High Efficiency Pool Pump & Timer	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
278	All	Energy Star Refrigerator Multifamily Retrofit	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
279	All	Energy Star Refrigerator Single Family Retrofit	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
280	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
281	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
282	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
283	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
284	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
285	Electric WH	Water Heater Jackets	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
286	Electric WH	Water Heater Pipe Insulation	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
287	Electric WH	Faucet Aerators	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
288	Electric WH	Low Flow Shower Heads	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
289	Gas WH	Low Flow Shower Heads	Frontier - 2011 Arkansas Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
290	Electric WH	Solar Hot Water	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
291	AC/Gas Heat	Central AC Replacement	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
292	AC/Gas Heat	Central AC Replacement	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
293	AC/Gas Heat	Central AC Replacement	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
294	AC/Gas Heat	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
295	Heat Pump	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
296	Heat Pump	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
297	Heat Pump	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
298	Heat Pump	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF
299	Heat Pump	Ground Source Heat Pump w/desuperheater	Frontier - 2009 ENO Deemed Savings	DEER	Energy RASS, GCR	ICF	Energy RASS, ICF

Residential Measures						
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Base Measure Definition
300	Residential	Single Family & Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 14.5
301	Residential	Single Family & Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 13
302	Residential	Single Family & Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 13
303	Residential	Single Family & Duplex	HVAC	Heat Pump	Heat Pump Replacement	SEER 13
304	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	EER 9.7, Less than 6,000 BTU/H	SEER 18
305	Residential	Residential	HVAC	Gas Heat (No AC)	EER 10.7, 6,000-7,999 BTU/H	SEER 18
306	Residential	Residential	HVAC	Gas Heat (No AC)	EER 10.8, 8,000-13,989 BTU/H	SEER 18
307	Residential	Residential	HVAC	Gas Heat (No AC)	EER 9.7, 14,000-19,999 BTU/H	SEER 18
308	Residential	Residential	HVAC	Gas Heat (No AC)	EER 9.4, 20,000-BTU/H	SEER 18
310	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Code compliant R-value - R30	SEER 18
311	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Code compliant R-value - R30	SEER 18
312	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Code compliant R-value - R30	SEER 18
313	Residential	Single Family & Duplex	HVAC	Heat Pump	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
314	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
315	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
316	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
317	Residential	Single Family & Duplex	HVAC	Electric Cooling with Electric Heat	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
318	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
319	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
320	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Ceiling insulation > R-19/wi0 radian barrier	SEER 18
321	Residential	Single Family & Duplex	HVAC	Heat Pump	Radiant Barriers	SEER 18
322	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Radiant Barriers	SEER 18
323	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Radiant Barriers	SEER 18
324	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Energy Star Windows	SEER 18
325	Residential	Single Family & Duplex	HVAC	Heat Pump	Energy Star Windows	SEER 18
326	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Energy Star Windows	SEER 18
327	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Air Infiltration	SEER 18
328	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Air Infiltration	SEER 18
329	Residential	Single Family & Duplex	HVAC	Heat Pump	Air Infiltration	SEER 18
330	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 18
331	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 18
332	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 18
333	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Central AC Replacement	SEER 18
334	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Duct Efficiency	SEER 18
335	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Duct Efficiency	SEER 18
336	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Duct Efficiency	SEER 18
337	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Duct Efficiency	SEER 18
338	Residential	Single Family & Duplex	HVAC	Heat Pump	Mini-Split AC	SEER 14.5
339	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Mini-Split AC	SEER 15
340	Residential	Single Family & Duplex	HVAC	Gas Heat	Mini-Split AC	SEER 16
341	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Mini-Split AC	SEER 17
342	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Mini-Split AC	SEER 17
343	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Mini-Split AC	SEER 18
344	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Mini-Split AC	SEER 14.5
345	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Mini-Split AC	SEER 15
346	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Mini-Split AC	SEER 16
347	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Mini-Split AC	SEER 17
348	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Mini-Split AC	SEER 18
349	Residential	Single Family & Duplex	HVAC	Heat Pump	Mini-Split Heat Pump	SEER 15
350	Residential	Single Family & Duplex	HVAC	Heat Pump	Mini-Split Heat Pump	SEER 16
351	Residential	Single Family & Duplex	HVAC	Heat Pump	Mini-Split Heat Pump	SEER 17
352	Residential	Single Family & Duplex	HVAC	Heat Pump	Mini-Split Heat Pump	SEER 18
353	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Programmable Thermostat	SEER 14.5
354	Residential	Single Family & Duplex	HVAC	Gas Heat (No AC)	Programmable Thermostat	SEER 15
355	Residential	Single Family & Duplex	HVAC	AC/Electric Resistance Heat	Programmable Thermostat	SEER 16
356	Residential	Single Family & Duplex	HVAC	Heat Pump	Programmable Thermostat	SEER 17
357	Residential	Single Family & Duplex	HVAC	AC/Gas Heat	Programmable Thermostat	SEER 18
358	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 15
359	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 13

Residential Measures		Technology Type	Efficient Measure	Efficient Measure Life	Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak	Annual Gas Savings (therms)
300	Heat Pump	Heat Pump Replacement	15	tons	NEW	\$137.00	205,65	0.06	0.00
301	Heat Pump	Heat Pump Replacement	15	tons	NEW	\$274.00	262,72	0.08	0.00
302	Heat Pump	Heat Pump Replacement	15	tons	NEW	\$411.00	351,24	0.10	0.00
303	Heat Pump	Heat Pump Replacement	15	tons	NEW	\$548.00	377,13	0.13	0.00
304	Heat Pump	Heat Pump Replacement	15	tons	NEW	\$685.00	438,54	0.16	0.00
305	Gas Heat (No AC)	Window AC Replacement	13	per unit	NEW	\$50.00	82,37	0.03	0.00
306	Gas Heat (No AC)	Window AC Replacement	13	per unit	NEW	\$50.00	96,41	0.04	0.00
307	Gas Heat (No AC)	Window AC Replacement	13	per unit	NEW	\$50.00	151,32	0.07	0.00
308	Gas Heat (No AC)	Window AC Replacement	13	per unit	NEW	\$50.00	234,30	0.10	0.00
309	Gas Heat (No AC)	Window AC Replacement	13	per unit	NEW	\$50.00	328,22	0.16	0.00
310	AC/Gas Heat	Ceiling Insulation	20	sq. ft.	NEW	\$0.24	0.05	0.00	0.00
311	Gas Heat (No AC)	Ceiling Insulation	20	sq. ft.	NEW	\$0.24	0.06	0.00	0.00
312	AC/Electric Resistance Heat	Ceiling Insulation	20	sq. ft.	NEW	\$0.24	0.10	0.00	0.00
313	Heat Pump	Ceiling Insulation	20	sq. ft.	NEW	\$0.24	0.07	0.00	0.00
314	AC/Gas Heat	Wall Insulation	20	sq. ft.	NEW	\$0.24	0.04	0.00	0.00
315	Gas Heat (No AC)	Wall Insulation	20	sq. ft.	NEW	\$0.32	0.01	0.00	0.00
316	AC/Electric Resistance Heat	Wall Insulation	20	sq. ft.	NEW	\$0.32	0.14	0.00	0.00
317	Gas Cooling with Electric Heat Pump	Wall Insulation	20	sq. ft.	NEW	\$0.32	0.08	0.00	0.00
318	Gas Heat	Radiant Barriers	25	sq. ft.	NEW	\$0.75	0.17	0.00	0.00
319	Gas Heat (No AC)	Radiant Barriers	25	sq. ft.	NEW	\$0.75	0.00	0.01	0.00
320	AC/Electric Resistance Heat	Radiant Barriers	25	sq. ft.	NEW	\$0.75	0.39	0.00	0.00
321	Heat Pump	Radiant Barriers	25	sq. ft.	NEW	\$0.75	0.32	0.00	0.00
322	AC/Gas Heat	Energy Star Windows	20	sq. ft.	NEW	\$4.57	0.96	0.00	0.05
323	Gas Heat (No AC)	Energy Star Windows	20	sq. ft.	NEW	\$4.57	0.04	0.00	0.05
324	AC/Electric Resistance Heat	Energy Star Windows	20	sq. ft.	NEW	\$4.57	0.04	0.00	0.05
325	Heat Pump	Energy Star Windows	20	sq. ft.	NEW	\$4.57	2.11	0.00	0.00
326	AC/Gas Heat	Air Infiltration	10	CFM50	NEW	\$0.47	1.55	0.00	0.00
327	Gas Heat (No AC)	Air Infiltration	10	CFM50	NEW	\$0.47	0.15	0.00	0.00
328	AC/Electric Resistance Heat	Air Infiltration	10	CFM50	NEW	\$0.47	0.05	0.00	0.00
329	Heat Pump	Air Infiltration	10	CFM50	NEW	\$0.47	0.13	0.00	0.00
330	AC/Electric Resistance Heat	Central AC Replacement	15	ton	NEW	\$119.00	183,62	0.06	0.00
331	AC/Electric Resistance Heat	Central AC Replacement	15	ton	NEW	\$238.00	239,02	0.07	0.00
332	AC/Electric Resistance Heat	Central AC Replacement	15	ton	NEW	\$357.00	281,14	0.09	0.00
333	AC/Electric Resistance Heat	Central AC Replacement	15	ton	NEW	\$476.00	387,89	0.13	0.00
334	AC/Electric Resistance Heat	Central AC Replacement	15	ton	NEW	\$596.00	414,94	0.13	0.00
335	AC/Gas Heat	Duct Efficiency	15	sq. ft. of conditioned area	NEW	\$0.42	0.41	0.00	0.02
336	Gas Heat (No AC)	Duct Efficiency	15	sq. ft. of conditioned area	NEW	\$0.42	0.01	0.00	0.02
337	AC/Electric Resistance Heat	Duct Efficiency	15	sq. ft. of conditioned area	NEW	\$0.42	0.98	0.00	0.00
338	Heat Pump	Duct Efficiency	15	ton	NEW	\$0.42	0.63	0.00	0.00
339	AC/Gas Heat	Mini-Split AC	15	ton	NEW	\$862.61	571,49	0.18	0.00
340	AC/Gas Heat	Mini-Split AC	15	ton	NEW	\$773.61	671,36	0.19	0.00
341	AC/Gas Heat	Mini-Split AC	15	ton	NEW	\$595.61	764,53	0.22	0.00
342	AC/Gas Heat	Mini-Split AC	15	ton	NEW	\$5417.61	816,32	0.24	0.00
343	AC/Electric Resistance Heat	Mini-Split AC	15	ton	NEW	\$239.61	886,66	0.27	0.00
344	AC/Electric Resistance Heat	Mini-Split AC	15	ton	NEW	\$862.61	774,71	0.16	0.00
345	AC/Electric Resistance Heat	Mini-Split AC	15	ton	NEW	\$191.39	825,66	0.18	0.00
346	AC/Electric Resistance Heat	Mini-Split AC	15	ton	NEW	\$375.39	917,86	0.20	0.00
347	AC/Electric Resistance Heat	Mini-Split AC	15	ton	NEW	\$565.39	999,15	0.22	0.00
348	AC/Gas Heat	Mini-Split AC	15	ton	NEW	\$743.39	1071,34	0.24	0.00
349	Heat Pump	Mini-Split Heat Pump	15	ton	NEW	\$45.00	191,79	0.00	2.00
350	Heat Pump	Programmable Thermostat	15	per home	NEW	\$45.00	0.00	0.00	2.00
351	Heat Pump	Programmable Thermostat	15	per home	NEW	\$45.00	238,71	0.00	0.00
352	Heat Pump	Programmable Thermostat	15	per home	NEW	\$45.00	224,59	0.00	0.00
353	Heat Pump	Central AC Replacement - Multi-Family	15	ton	NEW	\$119.00	183,62	0.06	0.00
354	AC/Gas Heat	Central AC Replacement - Multi-Family	15	ton	NEW	\$238.00	239,02	0.07	0.00
355	Gas Heat (No AC)								
356	AC/Electric Resistance Heat								
357	Heat Pump								
358	AC/Gas Heat								
359	AC/Gas Heat								

Appendix A: Measure Characteristics and Assumptions. ENO DSM Potential Study, 2012-2031.

Residential Measures		Technology Type		Efficient Measure		Measure TRC		Passed Measure Screening?		Measure Units per Sub-Sector Unit		Total Sub-Sector Units		Annual Replacement Eligibility		Not Yet Adopted		Total Applicable Units		Program			
Measure #																							
300	Heat Pump	Heat Pump	Heat Pump	Heat Pump Replacement	Heat Pump Replacement	1.43	1	18	3	4%	4%	8%	18%	100%	100%	0	0	0	0	0	ENERGY STAR Air Conditioning	ENERGY STAR Air Conditioning	
301	Heat Pump	Heat Pump	Heat Pump	Heat Pump Replacement	Heat Pump Replacement	0.91	1	18	3	4%	4%	8%	18%	100%	100%	0	0	0	0	0	ENERGY STAR Air Conditioning	ENERGY STAR Air Conditioning	
302	Heat Pump	Heat Pump	Heat Pump	Heat Pump Replacement	Heat Pump Replacement	0.72	0	18	3	4%	4%	8%	18%	100%	100%	0	0	0	0	0	Residential Lighting and Appliances	Residential Lighting and Appliances	
303	Heat Pump	Heat Pump	Heat Pump	Heat Pump Replacement	Heat Pump Replacement	0.60	0	18	3	4%	4%	8%	18%	100%	100%	0	0	0	0	0	Residential Lighting and Appliances	Residential Lighting and Appliances	
304	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	0.60	0	18	3	4%	4%	8%	18%	100%	100%	0	0	0	0	0	Residential Lighting and Appliances	Residential Lighting and Appliances	
305	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	1.70	1	21	9	17%	4%	100%	100%	100%	100%	1	1	1	1	1	Residential Lighting and Appliances	Residential Lighting and Appliances	
306	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	1.89	1	21	6	17%	7%	100%	100%	100%	100%	1	1	1	1	1	Residential Lighting and Appliances	Residential Lighting and Appliances	
307	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	3.33	1	21	3	17%	11%	100%	100%	100%	100%	1	1	1	1	1	Residential Lighting and Appliances	Residential Lighting and Appliances	
308	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	4.76	1	21	2	17%	7%	100%	100%	100%	100%	0	0	0	0	0	Residential Lighting and Appliances	Residential Lighting and Appliances	
309	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	Gas Heat (No AC)	7.55	1	21	2	17%	7%	100%	100%	100%	100%	0	0	0	0	0	Residential Lighting and Appliances	Residential Lighting and Appliances	
310	AC/Gas Heat	AC/Gas Heat	AC/Gas Heat	Ceiling Insulation	Ceiling Insulation	0.27	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	CEILING INSULATION	CEILING INSULATION
311	Gas Heat (No AC)	AC/Electric Resistance Heat	AC/Gas Heat	Ceiling Insulation	Ceiling Insulation	0.06	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	CEILING INSULATION	CEILING INSULATION
312	AC/Electric Resistance Heat	Heat Pump	AC/Gas Heat	Wall Insulation	Wall Insulation	0.35	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	WALL INSULATION	WALL INSULATION
313	Heat Pump	AC/Gas Heat	Gas Heat (No AC)	Wall Insulation	Wall Insulation	0.27	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	WALL INSULATION	WALL INSULATION
314	AC/Gas Heat	Gas Heat (No AC)	Gas Heat (No AC)	Wall Insulation	Wall Insulation	0.29	0	18	1400	18	1400	18	1400	18	100%	100%	0	0	0	0	0	WALL INSULATION	WALL INSULATION
315	Gas Heat (No AC)	AC/Electric Resistance Heat	AC/Gas Heat	Wall Insulation	Wall Insulation	0.09	0	18	1400	18	1400	18	1400	18	100%	100%	0	0	0	0	0	WALL INSULATION	WALL INSULATION
316	AC/Electric Resistance Heat	Heat Pump	AC/Gas Heat	Wall Insulation	Wall Insulation	0.40	0	18	1400	18	1400	18	1400	18	100%	100%	0	0	0	0	0	WALL INSULATION	WALL INSULATION
317	Electric Cooling with Electric Heat Pump	AC/Gas Heat	Gas Heat (No AC)	Radiant Barriers	Radiant Barriers	0.30	0	18	1400	18	1400	18	1400	18	100%	100%	0	0	0	0	0	RADIANT BARRIERS	RADIANT BARRIERS
318	Gas Heat (No AC)	AC/Gas Heat	Gas Heat (No AC)	Radiant Barriers	Radiant Barriers	0.79	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	RADIANT BARRIERS	RADIANT BARRIERS
319	Gas Heat (No AC)	AC/Gas Heat	Gas Heat (No AC)	Radiant Barriers	Radiant Barriers	0.07	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	RADIANT BARRIERS	RADIANT BARRIERS
320	Gas Heat (No AC)	Heat Pump	Gas Heat (No AC)	Energy Star Windows	Energy Star Windows	0.91	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	ENERGY STAR WINDOWS	ENERGY STAR WINDOWS
321	Gas Heat (No AC)	Heat Pump	Gas Heat (No AC)	Energy Star Windows	Energy Star Windows	0.85	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	ENERGY STAR WINDOWS	ENERGY STAR WINDOWS
322	Gas Heat (No AC)	AC/Gas Heat	Gas Heat (No AC)	Air Infiltration	Air Infiltration	0.47	0	18	200	18	200	18	200	18	100%	100%	0	0	0	0	0	AIR INFLTRATION	AIR INFLTRATION
323	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Air Infiltration	Air Infiltration	0.06	0	18	200	18	200	18	200	18	100%	100%	0	0	0	0	0	AIR INFLTRATION	AIR INFLTRATION
324	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Air Infiltration	Air Infiltration	1.53	1	18	3	38%	38%	100%	100%	100%	100%	2	2	2	2	2	ENERGY STAR AIR CONDITIONING	ENERGY STAR AIR CONDITIONING	
325	AC/Gas Heat	Gas Heat (No AC)	Gas Heat (No AC)	Air Infiltration	Air Infiltration	0.96	1	18	3	38%	38%	100%	100%	100%	100%	4	4	4	4	4	ENERGY STAR AIR CONDITIONING	ENERGY STAR AIR CONDITIONING	
326	Gas Heat (No AC)	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.79	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
327	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.80	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
328	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.67	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
329	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	1.74	1	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS
330	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.24	0	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS
331	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	2.16	1	18	1736	18	1736	18	1736	18	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS
332	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-0.64	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
333	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-0.79	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
334	AC/Electric Resistance Heat	Heat Pump	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-1.17	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
335	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-1.84	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
336	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-3.48	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
337	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-0.64	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
338	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-0.79	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
339	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-1.17	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
340	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-1.84	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
341	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	-3.48	0	18	3	38%	38%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
342	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	6.24	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
343	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	3.48	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
344	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	1.99	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
345	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	1.47	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
346	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	1.19	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
347	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.47	0	18	1	32%	32%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
348	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Duct Efficiency	Duct Efficiency	0.18	0	18	1	32%	32%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
349	Heat Pump	Heat Pump	Gas Heat (No AC)	Mini-Split Heat Pump	Mini-Split Heat Pump	6.24	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
350	Heat Pump	Heat Pump	Gas Heat (No AC)	Mini-Split Heat Pump	Mini-Split Heat Pump	3.48	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
351	Heat Pump	Heat Pump	Gas Heat (No AC)	Mini-Split Heat Pump	Mini-Split Heat Pump	1.99	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
352	Heat Pump	Heat Pump	Gas Heat (No AC)	Mini-Split Heat Pump	Mini-Split Heat Pump	1.47	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
353	Heat Pump	Heat Pump	Gas Heat (No AC)	Mini-Split Heat Pump	Mini-Split Heat Pump	1.19	1	18	3	4%	4%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
354	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Programmable Thermostat	Programmable Thermostat	0.47	0	18	1	32%	32%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
355	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Programmable Thermostat	Programmable Thermostat	0.52	0	18	1	32%	32%	100%	100%	100%	100%	0	0	0	0	0	RESIDENTIAL ENERGY SOLUTIONS	RESIDENTIAL ENERGY SOLUTIONS	
356	AC/Gas Heat	AC/Gas Heat	Gas Heat (No AC)	Central AC Replacement - Multifamily	Central AC Replacement - Multifamily	1.53	1	2	2	32%	32%	100%	100%	100%	100%	0	0	0	0	0	MULTIFAMILY	MULTIFAMILY	
357																							

Residential Measures	Measure #	Technology Type	Efficient Measure	Measure Savings Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
	300	Heat Pump	Heat Pump Replacement	ICF DEER	DEER	DEER	
	301	Heat Pump	Heat Pump Replacement	ICF DEER	DEER	DEER	GCR GCR GCR GCR GCR GCR
	302	Heat Pump	Heat Pump Replacement	ICF DEER	DEER	DEER	
	303	Heat Pump	Heat Pump Replacement	ICF DEER	DEER	DEER	
	304	Heat Pump	Heat Pump Replacement	ICF DEER	DEER	DEER	
	305	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	306	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	Energy RASS, GCR
	307	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	308	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	309	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	310	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	311	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	312	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	313	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	314	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	315	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	316	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	317	Electric Cooling with Electric Heat Pump	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	318	AC/Gas Heat	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	319	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	320	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	321	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	322	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	323	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	324	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	325	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	326	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	327	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	328	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	329	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	330	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	331	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	332	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	333	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	334	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	335	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	336	Gas Heat (No AC)	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	337	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	338	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	339	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	340	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	341	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	342	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	343	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	344	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	345	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	346	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	347	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	348	AC/Electric Resistance Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	349	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	350	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	351	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	352	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	353	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	354	AC/Gas Heat	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	355	AC/Electric Resistance Heat	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	356	AC/Gas Heat	Gas Heat (No AC)	ICF DEER	DEER	DEER	
	357	Heat Pump	Heat Pump	ICF DEER	DEER	DEER	
	358	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	
	359	AC/Gas Heat	AC/Gas Heat	ICF DEER	DEER	DEER	



Residential Measures		Technology Type	Efficient Measure	Efficient Measure Life	Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual Peak	Annual Gas Savings (therms)
360	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$357.00	281.14	0.09	0.00
361	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$476.00	387.89	0.13	0.00
362	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$596.00	414.94	0.13	0.00
363	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,232.00	657.18	0.32	0.00
364	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,232.00	708.01	0.31	0.00
365	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,232.00	136.10	0.04	0.00
366	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,232.00	200.37	0.09	0.00
367	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$137.00	205.65	0.06	0.00
368	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$274.00	262.72	0.08	0.00
369	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$411.00	351.24	0.08	0.00
370	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$548.00	377.13	0.10	0.00
371	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$685.00	438.54	0.13	0.00
372	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$119.00	183.62	0.06	0.00
373	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$357.00	239.02	0.07	0.00
374	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$476.00	387.89	0.13	0.00
375	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$596.00	414.94	0.13	0.00
376	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$862.61	571.49	0.18	0.00
377	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$773.61	671.36	0.19	0.00
378	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$595.61	764.53	0.22	0.00
379	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$417.61	816.32	0.24	0.00
380	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$239.61	886.66	0.27	0.00
381	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$862.61	571.49	0.18	0.00
382	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$191.39	825.66	0.19	0.00
383	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$375.00	917.86	0.20	0.00
384	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$559.39	999.15	0.22	0.00
385	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$417.61	816.32	0.24	0.00
386	AC/Electric Resistance Heat	Mini-Split Heat Pump - MultiFamily	15	ton	NEW	\$239.61	886.66	0.27	0.00
387	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	NEW	\$862.61	571.49	0.18	0.00
388	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	NEW	\$191.39	825.66	0.19	0.00
389	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	NEW	\$375.00	917.86	0.20	0.00
390	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	ton	NEW	\$559.39	999.15	0.22	0.00
391	Heat Pump	Central AC Replacement - MultiFamily	15	ton	NEW	\$417.61	816.32	0.24	0.00
392	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$239.61	886.66	0.27	0.00
393	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$862.61	571.49	0.18	0.00
394	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$191.39	825.66	0.19	0.00
395	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$375.00	917.86	0.20	0.00
396	Heat Pump	Central AC Replacement - MultiFamily	15	ton	NEW	\$559.39	999.15	0.22	0.00
397	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	NEW	\$5,095.00	659.42	0.27	0.00
398	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	NEW	\$5,095.00	87.52	0.05	0.00
399	Heat Pump	Ground Source Heat Pump w/desuperheater	25	tons	NEW	\$5,095.00	151.78	0.05	0.00
400	Heat Pump	Ground Source Heat Pump w/desuperheater	15	tons	NEW	\$137.00	125.62	0.04	0.00
401	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	NEW	\$274.00	214.13	0.04	0.00
402	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	NEW	\$411.00	240.03	0.06	0.00
403	Heat Pump	Heat Pump Replacement - MultiFamily	15	ton	NEW	\$548.00	301.43	0.09	0.00
404	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$119.00	116.60	0.03	0.00
405	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$536.61	693.91	0.20	0.00
406	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$358.61	764.25	0.22	0.00
407	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$477.00	292.53	0.09	0.00
408	AC/Gas Heat	Heat Pump Replacement - MultiSplit AC	15	ton	NEW	\$5,095.00	659.42	0.15	0.00
409	AC/Gas Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$548.00	301.43	0.18	0.00
410	AC/Gas Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$714.61	642.12	0.22	0.00
411	AC/Gas Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$536.61	693.91	0.13	0.00
412	AC/Electric Resistance Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$358.61	764.25	0.15	0.00
413	AC/Electric Resistance Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$714.61	642.12	0.18	0.00
414	AC/Electric Resistance Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$536.61	693.91	0.20	0.00
415	AC/Electric Resistance Heat	Heat Pump Replacement - Mini-Split AC	15	ton	NEW	\$358.61	764.25	0.13	0.00
416	Heat Pump	Heat Pump Replacement - Mini-Split Heat Pump	15	ton	NEW	\$54.39	688.56	0.16	0.00
417	Heat Pump	Heat Pump Replacement - Mini-Split Heat Pump	15	ton	NEW	\$238.39	780.76	0.18	0.00
418	Heat Pump	Heat Pump Replacement - Mini-Split Heat Pump	15	ton	NEW	\$422.39	862.05	0.18	0.00
419	Heat Pump	Heat Pump Replacement - Mini-Split Heat Pump	15	ton	NEW	\$606.39	934.24	0.20	0.00

Residential Measures		Technology Type	Efficient Measure		Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units	Program	
Measure #			Central AC Replacement - MultiFamily	Central AC Replacement - MultiFamily											
360	AC/Gas Heat	Central AC Replacement - MultiFamily	0.79	0	2	2	2	2	2	2	2	2	2	8	
361	AC/Gas Heat	Central AC Replacement - MultiFamily	0.80	0	2	2	2	2	2	2	2	2	2	8	
362	AC/Gas Heat	Central AC Replacement - MultiFamily	0.67	0	2	2	2	2	2	2	2	2	2	8	
363	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.20	0	2	2	2	2	2	2	2	2	2	8	Multifamily
364	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.20	0	2	2	2	2	2	2	2	2	2	8	Multifamily
365	Heat Pump	Ground Source Heat Pump wdesuperheater - MultiFamily	0.03	0	2	2	2	2	2	2	2	2	2	8	Multifamily
366	Heat Pump	Heat Pump Replacement - MultiFamily	0.06	0	2	2	2	2	2	2	2	2	2	8	Multifamily
367	Heat Pump	Heat Pump Replacement - MultiFamily	1.43	1	2	2	2	2	2	2	2	2	2	8	Multifamily
368	Heat Pump	Heat Pump Replacement - MultiFamily	0.91	1	2	2	2	2	2	2	2	2	2	8	Multifamily
369	Heat Pump	Heat Pump Replacement - MultiFamily	0.72	0	2	2	2	2	2	2	2	2	2	8	Multifamily
370	Heat Pump	Heat Pump Replacement - MultiFamily	0.60	0	2	2	2	2	2	2	2	2	2	8	Multifamily
371	Heat Pump	Heat Pump Replacement - MultiFamily	0.60	1	2	2	2	2	2	2	2	2	2	8	Multifamily
372	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	1.53	1	2	2	2	2	2	2	2	2	2	78	
373	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.98	1	2	2	2	2	2	2	2	2	2	78	
374	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.79	0	2	2	2	2	2	2	2	2	2	78	
375	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.80	0	2	2	2	2	2	2	2	2	2	78	
376	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.67	0	2	2	2	2	2	2	2	2	2	78	
377	AC/Gas Heat	Mini-Split AC - MultiFamily	-0.64	0	2	2	2	2	2	2	2	2	2	0	
378	AC/Gas Heat	Mini-Split AC - MultiFamily	-0.79	0	2	2	2	2	2	2	2	2	2	0	
379	AC/Gas Heat	Mini-Split AC - MultiFamily	-1.17	0	2	2	2	2	2	2	2	2	2	0	
380	AC/Gas Heat	Mini-Split AC - MultiFamily	-1.84	0	2	2	2	2	2	2	2	2	2	0	
381	AC/Gas Heat	Mini-Split AC - MultiFamily	-3.48	0	2	2	2	2	2	2	2	2	2	0	
382	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-0.64	0	2	2	2	2	2	2	2	2	2	0	
383	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-0.79	0	2	2	2	2	2	2	2	2	2	0	
384	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-1.17	0	2	2	2	2	2	2	2	2	2	0	
385	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-1.84	0	2	2	2	2	2	2	2	2	2	0	
386	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-3.48	0	2	2	2	2	2	2	2	2	2	0	
387	Heat Pump	Mini-Split Heat Pump - MultiFamily	6.24	1	2	2	2	2	2	2	2	2	2	4%	
388	Heat Pump	Mini-Split Heat Pump - MultiFamily	3.48	1	2	2	2	2	2	2	2	2	2	4%	
389	Heat Pump	Mini-Split Heat Pump - MultiFamily	1.99	1	2	2	2	2	2	2	2	2	2	4%	
390	Heat Pump	Mini-Split Heat Pump - MultiFamily	1.47	1	2	2	2	2	2	2	2	2	2	4%	
391	Heat Pump	Mini-Split Heat Pump - MultiFamily	1.19	1	2	2	2	2	2	2	2	2	2	4%	
392	AC/Gas Heat	Central AC Replacement	0.89	0	2	2	2	2	2	2	2	2	2	0	
393	AC/Gas Heat	Central AC Replacement	0.67	0	2	2	2	2	2	2	2	2	2	0	
394	AC/Gas Heat	Central AC Replacement	0.72	0	2	2	2	2	2	2	2	2	2	0	
395	AC/Gas Heat	Central AC Replacement	0.58	0	2	2	2	2	2	2	2	2	2	0	
396	Heat Pump	Ground Source Heat Pump wdesuperheater	0.18	0	2	2	2	2	2	2	2	2	2	0	
397	Heat Pump	Ground Source Heat Pump wdesuperheater	0.19	0	2	2	2	2	2	2	2	2	2	0	
398	Heat Pump	Ground Source Heat Pump wdesuperheater	0.01	0	2	2	2	2	2	2	2	2	2	0	
399	Heat Pump	Heat Pump Replacement	0.04	0	2	2	2	2	2	2	2	2	2	0	
400	Heat Pump	Heat Pump Replacement	0.86	0	2	2	2	2	2	2	2	2	2	0	
401	Heat Pump	Heat Pump Replacement	0.60	0	2	2	2	2	2	2	2	2	2	0	
402	Heat Pump	Heat Pump Replacement	0.49	0	2	2	2	2	2	2	2	2	2	0	
403	Heat Pump	Heat Pump Replacement	0.52	0	2	2	2	2	2	2	2	2	2	0	
404	AC/Electric Resistance Heat	Central AC Replacement	0.89	0	2	2	2	2	2	2	2	2	2	0	
405	AC/Electric Resistance Heat	Central AC Replacement	0.67	0	2	2	2	2	2	2	2	2	2	0	
406	AC/Electric Resistance Heat	Central AC Replacement	0.72	0	2	2	2	2	2	2	2	2	2	0	
407	AC/Electric Resistance Heat	Central AC Replacement	0.58	0	2	2	2	2	2	2	2	2	2	0	
408	AC/Gas Heat	Central AC Replacement	0.49	0	2	2	2	2	2	2	2	2	2	0	
409	AC/Gas Heat	Central AC Replacement	-0.55	0	2	2	2	2	2	2	2	2	2	0	
410	AC/Gas Heat	Central AC Replacement	-0.81	0	2	2	2	2	2	2	2	2	2	0	
411	AC/Gas Heat	Central AC Replacement	-1.20	0	2	2	2	2	2	2	2	2	2	0	
412	AC/Gas Heat	Central AC Replacement	-1.99	0	2	2	2	2	2	2	2	2	2	0	
413	AC/Gas Heat	Central AC Replacement	-0.55	0	2	2	2	2	2	2	2	2	2	0	
414	AC/Gas Heat	Central AC Replacement	-0.81	0	2	2	2	2	2	2	2	2	2	0	
415	AC/Gas Heat	Central AC Replacement	-1.20	0	2	2	2	2	2	2	2	2	2	0	
416	Heat Pump	Mini-Split AC	-1.99	0	2	2	2	2	2	2	2	2	2	0	ENERGY STAR Air Conditioning
417	Heat Pump	Mini-Split AC	9.85	1	2	2	2	2	2	2	2	2	2	15	ENERGY STAR Air Conditioning
418	Heat Pump	Mini-Split AC	2.59	1	2	2	2	2	2	2	2	2	2	15	ENERGY STAR Air Conditioning
419	Heat Pump	Mini-Split AC	1.63	1	2	2	2	2	2	2	2	2	2	15	ENERGY STAR Air Conditioning

Residential Measures	Measure #	Technology Type	Efficient Measure	Measure Savings Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
	360	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	361	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	362	AC/Gas Heat	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	
	363	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	
	364	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	
	365	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	
	366	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	
	367	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	
	368	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	
	369	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	
	370	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	
	371	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	
	372	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	373	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	374	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	375	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	376	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	
	377	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	378	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	379	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	380	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	381	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	382	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	383	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	384	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	385	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	386	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	
	387	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	ICF	
	388	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	ICF	
	389	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	ICF	
	390	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	ICF	
	391	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	ICF	ICF	
	392	Heat Pump	Central AC Replacement	ICF	DEER	DEER	
	393	Heat Pump	Central AC Replacement	ICF	DEER	DEER	
	394	Heat Pump	Central AC Replacement	ICF	DEER	DEER	
	395	Heat Pump	Central AC Replacement	ICF	DEER	DEER	
	396	Heat Pump	Ground Source Heat Pump w/desuperheater	ICF	DEER	DEER	
	397	Heat Pump	Ground Source Heat Pump w/desuperheater	ICF	DEER	DEER	
	398	Heat Pump	Ground Source Heat Pump w/desuperheater	ICF	DEER	DEER	
	399	Heat Pump	Ground Source Heat Pump w/desuperheater	ICF	DEER	DEER	
	400	Heat Pump	Heat Pump Replacement	ICF	DEER	DEER	
	401	Heat Pump	Heat Pump Replacement	ICF	DEER	DEER	
	402	Heat Pump	Heat Pump Replacement	ICF	DEER	DEER	
	403	Heat Pump	Heat Pump Replacement	ICF	DEER	DEER	
	404	AC/Electric Resistance Heat	Central AC Replacement	ICF	DEER	DEER	
	405	AC/Electric Resistance Heat	Central AC Replacement	ICF	DEER	DEER	
	406	AC/Electric Resistance Heat	Central AC Replacement	ICF	DEER	DEER	
	407	AC/Electric Resistance Heat	Central AC Replacement	ICF	DEER	DEER	
	408	AC/Gas Heat	Mini-Split AC	ICF	ICF	ICF	
	409	AC/Gas Heat	Mini-Split AC	ICF	ICF	ICF	
	410	AC/Gas Heat	Mini-Split AC	ICF	ICF	ICF	
	411	AC/Gas Heat	Mini-Split AC	ICF	ICF	ICF	
	412	AC/Electric Resistance Heat	Mini-Split AC	ICF	ICF	ICF	
	413	AC/Electric Resistance Heat	Mini-Split AC	ICF	ICF	ICF	
	414	AC/Electric Resistance Heat	Mini-Split AC	ICF	ICF	ICF	
	415	AC/Electric Resistance Heat	Mini-Split Heat Pump	ICF	ICF	ICF	
	416	Heat Pump	Mini-Split Heat Pump	ICF	ICF	ICF	
	417	Heat Pump	Mini-Split Heat Pump	ICF	ICF	ICF	
	418	Heat Pump	Mini-Split Heat Pump	ICF	ICF	ICF	
	419	Heat Pump	Mini-Split Heat Pump	ICF	ICF	ICF	

Residential Measures						
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure	Base Measure Definition
4.20	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 15
4.21	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 14
4.22	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 14
4.23	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - Multifamily	SEER 14
4.24	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 14 ASHP
4.25	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 14 ASHP
4.26	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 14 ASHP
4.27	Residential	Multifamily	HVAC	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	SEER 14 ASHP
4.28	Residential	Multifamily	HVAC	Heat Pump	Heat Pump Replacement - Multi-family	SEER 15
4.29	Residential	Multifamily	HVAC	Heat Pump	Heat Pump Replacement - Multi-family	SEER 14
4.30	Residential	Multifamily	HVAC	Heat Pump	Heat Pump Replacement - Multi-family	SEER 14
4.31	Residential	Multifamily	HVAC	Heat Pump	Heat Pump Replacement - Multi-family	SEER 14
4.32	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	SEER 15
4.33	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	SEER 14
4.34	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	SEER 14
4.35	Residential	Multifamily	HVAC	AC/Gas Heat	Central AC Replacement - MultiFamily	SEER 14
4.36	Residential	Multifamily	HVAC	AC/Gas Heat	Mini-Split AC - MultiFamily	SEER 18
4.37	Residential	Multifamily	HVAC	AC/Gas Heat	Mini-Split AC - MultiFamily	SEER 16 Mini-Split AC
4.38	Residential	Multifamily	HVAC	AC/Gas Heat	Mini-Split AC - MultiFamily	SEER 17 Mini-Split AC
4.39	Residential	Multifamily	HVAC	AC/Gas Heat	Mini-Split AC - MultiFamily	SEER 18 Mini-Split AC
4.40	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	SEER 15 Mini-Split AC
4.41	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	SEER 16 Mini-Split AC
4.42	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	SEER 17 Mini-Split AC
4.43	Residential	Multifamily	HVAC	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	SEER 18 Mini-Split AC
4.44	Residential	Multifamily	HVAC	Heat Pump	Mini-Split Heat Pump - MultiFamily	SEER 15 Mini-Split Heat Pump
4.45	Residential	Multifamily	HVAC	Heat Pump	Mini-Split Heat Pump - MultiFamily	SEER 16 Mini-Split Heat Pump
4.46	Residential	Multifamily	HVAC	Heat Pump	Mini-Split Heat Pump - MultiFamily	SEER 17 Mini-Split Heat Pump
4.47	Residential	Single Family & Duplex	Other	AC/Gas Heat	ENERGY STAR Home	SEER 18 Mini-Split Heat Pump
4.48	Residential	Single Family & Duplex	Other	Heat Pump	V3 Tier 2 HERS 75/80	V3 Tier 2 HERS 75/80
4.49	Residential	Residential	Pool SPA	All	ENERGY STAR Home	IECC 2009
450					High Efficiency Pool Pump & Timer	IECC 2009

Residential Measures		Technology Type	Efficient Measure		Unit Name	Measure Incremental Cost	Retrofit, Replace on Burnout, or New	Annual kW Savings	Coincident Peak	Annual Gas Savings (Ttherms)
Measure #	Efficient Measure Life		Unit	Savings						
420	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$119.00	116.60	0.03	0.00	0.00
421	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$238.00	158.73	0.05	0.00	0.00
422	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$357.00	265.48	0.08	0.00	0.00
423	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$477.00	292.53	0.09	0.00	0.00
424	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,095.00	608.60	0.28	0.00	0.00
425	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,095.00	659.42	0.27	0.00	0.00
426	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,095.00	87.52	0.00	0.00	0.00
427	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	25	tons	NEW	\$5,095.00	151.78	0.05	0.00	0.00
428	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$137.00	125.62	0.04	0.00	0.00
429	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$274.00	214.13	0.04	0.00	0.00
430	Heat Pump	Heat Pump Replacement - MultiFamily	15	tons	NEW	\$411.00	240.03	0.06	0.00	0.00
431	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$548.00	301.43	0.09	0.00	0.00
432	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$119.00	116.60	0.03	0.00	0.00
433	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$238.00	158.73	0.05	0.00	0.00
434	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$357.00	265.48	0.08	0.00	0.00
435	AC/Gas Heat	Central AC Replacement - MultiFamily	15	ton	NEW	\$477.00	292.53	0.09	0.00	0.00
436	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$892.61	548.94	0.15	0.00	0.00
437	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$892.61	642.12	0.18	0.00	0.00
438	AC/Gas Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$536.61	693.91	0.20	0.00	0.00
439	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$358.61	764.25	0.22	0.00	0.00
440	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$892.61	548.94	0.15	0.00	0.00
441	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$714.61	642.12	0.18	0.00	0.00
442	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$536.61	693.91	0.20	0.00	0.00
443	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	15	ton	NEW	\$358.61	764.25	0.22	0.00	0.00
444	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	tons	NEW	\$54.39	688.56	0.13	0.00	0.00
445	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	tons	NEW	\$238.39	780.76	0.16	0.00	0.00
446	Heat Pump	Mini-Split Heat Pump - MultiFamily	15	tons	NEW	\$422.39	862.05	0.18	0.00	0.00
447	Heat Pump	ENERGY STAR Home	30	home	NEW	\$606.39	934.24	0.20	0.00	0.00
448	AC/Gas Heat	ENERGY STAR Home	30	home	NEW	\$3,786.30	2802.35	1.09	76.00	0.00
449	Heat Pump	High Efficiency Pool Pump & Timer	10	per home	NEW	\$175.00	4008.96	1.18	0.00	0.00
450	All							0.42	1637.00	0.00

Residential Measures		Technology Type	Efficient Measure			Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units	Program	
Measure #															
420	AC/Gas Heat	Central AC Replacement - MultiFamily	0.89	0	2	2									
421	AC/Gas Heat	Central AC Replacement - MultiFamily	0.67	0	2	2									
422	AC/Gas Heat	Central AC Replacement - MultiFamily	0.72	0	2	2									
423	AC/Gas Heat	Ground Source Heat Pump - MultiFamily	0.58	0	2	2									
424	Heat Pump	Ground Source Heat Pump - MultiFamily	0.18	0	2	2									
425	Heat Pump	Ground Source Heat Pump - MultiFamily	0.19	0	2	2									
426	Heat Pump	Ground Source Heat Pump - MultiFamily	0.01	0	2	2									
427	Heat Pump	Ground Source Heat Pump - MultiFamily	0.04	0	2	2									
428	Heat Pump	Ground Source Heat Pump - MultiFamily	0.86	0	2	2									
429	Heat Pump	Heat Pump Replacement - MultiFamily	0.60	0	2	2									
430	Heat Pump	Heat Pump Replacement - MultiFamily	0.60	0	2	2									
431	Heat Pump	Heat Pump Replacement - MultiFamily	0.49	0	2	2									
432	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.52	0	2	2									
433	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.89	0	2	2									
434	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.67	0	2	2									
435	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	0.72	0	2	2									
436	AC/Gas Heat	Central AC Replacement - MultiFamily	0.58	0	2	2									
437	AC/Gas Heat	Mini-Split AC - MultiFamily	-0.55	0	2	2									
438	AC/Gas Heat	Mini-Split AC - MultiFamily	-0.61	0	2	2									
439	AC/Gas Heat	Mini-Split AC - MultiFamily	-1.20	0	2	2									
440	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-1.99	0	2	2									
441	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-0.55	0	2	2									
442	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-0.81	0	2	2									
443	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	-1.20	0	2	2									
444	Heat Pump	Mini-Split AC - MultiFamily	-1.99	0	2	2									
445	Heat Pump	Mini-Split Heat Pump - MultiFamily	9.85	1	2	2									
446	Heat Pump	Mini-Split Heat Pump - MultiFamily	2.59	1	2	2									
447	Heat Pump	Mini-Split Heat Pump - MultiFamily	1.63	1	2	2									
448	AC/Gas Heat	ENERGY STAR Home	1.24	1	2	2									
449	Heat Pump	ENERGY STAR Home	1.34	1	18	1									
450	All	High Efficiency Pool Pump & Timer	1.36	1	18	1									
			6.11	1	21	1									

Residential Measures	Measure #	Technology Type	Efficient Measure	Measure Savings Source	Measure Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
	420	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	421	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	422	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	423	AC/Gas Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	424	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	DEER	
	425	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	DEER	
	426	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	DEER	
	427	Heat Pump	Ground Source Heat Pump w/desuperheater - MultiFamily	ICF	DEER	DEER	DEER	
	428	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	429	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	430	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	431	Heat Pump	Heat Pump Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	432	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	433	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	434	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	DEER	DEER	DEER	
	435	AC/Electric Resistance Heat	Central AC Replacement - MultiFamily	ICF	ICF	ICF	ICF	
	436	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	437	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	438	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	439	AC/Gas Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	440	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	441	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	442	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	443	AC/Electric Resistance Heat	Mini-Split AC - MultiFamily	ICF	ICF	ICF	ICF	
	444	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	Energy RASS, GCR	Energy RASS, GCR	ICF	
	445	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	Energy RASS, GCR	Energy RASS, GCR	ICF	
	446	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	Energy RASS, GCR	Energy RASS, GCR	ICF	
	447	Heat Pump	Mini-Split Heat Pump - MultiFamily	ICF	Energy RASS, GCR	Energy RASS, GCR	ICF	
	448	AC/Gas Heat	ENERGY STAR Home	ICF	ICF	ICF	ICF	
	449	Heat Pump	ENERGY STAR Home	ICF	ICF	ICF	ICF	
	450	All	High Efficiency Pool Pump & Timer	ICF	Energy RASS	Energy RASS	ICF	

Non-residential Measures							Efficient Measure Definition	
Measure #	Sector	Sub-Sector	End Use	Technology Type			Base Measure Definition	
451	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 5.4 tons (split system)	13 SEER		
452	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	13 SEER		
453	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	11.5 SEER		
454	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	11.5 SEER		
455	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	10.8 EER		
456	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	9.6 EER		
457	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	9.5 EER		
458	Non-Residential	Commercial	HVAC	All	Utility HVAC/Split Systems: less than 4.1 tons (single stage)	13 SEER		
459	Non-Residential	Commercial	HVAC	All	Air-Air Heat Pump Systems: less than 5.4 tons (single stage)	13 SEER		
460	Non-Residential	Commercial	HVAC	All	Air-Air Heat Pump Systems: less than 5.4 tons (single stage)	10.8 EER		
461	Non-Residential	Commercial	HVAC	All	Air-Air Heat Pump Systems: less than 5.4 tons (single stage)	9.3 EER		
462	Non-Residential	Commercial	HVAC	All	Air-Air Heat Pumps - less than 1.42 tons	11.2 EER		
463	Non-Residential	Commercial	HVAC	All	Air-Air Heat Pumps - greater than 1.42 tons	12 EER		
464	Non-Residential	Commercial	HVAC	All				
465	Non-Residential	Commercial	HVAC	All				
466	Non-Residential	Commercial	HVAC	All				
467	Non-Residential	Commercial	HVAC	All				
468	Non-Residential	Commercial	HVAC	All				
469	Non-Residential	Commercial	HVAC	All				
470	Non-Residential	Commercial	HVAC	All				
471	Non-Residential	Commercial	Lighting	All	T-8 48" Four Lamp Very High Output, Electronic - IS	295 watts		
472	Non-Residential	Commercial	Lighting	All	T-8 48" Six Lamp Very High Output, Electronic - IS	455 watts		
473	Non-Residential	Commercial	Lighting	All	T-8 48" Eight Lamp Very High Output, Electronic - IS	455 watts		
474	Non-Residential	Commercial	Lighting	All	CFL Hard-Wired (>30W)	25-125 watts		
475	Non-Residential	Commercial	Lighting	All	T-8 48" One Lamp 28W/2, Electronic - IS	34-46 watts		
476	Non-Residential	Commercial	Lighting	All	T-8 48" Two Lamp 28W/2, Electronic - IS	27 watts		
477	Non-Residential	Commercial	Lighting	All	T-8 48" Three Lamp 28W/2, Electronic - IS	52 watts		
478	Non-Residential	Commercial	Lighting	All	T-8 48" Four Lamp 28W/2, Electronic - IS	72 watts		
479	Non-Residential	Commercial	Lighting	All	No Lamp, Magnetic-STD	115 watts		
480	Non-Residential	Commercial	Lighting	All	No Lamp, Magnetic-STD	144 watts		
481	Non-Residential	Commercial	Lighting	All	No Lamp, No Ballast	60 watts		
482	Non-Residential	Commercial	Lighting	All	T-8 48" One Lamp, Electronic - IS	60 watts		
483	Non-Residential	Commercial	Lighting	All	Occupancy Sensor or Lighting Control >500W	59 watts		
484	Non-Residential	Commercial	Lighting	All	Occupancy Sensor or Lighting Control >500W	265 watts		
485	Non-Residential	Commercial	Lighting	All	LED Exit Sign	500 watts		
486	Non-Residential	Commercial	Lighting	All	Fuse Start Metal Halide 350W, Magnetic-CWA	31 watts		
487	Non-Residential	Commercial	Lighting	All	Fuse Start Metal Halide 20W4,	400 watts		
488	Non-Residential	Commercial	Lighting	All	Metal Halide 20W4,	815 watts		
489	Non-Residential	Commercial	Lighting	All	Metal Halide 35W4,	101 watts		
490	Non-Residential	Commercial	Lighting	All	Metal Halide 70W4,	150 watts		
491	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 35W4,	225 watts		
492	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 50W4,	225 watts		
493	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 70W4,	100 watts		
494	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 100W4,	195 watts		
495	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 150W4,	455 watts		
496	Non-Residential	Commercial	Lighting	All	Ceramic Metal Halide 200W4,	855 watts		
497	Non-Residential	Commercial	Lighting	All	LED Induction 80W/6	165 watts		
498	Non-Residential	Commercial	Lighting	All	LED Induction 120W/6	265 watts		
499	Non-Residential	Commercial	Lighting	All	LED Induction 177W/6	295 watts		
500	Non-Residential	Commercial	Lighting	All	LED Induction 270W/6	465 watts		
501	Non-Residential	Commercial	Lighting	All	LED Induction 110W/6	110 watts		
502	Non-Residential	Commercial	Lighting	All	LED Induction 130W/6	130 watts		
503	Non-Residential	Commercial	Lighting	All	LED Induction 175W/6	175 watts		
504	Non-Residential	Commercial	Lighting	All	LED Induction 274W/6	274 watts		
505	Non-Residential	Commercial	Lighting	All	LED Induction 304W/6	314 watts		
506	Non-Residential	Commercial	Lighting	All	LED Induction 48W/6	48 watts		
507	Non-Residential	Commercial	Lighting	All	LED Induction 64W/6	64 watts		
508	Non-Residential	Commercial	Lighting	All	Pump HP .5	646 watts		
509	Non-Residential	Commercial	Other	Other	Pump HP .5	1080 watts		

Non-residential Measures		Technology Type		Efficient Measure		Annual kWh Coincident Savings		Annual Gas Savings (Therms)	
Measure #				Unit Name	Measure Incremental Cost	Retrofit, Replace on Burnout, or New	Annual kWh Savings	Annual Gas Savings (Therms)	
451	All	Unitary HVAC/Split Systems - less than 5.4 tons (split package)	15	per ton, 3 tons	\$100.00	NEW	90.32	0.11	
452	All	Unitary HVAC/Split Systems - less than 5.4 tons (single package)	15	per ton, 3 tons	\$100.00	NEW	90.32	0.07	
453	All	Unitary HVAC/Split Systems - 5.4 to 11.25 tons	15	per ton, 3 tons	\$120.00	NEW	55.23	0.06	
454	All	Unitary HVAC/Split Systems - 11.25 to 20 tons	15	per ton, 3 tons	\$120.00	NEW	78.75	0.09	
455	All	Unitary HVAC/Split Systems - 20 to 63.33 tons	15	per ton, 40 tons	\$120.00	NEW	95.06	0.11	
456	All	Unitary HVAC/Split Systems - greater than 63.33 tons	15	per ton, 100 tons	\$120.00	NEW	78.29	0.09	
457	All	Air-Air Heat Pump Systems - less than 5.4 tons (split system)	15	per ton, 3 tons	\$100.00	NEW	186.24	0.11	
458	All	Air-Air Heat Pump Systems - less than 5.4 tons (single package)	15	per ton, 3 tons	\$100.00	NEW	186.24	0.07	
459	All	Air-Air Heat Pump Systems - 5.4 to 11.25 tons	15	per ton, 8 tons	\$120.00	NEW	113.88	0.06	
460	All	Air-Air Heat Pump Systems - 11.25 to 20 tons	15	per ton, 15 tons	\$120.00	NEW	162.38	0.09	
461	All	Air-Air Heat Pump Systems - 21 to 30 tons	15	per ton, 25 tons	\$120.00	NEW	196.00	0.09	
462	All	Water Source Heat Pumps - less than 1.42 tons	15	per ton, 1 ton	\$200.00	NEW	514.49	0.28	
463	All	Water Source Heat Pumps - greater than 1.42 tons	15	per ton, 1 tons per Sensor	\$200.00	NEW	342.99	0.19	
464	All	Occupancy Based PT/HPTAC Controls	8	0	\$100.00	RET	233.06	0.00	
465	All	Plug Load Occupancy Sensors	8	0	\$40.00	RET	65.00	0.00	
466	All	Plug Load Occupancy Sensors	8	0	\$65.00	RET	129.00	0.00	
467	All	Central AC Tune-up	3	ton	\$80.00	RET	321.00	0.00	
468	All	Electrically Commutated Motors FOR HVAC APPLICATIONS	15	Per HP	\$1,000.00	RET	385.104	1.35	
469	All	Occupancy Based PT/HPTAC Controls	8	sensor	\$220.00	RET	358.25	0.00	
470	All	T-8 48° Four Lamp Very High Output, Electronic - IS	11	per fixture	\$160.00	RET	529.92	0.12	
471	All	T-8 48° Six Lamp Very High Output, Electronic - IS	11	per fixture	\$200.00	RET	853.76	0.19	
472	All	T-8 48° Four Lamp Very High Output, Electronic - IS	11	per fixture	\$200.00	RET	614.56	0.13	
473	All	T-8 48° Eight Lamp Very High Output, Electronic - IS	11	per fixture	\$200.00	RET	202.40	0.04	
474	All	CFL Hard Wired (<30W)	11	per fixture	\$20.00	RET	404.00	0.09	
475	All	CFL Hard Wired (>30W)	11	per fixture	\$72.00	RET	73.60	0.02	
476	All	T-8 48° One Lamp 28W2, Electronic - IS	11	per fixture	\$72.00	RET	106.72	0.02	
477	All	T-8 48° Two Lamp 28W2, Electronic - IS	11	per fixture	\$72.00	RET	191.36	0.04	
478	All	T-8 48° Three Lamp 28W2, Electronic - IS	11	per fixture	\$72.00	RET	238.16	0.05	
479	All	T-8 48° Four Lamp 28W2, Electronic - IS	11	per fixture	\$72.00	RET	443.52	0.03	
480	All	No Lamp, Magnetek-STD	11	per fixture	\$72.00	RET	220.80	0.05	
481	All	No Lamp, No Ballast	11	per fixture	\$72.00	RET	117.76	0.03	
482	All	T-8 48° One Lamp, Electronic - IS	11	per fixture	\$72.00	RET	368.00	0.08	
483	All	T-8 48° Two Lamp 28W2, Electronic - IS	16	per fixture	\$11.00	RET	736.00	0.16	
484	All	T-8 48° Three Lamp 28W2, Electronic - IS	16	per fixture	\$101.50	RET	271.56	0.02	
485	All	T-8 48° Four Lamp 28W2, Electronic - IS	16	per fixture	\$395.00	RET	213.44	0.05	
486	All	No Lamp, Magnetek-STD	11	per fixture	\$72.00	RET	117.76	0.03	
487	All	Pulse Start Metal Halide 150W, Magnetic-CVA	11	per fixture	\$30.00	RET	537.28	0.12	
488	All	Pulse Start Metal Halide 750W, Magnetic-CVA	11	per fixture	\$30.00	RET	588.80	0.06	
489	All	Metal Halide 20W4,	11	per fixture	\$30.00	RET	386.40	0.08	
490	All	Metal Halide 39W4,	11	per fixture	\$30.00	RET	544.64	0.12	
491	All	Ceramic Metal Halide 20W4,	11	per fixture	\$30.00	RET	272.32	0.06	
492	All	Ceramic Metal Halide 39W4,	11	per fixture	\$30.00	RET	386.40	0.08	
493	All	Ceramic Metal Halide 50W4,	11	per fixture	\$400.00	RET	515.20	0.11	
494	All	Ceramic Metal Halide 70W4,	11	per fixture	\$300.00	RET	537.28	0.12	
495	All	Ceramic Metal Halide 100W4,	11	per fixture	\$300.00	RET	294.40	0.06	
496	All	Ceramic Metal Halide 150W4,	11	per fixture	\$300.00	RET	342.24	0.07	
497	All	LED/Induction 99W9,	11	per fixture	\$400.00	RET	441.60	0.10	
498	All	LED/Induction 150W9,	11	per fixture	\$750.00	RET	677.12	0.15	
499	All	LED/Induction 177W9,	11	per fixture	\$750.00	RET	747.04	0.16	
500	All	LED/Induction 279W9,	11	per fixture	\$750.00	RET	1332.16	0.29	
501	All	LED/Induction 10W9,	11	per fixture	\$250.00	RET	1597.12	0.35	
502	All	LED/Induction 138W9,	15	1 unit	\$350.00	RET	486.92	0.08	
503	All	LED/Induction 175W9,	11	per fixture	\$350.00	RET	486.92	0.08	
504	All	LED/Induction 274W9,	11	per fixture	\$750.00	RET	677.12	0.15	
505	All	LED/Induction 304W9,	11	per fixture	\$750.00	RET	747.04	0.16	
506	All	LED/Induction 488W9,	11	per fixture	\$750.00	RET	1332.16	0.35	
507	All	LED/Induction 640W9,	11	per fixture	\$750.00	RET	1597.12	0.35	
508	All	Pumps HP 1.5	15	1 unit	\$350.00	RET	486.92	0.08	
509	All	Pumps HP 2	15	1 unit	\$350.00	RET	486.92	0.08	

## Non-residential Measures

Measure #	Technology Type	Efficient Measure	Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Measure Units	Program
451	All	Unitary HVAC/Split Systems - less than 5.4 tons (split system)	2.09	1	413	3	20%	35%	100%	87	Small Commercial Energy Solutions
452	All	Unitary HVAC/Split Systems - less than 5.4 tons (single package)	1.49	1	413	3	20%	35%	100%	87	Small Commercial Energy Solutions
453	All	Unitary HVAC/Split Systems - 5.4 to 11.25 tons	1.03	1	413	8	20%	35%	100%	231	Small Commercial Energy Solutions
454	All	Unitary HVAC/Split Systems - 11.25 to 20 tons	1.47	1	413	15	20%	35%	100%	433	Large Commercial Energy Solutions
455	All	Unitary HVAC/Split Systems - 20 to 63.33 tons	1.77	1	413	40	12%	35%	100%	682	Large Commercial Energy Solutions
456	All	Unitary HVAC/Split Systems - greater than 63.33 tons	1.46	1	413	100	3%	35%	100%	462	Small Commercial Energy Solutions
457	All	Air-Air Heat Pump Systems - less than 5.4 tons (split system)	2.54	1	413	3	0%	0%	100%	0	Small Commercial Energy Solutions
458	All	Air-Air Heat Pump Systems - less than 5.4 tons (single package)	1.94	1	413	3	0%	0%	100%	0	Small Commercial Energy Solutions
459	All	Air-Air Heat Pump Systems - 5.4 to 11.25 tons	1.26	1	413	8	8%	100%	100%	258	Large Commercial Energy Solutions
460	All	Air-Air Heat Pump Systems - 11.25 to 20 tons	1.79	1	413	15	0%	0%	100%	0	Large Commercial Energy Solutions
461	All	Air-Air Heat Pump Systems - 21 to 30 tons	2.17	1	413	40	0%	0%	100%	0	Large Commercial Energy Solutions
462	All	Air-Air Heat Pump Systems - less than 14.2 tons	3.41	1	413	16	2%	50%	100%	69	Large Commercial Energy Solutions
463	All	Water Source Heat Pumps - greater than 14.2 tons	2.27	1	413	5	2%	50%	100%	22	Large Commercial Energy Solutions
464	All	Water Source Heat Pumps - greater than 14.2 tons	0.64	0	413	25	0%	0%	100%	0	Small Commercial Energy Solutions
465	All	Occupancy Based PTHPP/TAC Controls	0.45	0	14692	279	0%	0%	100%	5950	Large Commercial Energy Solutions
466	All	Plug Load Occupancy Sensors	0.35	0	14692	279	0%	0%	100%	0	Large Commercial Energy Solutions
467	All	Plug Load Occupancy Sensors	0.99	0	14692	279	0%	0%	100%	0	Large Commercial Energy Solutions
468	AC	Central AC Tune-up	3.11	1	2500	3	100%	100%	99%	7425	Small Commercial Energy Solutions
469	All	Centrally Commutated Motors FOR HVAC APPLICATIONS	3.92	1	14692	1	90%	50%	90%	5950	Large Commercial Energy Solutions
470	All	Occupancy Based PTHPP/TAC Controls	0.45	0	14692	25	0%	0%	100%	0	Small Commercial Energy Solutions
471	All	T-8.48* Four Lamp Very High Output, Electronic - IS	2.17	1	14692	75	14%	100%	55%	104913	Large Commercial Energy Solutions
472	All	T-8.48* Six Lamp Very High Output, Electronic - IS	2.79	1	14692	75	13%	100%	55%	86100	Large Commercial Energy Solutions
473	All	T-8.48* Eight Lamp Very High Output, Electronic - IS	2.01	1	14692	75	11%	100%	55%	78260	Large Commercial Energy Solutions
474	All	CFL Hard Wired (<30W)	13.23	1	14692	50	80%	80%	57%	38054	Large Commercial Energy Solutions
475	All	CFL Hard Wired (>30W)	13.23	1	14692	50	8%	80%	57%	186537	Large Commercial Energy Solutions
476	All	T-8.48 One Lamp-28WZ, Electronic - IS	0.67	1	14692	100	23%	100%	55%	188985	Large Commercial Energy Solutions
477	All	T-8.48 Two Lamp-28WZ, Electronic - IS	0.97	1	14692	100	23%	100%	55%	15431	Large Commercial Energy Solutions
478	All	T-8.48 Three Lamp-28WZ, Electronic - IS	1.65	1	14692	100	18%	100%	55%	141688	Large Commercial Energy Solutions
479	All	T-8.48 Four Lamp-28WZ, Electronic - IS	1.84	1	14692	100	18%	100%	55%	14668	Large Commercial Energy Solutions
480	All	No Lamp, Magnetic-STD	3.65	1	14692	100	0%	100%	99%	4567	Large Commercial Energy Solutions
481	All	No Lamp, No Ballast	5.62	1	14692	100	0%	100%	99%	1716	Large Commercial Energy Solutions
482	All	T-8.48* One Lamp, Electronic - IS	0.77	0	14692	100	20%	20%	95%	66320	Large Commercial Energy Solutions
483	All	Occupancy Sensor Lighting Control <500W	7.06	1	14692	30	78%	22%	15%	95%	Large Commercial Energy Solutions
484	All	LED Foot Sensors	5.60	1	14692	30	100%	100%	91%	95%	Large Commercial Energy Solutions
485	All	LED Foot Sensors	1.72	1	14692	5	100%	100%	91%	90%	Large Commercial Energy Solutions
486	All	Pulse Start Metal Halide 350W, Magnetic-CWA	0.35	0	14692	30	0%	0%	100%	67143	Large Commercial Energy Solutions
487	All	Metal Halide 150W, Magnetic-CWA	0.19	0	14692	30	0%	0%	100%	5283	Large Commercial Energy Solutions
488	All	Metal Halide 100W, Magnetic-CWA	5.94	1	14692	75	2%	23%	99%	2972	Large Commercial Energy Solutions
489	All	Metal Halide 39W4,	8.42	1	14692	75	1%	17%	99%	330	Large Commercial Energy Solutions
490	All	Metal Halide 70W4,	11.87	1	14692	75	1%	6%	99%	3283	Large Commercial Energy Solutions
491	All	Ceramic Metal Halide 20W4,	5.94	1	14692	75	2%	23%	99%	2972	Large Commercial Energy Solutions
492	All	Ceramic Metal Halide 35W4,	8.42	1	14692	75	2%	17%	99%	10162	Large Commercial Energy Solutions
493	All	Ceramic Metal Halide 50W4,	11.23	1	14692	75	1%	12%	99%	1321	Large Commercial Energy Solutions
494	All	Ceramic Metal Halide 70W4,	11.71	1	14692	75	1%	6%	99%	330	Large Commercial Energy Solutions
495	All	Ceramic Metal Halide 100W4,	12.83	1	14692	75	0%	3%	99%	83	Large Commercial Energy Solutions
496	All	Ceramic Metal Halide 150W4,	15.80	1	14692	75	0%	1%	99%	21	Large Commercial Energy Solutions
497	All	LED Induction 80W9,	0.53	1	14692	20	10%	70%	99%	20363	Large Commercial Energy Solutions
498	All	LED Induction 110W9,	0.60	1	14692	20	5%	70%	99%	10162	Large Commercial Energy Solutions
499	All	LED Induction 127W9,	0.71	1	14692	20	2%	70%	99%	4073	Large Commercial Energy Solutions
500	All	LED Induction 110W9,	1.12	1	14692	20	1%	70%	99%	20363	Large Commercial Energy Solutions
502	All	LED Induction 135W9,	0.64	1	14692	20	10%	70%	99%	10182	Large Commercial Energy Solutions
503	All	LED Induction 175W9,	0.75	1	14692	20	5%	70%	99%	4073	Large Commercial Energy Solutions
504	All	LED Induction 214W9,	0.72	1	14692	20	2%	70%	99%	2036	Large Commercial Energy Solutions
505	All	LED Induction 304W9,	0.59	1	14692	20	1%	70%	99%	2036	Large Commercial Energy Solutions
506	All	LED Induction 438W9,	0.65	1	14692	20	1%	70%	99%	2036	Large Commercial Energy Solutions
507	All	LED Induction 646W9,	1.16	1	14692	20	1%	70%	99%	2036	Large Commercial Energy Solutions
508	All	LED Induction HP 15 Pump HP 15 Pump HP 2	1.39	1	14692	1	0%	0%	10%	0	Large Commercial Energy Solutions
509	All	LED Induction HP 15 Pump HP 2	1.00	1	14692	1	0%	0%	10%	0	Large Commercial Energy Solutions

Non-residential Measures		Technology Type		Efficient Measure		Measure Savings Source		Cost Source		Applicability Factor Source		Feasibility Factor Source		Not-Yet-Adopted Rate Source	
Measure #		All	All	All	All	All	All	All	All	All	All	All	All	All	All
451		All	All	Unitary HVAC/Split Systems - less than 5.4 tons (split system)		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
452		All	All	Unitary HVAC/Split Systems - less than 5.4 tons (single package)		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
453		All	All	Unitary HVAC/Split Systems - 5.4 to 11.25 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
454		All	All	Unitary HVAC/Split Systems - 11.25 to 20 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
455		All	All	Unitary HVAC/Split Systems - greater than 20 to 63.33 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
456		All	All	Air-Air Heat Pump Systems - less than 5.4 tons (split system)		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
457		All	All	Air-Air Heat Pump Systems - less than 5.4 tons (single package)		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
458		All	All	Air-Air Heat Pump Systems - 5.4 to 11.25 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
459		All	All	Air-Air Heat Pump Systems - 11.25 to 20 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
460		All	All	Air-Air Heat Pump Systems - greater than 20 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
461		All	All	Air-Air Heat Pump Systems - less than 1.42 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
462		All	All	Water Source Heat Pumps - greater than 1.42 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
463		All	All	Water Source Heat Pumps - less than 1.42 tons		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
464		All	All	Occupancy Based PTH/PAC Controls		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
465		All	All	Plug Load Occupancy Sensors		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
466		All	All	Plug Load Occupancy Sensors		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
467		All	All	Plug Load Occupancy Sensors		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
468		AC	All	Centrally Commutated Motors FOR HVAC APPLICATIONS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
469		All	All	Occupancy Based PTH/PAC Controls		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
470		All	All	T-8.48" Four Lamp Very High Output, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
471		All	All	T-8.48" Six Lamp Very High Output, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
472		All	All	T-8.48" Eight Lamp Very High Output, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
473		All	All	CFL Hard Wired (<20W)		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
474		All	All	T-8.48" One Lamp-28W/2, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
475		All	All	T-8.48" Two Lamp-28W/2, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
476		All	All	T-8.48" Three Lamp-28W/2, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
477		All	All	T-8.48" Four Lamp-28W/2, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
478		All	All	No Lamp, Magnetic-STD		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
479		All	All	No Lamp, No Ballast		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
480		All	All	T-8.48" One Lamp, Electronic - IS		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
481		All	All	Occupancy Sensor Lighting Control >500W		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
482		All	All	LED D-xW Sign		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
483		All	All	Pulse Start Metal Halide 350 W, Magnetic-CWA		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
484		All	All	Metal Halide 750 W, Magnetic-CWA		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
485		All	All	Metal Halide 20W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
486		All	All	Metal Halide 70W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
487		All	All	Ceramic Metal Halide 20W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
488		All	All	Ceramic Metal Halide 39W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
489		All	All	Ceramic Metal Halide 50W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
490		All	All	Ceramic Metal Halide 70W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
491		All	All	Ceramic Metal Halide 100W4,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
492		All	All	LED/Induction 93W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
493		All	All	LED/Induction 150W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
494		All	All	LED/Induction 177W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
495		All	All	LED/Induction 279W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
496		All	All	LED/Induction 110W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
497		All	All	LED/Induction 93W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
498		All	All	LED/Induction 150W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
499		All	All	LED/Induction 177W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
500		All	All	LED/Induction 279W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
501		All	All	LED/Induction 110W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
502		All	All	LED/Induction 93W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
503		All	All	LED/Induction 150W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
504		All	All	LED/Induction 177W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
505		All	All	LED/Induction 304W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
506		All	All	LED/Induction 488W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
507		All	All	LED/Induction 646W9,		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
508		All	All	Pumps HP 1.5		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF
509		All	All	Pumps HP 1.5		ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF	ICF

Non-residential Measures				Base Measure Definition			
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficient Measure		Efficient Measure Definition
510	Non-Residential	Commercial	Other	All	Pumps IP 3		
511	Non-Residential	Commercial	Other	All	Pumps IP 5		
512	Non-Residential	Commercial	Other	All	Pumps IP 15		
513	Non-Residential	Commercial	Other	All	Pumps IP 15		
514	Non-Residential	Commercial	Other	All	All Compressors with Variable Frequency Drives		
515	Non-Residential	Commercial	Other	All	All Compressors with Vane/No load		
516	Non-Residential	Commercial	Other	All	Air Compressors with Variable Displacement		
517	Non-Residential	Commercial	Other	All	Enabled Dynamic Pricing (Non-Res)		
518	Non-Residential	Commercial	Other	All	Solar PV (Comm)	0	0
519	Non-Residential	Commercial	Other	All	Solar PV	0	0
520	Non-Residential	Commercial	Other	DR	Connected Steamer		
521	Non-Residential	Commercial	Refrigeration	All	French Fryer - Electric		
522	Non-Residential	Commercial	Refrigeration	All	French Fryer - Electric		
523	Non-Residential	Commercial	Refrigeration	All	French Fryer - Electric		
524	Non-Residential	Commercial	Refrigeration	All	French Fryer - Electric		
525	Non-Residential	Commercial	Cooking	All	Standard 3-pan steamer, 100 lbs. of food per 12 hour day, 365 days/year		
526	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
527	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
528	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
529	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
530	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
531	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
532	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
533	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
534	Non-Residential	Commercial	Cooking	All	Efficient French Fryer - Electric		
535	Non-Residential	Commercial	HVAC	All	Efficient HVAC/Split Systems - 20 to 63.33 tons		
536	Non-Residential	Commercial	HVAC	All	Efficient HVAC/Split Systems - greater than 63.33 tons		
537	Non-Residential	Commercial	HVAC	All	Air-to-Air Heat Pump Systems - 21 to 30 tons		
538	Non-Residential	Commercial	HVAC	All	Water Source Heat Pumps - less than 1.42 tons		
539	Non-Residential	Commercial	HVAC	All	Water Source Heat Pumps - greater than 1.42 tons		
540	Non-Residential	Commercial	Refrigeration	All	Efficient Combination Oven-Electric		
541	Non-Residential	Commercial	Refrigeration	All	Efficient Hot Food Holding Cabinet-Full-Size		
542	Non-Residential	Commercial	Refrigeration	All	Efficient Hot Food Holding Cabinet-Three-Quarter-Size		
543	Non-Residential	Commercial	Refrigeration	All	Efficient Hot Food Holding Cabinet-Half-Size		
544	Non-Residential	Commercial	Refrigeration	All	Efficiency HVAC/Split Systems - 20 to 63.33 tons		
545	Non-Residential	Commercial	Refrigeration	All	Efficiency HVAC/Split Systems - greater than 63.33 tons		
546	Non-Residential	Commercial	Refrigeration	All	Air-to-Air Heat Pump Systems - 21 to 30 tons		
547	Non-Residential	Commercial	Refrigeration	All	Water Source Heat Pumps - less than 1.42 tons		
548	Non-Residential	Commercial	Refrigeration	All	Water Source Heat Pumps - greater than 1.42 tons		
549	Non-Residential	Commercial	Refrigeration	All	Efficient Air-Cooled Ice Machine 101-200 lbs/day		
550	Non-Residential	Commercial	Refrigeration	All	Efficient Air-Cooled Ice Machine 201-300 lbs/day		
551	Non-Residential	Commercial	Refrigeration	All	Efficient Air-Cooled Ice Machine 301-400 lbs/day		
552	Non-Residential	Commercial	Refrigeration	All	Efficient Air-Cooled Ice Machine 401-500 lbs/day		
553	Non-Residential	Commercial	Refrigeration	All	Efficient Air-Cooled Ice Machine 501-1000 lbs/day		
554	Non-Residential	Industrial	Other	All	Efficient Ice Machines 101-1500 lbs/day		
555	Non-Residential	Industrial	Other	All	Efficient Ice Machines 1501-1500 lbs/day	0	Base Air-Cooled 1501-1500 lbs/day
556	Non-Residential	Industrial	Compressed Air	All	Standard		
557	Non-Residential	Industrial	Compressed Air	All	Standard		
558	Non-Residential	Industrial	Compressed Air	All	Standard		
559	Non-Residential	Industrial	Compressed Air	All	Standard		
560	Non-Residential	Industrial	Compressed Air	All	Standard		
561	Non-Residential	Industrial	Compressed Air	All	Standard		
562	Non-Residential	Industrial	Compressed Air	All	Standard		
563	Non-Residential	Industrial	Compressed Air	All	Standard		
564	Non-Residential	Industrial	Compressed Air	All	Standard		
565	Non-Residential	Industrial	Compressed Air	All	Standard		
566	Non-Residential	Industrial	Compressed Air	All	Standard		
567	Non-Residential	Industrial	Compressed Air	All	Standard		
568	Non-Residential	Industrial	Compressed Air	All	Standard		
569	Non-Residential	Industrial	Compressed Air	All	Standard		

Non-residential Measures								
Measure #	Technology Type	Efficient Measure	Efficient Measure Life	Unit Name	Measure Incremental Cost	Annual kWh Savings	Annual kW Coincident Peak Savings	Annual Gas Savings (Thems)
510	All	Pumps HP 3	15	1 unit	\$350.00	486.92	0.08	0.00
511	All	Pumps HP 5	15	1 unit	\$341.00	486.92	0.08	0.00
512	All	Pumps HP 7.5	15	1 unit	\$398.00	486.92	0.08	0.00
513	All	Pumps HP 10	15	1 unit	\$332.00	486.92	0.08	0.00
514	All	Pumps HP 15	15	1 unit	\$585.00	486.92	0.08	0.00
515	All	Pumps HP 20	15	1 unit	\$650.00	486.92	0.08	0.00
516	All	Air Compressors with Variable Frequency Drives	15	per HP	\$164.00	1100.36	0.15	0.00
517	All	Air Compressors with Load/no Load	15	per HP	\$214.00	776.63	0.08	0.00
518	All	Air Compressors with Variable Displacement	15	per HP	\$472.00	1034.50	0.10	0.00
519	All	Enabled Dynamic Pricing (Non-Res)	10	customer	\$364.00	0.00	1.73	0.00
520	DR	Solar PV (Comm)	20	customer	\$75,000.00	30800.00	15.98	0.00
521	DR	Non-Enabled Dynamic Pricing (Non-Res)	10	customer	\$1.00	0.00	1.11	0.00
522	All	Anti Sweat Heater Controls	16	1 unit	\$250.00	1529.77	0.22	0.00
523	All	LED Case Lighting	16	1 unit	\$50.00	457.00	0.04	0.00
524	All	Vending Equipment Controller	10	1 unit	\$215.50	805.84	0.00	0.00
525	All	Electronically Commutated Motors FOR REFRIGERATION	15	Per Watt	\$2.00	11.57	0.00	0.00
526	All	Connectionless Steamer	11	1 Unit	ROB	\$1,921.61	0.00	0.00
527	All	Efficient French Fryer - Electric	11	1 Unit	ROB	\$4,708.00	1166.00	0.20
528	All	Connectionless Steamer	11	1 Unit	ROB	\$4,150.00	1166.00	2.50
529	All	Efficient Electric Griddle	11	1 Unit	ROB	\$4,708.00	1166.00	0.20
530	All	Efficient Convection Oven	11	1 Unit	ROB	\$2,713.00	2262.00	0.50
531	All	Efficient Combination Oven-Electric	11	1 Unit	ROB	\$16,884.00	18422.00	4.20
532	All	Efficient Hot Food Holding Cabinet-Full-Size	11	1 Unit	ROB	\$1,713.00	2190.00	0.40
533	All	Efficient Hot Food Holding Cabinet-Three-Quarter-Size	11	1 Unit	ROB	\$1,713.00	1643.00	0.30
534	All	Efficient Hot Food Holding Cabinet-Half-Size	11	1 Unit	ROB	\$1,713.00	1095.00	0.20
535	All	Unitary HVAC/Split Systems - > 60 tons	15	per ton, 40 tons	ROB	\$120.00	146.11	0.00
536	All	Unitary HVAC/Split Systems - > 60 tons	15	per ton, 100 tons	ROB	\$120.00	120.34	0.00
537	All	Unitary HVAC/Split Systems - > 21 to 30 tons	15	per ton, 1 ton	ROB	\$120.00	301.27	0.00
538	All	Air-Air Heat Pumps - less than 1.42 tons	15	per ton, .5 tons	ROB	\$200.00	790.85	0.44
539	All	Water Source Heat Pumps - greater than 1.42 tons	15	Unit	ROB	\$200.00	527.23	0.29
540	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	385.20	0.00
541	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	839.38	0.14
542	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	1265.06	0.22
543	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	1662.50	0.29
544	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	1155.98	0.20
545	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	1155.98	0.20
546	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	3449.31	0.61
547	All	Solid Door Refrigerators and Freezers	12	Unit	ROB	\$244.00	581.93	1.02
548	All	Efficient Air-Cooled Ice Machine 10-1200 lbs/day	11	1 Unit	ROB	\$244.00	361.35	0.41
549	All	Efficient Air-Cooled Ice Machine 20-300 lbs/day	11	1 Unit	ROB	\$312.00	2281.25	0.26
550	All	Efficient Air-Cooled Ice Machine 30-1400 lbs/day	11	1 Unit	ROB	\$560.00	1660.75	0.19
551	All	Efficient Air-Cooled Ice Machine 40-1500 lbs/day	11	1 Unit	ROB	\$698.75	2463.75	0.28
552	All	Efficient Air-Cooled Ice Machine 50-1000 lbs/day	11	1 Unit	ROB	\$1,485.00	3011.25	0.34
553	All	Efficient Air-Cooled Ice Machine 100-1500 lbs/day	11	1 Unit	ROB	\$1,821.00	4106.25	0.47
554	DR	Interruptible Rate Custom Project	10	customer	\$1.00	0.00	94.97	0.00
555	All	Compressed Air O&M	15	1 kWh	RET	\$0.07	0.21	0.00
556	All	Compressed Air - System Optimization	10	1 kWh	RET	\$0.01	0.17	0.00
557	All	Compressed Air - Air-Sizing	10	1 kWh	RET	\$0.02	0.12	0.00
558	All	Comp Air - Replace 1-5 HP motor	10	1 kWh	RET	\$0.02	0.20	0.00
559	All	Comp Air - Replace 1-5 HP motor	10	1 kWh	RET	\$0.01	0.09	0.00
560	All	Comp Air - ASD (1-5 hp)	14.5	1 kWh	RET	\$0.06	0.06	0.00
561	All	Comp Air - Motor practices-1 (1-5 HP)	14.5	1 kWh	RET	\$0.09	0.06	0.00
562	All	Comp Air - Replace 6-100 HP motor	10	1 kWh	RET	\$0.02	0.05	0.00
563	All	Comp Air - ASD (6-100 hp)	10	1 kWh	RET	\$0.03	0.04	0.00
564	All	Comp Air - Motor practices-1 (6-100 HP)	10	1 kWh	RET	\$0.00	0.08	0.00
565	All	Comp Air - Replace 100+ HP motor	6	1 kWh	RET	\$0.01	0.02	0.00
566	All	Comp Air - ASD (100+ HP)	6	1 kWh	RET	\$0.01	0.03	0.00
567	All	Comp Air - Motor practices-1 (100+ HP)	6	1 kWh	RET	\$0.01	0.08	0.00
568	All	Comp Air - Power recovery	10	1 kWh	RET	\$0.00	0.02	0.00
569	All	Comp Air - Power recovery	10	1 kWh	RET	\$0.00	0.01	0.00

## Non-residential Measures

Measure #	Technology Type	Efficient Measure	Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Measure Units	Program
510	All	Pumps HP 3 Pumps HP 5 Pumps HP 7.5 Pumps HP 10 Pumps HP 15 Pumps HP 20 Air Compressors with Variable Frequency Drives Air Compressors with Load/No Load Air Compressors with Variable Displacement Enabled Dynamic Pricing (Non-Res) Solar PV (Comm)	1.00	1	14692	1	0%	0%	10%	100%	0	Large Commercial Energy Solutions
511	All		1.03	1	14692	1	1%	100%	10%	100%	15	Large Commercial Energy Solutions
512	All		0.70	1	14692	1	2%	100%	10%	100%	28	Large Commercial Energy Solutions
513	All		1.06	1	14692	1	4%	100%	10%	100%	59	Large Commercial Energy Solutions
514	All		0.60	0	14692	1						
515	All		0.41	0	14692	1						
516	All	4.64	0	14692	125	0%	80%	90%	90%	100%	1322	Large Commercial Energy Solutions
517	All	2.26	1	14692	125	0%	80%	90%	90%	100%	1322	Large Commercial Energy Solutions
518	All	1.37	1	14692	125	0%	80%	100%	100%	100%	1322	Enabled Dynamic Pricing (Non-Res)
519	DR PV	4.22	1	14692	1	100%	100%	100%	100%	100%	14692	Commercial Solar PV
520	DR	0.61	1	14692	1	100%	100%	100%	100%	100%	14692	Non-Enabled Dynamic Pricing (Non-Res)
521	All	13687.79	1	14692	1	100%	100%	100%	100%	100%	14692	Large Commercial Energy Solutions
522	All	4.47	1	14692	1	1%	100%	65%	65%	100%	764	Large Commercial Energy Solutions
523	All	5.76	1	14692	1	8%	100%	89%	89%	100%	582	Large Commercial Energy Solutions
524	All	1.27	1	14692	1	62%	70%	86%	86%	100%	6141	Large Commercial Energy Solutions
525	All	4.32	1	14692	50	2%	100%	90%	90%	100%	11239	Large Commercial Energy Solutions
526	All	-0.42	0	14692	1							
527	All	0.15	0	14692	2							
528	All	1.78	1	14692	1	36%	100%	100%	100%	100%	482	Small Commercial Energy Solutions
529	All	0.15	0	14692	1							
530	All	0.55	0	14692	1							
531	All	0.73	0	14692	1							
532	All	0.78	0	14692	1							
533	All	0.58	0	14692	1							
534	All	0.59	0	14692	1							
535	All	2.74	1	14692	40	12%	35%	35%	35%	100%	1618	Large Commercial Energy Solutions
536	All	2.26	1	14692	100	3%	35%	35%	35%	100%	1097	Large Commercial Energy Solutions
537	All	3.35	1	14692	40	2%	100%	0%	0%	7%	0	Large Commercial Energy Solutions
538	All	5.28	1	14692	16	2%	100%	100%	100%	100%	33	Large Commercial Energy Solutions
539	All	3.52	1	14692	5	6%	100%	7%	7%	100%	31	Large Commercial Energy Solutions
540	All	0.97	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
541	All	1.18	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
542	All	3.33	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
543	All	4.33	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
544	All	3.04	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
545	All	3.04	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
546	All	9.08	1	14692	2	36%	13%	100%	100%	8%	110	Large Commercial Energy Solutions
547	All	15.25	1	14692	1							
548	All	8.01	1	14692	1							
549	All	3.79	1	14692	1	18%	100%	100%	100%	100%	240	Small Commercial Energy Solutions
550	All	1.54	1	14692	1	8%	100%	100%	100%	100%	101	Small Commercial Energy Solutions
551	All	1.83	1	14692	1	8%	100%	100%	100%	100%	101	Small Commercial Energy Solutions
552	All	1.05	1	14692	1	8%	100%	100%	100%	100%	101	Large Commercial Energy Solutions
553	All	1.17	1	14692	1	8%	100%	100%	100%	100%	101	Large Commercial Energy Solutions
554	DR	16885.23	1	2299	1	100%	100%	100%	100%	100%	2290	Intermittent Rate
555	All	1.59	1	89577.29	1	52%	100%	71%	75%	100%	3386853	Industrial
556	All	7.44	1	55955.88	1	100%	47%	47%	50%	100%	19555896	Industrial
557	All	3.12	1	55955.88	1	100%	47%	47%	40%	100%	13035797	Industrial
558	All	5.58	1	55955.88	1	100%	47%	47%	40%	100%	10428638	Industrial
559	All	8.92	1	55955.88	1							
560	All	0.62	0	282023	1							
561	All	0.48	1	282023	1							
562	All	1.31	1	282023	1							
563	All	0.53	0	8087544	1	5%	47%	47%	47%	100%	6577859	Industrial
564	All	11.23	1	8087544	1	36%	47%	47%	47%	100%	1345335	Industrial
565	All	2.03	1	8087544	1	38%	47%	47%	47%	100%	1345335	Industrial
566	All	1.61	1	4757327	1	59%	47%	47%	47%	100%	4955320	Industrial
567	All	3.22	1	4757327	1	59%	47%	47%	47%	100%	13143079	Industrial
568	All	2.02	1	4757327	1	59%	47%	47%	47%	100%	13143079	Industrial
569	All	1.49	1	1405399	1	100%	47%	47%	47%	100%	624421	Industrial

Non-residential Measures		Technology Type	Efficient Measure		Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
Measure #									
510	All	Pumps HP 3	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
511	All	Pumps HP 5	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
512	All	Pumps HP 7.5	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
513	All	Pumps HP 10	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
514	All	Pumps HP 15	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
515	All	Pumps HP 20	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
516	All	Air Compressors with Variable Frequency Drives	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
517	All	Air Compressors with Load No Load	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
518	All	Air Compressors with Variable Displacement	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
519	All	Enabled Dynamic Pricing (Non-Res)	ICF	FERC	ICF	ICF	ICF	ICF	ICF
520	DR	Solar PV	ICF	ICF	ICF	ICF	ICF	ICF	ICF
521	DR	Non-Enabled Dynamic Pricing (Non-Res)	ICF	DEER	Energy, CBECS	ICF	ICF	ICF	ICF
522	All	Anti-Sweat Heater Controls	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
523	All	LED Case Lighting	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
524	All	Vending Equipment Controller	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
525	All	Electronically Commutated Motors FOR REFRIGERATION	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
526	All	Connectionless Steamer	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
527	All	Efficient French Fryer - Electric	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
528	All	Connectionless Steamer	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
529	All	Efficient Electric Griddle	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
530	All	Efficient Convection Oven	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
531	All	Efficient Combination Oven-Electric	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
532	All	Efficient Hot Food Holding Cabinet-Full-Size	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
533	All	Efficient Hot Food Holding Cabinet-Three-Quarter-Size	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
534	All	Efficient Hot Food Holding Cabinet-Half-Size	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
535	All	Unitary HVAC/Split Systems - 20 to 63.33 tons	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
536	All	Unitary HVAC/Split Systems - greater than 63.33 tons	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
537	All	Air-Air Heat Pump Systems - 21 to 30 tons	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
538	All	Water Source Heat Pumps - less than 1.42 tons	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
539	All	Water Source Heat Pumps - greater than 1.42 tons	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
540	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
541	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
542	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
543	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
544	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
545	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
546	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
547	All	Solid Door Refrigerators and Freezers	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
548	All	Efficient Air-Cooled Ice Machine 101-200 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
549	All	Efficient Air-Cooled Ice Machine 201-300 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
550	All	Efficient Air-Cooled Ice Machine 301-400 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
551	All	Efficient Air-Cooled Ice Machine 401-500 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
552	All	Efficient Air-Cooled Ice Machine 501-1000 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
553	All	Efficient Air-Cooled Ice Machine 1001-1500 lbs/day	ICF	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	Fisher Nickel	ICF
554	DR	Interruptible Rate	ICF	FERC	FERC	FERC	FERC	FERC	ICF
555	All	Custom Project	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
556	All	Compressed Air-Q&M	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
557	All	Compressed Air - System Optimization	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
558	All	Compressed Air - Sizing	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
559	All	Comp Air - Replace 1-5 HP motor	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
560	All	Comp Air - ASD (1-5 hp)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
561	All	Comp Air - Motor practices-1 (1-5 HP)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
562	All	Comp Air - Replace 6-100 HP motor	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
563	All	Comp Air - ASD (6-100 hp)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
564	All	Comp Air - Motor practices-1 (6-100 HP)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
565	All	Comp Air - Replace 100+ HP motor	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
566	All	Comp Air - ASD (100+ hp)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
567	All	Comp Air - Motor practices-1 (100+ HP)	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
568	All	Comp Air - Power recovery	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA
569	All	Comp Air - Power recovery	ICF	KEMA	KEMA	KEMA	KEMA	KEMA	KEMA

Non-residential Measures		Efficient Measure Definition			
Measure #	Sector	Sub-Sector	End Use	Technology Type	
570	Non-Residential	Industrial	Other	Compressed Air	Comp Air - Refineries/Control Comp Air - Energy Saver Transfomers Fan - O&M
571	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.02 kWh Savings 0.3 kWh Savings
572	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
573	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
574	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
575	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
576	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
577	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
578	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
579	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
580	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
581	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
582	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
583	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
584	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
585	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
586	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
587	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
588	Non-Residential	Industrial	Other	Fans	0.020 kWh Savings 0.3 kWh Savings
589	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
590	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
591	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
592	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
593	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
594	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
595	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
596	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
597	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
598	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
599	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
600	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
601	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
602	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
603	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
604	Non-Residential	Industrial	Other	Pumps	0.1 kWh Savings 0.3 kWh Savings
605	Non-Residential	Industrial	Other	Drives	0.1 kWh Savings 0.16 kWh Savings
606	Non-Residential	Industrial	Other	Drives	0.15 kWh Savings
607	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
608	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
609	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
610	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
611	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
612	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
613	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
614	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
615	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
616	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
617	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
618	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
619	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
620	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
621	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
622	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
623	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
624	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
625	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
626	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
627	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings
628	Non-Residential	Industrial	Other	Drives	0.16 kWh Savings

Non-residential Measures	Measure #	Technology Type	Efficient Measure	Unit Name	Annual kWh Savings	Annual kW Coincident Peak	Annual Gas Savings (Therms)
					Measure Incremental Cost	Retrofit, Replace on Burnout, or New	
	570	Compressed Air	Comp Air - Refinery Controls	10 kWh	\$0.00	0.03	0.00
	571	Fans	Comp Air - Energy Star Transformers	25 kWh	\$0.08	0.20	0.00
	572	Fans	Fans - OEM	10 kWh	\$0.00	0.02	0.00
	573	Fans	Fans - Controls	10 kWh	\$0.10	0.30	0.00
	574	Fans	Fans - System Optimization	10 kWh	\$0.07	0.21	0.00
	575	Fans	Fans - Improve components	10 kWh	\$0.07	0.21	0.00
	576	Fans	Fans - Replace 1-5 HP motor	14.5 kWh	\$0.05	0.06	0.00
	577	Fans	Fans - ASD (1-5 hp)	14.5 kWh	\$0.09	0.06	0.00
	578	Fans	Fans - Motor practices-11-15 HP)	14.5 kWh	\$0.02	0.05	0.00
	579	Fans	Fans - Replace 6-100 HP motor	10 kWh	\$0.03	0.04	0.00
	580	Fans	Fans - ASD (6-100 hp)	10 kWh	\$0.00	0.06	0.00
	581	Fans	Fans - Motor practices-1 (6-100 HP)	10 kWh	\$0.01	0.02	0.00
	582	Fans	Fans - Replace 100+ HP motor	6 kWh	\$0.01	0.03	0.00
	583	Fans	Fans - ASD (100+ hp)	6 kWh	\$0.01	0.06	0.00
	584	Fans	Fans - Moto practices-1 (100+ HP)	6 kWh	\$0.00	0.02	0.00
	585	Fans	Fans - Optimize drying process	10 kWh	\$0.06	0.20	0.00
	586	Fans	Fans - Power recovery	10 kWh	\$0.00	0.01	0.00
	587	Fans	Fans - Refinery Controls	10 kWh	\$0.03	0.00	0.00
	588	Fans	Fans - Energy Star Transformers	25 kWh	\$0.08	0.20	0.00
	589	Pumps	Pumps - OEM	10 kWh	\$0.10	0.10	0.00
	590	Pumps	Pumps - Controls	10 kWh	\$0.07	0.30	0.00
	591	Pumps	Pumps - System Optimization	10 kWh	\$0.03	0.33	0.00
	592	Pumps	Pumps - Spring	10 kWh	\$0.02	0.20	0.00
	593	Pumps	Pumps - Replace 1-5 HP motor	14.5 kWh	\$0.06	0.06	0.00
	594	Pumps	Pumps - ASD (1-5 hp)	14.5 kWh	\$0.09	0.06	0.00
	595	Pumps	Pumps - Motor practices-1 (5-15 HP)	14.5 kWh	\$0.02	0.06	0.00
	596	Pumps	Pumps - Replace 6-100 HP motor	10 kWh	\$0.03	0.04	0.00
	597	Pumps	Pumps - ASD (6-100 HP)	10 kWh	\$0.00	0.06	0.00
	598	Pumps	Pumps - Motor practices-1 (6-100 HP)	10 kWh	\$0.01	0.02	0.00
	599	Pumps	Pumps - Replace 100+ HP motor	6 kWh	\$0.01	0.03	0.00
	600	Pumps	Pumps - ASD (100+ hp)	6 kWh	\$0.01	0.06	0.00
	601	Pumps	Pumps - Motor practices-1 (100+ HP)	6 kWh	\$0.00	0.02	0.00
	602	Pumps	Pumps - Power recovery	10 kWh	\$0.02	0.06	0.00
	603	Pumps	Pumps - Refinery Controls	10 kWh	\$0.01	0.01	0.00
	604	Pumps	Pumps - Energy Star Transformers	25 kWh	\$0.08	0.20	0.00
	605	Drives	Drives - Bakery - Process Transferring	10 kWh	\$0.01	0.10	0.00
	606	Drives	Drives - OEM/Drivelines spinning machines	10 kWh	\$0.04	0.16	0.00
	607	Drives	Drives - Air conveying systems	14 kWh	\$0.04	0.41	0.00
	608	Drives	Drives - Replace V-Belts	10 kWh	\$0.01	0.06	0.00
	609	Drives	Drives - Drives - EE motor	10 kWh	\$0.01	0.03	0.00
	610	Drives	Drives - Gap Foming papemachine	20 kWh	\$0.01	0.08	0.00
	611	Drives	Drives - High Consistency forming	20 kWh	\$0.01	0.08	0.00
	612	Drives	Drives - Optimization control PM	10 kWh	\$0.01	0.05	0.00
	613	Drives	Drives - Efficient practices printing press	20 kWh	\$0.01	0.10	0.00
	614	Drives	Drives - Efficient printing press (tenter cylinders)	10 kWh	\$0.07	0.20	0.00
	615	Drives	Drives - Light cylinders	10 kWh	\$0.08	0.10	0.00
	616	Drives	Drives - Efficient drives	10 kWh	\$0.01	0.04	0.00
	617	Drives	Drives - Clean Room - Controls	10 kWh	\$0.02	0.10	0.00
	618	Drives	Drives - Clean Room - New Designs	10 kWh	\$0.15	0.30	0.00
	619	Drives	Drives - Process Controls Batch + site)	10 kWh	\$0.03	0.06	0.00
	620	Drives	Drives - Process Drives - ASD	10 kWh	\$0.00	0.01	0.00
	621	Drives	Drives - OEM - Extrusion/injection Moulding	12 kWh	\$0.01	0.10	0.00
	622	Drives	Drives - Extrusion/injection Moulding-multipump	12 kWh	\$0.11	0.30	0.00
	623	Drives	Drives - Direct drive Extruders	12 kWh	\$0.34	0.50	0.00
	624	Drives	Drives - Injection Moulding - Impulse Cooling	12 kWh	\$0.08	0.21	0.00
	625	Drives	Drives - Injection Moulding - Direct drive	15 kWh	\$0.11	0.26	0.00
	626	Drives	Drives - Efficient grinding	10 kWh	\$0.26	0.21	0.00
	627	Drives	Drives - Process control	10 kWh	\$0.00	0.04	0.00
	628	Drives	Drives - Process optimization	10 kWh	\$0.03	0.10	0.00

## Non-residential Measures

Measure #	Technology Type	Efficient Measure			Total Sub-Sector Units			Measure Units per Sub-Sector Unit			Annual Replacement Eligibility			Total Applicable Units		Program	
		Measure TRC	Passed Measure Screening?	Total Sector Units	Sector Units	Applicability	Feasibility	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	Not Yet Adopted	
570	Compressed Air	Comp Air - Energy Star Transformers	1	100%	4.7%	97%	100%	100%	100%	100%	100%	100%	100%	100%	100%	6344573	
571	Compressed Air	Comp Air - Energy Star Transformers	1	2.26	2%	40%	40%	50%	50%	50%	50%	50%	50%	50%	50%	208575	
572	Fans	Fans - O&M	1	8.92	100%	47%	50%	50%	50%	50%	50%	50%	50%	50%	50%	16837450	
573	Fans	Fans - Controls	1	1.45	1	47%	47%	47%	47%	47%	47%	47%	47%	47%	47%	8486725	
574	Fans	Fans - System Optimization	1	1.57	1	100%	47%	47%	47%	47%	47%	47%	47%	47%	47%	5081235	
575	Fans	Fans - Improve components	1	4.46	1	72896867	1	100%	47%	47%	47%	47%	47%	47%	47%	674980	
576	Fans	Fans - Replace 1.5-HP motor	0	0.62	0	5836018	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
577	Fans	Fans - Motor practices- (1.5-HP)	0	0.48	0	5836018	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
578	Fans	Fans - Motor practices- (1-5 HP)	1	1.31	1	5836018	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
579	Fans	Fans - Replace 6-100 HP motor	0	0.53	0	53881785	1	36%	47%	47%	47%	47%	47%	47%	47%	Industrial	
580	Fans	Fans - ASD (6-100 hp)	1	11.23	1	53881785	1	100%	47%	47%	47%	47%	47%	47%	47%	130528	
581	Fans	Fans - Motor practices-16-100 HP	1	2.03	1	53881785	1	36%	47%	47%	47%	47%	47%	47%	47%	Industrial	
582	Fans	Fans - Replace 100-HP motor	1	1.01	1	13281884	1	50%	47%	47%	47%	47%	47%	47%	47%	130528	
583	Fans	Fans - ASD (100+ HP)	1	3.22	1	13281884	1	50%	47%	47%	47%	47%	47%	47%	47%	130528	
584	Fans	Fans - Motor practices- (100+ HP)	2	2.02	1	13281884	1	50%	47%	47%	47%	47%	47%	47%	47%	130528	
585	Fans	Fans - Optimize drying process	1	1.78	1	1074159	1	100%	47%	47%	47%	47%	47%	47%	47%	3689498	
586	Fans	Fans - Power recovery	1	1.49	1	873203	1	100%	47%	47%	47%	47%	47%	47%	47%	484870	
587	Fans	Fans - Refinery Controls	1	2.87	1	873203	1	100%	47%	47%	47%	47%	47%	47%	47%	3687802	
588	Fans	Fans - Energy Star Transformers	1	2.26	1	72896867	1	2%	47%	47%	47%	47%	47%	47%	47%	3684160	
589	Pumps	Pumps - O&M	1	8.92	1	57673721	1	100%	47%	47%	47%	47%	47%	47%	47%	270899	
590	Pumps	Pumps - Controls	1	4.96	1	57673721	1	100%	47%	47%	47%	47%	47%	47%	47%	10749331	
591	Pumps	Pumps - System Optimization	1	2.23	1	57673721	1	100%	47%	47%	47%	47%	47%	47%	47%	9405708	
592	Pumps	Pumps - Sizing	1	4.46	1	57673721	1	100%	47%	47%	47%	47%	47%	47%	47%	8002036	
593	Pumps	Pumps - Replace 1-4-HP motor	0	0.62	0	2728528	1	5%	47%	47%	47%	47%	47%	47%	47%	5374690	
594	Pumps	Pumps - ASD (1.5-HP)	0	0.48	0	2728528	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
595	Pumps	Pumps - Motor practices-1 (1-5 HP)	1	1.31	1	2728528	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
596	Pumps	Pumps - Replace 6-100-HP motor	0	0.53	0	2728528	1	5%	47%	47%	47%	47%	47%	47%	47%	Industrial	
597	Pumps	Pumps - ASD (6-100 HP)	1	2.03	1	26483177	1	36%	47%	47%	47%	47%	47%	47%	47%	4405384	
598	Pumps	Pumps - Replace 100-100+HP	1	1.01	1	26483177	1	36%	47%	47%	47%	47%	47%	47%	47%	4405384	
599	Pumps	Pumps - ASD (100+ HP)	1	3.22	1	28462018	1	59%	47%	47%	47%	47%	47%	47%	47%	7884405	
600	Pumps	Pumps - Motor practices- (1.5-HP)	1	2.02	1	28462018	1	59%	47%	47%	47%	47%	47%	47%	47%	2412800	
601	Pumps	Pumps - Power recovery	1	1.49	1	5432827	1	100%	47%	47%	47%	47%	47%	47%	47%	2482554	
603	Pumps	Pumps - Refinery Controls	1	2.26	1	57673721	1	2%	47%	47%	47%	47%	47%	47%	47%	2449865	
604	Pumps	Pumps - ASD - 16-100 HP	1	8.92	1	886207	1	100%	47%	47%	47%	47%	47%	47%	47%	406663	
605	Drives	Drives - O&M	2	2.23	0	0	1	60%	47%	47%	47%	47%	47%	47%	47%	0	
606	Drives	Drives - O&M - Drives spinning machines	1	6.25	1	8846964	1	30%	47%	47%	47%	47%	47%	47%	47%	1178721	
607	Drives	Drives - Air conveying systems	1	4.46	1	113694880	1	70%	47%	47%	47%	47%	47%	47%	47%	47824948	
608	Drives	Drives - Replace V-Belts	1	2.38	1	113694880	1	100%	47%	47%	47%	47%	47%	47%	47%	47112535	
609	Drives	Drives - Drives - EE motor	1	0	1	0	1	0	100%	47%	47%	47%	47%	47%	47%	0	Industrial
610	Drives	Drives - Gap Forming papermachine	1	7.14	1	0	1	100%	47%	47%	47%	47%	47%	47%	47%	0	
611	Drives	Drives - High Consistency forming	1	7.14	1	0	1	100%	47%	47%	47%	47%	47%	47%	47%	0	
612	Drives	Drives - Optimization control PM	1	1.78	1	6284351	1	100%	47%	47%	47%	47%	47%	47%	47%	2836727	
613	Drives	Drives - Efficient printing press	1	1.44	1	6284351	1	100%	47%	47%	47%	47%	47%	47%	47%	2781823	
614	Drives	Drives - Light cylinders	1	1.49	1	6284351	1	100%	47%	47%	47%	47%	47%	47%	47%	Industrial	
615	Drives	Drives - Efficient drives	1	0.64	0	6284351	1	100%	47%	47%	47%	47%	47%	47%	47%	Industrial	
616	Drives	Drives - Clean Room - Controls	1	2.79	1	55540128	1	100%	47%	47%	47%	47%	47%	47%	47%	2800125	
617	Drives	Drives - Process Control (batch + site)	1	2.03	1	55540128	1	30%	47%	47%	47%	47%	47%	47%	47%	1087510	
618	Drives	Drives - Efficient Printing press (fewer cylinders)	1	1.02	1	61417349	1	0	100%	47%	47%	47%	47%	47%	47%	7349038	
619	Drives	Drives - Extruders/Injection Moulding	1	1.44	1	210482180	1	55%	47%	47%	47%	47%	47%	47%	47%	52258881	
620	Drives	Drives - O&M - Direct drive Extruders/multipump	1	10.29	1	0	1	100%	47%	47%	47%	47%	47%	47%	47%	0	
621	Drives	Drives - Direct drive Extruders/Cooling	1	1.56	1	0	1	100%	47%	47%	47%	47%	47%	47%	47%	Industrial	
622	Drives	Drives - Injection Moulding - Impulse Cooling	1	0.84	0	0	1	50%	47%	47%	47%	47%	47%	47%	47%	Industrial	
623	Drives	Drives - Injection Moulding - Direct drive	1	1.56	1	0	1	50%	47%	47%	47%	47%	47%	47%	47%	Industrial	
624	Drives	Drives - Efficient grinding	1	1.06	1	0	1	50%	47%	47%	47%	47%	47%	47%	47%	0	
625	Drives	Drives - Inception Moulding - Direct drive	1	0.55	0	5700247	1	100%	47%	47%	47%	47%	47%	47%	47%	6101841	
626	Drives	Drives - Efficient grinding	1	7.81	1	13517728	1	25%	47%	47%	47%	47%	47%	47%	47%	1500856	
627	Drives	Drives - Process control	1	1.49	1	13517728	1	100%	47%	47%	47%	47%	47%	47%	47%	Industrial	
628	Drives	Drives - Process optimization	1	0	0	0	0	0	0	0	0	0	0	0	0	Industrial	

Non-residential Measures	Measure #	Technology Type	Efficient Measure		Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
			Comp Air - Refinery Controls	Comp Air - Energy Star Transformers					
	570	Compressed Air Fans	Fans - O&M		KEMA	KEMA	KEMA	KEMA	KEMA
	571	Compressed Air Fans	Fans - Controls		KEMA	KEMA	KEMA	KEMA	KEMA
	572	Compressed Air Fans	Fans - System Optimization		KEMA	KEMA	KEMA	KEMA	KEMA
	573	Compressed Air Fans	Fans - Improve components		KEMA	KEMA	KEMA	KEMA	KEMA
	574	Compressed Air Fans	Fans - Replace 1-5 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	575	Compressed Air Fans	Fans - Replace 1-5 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	576	Compressed Air Fans	Fans - ASD (1-5 hp)		KEMA	KEMA	KEMA	KEMA	KEMA
	577	Compressed Air Fans	Fans - Replace 6-100 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	578	Compressed Air Fans	Fans - ASD (6-100 hp)		KEMA	KEMA	KEMA	KEMA	KEMA
	579	Compressed Air Fans	Fans - Motor practices-1 (6-100 HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	580	Compressed Air Fans	Fans - Motor practices-1 (100+ HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	581	Compressed Air Fans	Fans - Replace 100+ HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	582	Compressed Air Fans	Fans - ASD (100+)		KEMA	KEMA	KEMA	KEMA	KEMA
	583	Compressed Air Fans	Fans - Motor practices-1 (100+ HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	584	Compressed Air Fans	Fans - Optimize drying process		KEMA	KEMA	KEMA	KEMA	KEMA
	585	Compressed Air Fans	Fans - Power recovery		KEMA	KEMA	KEMA	KEMA	KEMA
	586	Compressed Air Fans	Fans - Refinery Controls		KEMA	KEMA	KEMA	KEMA	KEMA
	587	Compressed Air Fans	Fans - Energy Star Transformers		KEMA	KEMA	KEMA	KEMA	KEMA
	588	Compressed Air Fans	Pumps - O&M		KEMA	KEMA	KEMA	KEMA	KEMA
	589	Compressed Air Pumps	Pumps - Controls		KEMA	KEMA	KEMA	KEMA	KEMA
	590	Compressed Air Pumps	Pumps - System Optimization		KEMA	KEMA	KEMA	KEMA	KEMA
	591	Compressed Air Pumps	Pumps - Sizing		KEMA	KEMA	KEMA	KEMA	KEMA
	592	Compressed Air Pumps	Pumps - Replace 1-5 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	593	Compressed Air Pumps	Pumps - Replace 1-5 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	594	Compressed Air Pumps	Pumps - ASD (1-5 hp)		KEMA	KEMA	KEMA	KEMA	KEMA
	595	Compressed Air Pumps	Pumps - Motor practices-1 (1-5 HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	596	Compressed Air Pumps	Pumps - Replace 6-100 HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	597	Compressed Air Pumps	Pumps - ASD (6-100 hp)		KEMA	KEMA	KEMA	KEMA	KEMA
	598	Compressed Air Pumps	Pumps - Motor practices-1 (6-100 HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	599	Compressed Air Pumps	Pumps - Replace 100+ HP motor		KEMA	KEMA	KEMA	KEMA	KEMA
	600	Compressed Air Pumps	Pumps - ASD (100+hp)		KEMA	KEMA	KEMA	KEMA	KEMA
	601	Compressed Air Pumps	Pumps - Motor practices-1 (100+ HP)		KEMA	KEMA	KEMA	KEMA	KEMA
	602	Compressed Air Pumps	Pumps - Power recovery		KEMA	KEMA	KEMA	KEMA	KEMA
	603	Compressed Air Pumps	Pumps - Refinery Controls		KEMA	KEMA	KEMA	KEMA	KEMA
	604	Compressed Air Pumps	Pumps - Energy Star Transformers		KEMA	KEMA	KEMA	KEMA	KEMA
	605	Compressed Air Drives	Drives - Gap Forming papermachine		KEMA	KEMA	KEMA	KEMA	KEMA
	606	Compressed Air Drives	Drives - High Consistency forming		KEMA	KEMA	KEMA	KEMA	KEMA
	607	Compressed Air Drives	Drives - Optimization control PM		KEMA	KEMA	KEMA	KEMA	KEMA
	608	Compressed Air Drives	Drives - Efficient printing systems		KEMA	KEMA	KEMA	KEMA	KEMA
	609	Compressed Air Drives	Drives - Replace V-Belts		KEMA	KEMA	KEMA	KEMA	KEMA
	610	Compressed Air Drives	Drives - EE motor		KEMA	KEMA	KEMA	KEMA	KEMA
	611	Compressed Air Drives	Drives - Direct drive Exuders		KEMA	KEMA	KEMA	KEMA	KEMA
	612	Compressed Air Drives	Drives - Light cylinders		KEMA	KEMA	KEMA	KEMA	KEMA
	613	Compressed Air Drives	Drives - Efficient drives		KEMA	KEMA	KEMA	KEMA	KEMA
	614	Compressed Air Drives	Drives - Clean Room - Controls		KEMA	KEMA	KEMA	KEMA	KEMA
	615	Compressed Air Drives	Drives - Clean Room - New Designs		KEMA	KEMA	KEMA	KEMA	KEMA
	616	Compressed Air Drives	Drives - Injection Moulding - Direct drive		KEMA	KEMA	KEMA	KEMA	KEMA
	617	Compressed Air Drives	Drives - Injection Moulding - Impulse Cooling		KEMA	KEMA	KEMA	KEMA	KEMA
	618	Compressed Air Drives	Drives - Injection Moulding - Direct drive		KEMA	KEMA	KEMA	KEMA	KEMA
	619	Compressed Air Drives	Drives - Process Controls (batch + site)		KEMA	KEMA	KEMA	KEMA	KEMA
	620	Compressed Air Drives	Drives - Process Drives - ASD		KEMA	KEMA	KEMA	KEMA	KEMA
	621	Compressed Air Drives	Drives - O&M - Extrusion/injection Moulding		KEMA	KEMA	KEMA	KEMA	KEMA
	622	Compressed Air Drives	Drives - Direct drive Exuders		KEMA	KEMA	KEMA	KEMA	KEMA
	623	Compressed Air Drives	Drives - Efficient grinding		KEMA	KEMA	KEMA	KEMA	KEMA
	624	Compressed Air Drives	Drives - Process optimization		KEMA	KEMA	KEMA	KEMA	KEMA
	625	Compressed Air Drives	Drives - Process control		KEMA	KEMA	KEMA	KEMA	KEMA
	626	Compressed Air Drives	Drives - Process optimization		KEMA	KEMA	KEMA	KEMA	KEMA
	627	Compressed Air Drives	Drives - Process optimization		KEMA	KEMA	KEMA	KEMA	KEMA
	628	Compressed Air Drives	Drives - Process optimization		KEMA	KEMA	KEMA	KEMA	KEMA

Non-residential Measures				Efficient Measure				Base Measure Definition	
Measure #	Sector	Sub-Sector	End Use	Technology Type					
630	Non-Residential	Industrial	Other	Drives	Drives: Process Control	0.05 kWh Savings			
631	Non-Residential	Industrial	Other	Drives	Eff. Motors, belts, couplings across M&T	0.055 kWh Savings			
632	Non-Residential	Industrial	Other	Drives	Drives - Drives, Scheduling	0.055 kWh Savings			
633	Non-Residential	Industrial	Other	Drives	Drives - Drives, Scheduling	0.075 kWh Savings			
634	Non-Residential	Industrial	Other	Drives	Drives - Efficient Machinery	0.035 kWh Savings			
635	Non-Residential	Industrial	Large Comm	Electronics	Drives - Energy Star Transformers	0.02 kWh Savings			
636	Non-Residential	Large Comm	Large Comm	Electronics	Energy Efficient Copier	0.02 kWh Savings			
637	Non-Residential	Large Comm	Large Comm	Electronics	Energy Efficient Computers	0.02 kWh Savings			
638	Non-Residential	Large Comm	Large Comm	HVAC	Energy Star Certified Sleep mode or low-power mode	0.02 kWh Savings			
639	Non-Residential	Large Comm	Large Comm	HVAC	Energy Star Certified	0.02 kWh Savings			
640	Non-Residential	Large Comm	Large Comm	HVAC	HVAC System - Closed Loop	HCOP - 3.3; CCOP - 4.1			
641	Non-Residential	Large Comm	Large Comm	HVAC	Water Loop Heat Pump	HCOP - 3.6; CCOP - 4.78			
642	Non-Residential	Large Comm	Large Comm	HVAC	High Efficiency Chiller with Variable Frequency Drive	HCOP - 4.2; CCOP - 3.5			
643	Non-Residential	Large Comm	Large Comm	HVAC	Energy Management System	CCOP - 3.5			
644	Non-Residential	Large Comm	Large Comm	HVAC	Heat Pump Water Heaters	CCOP - 7.51			
645	Non-Residential	Large Comm	Large Comm	HVAC	Building Commissioning	Energy Management System			
646	Non-Residential	Large Comm	Large Comm	HVAC	ENERGY STAR Office Equipment Bundle	Differential-Energy-Economizer			
647	Non-Residential	Large Comm	Large Comm	HVAC	Advanced New Buildings 40%	40% above code efficiency			
648	Non-Residential	Large Comm	Large Comm	HVAC	Demand Controlled Ventilation	Dry-bulb Economizer			
649	Non-Residential	Large Comm	Large Comm	HVAC	Ground Source Heat Pump - Closed Loop	HCOP - 3.3; CCOP - 4.1			
650	Non-Residential	Large Comm	Large Comm	HVAC	Water Loop Heat Pump	HCOP - 3.6; CCOP - 4.78			
651	Non-Residential	Large Comm	Large Comm	HVAC	High Efficiency Chiller with Variable Frequency Drive	HCOP - 4.2; CCOP - 3.5			
652	Non-Residential	Large Comm	Large Comm	HVAC	Energy Management System	CCOP - 7.51			
653	Non-Residential	Large Comm	Large Comm	HVAC	Differential-Energy-Economizer	Energy Management System			
654	Non-Residential	Large Comm	Large Comm	HVAC	Heat Pump Water Heaters	Differential-Energy-Economizer			
655	Non-Residential	Large Comm	Large Comm	HVAC	Building Recommissioning	Building Recommissioning and Retro-commissioning			
656	Non-Residential	Large Comm	Large Comm	HVAC	Lighting Dimmers	0			
657	Non-Residential	Large Comm	Large Comm	HVAC	High-Efficiency Area and Traffic Lighting	110 W LED Fixture			
658	Non-Residential	Large Comm	Large Comm	HVAC	Custom Project	0			
659	Non-Residential	Large Comm	Large Comm	HVAC	Energy Efficient Copier	Energy Star Certified			
660	Non-Residential	Large Comm	Large Comm	HVAC	Coupler Standby	Sleep mode or Cut-off			
661	Non-Residential	Large Comm	Large Comm	HVAC	ENERGY STAR Office Equipment Bundle	Energy Star Certified			
662	Non-Residential	Large Comm	Large Comm	HVAC	Energy Efficient Computers	Energy Star Certified			
663	Non-Residential	Large Comm	Large Comm	HVAC	Coupler Standby	Energy Star Certified			
664	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm) - DX Coils w/ Unitec - part roof	min star reflectance = .75 and thermal emittance = .75			
665	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm) - DX Coils w/ Unitec - metal roof	min star reflectance = .75 and thermal emittance = .75			
666	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm only) - Heat pump - part roof	min star reflectance = .75 and thermal emittance = .75			
667	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm only) - Heat pump - metal roof	min star reflectance = .75 and thermal emittance = .75			
668	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm only) - Heat pump - part roof	min star reflectance = .75 and thermal emittance = .75			
669	Non-Residential	Small Commercial	Electronics	Electronics	Cool Rods (small comm only) - Heat pump - metal roof	min star reflectance = .75 and thermal emittance = .75			
670	Non-Residential	Small Commercial	Electronics	Electronics	Heat Pump Resistance	min star reflectance = .75 and thermal emittance = .75			
671	Non-Residential	Small Commercial	Electronics	Electronics	Elect. Resist. Resistance	min star reflectance = .75 and thermal emittance = .75			
672	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
673	Non-Residential	Small Commercial	Electronics	Electronics	Elect. Resist. Resistance	Leakage rate > 8% of supply air volume capacity at operating design pressure			
674	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
675	Non-Residential	Small Commercial	Electronics	Electronics	Elect. Resist. Resistance	Leakage rate > 8% of supply air volume capacity at operating design pressure			
676	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
677	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
678	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
679	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
680	Non-Residential	Small Commercial	Electronics	Electronics	DX Coils with Gas Furnace	Leakage rate > 8% of supply air volume capacity at operating design pressure			
681	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
682	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
683	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
684	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
685	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
686	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
687	Non-Residential	Small Commercial	Electronics	Electronics	Window Airing (small comm)	DX Coils with Gas Furnace			
				A/C		Split System and Single Package A/C 6.4-11.25 tons			
						Split System and Single Package A/C 6.4-11.25 tons			
						9 EER			

Non-residential Measures		Measure #	Technology Type	Efficient Measure	Unit Name	Annual kWh Savings	Annual kW Coincident Peak	Annual Gas Savings (Therms)
					Measure Incremental Cost	Retrofit, Replace on Burnout, or New		
629	Drives	Drives - Drives - Process Control	15	1 kWh	\$0.02	0.05	0.00	0.00
630	Drives	Drives - Efficient drives - rolling	10	1 kWh	\$0.01	0.06	0.00	0.00
631	Drives	Drives - Drives - Optimization process (M&T)	10	1 kWh	\$0.01	0.10	0.00	0.00
632	Drives	Drives - Drives - Scheduling	10	1 kWh	\$0.01	0.05	0.00	0.00
633	Drives	Drives - Drives - Machinery	10	1 kWh	\$0.01	0.07	0.00	0.00
634	Drives	Drives - Efficient Machinery	10	1 kWh	\$0.01	0.04	0.00	0.00
635	Large Commercial	Energy Efficient Transformers	25	1 kWh per building	\$0.08	0.20	0.00	0.00
636	Large Commercial	Copier, Standby	6	per building	NEW	3.18	0.00	0.00
637	Large Commercial	Energy Efficient Computers	6	per building	NEW	44679.36	7.16	0.00
638	Large Commercial	Ground Source Heat Pump - Closed Loop	4	per building	NEW	198574.94	31.83	0.00
639	Large Commercial	Ground Source Heat Pump - Open Loop	15	per building	NEW	37,172.32	7.57	0.00
640	Large Commercial	Water Loop Heat Pump	15	per building	NEW	3091163	7.85	0.00
641	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	23	per building	NEW	112030.16	17.90	0.00
642	Large Commercial	Energy Management System	7	per building	NEW	166501.22	26.87	0.00
643	Large Commercial	Heat Pump Water Heaters	14	per building	NEW	245390.71	46.96	0.00
644	Large Commercial	Building Commissioning	8	per building	NEW	1,409.00	1.56	0.00
645	Large Commercial	ENERGY STAR Office Equipment Bundle	4	per building	NEW	247863.98	39.74	0.00
646	Large Commercial	Advanced New Buildings 40%	30	per building	NEW	284975.06	39.43	0.00
647	Large Commercial	Demand Controlled Ventilation	10	Building	RET	511446.31	87.03	0.00
648	Large Commercial	Ground Source Heat Pump - Closed Loop	15	per building	RET	161624.35	27.50	0.00
649	Large Commercial	Ground Source Heat Pump - Open Loop	15	per building	RET	552,203.84	16.99	0.00
650	Large Commercial	Water Loop Heat Pump	15	per building	RET	114606.24	19.50	0.00
651	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	23	per building	RET	68222.20	10.94	0.00
652	Large Commercial	Energy Management System	7	per building	RET	323959.82	34.22	0.00
653	Large Commercial	Differential Entropy Economizer	10	per building	RET	20,807.67	275293.75	56.14
654	Large Commercial	Heat Pump Water Heaters	14	per building	RET	60049.57	0.00	0.00
655	Large Commercial	Building Retro-commissioning	8	per building	RET	1,880.00	1.56	0.00
656	Large Commercial	Lighting Dimmers	11	Building	RET	1,525.18	48.90	0.00
657	Large Commercial	High-Efficiency Area and Traffic Lighting	11	Building	RET	1,272.00	18.34	0.00
658	All	Custom Project	15	0	RET	56,729.23	42.78	0.00
659	Large Commercial	Energy Efficient Copier	6	per building	ROB	\$12.00	33.43	0.00
660	Large Commercial	Copier, Standby	6	per building	ROB	\$33.00	6.10	0.00
661	Large Commercial	ENERGY STAR Office Equipment Bundle	4	per building	ROB	\$12.00	10.39	0.00
662	Large Commercial	Energy Efficient Copier	4	per building	ROB	\$12.00	47.77	0.00
663	Small Commercial	Copier, Standby	6	per building	NEW	380943.94	64.83	0.00
664	Small Commercial	Energy Efficient Computers	6	per building	NEW	195.31	0.03	0.00
665	Small Commercial	Cool Roofs (small comm only) - DX Coils w/ furnace - paint roof	15	sq. ft.	NEW	488.28	0.09	0.00
666	DX Coils with Gas Furnace	Cool Roots (small comm only) - DX Coils w/ furnace - metal roof	15	sq. ft.	NEW	1464.83	0.26	0.00
667	DX Coils with Gas Furnace	Cool Roots (small comm only) - Heat pump - paint roof	15	sq. ft.	NEW	\$0.10	0.04	0.00
668	Heat Pump	Cool Roots (small comm only) - Heat pump - metal roof	15	sq. ft.	NEW	\$0.10	0.07	0.00
669	Heat Pump	Cool Roots (small comm only) - Metal roof	15	sq. ft.	NEW	\$0.10	0.01	0.00
670	Electric Resistance	Cool Roots (small comm only) - Electric resistance - paint roof	15	sq. ft.	NEW	\$0.10	0.02	0.00
671	Electric Resistance	Cool Roots (small comm only) - Electric resistance - metal roof	15	sq. ft.	NEW	\$0.10	0.04	0.00
672	DX Coils with Gas Furnace	Duct Efficiency Improvement (small comm) - DX Coils w/ Furnace	18	per Cfm reduction	NEW	\$1.83	0.04	0.00
673	Heat Pump	Duct Efficiency Improvement (small comm) - Heat pump	18	per Cfm reduction	NEW	\$1.83	3.28	0.00
674	DX Coils with Gas Furnace	Duct Efficiency Improvement (small comm) - Electric Resistance	18	per Cfm reduction	NEW	\$1.83	2.53	0.00
675	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	4.76	0.00
676	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	1.43	0.00
677	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	2.54	0.00
678	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	4.19	0.00
679	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	1.94	0.00
680	DX Coils with Gas Furnace	Windows Awnings (small comm) - DX Coils with Gas Furnace	10	sq. ft. of Window	NEW	\$50.29	2.61	0.00
681	Small Commercial	Small Commercial	15	sq. ft. of Window	NEW	\$10,057.49	8.82	0.00
682	Small Commercial	Small Commercial	15	sq. ft. of Window	NEW	27665.60	9.90	0.00
683	Small Commercial	Small Commercial	7	per building	NEW	5257.29	1.31	0.00
684	Small Commercial	Small Commercial	14	per building	NEW	\$1,409.00	266.12	0.05
685	Small Commercial	Small Commercial	8	per building	NEW	\$8,509.63	6778.82	0.05
686	AC	AC	8	per ton	NEW	\$120.00	190.88	0.05

## Non-residential Measures

Measure #	Technology Type	Efficient Measure	Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Measure Sub-Sector Applicability	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Measure Units	Program
620	Drives	Drives - Efficient Drives - Process Control	2.01	1	100%	47%	97%	100%	0	0	Industrial
630	Drives	Drives - Efficient Drives - rolling	2.79	1	100%	47%	97%	100%	0	0	Industrial
631	Drives	Drives - Optimization process (M&T)	5.58	1	40%	47%	87%	100%	1131030	0	Industrial
632	Drives	Drives -Drives - Scheduling	2.57	1	40%	47%	47%	100%	6855598	0	Industrial
633	Drives	Drives - Machinery	2.50	1	50%	47%	76%	100%	1240878	0	Industrial
634	Drives	Drives - Efficient Machinery	2.48	1	50%	47%	95%	100%	423815	0	Industrial
635	Large Commercial	Drives - Energy Star / Transformers	4.2862764	1	2%	47%	40%	100%	423815	0	Industrial
636	Large Commercial	Energy Efficient Computers	693589.45	0	90	1	90	1	0	0	Commercial Building Energy Management
637	Large Commercial	Ground Source Heat Pump - Closed Loop	1560576.27	0	90	1	90	1	0	0	Commercial Building Energy Management
638	Large Commercial	Ground Source Heat Pump - Open Loop	4889458.10	0	90	1	90	1	0	0	Commercial New Construction
639	Large Commercial	Water Loop Heat Pump	0.66	0	90	1	90	1	0	0	Large Commercial Energy Solutions
640	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	4.85	0	90	1	90	1	0	0	Large Commercial Energy Solutions
641	Large Commercial	Water Loop Heat Pump	58.89	1	90	1	90	1	0	0	Commercial Building Energy Management
642	Large Commercial	Energy Management System	5.11	1	90	1	90	1	0	0	Large Commercial Energy Solutions
643	Large Commercial	Heat Pump Water Heaters	4.77	1	90	1	90	1	0	0	Commercial Building Energy Management
644	Large Commercial	Building Commissioning	1.33	1	90	1	90	1	0	0	Commercial Building Energy Management
645	Large Commercial	ENERGY STAR Office Equipment Bundle	6056578.70	0	90	1	90	1	0	0	Commercial Building Energy Management
646	Large Commercial	Advanced New Buildings 40%	2.93	1	100%	60%	100%	100%	0	0	Commercial New Construction
647	Large Commercial	Demand Controlled Ventilation	11.65	1	3220	1	30%	20%	80%	100%	Large Commercial Energy Solutions
648	Large Commercial	Ground Source Heat Pump - Closed Loop	1.41	0	3220	1	3220	1	0	0	Large Commercial Energy Solutions
649	Large Commercial	Ground Source Heat Pump - Open Loop	1.62	0	3220	1	3220	1	0	0	Large Commercial Energy Solutions
650	Large Commercial	Water Loop Heat Pump	1.55	0	3220	1	3220	1	0	0	Large Commercial Energy Solutions
651	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	28.47	1	3220	1	4%	100%	70%	100%	Large Commercial Energy Solutions
652	Large Commercial	Energy Management System	5.77	1	3220	1	25%	85%	75%	100%	Large Commercial Energy Solutions
653	Large Commercial	Differential-E Initiative Econometer	4.36	1	3220	1	4%	100%	70%	100%	Large Commercial Energy Solutions
654	Large Commercial	Heat Pump Water Heaters	3.47	1	3220	1	14%	100%	100%	100%	Large Commercial Energy Solutions
655	Large Commercial	Building Retro-commissioning	6.09	1	3220	1	75%	25%	25%	100%	Large Commercial Energy Solutions
656	Large Commercial	Lighting Dimmers	50.16	1	3220	1	5%	15%	95%	100%	Large Commercial Energy Solutions
657	Large Commercial	High-Efficiency Area and Traffic Lighting	22.12	1	3220	1	5%	25%	75%	100%	Large Commercial Energy Solutions
658	All	Custom Project	3.03	0	3220	1	3220	1	0	0	Large Commercial Energy Solutions
659	Large Commercial	Energy Efficient Copier	1068.24	1	3220	1	38	3%	10%	100%	Large Commercial Energy Solutions
660	Large Commercial	Copier Standby	661.75	1	3220	1	3220	1	0	0	Large Commercial Energy Solutions
661	Large Commercial	ENERGY STAR Office Equipment Bundle	5602.97	1	3220	1	760	3%	1%	100%	Large Commercial Energy Solutions
662	Large Commercial	Energy Efficient Computers	9612821.26	0	3220	1	3220	1	0	0	Large Commercial Energy Solutions
663	Small Commercial	ENERGY STAR Office Equipment Bundle	17080.24	0	322	1	322	1	0	0	Small Commercial Energy Solutions
664	Small Commercial	Energy Efficient Copier	17700.30	0	322	1	322	1	0	0	Small Commercial Energy Solutions
665	Small Commercial	Copier Standby	37472.00	0	322	1	322	1	0	0	Small Commercial Energy Solutions
666	Small Commercial	Energy Efficient Computers	4.42	0	322	1	322	1	0	0	Small Commercial Energy Solutions
667	Small Commercial	Cool Rods (small comm only) - DX Coils w/ furnace - paint roof	0.76	0	322	1	322	1	0	0	Small Commercial Energy Solutions
668	Small Commercial	Cool Rods (small comm only) - DX Coils with Gas Furnace	0.31	0	322	1	322	1	0	0	Small Commercial Energy Solutions
669	Small Commercial	Heat Pump	0.56	0	322	1	322	1	0	0	Small Commercial Energy Solutions
670	Small Commercial	Electric Resistance	0.36	0	322	1	322	1	0	0	Small Commercial Energy Solutions
671	Small Commercial	DX Coils with Gas Furnace	0.65	0	322	1	322	1	0	0	Small Commercial Energy Solutions
672	Small Commercial	Heat Pump	1.43	1	322	1	322	1	0	0	Small Commercial Energy Solutions
673	Small Commercial	Electric Resistance	2.23	1	322	1	322	1	0	0	Small Commercial Energy Solutions
674	Small Commercial	DX Coils with Gas Furnace	2.01	1	322	1	322	1	0	0	Small Commercial Energy Solutions
675	Small Commercial	DX Coils with Gas Furnace	0.07	0	322	1	322	1	0	0	Small Commercial Energy Solutions
676	Small Commercial	DX Coils with Gas Furnace	0.05	0	322	1	322	1	0	0	Small Commercial Energy Solutions
677	Small Commercial	Cool Rods (small comm only) - Electric resistance - paint roof	0.36	0	322	1	322	1	0	0	Small Commercial Energy Solutions
678	Small Commercial	Cool Rods (small comm only) - Electric resistance - metal roof	0.65	0	322	1	322	1	0	0	Small Commercial Energy Solutions
679	Small Commercial	Duct Efficiency Improvement (small comm) - DX Coils w/ furnace	1.43	1	322	1	322	1	0	0	Small Commercial Energy Solutions
680	Small Commercial	Duct Efficiency Improvement (small comm) - Heat pump	0.76	0	322	1	322	1	0	0	Small Commercial Energy Solutions
681	Small Commercial	Window Awnings (small comm) - DX Coils with Gas Furnace	0.08	0	322	1	322	1	0	0	Small Commercial Energy Solutions
682	Small Commercial	Window Awnings (small comm) - DX Coils with Gas Furnace	2.52	0	322	1	322	1	0	0	Small Commercial Energy Solutions
683	Small Commercial	Ground Source Heat Pump - Closed Loop	2.83	1	322	1	322	1	0	0	Small Commercial Energy Solutions
684	Small Commercial	Ground Source Heat Pump - Open Loop	1.19	1	322	1	322	1	0	0	Small Commercial Energy Solutions
685	Small Commercial	Energy Management System	0.13	0	322	1	322	1	0	0	Small Commercial Energy Solutions
686	Small Commercial	Heat Pump/Mixer Heaters	0.37	0	322	1	322	1	0	0	Small Commercial Energy Solutions
687	Small Commercial	Building Commissioning-Package AIC 15.41-11.25 tons	0.69	1	322	1	322	1	0	0	Small Commercial Energy Solutions
		Split System and Strikeoff-Package AIC 15.41-11.25 tons			6	30%	100%	100%	773	773	Small Commercial Energy Solutions

Non-residential Measures	Measure #	Technology Type	Efficient Measure		Measure Savings Source	Measure Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
			Drives - Drives - Process Control	Drives - Drives - Efficient drives; rolling					
	629	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	630	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	631	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	632	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	633	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	634	Drives	Drives - Drives - Optimization process (M&T)	Drives - Drives - Scheduling	KEMA	ICF	KEMA	KEMA	KEMA
	635	Drives	Drives - Energy Star Transformers	Drives - Energy Star Transformers	KEMA	ICF	KEMA	KEMA	KEMA
	636	Large Commercial	Energy Efficient Copier	Energy Efficient Copier	KEMA	ICF	KEMA	KEMA	KEMA
	637	Large Commercial	Copier Standby	Copier Standby	KEMA	ICF	KEMA	KEMA	KEMA
	638	Large Commercial	Energy Efficient Computers	Energy Efficient Computers	KEMA	ICF	KEMA	KEMA	KEMA
	639	Large Commercial	Ground Source Heat Pump - Closed Loop	Ground Source Heat Pump - Closed Loop	KEMA	ICF	KEMA	KEMA	KEMA
	640	Large Commercial	Ground Source Heat Pump - Open Loop	Ground Source Heat Pump - Open Loop	KEMA	ICF	KEMA	KEMA	KEMA
	641	Large Commercial	Water Loop Heat Pump	Water Loop Heat Pump	KEMA	ICF	KEMA	KEMA	KEMA
	642	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	High Efficiency Chiller with Variable Frequency Drive	KEMA	ICF	KEMA	KEMA	KEMA
	643	Large Commercial	Energy Management System	Energy Management System	NBCIP	ICF	NBCIP	ICF	ICF
	644	Large Commercial	Heat Pump Water Heaters	Heat Pump Water Heaters	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	645	Large Commercial	Building Commissioning	Building Commissioning	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	646	Large Commercial	ENERGY STAR Office Equipment Bundle	ENERGY STAR Office Equipment Bundle	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	647	Large Commercial	Advanced New Buildings 40%	Advanced New Buildings 40%	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	648	Large Commercial	Demand Controlled Ventilation	Demand Controlled Ventilation	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	649	Large Commercial	Ground Source Heat Pump - Closed Loop	Ground Source Heat Pump - Closed Loop	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	650	Large Commercial	Ground Source Heat Pump - Open Loop	Ground Source Heat Pump - Open Loop	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	651	Large Commercial	Water Loop Heat Pump	Water Loop Heat Pump	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	652	Large Commercial	High Efficiency Chiller with Variable Frequency Drive	High Efficiency Chiller with Variable Frequency Drive	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	653	Large Commercial	Energy Management System	Energy Management System	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	654	Large Commercial	Differential-Enthalpy Economizer	Differential-Enthalpy Economizer	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	655	Large Commercial	Heat Pump Water Heaters	Heat Pump Water Heaters	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	656	Large Commercial	Building Retro-commissioning	Building Retro-commissioning	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	657	Large Commercial	Lighting Dimmers	Lighting Dimmers	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	658	Large Commercial	High-Efficiency Area and Traffic Lighting	High-Efficiency Area and Traffic Lighting	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	659	All	Custom Project	Custom Project	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	660	Large Commercial	Energy Efficient Copier	Energy Efficient Copier	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	661	Large Commercial	Copier Standby	Copier Standby	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	662	Large Commercial	Energy Efficient Computers	Energy Efficient Computers	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	663	Large Commercial	ENERGY STAR Office Equipment Bundle	ENERGY STAR Office Equipment Bundle	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	664	Small Commercial	Energy Efficient Copier	Energy Efficient Copier	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	665	Small Commercial	Cool Roofs (small comm only) - DX Coils w/ furnace - paint roof	Cool Roofs (small comm only) - DX Coils w/ furnace - paint roof	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	666	Small Commercial	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	667	Small Commercial	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	668	Small Commercial	Heat Pump	Heat Pump	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	670	Electric Resistance	Electric Resistance	Electric Resistance	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	671	Electric Resistance	Electric Resistance	Electric Resistance	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	672	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	673	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	674	Heat Pump	Heat Pump	Heat Pump	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	675	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	676	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	677	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	678	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	679	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	680	DX Coils with Gas Furnace	DX Coils with Gas Furnace	DX Coils with Gas Furnace	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	681	Small Commercial	Small Commercial	Small Commercial	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	682	Small Commercial	Small Commercial	Small Commercial	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	683	Small Commercial	Small Commercial	Small Commercial	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	684	Small Commercial	Small Commercial	Small Commercial	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	685	Small Commercial	Small Commercial	Small Commercial	Lawrence Berkeley Lab	ICF	ICF	ICF	ICF
	686	AC	AC	AC	Frontier - 2009 EIO Deemed Savings	ICF	ICF	ICF	ICF
	687	Split System and Single-Stage Air Conditioner	Split System and Single-Stage Air Conditioner	Split System and Single-Stage Air Conditioner	Frontier - 2009 EIO Deemed Savings	ICF	ICF	ICF	ICF
	688	Heat Pump Water Heaters	Heat Pump Water Heaters	Heat Pump Water Heaters	Frontier - 2009 EIO Deemed Savings	ICF	ICF	ICF	ICF



Non-residential Measures	Measure #	Technology Type	Efficient Measure	Efficient Measure Life	Unit Name	Annual kWh Savings	Annual kW Coincident Peak	Annual Gas Savings (Therms)
					Measure Incremental Cost	Retrofit, Replace on Burnout, or New		
	688	AC	Split System and Single-Package A/C (11.25 - 20 tons)	15	per ton	\$120.00	138.15	0.06
	689	AC	Split System and Single-Package HP (6.41 - 11.25 tons)	8	per ton	\$120.00	216.68	0.09
	690	AC	Split System and Single-Package HP (11.25 - 20 tons)	15	per ton	\$120.00	152.48	0.10
	691	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	8	per ton	\$120.00	240.18	0.09
	692	AC	SPLIT SYSTEM AND SINGLE-PACKAGE EQUIPMENT BUNDLE	15	per ton	\$120.00	168.23	0.10
	693	Small Commercial	Advanced New Buildings 40%	4	per building	\$120.00	341.73	0.00
	694	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	0	sq. ft.	\$18,397.71	4,837.42	0.00
	695	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.43	0.00
	696	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.16	0.00
	697	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.09	0.00
	698	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.04	0.00
	699	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.27	0.00
	700	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.11	0.00
	701	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.06	0.00
	702	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.03	0.00
	703	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.17	0.00
	704	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.07	0.00
	705	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.04	0.00
	706	DX Coils with Gas Furnace	Ceiling Insulation(small comm) -DX Coils with Gas Furnace	20	sq. ft.	\$0.90	0.02	0.00
	707	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	1.02	0.00
	708	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.40	0.00
	709	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.23	0.00
	710	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.10	0.00
	711	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.67	0.00
	712	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.31	0.00
	713	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.16	0.00
	714	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.07	0.00
	715	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.31	0.00
	716	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.22	0.00
	717	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.10	0.00
	718	Heat Pump	Ceiling Insulation(small comm) -Heat Pump	20	sq. ft.	\$0.90	0.05	0.00
	719	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	1.81	0.00
	720	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.72	0.00
	721	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.41	0.00
	722	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.18	0.00
	723	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	1.24	0.00
	724	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.53	0.00
	725	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.31	0.00
	726	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.14	0.00
	727	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.66	0.00
	728	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.33	0.00
	729	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.21	0.00
	730	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	20	sq. ft.	\$0.90	0.10	0.00
	731	AC/Gas Heat	Ceiling insulation (Converted Residences Only) -AC/Gas Heat	20	sq. ft.	\$1.19	1.61	0.00
	732	AC/Gas Heat	Ceiling insulation (Converted Residences Only) -AC/Gas Heat	20	sq. ft.	\$0.90	1.06	0.14
	733	AC/Gas Heat	Ceiling insulation (Converted Residences Only) -AC/Gas Heat kWh	20	sq. ft.	\$0.90	0.71	0.00
	734	AC/Gas Heat	Ceiling insulation (Converted Residences Only) -AC/Gas Heat kWh	20	sq. ft.	\$0.90	0.42	0.04
	735	AC/Gas Heat	Ceiling insulation (Converted Residences Only) -AC/Gas Heat kWh	20	sq. ft.	\$0.90	0.24	0.02
	736	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) -gas heat (no AC)	20	sq. ft.	\$1.19	0.16	0.23
	737	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) -gas heat (no AC)	20	sq. ft.	\$1.19	0.10	0.14
	738	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) -gas heat (no AC)	20	sq. ft.	\$0.90	0.05	0.06
	739	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) -gas heat (no AC)	20	sq. ft.	\$0.90	0.03	0.00
	740	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) -gas heat (no AC)	20	sq. ft.	\$0.90	0.02	0.02
	741	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) -AC/Electric Resistance Heat	20	sq. ft.	\$1.19	6.80	0.00
	742	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) -AC/Electric Resistance Heat	20	sq. ft.	\$1.19	4.22	0.00
	743	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) -AC/Electric Resistance Heat	20	sq. ft.	\$0.90	2.17	0.00
	744	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) -AC/Electric Resistance Heat	20	sq. ft.	\$0.90	1.32	0.00
	745	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) -AC/Electric Resistance Heat	20	sq. ft.	\$0.90	0.77	0.00
	746	Heat Pump	Ceiling insulation (Converted Residences Only) -heat pump	20	sq. ft.	\$1.19	4.08	0.00

Non-residential Measures		Technology Type	Measure #	Efficient Measure		Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Measure Applicability	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Measure Units	Program
Measure #	Technology Type			Split System and Single-Package AC (11.25 - 20 tons)	Split System and Single-Package HP (5.41 - 11.25 tons)									
688	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	1.29	1	322	8	100%	1416	Small Commercial Energy Solutions					
689	AC	Split System and Single-Package HP (11.25 - 20 tons)	1.26	1	322	8	100%	1416	Small Commercial Energy Solutions					
690	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	1.85	1	322	8	100%	1416	Small Commercial Energy Solutions					
691	AC	Split System and Single-Package HP (11.25 - 20 tons)	1.32	1	322	8	100%	1416	Small Commercial Energy Solutions					
692	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	1.91	1	322	15	100%	1416	Small Commercial Energy Solutions					
693	Small Commercial	Commercial New Construction												
694	DX Coils with Gas Furnace	Advanced New Buildings 40% - DX Coils with Gas Furnace	87436.45	0	322	1	100%	193						
695	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	3.05	1	322	8	100%	773	Small Commercial Energy Solutions					
696	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.90	0	11472	7336								
697	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.39	0	11472	7336								
698	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.23	0	11472	7336								
699	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.10	0	11472	7336								
700	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.60	0	11472	7336								
701	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.27	0	11472	7336								
702	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.16	0	11472	7336								
703	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.07	0	11472	7336								
704	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.46	0	11472	7336								
705	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.23	0	11472	7336								
706	DX Coils with Gas Furnace	Ceiling Insulation(small comm) - DX Coils with Gas Furnace	0.14	0	11472	7336								
707	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.06	0	11472	7336								
708	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	1.27	1	11472	7336								
709	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.54	0	11472	7336								
710	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.32	0	11472	7336								
711	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.14	0	11472	7336								
712	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.85	0	11472	7336								
713	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.50	0	11472	7336								
714	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.23	0	11472	7336								
715	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.10	0	11472	7336								
716	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.59	0	11472	7336								
717	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.35	0	11472	7336								
718	Heat Pump	Ceiling Insulation(small comm) - Heat Pump	0.19	0	11472	7336								
719	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.09	0	11472	7336								
720	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.74	1	11472	7336								
721	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.43	0	11472	7336								
722	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.19	0	11472	7336								
723	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	1.24	1	11472	7336								
724	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.55	0	11472	7336								
725	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.33	0	11472	7336								
726	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.14	0	11472	7336								
727	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.97	0	11472	7336								
728	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.48	0	11472	7336								
729	Electric Resistance	Ceiling Insulation(small comm) - Electric Resistance	0.30	0	11472	7336								
730	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat	0.14	0	11472	7336								
731	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat kWh	2.44	1	2500	7336	32%	10%	40%	100%	235501			
732	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat kWh	1.82	1	2500	7336	32%	20%	40%	100%	471001			
733	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat kWh	1.74	0	2500	7336	32%	10%	40%	100%	471001			
734	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat kWh	1.26	1	2500	7336	32%	10%	40%	100%	235501			
735	AC/Gas Heat	Ceiling Insulation (Converted Residences Only) - AC/Gas Heat kWh	0.85	1	2500	7336	32%	5%	40%	100%	117750			
736	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	1.00	0	2500	7336								
737	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	0.61	0	2500	7336								
738	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	0.35	0	2500	7336								
739	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	0.23	0	2500	7336								
740	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	0.16	0	2500	7336								
741	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	4.00	1	2500	7336								
742	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	2.77	1	2500	7336	38%	20%	40%	100%	281092			
743	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	2.35	1	2500	7336	38%	20%	40%	100%	562185			
744	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	1.61	1	2500	7336	38%	10%	40%	100%	281092			
745	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance	1.26	1	2500	7336	38%	5%	40%	100%	140546			
746	Heat Pump	Ceiling insulation (Converted Residences Only) - heat pump	2.70	1	2500	7336	4%	10%	40%	100%	27510			

Non-residential Measures	Measure #	Technology Type	Efficient Measure			Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
			Measure	Savings	Source					
	688	AC	Split System and Single-Package AC (11.25 - 20 tons)	Frontier - 2009 ENO Deemed Savings	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	689	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	Frontier - 2009 ENO Deemed Savings	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	690	AC	Split System and Single-Package HP (11.25 - 20 tons)	Frontier - 2009 ENO Deemed Savings	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	691	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	Frontier - 2009 ENO Deemed Savings	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	692	AC	Split System and Single-Package HP (11.25 - 20 tons)	Frontier - 2009 ENO Deemed Savings	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	693	Small Commercial	ENERGY STAR Office Equipment Bundle	Frontier - 2009 ENO Deemed Savings 40%	ICF	Energy, CBECS	ICF	ICF	ICF	ICF
	694	Small Commercial	Advanced New Buildings 40%	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER
	695	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	696	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	697	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	698	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	699	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	700	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	701	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	702	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	703	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	704	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	705	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	706	DX Coils with Gas Furnace	Ceiling insulation (small comm) -DX Coils with Gas Furnace	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	707	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	708	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	709	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	710	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	711	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	712	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	713	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	714	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	715	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	716	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	717	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	718	Heat Pump	Ceiling insulation (small comm) -Heat Pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	719	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	720	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	721	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	722	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	723	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	724	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	725	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	726	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	727	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	728	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	729	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	730	Electric Resistance	Ceiling insulation (small comm) -Electric Resistance	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	731	AC/Gas Heat	Ceiling insulation (Converted Residences Only) - AC/Gas Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	732	AC/Gas Heat	Ceiling insulation (Converted Residences Only) - AC/Gas Heat kWh	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	733	AC/Gas Heat	Ceiling insulation (Converted Residences Only) - AC/Gas Heat kWh	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	734	AC/Gas Heat	Ceiling insulation (Converted Residences Only) - AC/Gas Heat kWh	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	735	AC/Gas Heat	Ceiling insulation (Converted Residences Only) - AC/Gas Heat kWh	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	736	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	737	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	738	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	739	Gas Heat (No AC)	Ceiling insulation (Converted Residences Only) - gas heat (no AC)	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	740	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	741	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	742	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	743	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	744	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	745	AC/Electric Resistance Heat	Ceiling insulation (Converted Residences Only) - AC/Electric Resistance Heat	DEER	DEER	DEER	DEER	DEER	DEER	DEER
	746	Heat Pump	Ceiling insulation (Converted Residences Only) - heat pump	DEER	DEER	DEER	DEER	DEER	DEER	DEER



Non-residential Measures	Measure #	Technology Type	Efficient Measure	Annual kWh Coincident Peak Savings	Annual Gas Savings (Therms)	
			Efficient Measure Life	Unit Name	Retrofit, Replace on Burnout, or New	Measure Incremental Cost
	747	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	20	\$1.19	2.52
	748	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	20	\$0.90	0.00
	749	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	20	\$0.90	0.00
	750	DX Coils with Gas Furnace	Cool Roofs (small comm only) - DX Coils w/ furnace - metal roof	20	\$0.66	0.48
	751	DX Coils with Gas Furnace	Cool Roofs (small comm only) - DX Coils w/ furnace - metal roof	15	\$1.50	0.07
	752	Heat Pump	Cool Roofs (small comm only) - DX Coils w/ furnace - metal roof	15	\$1.50	0.12
	753	Heat Pump	Cool Roots (small comm only) - Heat pump - paint roof	15	\$1.50	0.03
	754	Electric Resistance	Cool Roots (small comm only) - Heat pump - metal roof	15	\$1.50	0.05
	755	Electric Resistance	Cool Roots (small comm only) - Electric resistance - paint roof	15	\$1.50	0.04
	756	DX Coils with Gas Furnace	Cool Roots (small comm only) - Electric resistance - metal roof	15	\$1.50	0.08
	757	DX Coils with Gas Furnace	Duct insulation (small comm) - DX coils w/furnace	20	\$4.40	0.85
	758	Heat Pump	Duct insulation (small comm) - DX coils w/furnace	20	\$4.40	0.73
	759	Heat Pump	Duct insulation (small comm) - Heat pump	20	\$4.40	1.27
	760	Electric Resistance	Duct insulation (small comm) - Heat pump	20	\$4.40	0.94
	761	AC/Gas Heat	Duct insulation (small comm) - Electric Resistance	20	\$4.40	1.56
	762	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	20	\$4.40	1.08
	763	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	20	\$4.40	1.11
	764	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	20	\$4.40	0.06
	765	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	20	\$4.40	0.07
	766	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - AC/Gas heat	20	\$4.40	0.00
	767	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	20	\$4.60	0.00
	768	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	20	\$4.60	0.00
	769	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	20	\$4.60	0.00
	770	Gas Heat (No AC)	Infiltration (Converted Residences Only) - Gas Heat (no AC)	10	\$0.47	0.03
	771	Gas Heat (No AC)	Infiltration (Converted Residences Only) - AC/Gas heat	10	\$0.47	0.14
	772	AC/Gas Heat	Infiltration (Converted Residences Only) - AC/Gas heat	10	\$0.47	0.00
	773	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	20	\$4.40	0.99
	774	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	20	\$4.60	0.44
	775	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	20	\$4.60	0.39
	776	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	20	\$4.40	0.20
	777	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	20	\$4.60	0.39
	778	Heat Pump	Duct efficiency improvement (small comm) - Heat Pump	20	\$4.40	0.20
	779	DX Coils with Gas Furnace	Duct efficiency improvement (small comm) - DX Coils w/ Furnace	18	\$2.91	2.20
	780	Heat Pump	Duct efficiency improvement (small comm) - Heat Pump	18	\$2.91	6.01
	781	Electric Resistance	Duct efficiency improvement (small comm) - Electric Resistance	18	\$2.91	4.64
	782	All	Faucet aerators (Converted Residences Only)	10	\$4.89	22.00
	783	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	20	\$4.40	0.22
	784	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	20	\$4.60	0.43
	785	AC/Electric Resistance Heat	Infiltration (Converted Residences Only) - AC/Electric Resistance	20	\$4.40	0.00
	786	Heat Pump	Infiltration (Converted Residences Only) - Heat pump	10	\$0.47	0.22
	787	All	Water Heater jackets (Converted Residences Only) - 40 gal	10	\$1.94	0.54
	788	All	Water Heater jackets (Converted Residences Only) - 52 gal	10	\$1.94	68.00
	789	All	Water Heater jackets (Converted Residences Only) - 80 gal	10	\$1.94	76.00
	790	All	Water Heater jackets (Converted Residences Only) - 40 gal	10	\$1.94	101.00
	791	All	Water Heater jackets (Converted Residences Only) - 52 gal	10	\$1.94	94.00
	792	All	Water Heater jackets (Converted Residences Only) - Heat Pump	10	\$1.94	104.00
	793	DX Coils with Gas Furnace	Water Heater Pipe insulation (Converted Residences Only)	13	\$3.50	139.00
	794	Heat Pump	Water Heater Pipe insulation (Converted Residences Only)	10	\$38.42	44.00
	795	Electric Resistance	Window Awnings (small comm) - DX Coils with Gas Furnace	10	\$50.29	8.74
	796	DX Coils with Gas Furnace	Window Awnings (small comm) - DX Coils with Gas Furnace	10	\$50.29	2.61
	797	Heat Pump	Window Awnings (small comm) - DX Coils with Gas Furnace	10	\$50.29	4.65
	798	Electric Resistance	Window Awnings (small comm) - Heat Pump	10	\$50.29	7.68
	799	DX Coils with Gas Furnace	Window Awnings (small comm) - Electric Resistance	10	\$50.29	3.56
	800	Heat Pump	Window Film (small comm) - DX Coils with Gas Furnace	10	\$50.29	4.79
	801	Electric Resistance	Window Film (small comm) - Heat Pump	10	\$2.66	9.14
	802	DX Coils with Gas Furnace	Window Film (small comm) - Electric Resistance	10	\$2.66	2.25
	803	Heat Pump	Window Film (small comm) - DX Coils with Gas Furnace	10	\$2.66	4.63
	804	Electric Resistance	Window Film (small comm) - Heat Pump	10	\$2.66	8.63
	805	Electric Resistance	Window Film (small comm) - Electric Resistance	10	\$2.66	3.54
						5.02

## Non-residential Measures

Measure #	Technology Type	Efficient Measure	Measure TRC	Total Sub-Sector Units	Measure per Sub-Sector Unit	Applicability	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Measure Units	Program
747	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	1.96	73.36	4%	20%	40%	100%	100%	560.19	Small Commercial Energy Solutions
748	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	1.85	73.36	4%	20%	40%	100%	100%	560.19	Small Commercial Energy Solutions
749	Heat Pump	Ceiling Insulation (Converted Residences Only) - heat pump	1.30	73.36	4%	20%	40%	100%	100%	275.10	Small Commercial Energy Solutions
750	Heat Pump with Gas Furnace	Ceiling Insulation (Converted Residences Only) - heat pump	1.01	73.36	4%	20%	40%	100%	100%	137.55	Small Commercial Energy Solutions
751	DX Coils with Gas Furnace	Cool Roots (small comm only) - DX Coils w/ furnace - paint roof	0.05	0	11472	73.36	4%	5%	5%	0	
752	DX Coils with Gas Furnace	Cool Roots (small comm only) - DX Coils w/ furnace - metal roof	0.05	0	11472	73.36	4%	5%	5%	0	
753	Heat Pump	Cool Roots (small comm only) - Heat pump - paint roof	0.04	0	11472	73.36	4%	5%	5%	0	
754	Electric Resistance	Cool Roots (small comm only) - Heat pump - metal roof	0.07	0	11472	73.36	4%	5%	5%	0	
755	Electric Resistance	Cool Roots (small comm only) - Electric resistance - paint roof	0.04	0	11472	73.36	4%	5%	5%	0	
756	DX Coils with Gas Furnace	Cool Roots (small comm only) - Electric resistance - metal roof	0.08	0	11472	73.36	4%	5%	5%	0	
757	DX Coils with Gas Furnace	Duct insulation (small comm) -DX coils w/furnace	0.39	0	11472	286	4%	5%	5%	0	
758	DX Coils with Gas Furnace	Duct insulation (small comm) -DX coils w/furnace	0.33	0	11472	286	4%	5%	5%	0	
759	Heat Pump	Duct insulation (small comm) - Heat pump	0.47	0	11472	286	4%	5%	5%	0	
760	Heat Pump	Duct insulation (small comm) - Heat pump	0.36	0	11472	286	4%	5%	5%	0	
761	Electric Resistance	Duct insulation (small comm) - Electric Resistance	0.34	0	11472	286	4%	5%	5%	0	
762	Electric Resistance	Duct insulation (Converted Residences Only) - AC/Gas heat	0.41	0	11472	286	4%	5%	5%	0	
763	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	0.08	0	11472	286	4%	5%	5%	0	
764	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	0.04	0	11472	286	4%	5%	5%	0	
765	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	0.04	0	11472	286	4%	5%	5%	0	
766	AC/Gas Heat	Duct insulation (Converted Residences Only) - AC/Gas heat	0.01	0	11472	286	4%	5%	5%	0	
767	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	0.00	0	11472	286	4%	5%	5%	0	
768	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	0.00	0	11472	286	4%	5%	5%	0	
769	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	0.00	0	11472	286	4%	5%	5%	0	
770	Gas Heat (No AC)	Duct insulation (Converted Residences Only) - Gas Heat (no AC)	0.00	0	11472	286	4%	5%	5%	0	
771	Gas Heat (No AC)	Infiltration (Co-Converted Residences Only) - Gas heat (no AC)	0.29	0	11472	286	4%	5%	5%	0	
772	AC/Gas Heat	Infiltration (Co-Converted Residences Only) - AC/Gas heat	0.48	0	11472	286	4%	5%	5%	0	
773	AC/Electric Resistance Heat	Infiltration (Converted Residences Only) - AC/Electric Resistance	1.10	0	11472	286	4%	5%	5%	0	
774	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	0.12	0	11472	286	4%	5%	5%	0	
775	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	0.11	0	11472	286	4%	5%	5%	0	
776	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	0.06	0	11472	286	4%	5%	5%	0	
777	Heat Pump	Duct insulation (Converted Residences Only) - Heat Pump	0.06	0	11472	286	4%	5%	5%	0	
778	DX Coils with Gas Furnace	Duct insulation (Converted Residences Only) - Heat coils w/furnace	0.03	0	11472	286	4%	5%	5%	0	
779	DX Coils with Gas Furnace	Duct Efficiency Improvement (small comm) -DX coils w/furnace	1.59	1	11472	550	60%	25%	80%	80%	Small Commercial Energy Solutions
780	Heat Pump	Duct Efficiency Improvement (small comm) - Heat pump	2.51	1	11472	550	15%	25%	80%	80%	Small Commercial Energy Solutions
781	Electric Resistance	Duct Efficiency Improvement (small comm) - Electric Resistance	2.25	1	11472	550	25%	25%	80%	80%	Small Commercial Energy Solutions
782	All	Faced Airlets (Converted Residences Only)	6.31	1	11472	250	1	100%	100%	315.77	Small Commercial Energy Solutions
783	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	0.07	0	11472	286	4%	5%	5%	189.46	Small Commercial Energy Solutions
784	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	0.06	0	11472	286	4%	5%	5%	179.75	Small Commercial Energy Solutions
785	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) - AC/Electric Resistance	0.03	0	11472	286	4%	5%	5%	170.22	Small Commercial Energy Solutions
786	Heat Pump	Duct insulation (Converted Residences Only) - Heat pump	0.77	0	11472	286	4%	5%	5%	207.34	Small Commercial Energy Solutions
787	All	Water Heater Jackets (Converted Residences Only) - 40 gal	0.64	0	11472	1	100%	100%	100%	516	Small Commercial Energy Solutions
788	All	Water Heater Jackets (Converted Residences Only) - 52 gal	0.64	0	11472	1	55%	75%	50%	306	Small Commercial Energy Solutions
789	All	Window Awnings (small comm) -Dx coils with gas furnace	0.85	0	11472	122	1	55%	70%	69	Small Commercial Energy Solutions
790	Heat Pump	Water Heater Jackets (Converted Residences Only) - 40 gal	0.76	0	11472	122	1	35%	55%	170	Small Commercial Energy Solutions
791	All	Water Heater Jackets (Converted Residences Only) - 52 gal	0.85	1	11472	122	1	10%	50%	1700	Small Commercial Energy Solutions
792	All	Water Heater Jackets (Converted Residences Only) - 80 gal	1.14	1	11472	122	1	10%	55%	1700	Small Commercial Energy Solutions
793	All	Window Film (small comm) -Dx coils with gas furnace	1.01	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
794	DX Coils with Gas Furnace	Water Heater Jackets (Converted Residences Only) - Water jacket	0.13	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
795	Heat Pump	Window Awnings (small comm) - Electric Resistance	0.08	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
796	Electric Resistance	Window Awnings (small comm) -Dx coils with gas furnace	0.10	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
797	DX Coils with Gas Furnace	Window Awnings (small comm) -Heat Pump	0.16	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
798	Heat Pump	Window Awnings (small comm) -Electric Resistance	0.13	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
799	Electric Resistance	Window Film (small comm) -Dx coils with gas furnace	0.14	0	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
800	DX Coils with Gas Furnace	Window Film (small comm) -Heat Pump	2.53	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
801	Heat Pump	Window Film (small comm) -Electric Resistance	1.54	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
802	Electric Resistance	Window Film (small comm) -Dx coils with gas furnace	1.85	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
803	DX Coils with Gas Furnace	Window Film (small comm) -Heat Pump	2.87	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
804	DX Coils with Gas Furnace	Window Film (small comm) -Electric Resistance	2.16	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions
805	Heat Pump	Window Film (small comm) -Dx coils with gas furnace	2.35	1	11472	122	1	100%	80%	100%	Small Commercial Energy Solutions

Non-residential Measures	Measure #	Technology Type	Efficient Measure		Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not Yet Adopted Rate Source
			Measure	Savings					
	747	Heat Pump	Ceiling insulation (Converted Residences Only) - heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	748	Heat Pump	Ceiling insulation (Converted Residences Only) - heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	749	Heat Pump	Ceiling insulation (Converted Residences Only) - heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	750	DX Coils with Gas Furnace	Cool Roofs (small comm only) - DX Coils w/ furnace - paint roof	ICF	DEER	ICF	ICF	ICF	ICF
	751	DX Coils with Gas Furnace	Cool Roofs (small comm only) - DX Coils w/ furnace - paint roof	ICF	DEER	ICF	ICF	ICF	ICF
	752	DX Coils with Gas Furnace	Cool Roofs (small comm only) - Heat pump - paint roof	ICF	DEER	ICF	ICF	ICF	ICF
	753	Heat Pump	Cool Roofs (small comm only) - Heat pump - paint roof	ICF	DEER	ICF	ICF	ICF	ICF
	754	Heat Pump	Cool Roofs (small comm only) - Heat pump - metal roof	ICF	DEER	ICF	ICF	ICF	ICF
	755	Electric Resistance	Cool Roofs (small comm only) - Electric resistance - paint roof	ICF	DEER	ICF	ICF	ICF	ICF
	756	DX Coils with Gas Furnace	Duct insulation (small comm) -DX coils w/furnace	ICF	DEER	ICF	ICF	ICF	ICF
	757	DX Coils with Gas Furnace	Duct insulation (small comm) -DX coils w/furnace	ICF	DEER	ICF	ICF	ICF	ICF
	758	Heat Pump	Duct insulation (small comm) -DX coils w/furnace	ICF	DEER	ICF	ICF	ICF	ICF
	759	Heat Pump	Duct insulation (small comm) -Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	760	Heat Pump	Duct insulation (small comm) -Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	761	Electric Resistance	Duct insulation (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	762	AC/Gas Heat	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	763	AC/Gas Heat	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	764	AC/Gas Heat	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	765	AC/Gas Heat	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	766	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	767	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -AC/Gas heat	ICF	DEER	ICF	ICF	ICF	ICF
	768	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -Gas Heat (no AC)	ICF	DEER	ICF	ICF	ICF	ICF
	769	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -Gas Heat (no AC)	ICF	DEER	ICF	ICF	ICF	ICF
	770	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -Gas Heat (no AC)	ICF	DEER	ICF	ICF	ICF	ICF
	771	Gas Heat (No AC)	Duct insulation (Converted Residences Only) -Gas Heat (no AC)	ICF	DEER	ICF	ICF	ICF	ICF
	772	AC/Gas Heat	Infiltration (Converted Residences Only) - Gas heat (no AC)	ICF	DEER	ICF	ICF	ICF	ICF
	773	AC/Electric Resistance Heat	Infiltration (Converted Residences Only) -AC/Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	774	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) -AC/Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	775	Heat Pump	Duct insulation (Converted Residences Only) -Heat Pump	ICF	DEER	ICF	ICF	ICF	ICF
	776	Heat Pump	Duct insulation (Converted Residences Only) -Heat Pump	ICF	DEER	ICF	ICF	ICF	ICF
	777	Heat Pump	Duct insulation (Converted Residences Only) -Heat Pump	ICF	DEER	ICF	ICF	ICF	ICF
	778	DX Coils with Gas Furnace	Duct efficiency improvement (small comm) -DX Coils w/ Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	779	Heat Pump	Duct efficiency improvement (small comm) -Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	780	Electric Resistance	Duct efficiency improvement (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	781	All	Faucet Aerators (Converted Residences Only)	ICF	DEER	ICF	ICF	ICF	ICF
	782	All	Duct insulation (Converted Residences Only) -DX Coils w/ Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	783	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) -AC/Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	784	AC/Electric Resistance Heat	Duct insulation (Converted Residences Only) -AC/Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	785	Heat Pump	Duct insulation (Converted Residences Only) -AC/Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	786	All	Water Heater Jackets (Converted Residences Only) - Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	787	All	Water Heater Jackets (Converted Residences Only) - 4 gal	ICF	DEER	ICF	ICF	ICF	ICF
	788	All	Water Heater Jackets (Converted Residences Only) - 52 gal	ICF	DEER	ICF	ICF	ICF	ICF
	789	All	Water Heater Jackets (Converted Residences Only) - 80 gal	ICF	DEER	ICF	ICF	ICF	ICF
	790	All	Water Heater Jackets (Converted Residences Only) - 40 gal	ICF	DEER	ICF	ICF	ICF	ICF
	791	All	Water Heater Jackets (Converted Residences Only) - 52 gal	ICF	DEER	ICF	ICF	ICF	ICF
	792	All	Water Heater Jackets (Converted Residences Only) - 80 gal	ICF	DEER	ICF	ICF	ICF	ICF
	793	All	Water Heater Pipe insulation (Converted Residences Only)	ICF	DEER	ICF	ICF	ICF	ICF
	794	DX Coils with Gas Furnace	Window Awnings (small comm) -DX Coils with Gas Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	795	Heat Pump	Window Awnings (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	796	Electric Resistance	Window Awnings (small comm) -DX Coils with Gas Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	797	DX Coils with Gas Furnace	Window Awnings (small comm) -Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	798	Heat Pump	Window Awnings (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	799	DX Coils with Gas Furnace	Window Film (small comm) -DX Coils with Gas Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	800	Electric Resistance	Window Film (small comm) -Heat pump	ICF	DEER	ICF	ICF	ICF	ICF
	801	Heat Pump	Window Film (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	802	DX Coils with Gas Furnace	Window Film (small comm) -DX Coils with Gas Furnace	ICF	DEER	ICF	ICF	ICF	ICF
	803	Heat Pump	Window Film (small comm) -Heat Pump	ICF	DEER	ICF	ICF	ICF	ICF
	804	Electric Resistance	Window Film (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF
	805		Window Film (small comm) -Electric Resistance	ICF	DEER	ICF	ICF	ICF	ICF

Non-residential Measures				Efficient Measure				Base Measure Definition			
Measure #	Sector	Sub-Sector	End Use	Technology Type	Efficiency Definition	Efficient Measure Definition	Base Measure Definition				
806	Non-Residential	Small Commercial	HVAC	AC/Gas Heat	Window Film (Converted Residential Only) - AC/Gas Heat	SHGC < 0.5	Single pane				
807	Non-Residential	Small Commercial	HVAC	Gas Heat (No AC)	Window Film (Converted Residential Only) - Gas heat (no AC)	SHGC < 0.5	Single pane				
808	Non-Residential	Small Commercial	HVAC	AC/Electric Resistance Heat	Window Film (Converted Residential Only) - AC/Electric Resistance	SHGC < 0.5	Single pane				
809	Non-Residential	Small Commercial	HVAC	AC/Gas Heat	Window Film (Converted Residential Only) - AC/Gas Heat	SHGC < 0.5	Single pane				
810	Non-Residential	Small Commercial	HVAC	Gas Heat (No AC)	Window Film (Converted Residential Only) - gas heat (no AC)	SHGC < 0.5	Single pane				
811	Non-Residential	Small Commercial	HVAC	AC/Electric Resistance Heat	Window Film (Converted Residential Only) - AC/Electric Resistance	SHGC < 0.5	Single pane				
812	Non-Residential	Small Commercial	HVAC	AC/Gas Heat	Window Film (Converted Residential Only) - AC/Gas Heat	SHGC < 0.5	Single pane				
813	Non-Residential	Small Commercial	HVAC	Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-0 to R-6	Pre retrofit roof deck				
814	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-7 to R-8	Pre retrofit roof deck				
815	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
816	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
817	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
818	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
819	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
820	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
821	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
822	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
823	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
824	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
825	Non-Residential	Small Commercial	HVAC	DX Coils with Gas Furnace	DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
826	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-0 to R-3	Pre retrofit roof deck				
827	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-4 to R-6	Pre retrofit roof deck				
828	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-7 to R-9	Pre retrofit roof deck				
829	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
830	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
831	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
832	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
833	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
834	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
835	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
836	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
837	Non-Residential	Small Commercial	HVAC	Heat Pump	Root Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
838	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-0 to R-3	Pre retrofit roof deck				
839	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-4 to R-6	Pre retrofit roof deck				
840	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-7 to R-9	Pre retrofit roof deck				
841	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
842	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
843	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
844	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
845	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
846	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
847	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
848	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
849	Non-Residential	Small Commercial	HVAC	Electric Resistance	Root Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	R-10 to R-12	Pre retrofit roof deck				
850	Non-Residential	Small Commercial	HVAC	Ground Source Heat Pump - Closed Loop	R-19 Roof Deck	No insulation					
851	Non-Residential	Small Commercial	HVAC	Ground Source Heat Pump - Open Loop	R-13	No insulation					
852	Non-Residential	Small Commercial	HVAC	Demand Controlled Ventilation	R-13	No insulation					
853	Non-Residential	Small Commercial	HVAC	Water Insulation (Co-Cooling and Radiant Barrier)	R-13	No insulation					
854	Non-Residential	Small Commercial	HVAC	Wall Insulation	R-13	No insulation					
855	Non-Residential	Small Commercial	HVAC	Dry-Bulb Economizer	HCP-3.3, CCP-4.1	Demand Controlled Ventilation					
856	Non-Residential	Small Commercial	HVAC	Energy Management System	HCP-3.6, CCP-4.78	Demand Controlled Ventilation					
857	Non-Residential	Small Commercial	HVAC	Differential-Embodied Economizer	HCP-3.6, CCP-4.1	Demand Controlled Ventilation					
858	Non-Residential	Small Commercial	HVAC	Heat Pump Water Heaters	HCP-3.6, CCP-4.1	Demand Controlled Ventilation					
859	Non-Residential	Small Commercial	HVAC	Building Retro-commissioning	HCP-3.6, CCP-4.1	Demand Controlled Ventilation					
860	Non-Residential	Small Commercial	Lighting	Lighting Dimmers	0	Demand Controlled Ventilation					
861	Non-Residential	Small Commercial	Lighting	High-Efficiency Area and Traffic Lighting	0	Demand Controlled Ventilation					
862	Non-Residential	Small Commercial	One	Smart Comm Direct Install	0	Demand Controlled Ventilation					
863	Non-Residential	Small Commercial	One	Energy Efficient Copier	163 W LED Fixture	Demand Controlled Ventilation					
864	Non-Residential	Small Commercial	Electronics	Standard copier	0	Demand Controlled Ventilation					

Non-residential Measures	Measure #	Technology Type	Efficient Measure	Annual kWh Coincident Peak	Annual kW Savings	Annual Gas Savings (Therms)
				Retrofit, Replace on Burnout, or New	Measure Incremental Cost	
			Unit Name	sq ft. of Window	\$2.66	
	806	AC/Gas Heat	Window Film (Converted Residences Only) - AC/Gas Heat	10	\$2.66	0.00
	807	Gas Heat (No AC)	Window Film (Converted Residences Only) - gas heat (no AC)	10	\$2.66	0.00
	808	Heat Pump	Window Film (Converted Residences Only) - heat pump	10	\$2.66	0.00
	809	AC/Electric Resistance Heat	Window Film (Converted Residences Only) - AC/Electric Resistance	10	\$2.66	0.00
	810	AC/Gas Heat	Window Film (Converted Residences Only) - AC/Gas Heat	10	\$2.66	0.00
	811	Gas Heat (No AC)	Window Film (Converted Residences Only) - gas heat (no AC)	10	\$2.66	0.00
	812	Heat Pump	Window Film (Converted Residences Only) - heat pump	10	\$2.66	0.00
	813	AC/Electric Resistance Heat	Window Film (Converted Residences Only) - AC/Electric Resistance	10	\$2.66	0.00
	814	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	20	\$2.66	0.00
	815	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	20	\$1.91	0.28
	816	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	20	\$1.91	0.21
	817	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	20	\$1.54	0.13
	818	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14	20	\$0.84	0.08
	819	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.07
	820	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14	20	\$0.66	0.00
	821	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.04
	822	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22	20	\$0.84	0.03
	823	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22	20	\$1.91	0.05
	824	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22	20	\$1.91	0.04
	825	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22	20	\$1.54	0.03
	826	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	20	\$0.84	0.02
	827	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	20	\$1.91	0.00
	828	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	20	\$0.71	0.00
	829	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	20	\$0.23	0.00
	830	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	20	\$0.94	0.00
	831	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.22
	832	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.13
	833	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14	20	\$1.54	0.08
	834	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14	20	\$0.84	0.05
	835	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22	20	\$1.91	0.13
	836	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22	20	\$0.84	0.08
	837	Heat Pump	Roof Deck insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22	20	\$1.54	0.06
	838	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	20	\$0.84	0.04
	839	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	20	\$1.91	0.00
	840	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	20	\$0.82	0.00
	841	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	20	\$1.54	0.39
	842	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	20	\$0.84	0.23
	843	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.33
	844	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14	20	\$1.91	0.21
	845	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14	20	\$1.54	0.14
	846	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14	20	\$0.84	0.09
	847	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22	20	\$1.91	0.20
	848	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22	20	\$1.91	0.13
	849	Electric Resistance	Roof Deck insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22	20	\$1.54	0.09
	850	AC/Gas Heat	Wall insulation (Converted Residences Only) - AC/Gas Heat	20	\$0.84	0.00
	851	Gas Heat (No AC)	Wall insulation (Converted Residences Only) - gas heat (no AC)	20	\$0.94	0.76
	852	Heat Pump	Wall insulation (Converted Residences Only) - heat pump	20	\$0.94	0.13
	853	AC/Electric Resistance Heat	Wall insulation (Converted Residences Only) - AC/Electric Resistance	20	\$0.94	0.00
	854	Small Commercial	Demand Controlled Ventilation	10	\$2,277.00	0.37
	855	Small Commercial	Ground Source Heat Pump - Open Loop	15	\$14,124.48	2.92
	856	Small Commercial	Energy Management System	7	\$2,127.41	3.13
	857	Small Commercial	Differential Entropy Ecosystem	10	\$3,500.00	1.11
	858	Small Commercial	Heat Pump Water Heaters	14	\$1,880.00	0.00
	859	Small Commercial	Building Retro-commissioning	8	200.34	0.05
	860	Small Commercial	Lighting Dimmers	11	6280.90	1.47
	861	Small Commercial	High-Efficiency Area and Traffic Lighting	11	\$540.00	0.00
	862	Small Commercial	Small Comm Direct Install	10	\$2,010.03	0.64
	863	All	Energy Efficient Coper	0	\$700.00	0.53
	864	Small Commercial	per building	6	\$12,00	0.06

## Non-residential Measures

Measure #	Technology/Type	Efficient Measure	Total Sub-Measures	Measure Units per Sub-Sector	Sub-Sector	Feasibility	Not Yet Adopted	Annual Replacement Eligibility	Total Applicable Units	Program
		Measure TRC	Total Sub-Sector Units	Passed Measure Screening?						
806	AC/Gas Heat Gas Heat (No AC)	Window Film (Converted Residences Only) - AC/Gas Heat	1.31	0	488					
807	Heat Pump	Window Film (Converted Residences Only) - gas heat (no AC)	0.00	0	11472	488				
808	AC/Electric Resistance Heat	Window Film (Converted Residences Only) - heat pump	0.08	0	11472	488				
809	AC/Gas Heat	Window Film (Converted Residences Only) - AC/Electric Resistance	0.79	0	11472	488				
810	Gas Heat (No AC) Heat Pump	Window Film (Converted Residences Only) - gas heat (no AC)	0.88	0	11472	488				
811	AC/Gas Heat	Window Film (Converted Residences Only) - heat pump	0.00	0	11472	488				
812	DX Coils with Gas Furnace	Window Film (Converted Residences Only) - AC/Electric Resistance	0.74	0	11472	488				
813	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.56	0	11472	7336				
814	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.29	0	11472	7336				
815	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.23	0	11472	7336				
816	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.18	0	11472	7336				
817	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.20	0	11472	7336				
818	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.10	0	11472	7336				
819	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.08	0	11472	7336				
820	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.06	0	11472	7336				
821	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.07	0	11472	7336				
822	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.07	0	11472	7336				
823	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.06	0	11472	7336				
824	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.04	0	11472	7336				
825	DX Coils with Gas Furnace	Root Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6	0.05	0	11472	7336				
826	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.38	0	11472	7336				
827	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.20	0	11472	7336				
828	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.16	0	11472	7336				
829	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.18	0	11472	7336				
830	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.15	0	11472	7336				
831	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.09	0	11472	7336				
832	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.07	0	11472	7336				
833	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.08	0	11472	7336				
834	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.10	0	11472	7336				
835	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.06	0	11472	7336				
836	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6	0.05	0	11472	7336				
837	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.51	0	11472	7336				
838	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.30	0	11472	7336				
839	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.23	0	11472	7336				
840	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.26	0	11472	7336				
841	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.07	0	11472	7336				
842	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.18	0	11472	7336				
843	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.11	0	11472	7336				
844	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.09	0	11472	7336				
845	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.11	0	11472	7336				
846	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.12	0	11472	7336				
847	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.07	0	11472	7336				
848	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6	0.06	0	11472	7336				
849	AC/Gas Heat Gas Heat (No AC)	Wall insulation (Converted Residences Only) - gas heat (no AC)	0.07	0	11472	7336				
850	Heat Pump	Wall insulation (Converted Residences Only) - heat pump	1.19	1	11472	2895	32%	40%	10%	965639
851	Heat Pump	Building Retro-commissioning	1.11	1	11472	2895	17%	40%	10%	497489
852	Small Commercial	Lighting Dimmers	2.42	1	11472	2895	4%	40%	10%	111631
853	Small Commercial	High-Efficiency Area and Traffic lighting	3.78	1	11472	2895	25%	25%	100%	1140647
854	All	Demand Controlled Ventilation	0.43	0	11472	1				
855	Small Commercial	Ground Source Heat Pump - Closed Loop	0.62	0	11472	1				
856	Small Commercial	Energy Management System	0.67	0	11472	1				
857	Small Commercial	Differential Enthalpy Economizer	0.93	0	11472	1				
858	Small Commercial	Heat Pump Water Heaters	0.02	0	11472	1				
859	Small Commercial	Building Retro-commissioning	0.09	0	11472	1				
860	Small Commercial	Lighting Dimmers	1.49	1	11472	1				
861	Small Commercial	Small Commercial Energy Solutions	2.94	1	11472	1				
862	Small Commercial	High-Efficiency Area and Traffic lighting	0.82	0	11472	1				
863	All	Small Comm Direct Install	1.69	1	11472	1				
864	Small Commercial	Energy Efficient Copier	9.17	1	11472	1				

Non-residential Measures	Measure #	Technology Type	Efficient Measure			Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
			ICF	DEER	ICF					
	806	AC/Gas Heat	Window Film (Converted Residences Only) - AC/Gas Heat							
	807	Gas Heat	Window Film (Converted Residences Only) - gas heat (no AC)							
	808	Heat Pump	Window Film (Converted Residences Only) - heat pump							
	809	AC/Electric Resistance Heat	Window Film (Converted Residences Only) - AC/Electric Resistance							
	810	AC/Gas Heat	Window Film (Converted Residences Only) - AC/Gas Heat							
	811	Gas Heat (No AC)	Window Film (Converted Residences Only) - gas heat (no AC)							
	812	Heat Pump	Window Film (Converted Residences Only) - heat pump							
	813	AC/Electric Resistance Heat	Window Film (Converted Residences Only) - AC/Electric Resistance							
	814	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6							
	815	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6							
	816	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6							
	817	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-0 to R-6							
	818	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14							
	819	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14							
	820	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-7 to R-14							
	821	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22							
	822	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22							
	823	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22							
	824	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22							
	825	DX Coils with Gas Furnace	Roof Deck Insulation (small comm) - DX Coils with Gas Furnace Pre retrofit ceiling ins of R-15 to R-22							
	826	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6							
	827	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6							
	828	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6							
	829	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-0 to R-6							
	830	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14							
	831	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14							
	832	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14							
	833	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-7 to R-14							
	834	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22							
	835	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22							
	836	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22							
	837	Heat Pump	Root Deck Insulation (small comm) - Heat Pump Pre retrofit ceiling ins of R-15 to R-22							
	838	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6							
	839	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6							
	840	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6							
	841	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-0 to R-6							
	842	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14							
	843	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14							
	844	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14							
	845	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-7 to R-14							
	846	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22							
	847	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22							
	848	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22							
	849	Electric Resistance	Root Deck Insulation (small comm) - Electric Resistance Pre retrofit ceiling ins of R-15 to R-22							
	850	AC/Gas Heat	Wall insulation (Converted Residences Only) - AC/Gas Heat							
	851	Gas Heat (No AC)	Wall insulation (Converted Residences Only) - gas heat (no AC)							
	852	Heat Pump	Wall insulation (Converted Residences Only) - heat pump							
	853	AC/Electric Resistance Heat	Building Retro-commissioning							
	854	Small Commercial	Lawrence Berkeley Lab							
	855	Small Commercial	Lighting Dimmers							
	856	Small Commercial	High-Efficiency Area and Traffic Lighting							
	857	Small Commercial	Smart Comm Direct Install							
	858	Small Commercial	Energy Efficient Copier							
	859	Small Commercial								
	860	Small Commercial								
	861	Small Commercial								
	862	Small Commercial								
	863	All								
	864	Small Commercial								



Non-residential Measures	Technology Type	Efficient Measure	Efficient Measure Life	Unit Name	Retrofit, Replace on Burnout, or New	Measure Incremental Cost	Annual kWh Savings	Annual Peak coincident kW	Annual Gas Savings (Therms)
865	Small Commercial	Copier Standby	6	\$33.00 per building	ROB	\$429.55	1979.72	0.10	0.00
866	All	Energy Efficient Computers	4	\$12.00 per building	ROB	0.46	0.00	0.00	0.00
867	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
868	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
869	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
870	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
871	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
872	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
873	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	15	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
874	All	Water Heater Replacements (Converted Residences Only) - Elec Tankless	20	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
875	All	Water Heater Replacements (Converted Residences Only) - Elec Tankless	20	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
876	All	Water Heater Replacements (Converted Residences Only) - Elec Tankless	20	\$72.30 Replaced Unit	ROB	0.00	0.00	0.00	0.00
877	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Lodging - Clinic	20	\$72.30 bluhr	ROB	0.03	0.00	0.00	0.00
878	PTAC	PTAC (small comm and Converted Residences) >8000 Single Phase, Lodging - Clinic	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
879	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Office	20	\$72.30 bluhr	ROB	0.03	0.00	0.00	0.00
880	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Retail	20	\$72.30 bluhr	ROB	0.03	0.00	0.00	0.00
881	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Lodging - Clinic	20	\$72.30 bluhr	ROB	0.04	0.00	0.00	0.00
882	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Lodging - Clinic	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
883	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Office	20	\$72.30 bluhr	ROB	0.01	0.00	0.00	0.00
884	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Retail	20	\$72.30 bluhr	ROB	0.04	0.00	0.00	0.00
885	PTAC	PTAC (small comm and Converted Residences) >8000 & <13500 Single Phase, Health/Medical - Clinic	20	\$72.30 bluhr	ROB	0.01	0.00	0.00	0.00
886	PTAC	PTAC (small comm and Converted Residences) >8000 & <13500 Single Phase, Lodging	20	\$72.30 bluhr	ROB	0.07	0.00	0.00	0.00
887	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Office	20	\$72.30 bluhr	ROB	0.01	0.00	0.00	0.00
888	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Retail	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
889	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Health/Medical - Clinic	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
890	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Lodging	20	\$72.30 bluhr	ROB	0.07	0.00	0.00	0.00
891	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Office	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
892	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Retail	20	\$72.30 bluhr	ROB	0.05	0.00	0.00	0.00
893	AC	Split System and Single-Package A/C (6.41 - 11.25 tons)	15	per ton	ROB	\$120.00	333.00	0.09	0.00
894	AC	Split System and Single-Package A/C (11.25 - 20 tons)	15	per ton	ROB	\$120.00	241.00	0.10	0.00
895	AC	Split System and Single-Package HP (6.41 - 11.25 tons)	15	per ton	ROB	\$120.00	378.00	0.15	0.00
896	AC	Split System and Single-Package HP (11.25 - 20 tons)	15	per ton	ROB	\$120.00	266.00	0.17	0.00
897	AC	Split System and Single-Package HP (11.25 - 20 tons)	15	per ton	ROB	\$120.00	419.00	0.15	0.00
898	AC	Split System and Single-Package HP (11.25 - 20 tons)	15	per ton	ROB	\$120.00	290.00	0.17	0.00
899	Small Commercial	ENERGY STAR Office Equipment Bundle	4	\$33.00 per building	ROB	0.01	2983.53	0.70	0.00

Non-residential Measures									
Measure #	Technology Type	Efficient Measure			Measure TRC	Passed Measure Screening?	Total Sub-Sector Units	Measure Units per Sub-Sector Unit	Total Applicable Measure Units
		Opener Standby	Energy Efficient Computers	Converted Residences Only - Storage Tank Elec Water Heater	5.36	1	11472	1	63
865	Small Commercial	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	48.10	0	11472	1	11472	5	23
866	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.11	0	11472	1	11472	1	1%
867	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.15	0	11472	1	11472	1	1%
868	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.17	0	11472	1	11472	1	1%
869	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.19	0	11472	1	11472	1	1%
870	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.21	0	11472	1	11472	1	1%
871	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.10	0	11472	1	11472	1	1%
872	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.00	0	11472	1	11472	1	1%
873	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater	0.36	0	11472	1	11472	1	1%
874	All	Water Heater Replacements (Converted Residences Only) - Electric Tankless	0.21	0	11472	1	11472	1	1%
875	All	Water Heater Replacements (Converted Residences Only) - Electric Tankless	0.12	0	11472	1	11472	1	1%
876	PTAC	Water Heater Replacements (Converted Residences Only) - Electric Tankless	8.14	0	11472	1	11472	51754	5%
877	PTAC	PTAC (small comm and Converted Residences) >8000 Single Phase, Lodging	9.11	1	11472	1	11472	51754	90%
878	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Office	8.10	0	11472	1	11472	51754	100%
879	PTAC	PTAC (small comm and Converted Residences) >8000 Single Phase, Retail	8.34	0	11472	1	11472	51754	100%
880	PTAC	PTAC (small comm and Converted Residences) <10500 Single Phase, Health/Medical - Clinic	9.73	1	11472	1	11472	51754	100%
881	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Lodging	10.89	1	11472	1	11472	51754	100%
882	PTAC	PTAC (small comm and Converted Residences) <8000 & <10500 Single Phase, Lodging	9.67	0	11472	1	11472	51754	100%
883	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Office	9.97	0	11472	1	11472	51754	100%
884	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Retail	11.93	0	11472	1	11472	51754	100%
885	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Lodging	13.35	1	11472	1	11472	51754	100%
886	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Office	11.86	0	11472	1	11472	51754	100%
887	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Retail	12.22	0	11472	1	11472	51754	100%
888	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Health/Medical - Clinic	13.25	0	11472	1	11472	51754	100%
889	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Lodging	14.84	1	11472	1	11472	51754	100%
890	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Office	13.18	0	11472	1	11472	51754	100%
891	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Retail	13.58	0	11472	1	11472	51754	100%
892	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Lodging	2.48	1	11472	1	11472	8	33%
893	AC	Split System and Single-Package AC (5.41 - 11.25 tons)	2.25	1	11472	1	11472	15	36%
894	AC	Split System and Single-Package AC (11.25 - 20 tons)	3.46	1	11472	1	11472	8	33%
895	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	3.23	1	11472	1	11472	15	36%
896	AC	Split System and Single-Package HP (11.25 - 20 tons)	3.62	1	11472	1	11472	8	33%
897	AC	Split System and Single-Package HP (5.41 - 11.25 tons)	3.33	1	11472	1	11472	15	36%
898	AC	Split System and Single-Package HP (11.25 - 20 tons)	3.33	1	11472	1	11472	1	1%
899	Small Commercial	ENERGY STAR Office Equipment Bundle	86980.15	0	11472	1	11472	1	1%

Non-residential Measures	Measure #	Technology Type	Efficient Measure		Measure Savings Source	Cost Source	Applicability Factor Source	Feasibility Factor Source	Not-Yet-Adopted Rate Source
	865	Small Commercial			ICF	ICF	ICF	ICF	ICF
	866	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	ENERGY STAR
	867	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	868	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	869	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	870	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	871	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	872	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	873	All	Water Heater Replacements (Converted Residences Only) - Storage Tank Elec Water Heater		ICF	ICF	DEER	DEER	
	874	All	Water Heater Replacements (Converted Residences Only) - Elec Tankless		ICF	ICF	DEER	DEER	
	875	All	Water Heater Replacements (Converted Residences Only) - Elec Tankless		ICF	ICF	DEER	DEER	
	876	All	PTAC (small comm and Converted Residences) <8000 Single Phase, Health/Medical - Clinic		ICF	ICF	DEER	DEER	
	877	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Lodging		ICF	ICF	DEER	DEER	
	878	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Office		ICF	ICF	DEER	DEER	
	879	PTAC	PTAC (small comm and Converted Residences) <8000 Single Phase, Retail		ICF	ICF	DEER	DEER	
	880	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Health/Medical - Clinic		ICF	ICF	DEER	DEER	
	881	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Lodging		ICF	ICF	DEER	DEER	
	882	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Office		ICF	ICF	DEER	DEER	
	883	PTAC	PTAC (small comm and Converted Residences) >8000 & <10500 Single Phase, Retail		ICF	ICF	DEER	DEER	
	884	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Health/Medical - Clinic		ICF	ICF	DEER	DEER	
	885	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Lodging		ICF	ICF	DEER	DEER	
	886	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Office		ICF	ICF	DEER	DEER	
	887	PTAC	PTAC (small comm and Converted Residences) >10500 & <13500 Single Phase, Retail		ICF	ICF	DEER	DEER	
	888	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Health/Medical - Clinic		ICF	ICF	DEER	DEER	
	889	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Lodging		ICF	ICF	DEER	DEER	
	890	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Office		ICF	ICF	DEER	DEER	
	891	PTAC	PTAC (small comm and Converted Residences) >13500 Single Phase, Retail		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	892	AC	Split System and Single-Package AC (5.41 - 11.25 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	893	AC	Split System and Single-Package AC (11.25 - 20 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	894	AC	Split System and Single-Package HP (5.41 - 11.25 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	895	AC	Split System and Single-Package HP (11.25 - 20 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	896	AC	Split System and Single-Package HP (5.41 - 11.25 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	897	AC	Split System and Single-Package HP (11.25 - 20 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	898	AC	Split System and Single-Package HP (11.25 - 20 tons)		ICF	ICF	Frontier - 2009 ENO Deemed Savings	Frontier - 2009 ENO Deemed Savings	
	899	Small Commercial	ENERGY STAR Office Equipment Bundle		ICF	ICF			

## **Appendix B**

### **Program Savings and Cost Estimates, Cost-Effectiveness and Net-to-Gross Ratios**

### Reference Case Program Savings and Cost Estimates

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	1,055	3,262	6,651	9,658	13,299	17,292	21,456	24,999	27,689
Residential	EE	ENERGY STAR Air Conditioning	405	1,225	2,540	4,298	6,184	8,609	11,319	14,152	17,033
Residential	EE	AC Tune-Up	680	2,056	4,262	6,419	8,213	9,319	9,852	10,074	10,160
Residential	EE	Residential Energy Solutions	1,360	3,061	5,102	7,824	11,227	14,631	18,035	21,343	24,628
Residential	EE	Low Income Weatherization	1,044	2,089	3,134	4,179	5,224	6,269	7,314	8,360	9,405
Residential	EE	Energy Smart New Homes	11	25	41	59	82	104	127	150	195
Non-Residential	EE	Small Commercial Energy Solutions	887	2,688	5,586	9,303	13,452	17,777	22,168	26,591	31,028
Non-Residential	EE	Large Commercial Energy Solutions	3,277	10,093	21,329	36,178	52,926	70,611	88,641	106,917	125,492
Residential	EE	Multifamily	0	0	358	1,219	2,627	4,496	6,630	8,868	11,136
Residential	EE	Home Energy Use Benchmarking	0	0	0	3,346	3,347	3,348	3,348	3,349	3,349
Residential	EE	Commercial Building Energy Management	529	1,209	2,047	3,196	4,966	6,786	8,657	10,339	12,996
Industrial	EE	Commercial New Construction	839	2,536	5,257	8,754	12,662	16,746	20,840	24,901	28,900
Residential	EE	Interruptible Rate	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	Renewable	Solar Water Heater Pilot	3	8	17	28	40	53	67	80	93
Residential	Renewable	Residential Solar PV	5	16	33	55	79	105	130	157	183
Non-Residential	Renewable	Commercial Solar PV	120	368	778	1,320	1,942	2,611	3,310	4,033	4,778
<b>Total Portfolio</b>			<b>10,216</b>	<b>28,635</b>	<b>60,480</b>	<b>95,206</b>	<b>136,034</b>	<b>179,802</b>	<b>225,050</b>	<b>270,074</b>	<b>314,397</b>
											<b>358,128</b>

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	31,968	33,858	35,414	36,604	37,518	38,156	38,595	38,931	39,223
Residential	EE	ENERGY STAR Air Conditioning	19,932	22,838	25,748	28,658	31,569	34,076	36,168	37,766	40,098
Residential	EE	AC Tune-Up	10,206	10,212	10,215	10,217	10,219	10,220	10,222	10,223	10,225
Residential	EE	Residential Energy Solutions	31,028	34,100	37,154	40,156	43,118	45,787	48,062	50,179	52,073
Residential	EE	Low Income Weatherization	10,453	10,454	10,456	10,457	10,459	10,460	10,462	10,463	10,465
Residential	EE	Energy Smart New Homes	218	241	264	286	309	332	355	377	400
Non-Residential	EE	Small Commercial Energy Solutions	39,510	43,023	45,926	48,321	50,419	52,305	54,060	55,704	57,236
Non-Residential	EE	Large Commercial Energy Solutions	163,568	181,044	196,674	210,078	221,835	232,685	242,841	252,520	261,793
Residential	EE	Multifamily	15,282	17,123	18,655	19,933	20,957	21,800	22,548	23,247	23,786
Residential	EE	Home Energy Use Benchmarking	3,350	3,350	3,351	3,351	3,352	3,352	3,353	3,353	3,354
Residential	EE	Commercial Building Energy Management	14,104	14,817	15,229	15,652	16,086	16,534	16,993	17,466	17,932
Residential	EE	Industrial	36,028	38,434	39,929	40,735	41,162	41,407	41,562	41,744	41,809
Residential	EE	Commercial New Construction	17,669	20,867	24,141	27,490	30,916	34,421	38,007	41,676	45,431
Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	120	133	147	160	174	187	200	214	227
Residential	Renewable	Solar Water Heater Pilot	235	261	288	314	340	366	392	419	445
Residential	Renewable	Residential Solar PV	6,334	7,144	7,978	8,835	9,716	10,622	11,553	12,511	13,495
Non-Residential	Renewable	Commercial Solar PV	<b>400,003</b>	<b>437,902</b>	<b>471,567</b>	<b>501,248</b>	<b>528,149</b>	<b>552,711</b>	<b>575,374</b>	<b>596,716</b>	<b>617,945</b>
<b>Total Portfolio</b>											<b>637,974</b>

**Reference Case Program Savings and Cost Estimates**

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	0.18	0.54	1.12	1.73	2.44	3.21	4.01	4.75	5.39
Residential	EE	ENERGY STAR Air Conditioning	0.12	0.37	0.76	0.93	1.27	1.81	2.51	3.29	4.10
Residential	EE	AC Tune-Up	0.25	0.75	1.56	2.35	3.01	3.42	3.61	3.69	3.73
Residential	EE	Residential Energy Solutions	0.43	0.97	1.62	2.48	3.55	4.63	5.71	6.78	7.84
Residential	EE	Low Income Weatherization	0.29	0.59	0.88	1.18	1.47	1.76	2.06	2.35	2.64
Residential	EE	Energy Smart New Homes	0.00	0.01	0.02	0.02	0.03	0.04	0.05	0.06	0.07
Non-Residential	EE	Small Commercial Energy Solutions	0.27	0.82	1.71	2.84	4.09	5.39	6.69	8.00	9.31
Non-Residential	EE	Large Commercial Energy Solutions	0.64	1.98	4.18	7.10	10.39	13.88	17.44	21.07	24.76
Residential	EE	Multifamily	0.00	0.00	0.05	0.18	0.40	0.70	1.05	1.41	1.78
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	EE	Commercial Building Energy Management	0.10	0.23	0.38	0.60	0.93	1.27	1.62	1.93	2.18
Non-Residential	EE	Industrial	0.11	0.33	0.68	1.14	1.65	2.18	2.71	3.24	3.76
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.10	0.30	0.64	1.08	1.58	2.12
Non-Residential	DR	Interruptible Rate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.00	0.10	0.24	0.43	0.67	0.91	1.15
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Direct Load Control	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.01
Renewable	Renewable	Residential Solar PV	0.00	0.01	0.02	0.03	0.04	0.05	0.07	0.08	0.09
Renewable	Renewable	Commercial Solar PV	0.06	0.19	0.40	0.68	1.01	1.35	1.72	2.08	2.48
<b>Total Portfolio<sup>o</sup></b>			<b>2.46</b>	<b>6.79</b>	<b>18.79</b>	<b>32.29</b>	<b>48.34</b>	<b>65.37</b>	<b>82.64</b>	<b>97.37</b>	<b>111.42</b>
											<b>124.80</b>

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	6.55	7.09	7.58	7.97	8.26	8.45	8.55	8.61	8.65
Residential	EE	ENERGY STAR Air Conditioning	5.77	6.60	7.44	8.28	9.11	9.83	10.42	10.87	11.54
Residential	EE	AC Tune-Up	3.74	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75
Residential	EE	Residential Energy Solutions	9.94	10.96	11.97	12.97	13.96	14.84	15.56	16.22	16.79
Residential	EE	Low Income Weatherization	2.94	2.94	2.94	2.94	2.94	2.94	2.94	2.94	2.94
Residential	EE	Energy Smart New Homes	0.08	0.09	0.10	0.11	0.12	0.13	0.13	0.14	0.15
Non-Residential	EE	Small Commercial Energy Solutions	11.78	12.78	13.57	14.22	14.77	15.25	15.67	16.04	16.36
Non-Residential	EE	Large Commercial Energy Solutions	32.37	35.87	39.00	41.69	44.03	46.17	48.15	50.02	51.79
Residential	EE	Multifamily	2.46	2.77	3.05	3.31	3.54	3.75	3.95	4.15	4.42
Residential	EE	Home Energy Use Benchmarking	0.77	0.77	0.77	0.77	0.77	0.77	0.77	0.77	0.77
Non-Residential	EE	Commercial Building Energy Management	2.62	2.75	2.83	2.90	2.99	3.07	3.15	3.24	3.33
Residential	EE	Industrial	4.68	5.00	5.19	5.30	5.35	5.38	5.40	5.42	5.43
Non-Residential	EE	Commercial New Construction	3.24	3.83	4.42	5.03	5.65	6.29	6.94	7.60	8.28
Residential	DR	Interruptible Rate	20.03	22.37	22.86	23.42	23.42	23.42	23.42	23.42	23.42
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	1.24	1.47	1.71	1.95	2.20	2.26	2.32	2.39	2.45
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.80	0.94	1.09	1.25	1.41	1.45	1.49	1.53	1.62
Residential	DR	Enabled Dynamic Pricing (Res)	4.18	4.71	5.04	5.25	5.36	5.36	5.36	5.36	5.36
Residential	DR	Non-Enabled Dynamic Pricing (Res)	1.88	2.12	2.26	2.41	2.41	2.41	2.41	2.41	2.41
Residential	DR	Direct Load Control	19.22	19.22	19.23	19.23	19.23	19.23	19.23	19.24	19.24
Residential	Renewable	Solar Water Heater Pilot	0.02	0.02	0.02	0.03	0.03	0.03	0.03	0.03	0.03
Residential	Renewable	Residential Solar PV	0.12	0.14	0.15	0.16	0.18	0.19	0.20	0.22	0.23
Non-Residential	Renewable	Commercial Solar PV	3.29	3.71	4.14	4.58	5.04	5.51	5.99	6.49	7.00
<b>Total Portfolio<sup>o</sup></b>			<b>137.71</b>	<b>149.88</b>	<b>159.22</b>	<b>167.46</b>	<b>174.51</b>	<b>180.46</b>	<b>185.86</b>	<b>190.86</b>	<b>195.82</b>
											<b>200.40</b>

### Reference Case Program Savings and Cost Estimates

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	R esidential Lighting and Appliances	1,055	2,207	3,389	3,017	3,632	3,993	4,164	4,235	4,263
Residential	EE	ENERGY STAR Air Conditioning	405	820	1,315	581	1,176	1,886	2,425	2,710	2,833
Residential	EE	AC Tune-Up	660	1,376	2,206	2,837	3,170	3,313	3,369	3,391	3,399
Residential	EE	R esidential Energy Solutions	1,360	1,701	2,041	2,722	3,403	3,404	3,404	3,404	3,405
Residential	EE	L ower Income Weatherization	1,044	1,045	1,045	1,045	1,045	1,045	1,045	1,046	1,046
Residential	EE	E nergy Smart New Homes	11	14	16	18	23	23	23	23	23
Non-Residential	EE	S mall Commercial Energy Solutions	887	1,801	2,898	3,739	4,194	4,400	4,492	4,539	4,569
Non-Residential	EE	L arge Commercial Energy Solutions	3,277	6,816	11,236	14,849	17,056	18,326	19,159	19,820	20,424
Residential	EE	M ultifamily	0	0	356	860	1,409	1,898	2,196	2,336	2,393
Residential	EE	H ome Energy Use Benchmarking	0	0	3,346	3,346	3,347	3,348	3,348	3,349	3,349
Commercial	EE	C ommercial Building Energy Management	529	680	838	1,149	1,771	1,820	1,870	1,922	2,031
Industrial	EE	C ommercial New Construction	839	1,697	2,721	3,497	3,908	4,084	4,153	4,179	4,192
Residential	DR	I nterruptible Rate	0	0	0	0	538	1,112	1,822	2,393	2,732
Non-Residential	DR	E nabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	N on-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	E nabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	N on-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	D irect Load Control	0	0	0	0	0	0	0	0	0
Residential	DR	S olar Water Heater Pilot	3	5	9	11	12	13	13	13	13
Renewable	Renewable	R esidential Solar PV	5	11	17	22	24	26	26	26	26
Renewable	Renewable	C ommercial Solar PV	120	249	410	542	622	669	699	723	745
<b>Total Portfolio<sup>o</sup></b>			<b>10,216</b>	<b>18,419</b>	<b>31,845</b>	<b>38,773</b>	<b>45,903</b>	<b>50,068</b>	<b>52,779</b>	<b>54,448</b>	<b>55,570</b>
											<b>56,466</b>

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	R esidential Lighting and Appliances	4,278	4,280	4,281	4,282	4,283	4,284	4,285	4,285	4,286
Residential	EE	ENERGY STAR Air Conditioning	2,899	2,906	2,909	2,911	2,912	2,912	2,913	2,913	2,914
Residential	EE	AC Tune-Up	3,404	3,405	3,406	3,406	3,407	3,407	3,408	3,408	3,409
Residential	EE	R esidential Energy Solutions	3,406	3,406	3,407	3,407	3,408	3,408	3,409	3,409	3,409
Residential	EE	L ower Income Weatherization	1,046	1,046	1,046	1,046	1,047	1,047	1,047	1,047	1,047
Residential	EE	E nergy Smart New Homes	23	23	23	23	23	23	23	23	23
Non-Residential	EE	S mall Commercial Energy Solutions	4,614	4,636	4,657	4,679	4,702	4,726	4,750	4,774	4,800
Non-Residential	EE	L arge Commercial Energy Solutions	21,613	22,222	22,848	23,490	24,150	24,829	25,526	26,243	26,981
Residential	EE	M ultifamily	2,424	2,428	2,430	2,430	2,431	2,431	2,432	2,432	2,432
Residential	EE	H ome Energy Use Benchmarking	3,350	3,350	3,351	3,351	3,352	3,352	3,353	3,353	3,354
Residential	EE	C ommercial Building Energy Management	2,087	2,145	2,205	2,266	2,329	2,394	2,461	5,259	2,600
Residential	EE	I ndustrial	4,193	4,194	4,194	4,194	4,194	4,194	4,194	4,194	4,194
Non-Residential	EE	C ommercial New Construction	3,121	3,198	3,274	3,349	3,426	3,505	3,586	3,669	3,755
Residential	DR	I nterruptible Rate	0	0	0	0	0	0	0	0	0
Non-Residential	DR	E nabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Non-Residential	DR	N on-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	E nabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	N on-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	D irect Load Control	13	13	13	13	13	13	13	13	13
Residential	Renewable	S olar Water Heater Pilot	26	26	26	26	26	26	26	26	26
Residential	Renewable	R esidential Solar PV	789	811	834	857	881	906	931	958	984
Non-Residential	Renewable	C ommercial Solar PV	57,286	58,090	58,902	59,751	60,582	61,456	62,353	63,276	64,225
<b>Total Portfolio<sup>o</sup></b>											<b>65,200</b>

**Reference Case Program Savings and Cost Estimates**

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	0.18	0.37	0.58	0.61	0.71	0.77	0.80	0.81	0.82
Residential	EE	ENERGY STAR Air Conditioning	0.12	0.25	0.39	0.17	0.34	0.54	0.70	0.78	0.82
Residential	EE	AC Tune-Up	0.25	0.50	0.81	1.04	1.16	1.24	1.24	1.25	1.25
Residential	EE	Residential Energy Solutions	0.43	0.54	0.65	0.86	1.08	1.08	1.08	1.08	1.08
Residential	EE	Low Income Weatherization	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29
Residential	EE	Energy Smart New Homes	0.00	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-Residential	EE	Small Commercial Energy Solutions	0.27	0.55	0.89	1.15	1.29	1.35	1.38	1.39	1.41
Non-Residential	EE	Large Commercial Energy Solutions	0.64	1.34	2.20	2.91	3.35	3.60	3.76	3.89	4.01
Residential	EE	Multifamily	0.00	0.00	0.05	0.13	0.22	0.31	0.37	0.40	0.41
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	EE	Commercial Building Energy Management	0.10	0.13	0.16	0.21	0.33	0.34	0.35	0.36	0.37
Non-Residential	EE	Industrial	0.11	0.22	0.35	0.45	0.51	0.53	0.54	0.54	0.54
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.10	0.21	0.34	0.44	0.50	0.56
Non-Residential	DR	Interruptible Rate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.00	0.10	0.14	0.19	0.24	0.24	0.24
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Direct Load Control	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Renewable	Renewable	Residential Solar PV	0.00	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Renewable	Renewable	Commercial Solar PV	0.06	0.13	0.21	0.28	0.32	0.35	0.36	0.38	0.40
<b>Total Portfolio<sup>o</sup></b>			<b>2.5</b>	<b>4.3</b>	<b>12.0</b>	<b>14.5</b>	<b>17.4</b>	<b>18.8</b>	<b>19.8</b>	<b>20.0</b>	<b>20.2</b>

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	0.82	0.82	0.82	0.82	0.82	0.82	0.82	0.82	0.82
Residential	EE	ENERGY STAR Air Conditioning	0.83	0.84	0.84	0.84	0.84	0.84	0.84	0.84	0.84
Residential	EE	AC Tune-Up	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25
Residential	EE	Residential Energy Solutions	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08
Residential	EE	Low Income Weatherization	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29
Residential	EE	Energy Smart New Homes	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-Residential	EE	Small Commercial Energy Solutions	1.41	1.42	1.43	1.43	1.44	1.45	1.45	1.46	1.47
Non-Residential	EE	Large Commercial Energy Solutions	4.24	4.36	4.48	4.61	4.74	4.87	5.01	5.15	5.29
Non-Residential	EE	Multifamily	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Residential	EE	Home Energy Use Benchmarking	0.77	0.77	0.77	0.77	0.77	0.77	0.77	0.77	0.77
Non-Residential	EE	Commercial Building Energy Management	0.39	0.40	0.41	0.42	0.43	0.45	0.46	0.47	0.48
Non-Residential	EE	Industrial	0.55	0.55	0.55	0.55	0.55	0.55	0.55	0.55	0.55
Non-Residential	EE	Commercial New Construction	0.57	0.58	0.60	0.61	0.62	0.64	0.65	0.66	0.68
Non-Residential	DR	Interruptible Rate	2.34	2.34	2.34	2.34	2.34	2.34	2.34	2.34	2.34
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.22	0.23	0.23	0.24	0.25	0.25	0.26	0.27	0.28
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.14	0.15	0.15	0.15	0.16	0.16	0.17	0.17	0.18
Residential	DR	Enabled Dynamic Pricing (Res)	0.54	0.54	0.54	0.54	0.54	0.54	0.54	0.54	0.54
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.24	0.24	0.24	0.24	0.24	0.24	0.24	0.24	0.24
Residential	DR	Direct Load Control	3.84	3.85	3.85	3.85	3.85	3.85	3.85	3.85	3.85
Residential	Renewable	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	Renewable	Residential Solar PV	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-Residential	Renewable	Commercial Solar PV	0.41	0.42	0.43	0.44	0.44	0.45	0.46	0.47	0.48
<b>Total Portfolio<sup>o</sup></b>			<b>20.4</b>	<b>20.6</b>	<b>20.7</b>	<b>20.9</b>	<b>21.1</b>	<b>21.3</b>	<b>21.5</b>	<b>21.7</b>	<b>21.9</b>

**Reference Case Program Savings and Cost Estimates**

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.20	\$0.40	\$0.64	\$0.76	\$0.86	\$0.91	\$0.92	\$0.93	\$0.93
Residential	EE	ENERGY STAR Air Conditioning	\$0.20	\$0.40	\$0.64	\$0.76	\$0.86	\$0.91	\$0.92	\$0.93	\$0.94
Residential	EE	AC Tune-Up	\$0.11	\$0.23	\$0.36	\$0.46	\$0.52	\$0.55	\$0.56	\$0.56	\$0.56
Residential	EE	Residential Energy Solutions	\$0.61	\$0.76	\$0.91	\$1.21	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52
Residential	EE	Low Income Weatherization	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.28	\$0.57	\$0.91	\$1.18	\$1.32	\$1.38	\$1.41	\$1.42	\$1.44
Non-Residential	EE	Large Commercial Energy Solutions	\$0.50	\$1.04	\$1.72	\$2.27	\$2.61	\$2.80	\$2.93	\$3.03	\$3.13
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.09	\$0.23	\$0.38	\$0.52	\$0.60	\$0.64	\$0.66
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17
Non-Residential	EE	Commercial Building Energy Management	\$0.03	\$0.04	\$0.04	\$0.06	\$0.09	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	EE	Industrial	\$0.06	\$0.13	\$0.20	\$0.26	\$0.29	\$0.30	\$0.31	\$0.31	\$0.31
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.12	\$0.24	\$0.39	\$0.52	\$0.59	\$0.63
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.20	\$0.21	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.06	\$0.06	\$0.06	\$0.06	\$0.07
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.07	\$0.10	\$0.13	\$0.17	\$0.17	\$0.17	\$0.17
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.01	\$0.01	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.15	\$0.19	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Residential Solar PV	\$0.23	\$0.47	\$0.78	\$1.02	\$1.18	\$1.26	\$1.32	\$1.37	\$1.41
Non-Residential	Renewable	Commercial Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
<b>Total Portfolio<sup>a</sup></b>			<b>\$2.90</b>	<b>\$4.72</b>	<b>\$7.59</b>	<b>\$9.13</b>	<b>\$10.85</b>	<b>\$11.86</b>	<b>\$12.84</b>	<b>\$13.08</b>	<b>\$13.27</b>

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94
Residential	EE	ENERGY STAR Air Conditioning	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80
Residential	EE	AC Tune-Up	\$0.56	\$0.56	\$0.56	\$0.56	\$0.56	\$0.56	\$0.56	\$0.56	\$0.56
Residential	EE	Residential Energy Solutions	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52	\$1.52
Residential	EE	Low Income Weatherization	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$1.44	\$1.45	\$1.45	\$1.46	\$1.46	\$1.47	\$1.47	\$1.48	\$1.49
Non-Residential	EE	Large Commercial Energy Solutions	\$3.31	\$3.40	\$3.50	\$3.60	\$3.70	\$3.80	\$3.91	\$4.02	\$4.25
Residential	EE	Multifamily	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67	\$0.67
Residential	EE	Home Energy Use Benchmarking	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17
Non-Residential	EE	Commercial Building Energy Management	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13	\$0.14
Non-Residential	EE	Industrial	\$0.31	\$0.31	\$0.31	\$0.31	\$0.31	\$0.31	\$0.31	\$0.31	\$0.31
Non-Residential	EE	Commercial New Construction	\$0.68	\$0.69	\$0.71	\$0.72	\$0.74	\$0.76	\$0.78	\$0.81	\$0.83
Residential	DR	Interruptible Rate	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.07	\$0.07	\$0.07	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Residential	DR	Direct Load Control	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Residential	Renewable	Solar Water Heater Pilot	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Residential Solar PV	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	Renewable	Commercial Solar PV	\$1.49	\$1.53	\$1.56	\$1.62	\$1.67	\$1.71	\$1.76	\$1.81	\$1.86
<b>Total Portfolio<sup>a</sup></b>			<b>\$13.44</b>	<b>\$13.61</b>	<b>\$13.77</b>	<b>\$13.94</b>	<b>\$14.12</b>	<b>\$14.30</b>	<b>\$14.48</b>	<b>\$14.67</b>	<b>\$15.07</b>

### Reference Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.08	\$0.16	\$0.26	\$0.31	\$0.35	\$0.37	\$0.37	\$0.38	\$0.38
Residential	EE	ENERGY STAR Air Conditioning	\$0.10	\$0.20	\$0.32	\$0.48	\$0.57	\$0.34	\$0.38	\$0.40	\$0.41
Residential	EE	AC Tune-Up	\$0.06	\$0.11	\$0.18	\$0.24	\$0.26	\$0.28	\$0.28	\$0.28	\$0.28
Residential	EE	Residential Energy Solutions	\$0.40	\$0.50	\$0.60	\$0.80	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Residential	EE	Low Income Weatherization	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.11	\$0.22	\$0.36	\$0.46	\$0.52	\$0.54	\$0.56	\$0.56	\$0.57
Non-Residential	EE	Large Commercial Energy Solutions	\$0.28	\$0.58	\$0.96	\$1.27	\$1.46	\$1.57	\$1.64	\$1.70	\$1.80
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.04	\$0.09	\$0.15	\$0.20	\$0.24	\$0.25	\$0.26
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Non-Residential	EE	Commercial Building Energy Management	\$0.03	\$0.04	\$0.04	\$0.04	\$0.06	\$0.09	\$0.10	\$0.10	\$0.10
Non-Residential	EE	Industrial	\$0.04	\$0.09	\$0.15	\$0.21	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.07	\$0.13	\$0.22	\$0.29	\$0.33	\$0.37
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.05	\$0.06	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.03	\$0.03	\$0.04	\$0.04	\$0.04
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.04	\$0.05	\$0.07	\$0.09	\$0.09	\$0.09	\$0.09
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.04	\$0.05	\$0.05	\$0.09	\$0.09	\$0.09	\$0.09
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.05	\$0.06	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.05	\$0.06	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable	Renewable	Commercial Solar PV	\$0.15	\$0.32	\$0.52	\$0.69	\$0.79	\$0.85	\$0.89	\$0.92	\$0.94
<b>Total Portfolio<sup>a</sup></b>			<b>\$1.51</b>	<b>\$2.49</b>	<b>\$3.96</b>	<b>\$4.83</b>	<b>\$5.78</b>	<b>\$6.35</b>	<b>\$6.67</b>	<b>\$6.87</b>	<b>\$7.00</b>

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38
Residential	EE	ENERGY STAR Air Conditioning	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41
Residential	EE	AC Tune-Up	\$0.28	\$0.28	\$0.28	\$0.28	\$0.28	\$0.28	\$0.28	\$0.28	\$0.28
Residential	EE	Residential Energy Solutions	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Residential	EE	Low Income Weatherization	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.57	\$0.57	\$0.57	\$0.57	\$0.57	\$0.58	\$0.58	\$0.58	\$0.59
Non-Residential	EE	Large Commercial Energy Solutions	\$1.85	\$1.90	\$1.96	\$2.01	\$2.07	\$2.13	\$2.19	\$2.25	\$2.31
Residential	EE	Multifamily	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Residential	EE	Home Energy Use Benchmarking	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Non-Residential	EE	Commercial Building Energy Management	\$0.11	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.14
Non-Residential	EE	Industrial	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Non-Residential	DR	Interruptible Rate	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.03	\$0.03	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Residential	DR	Direct Load Control	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Commercial Solar PV	\$1.00	\$1.03	\$1.06	\$1.09	\$1.12	\$1.15	\$1.18	\$1.21	\$1.25
<b>Total Portfolio<sup>a</sup></b>			<b>\$1.21</b>	<b>\$7.31</b>	<b>\$7.41</b>	<b>\$7.51</b>	<b>\$7.62</b>	<b>\$7.72</b>	<b>\$7.83</b>	<b>\$7.95</b>	<b>\$8.06</b>

**Reference Case Program Savings and Cost Estimates**

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)									
			2012	2013	2014	2015	2016	2017	2018	2019	2020	
Residential	EE	Residential Lighting and Appliances	\$0.27	\$0.56	\$0.90	\$1.07	\$1.21	\$1.30	\$1.31	\$1.31	\$1.31	
Residential	EE	ENERGY STAR Air Conditioning	\$0.30	\$0.60	\$0.96	\$0.24	\$0.49	\$0.79	\$1.01	\$1.13	\$1.18	\$1.20
Residential	EE	AC Tune-Up	\$0.17	\$0.34	\$0.55	\$0.70	\$0.78	\$0.82	\$0.83	\$0.84	\$0.84	\$0.84
Residential	EE	Residential Energy Solutions	\$0.01	\$1.26	\$1.51	\$2.01	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52
Residential	EE	Low Income Weatherization	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.39	\$0.79	\$1.27	\$1.64	\$1.84	\$1.93	\$1.97	\$1.98	\$2.00	\$2.00
Non-Residential	EE	Large Commercial Energy Solutions	\$0.78	\$1.63	\$2.68	\$3.55	\$4.07	\$4.38	\$4.57	\$4.73	\$4.88	\$5.02
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.13	\$0.33	\$0.53	\$0.72	\$0.84	\$0.89	\$0.92	\$0.93
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Non-Residential	EE	Commercial Building Energy Management	\$0.06	\$0.07	\$0.09	\$0.12	\$0.18	\$0.19	\$0.19	\$0.20	\$0.21	\$0.21
Non-Residential	EE	Industrial	\$0.11	\$0.22	\$0.36	\$0.45	\$0.50	\$0.52	\$0.53	\$0.54	\$0.54	\$0.54
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.18	\$0.38	\$0.62	\$0.81	\$0.92	\$0.99	\$1.02
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.25	\$0.27	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.09	\$0.09	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.03	\$0.03	\$0.04	\$0.04	\$0.04	\$0.04
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.10	\$0.15	\$0.20	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.04	\$0.07	\$0.09	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.20	\$0.25	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Renewable	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Renewable	Renewable	Commercial Solar PV	\$0.38	\$0.79	\$1.29	\$1.71	\$1.97	\$2.11	\$2.28	\$2.35	\$2.42	\$2.42
<b>Total Portfolio<sup>a</sup></b>			<b>\$4.41</b>	<b>\$7.20</b>	<b>\$11.54</b>	<b>\$13.96</b>	<b>\$16.62</b>	<b>\$18.21</b>	<b>\$19.14</b>	<b>\$19.71</b>	<b>\$20.09</b>	<b>\$20.38</b>

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)									
			2022	2023	2024	2025	2026	2027	2028	2029	2030	
Residential	EE	Residential Lighting and Appliances	\$1.31	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	\$1.32	
Residential	EE	ENERGY STAR Air Conditioning	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21
Residential	EE	AC Tune-Up	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84
Residential	EE	Residential Energy Solutions	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52	\$2.52
Residential	EE	Low Income Weatherization	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94	\$0.94
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$2.01	\$2.02	\$2.02	\$2.03	\$2.04	\$2.05	\$2.05	\$2.06	\$2.07	\$2.08
Non-Residential	EE	Large Commercial Energy Solutions	\$5.16	\$5.31	\$5.46	\$5.61	\$5.77	\$5.93	\$6.09	\$6.27	\$6.44	\$6.62
Residential	EE	Multifamily	\$0.83	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93
Residential	EE	Home Energy Use Benchmarking	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Residential	EE	Commercial Building Energy Management	\$0.22	\$0.22	\$0.23	\$0.23	\$0.24	\$0.25	\$0.25	\$0.26	\$0.27	\$0.27
Residential	EE	Industrial	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
Residential	DR	Interruptible Rate	\$1.05	\$1.08	\$1.10	\$1.13	\$1.16	\$1.18	\$1.21	\$1.24	\$1.27	\$1.30
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.11	\$0.11	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.14
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11
Residential	DR	Direct Load Control	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30
Residential	DR	Solar Water Heater Pilot	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Residential Solar PV	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Commercial Solar PV	\$2.49	\$2.56	\$2.63	\$2.71	\$2.78	\$2.86	\$2.94	\$3.02	\$3.11	\$3.20
<b>Total Portfolio<sup>a</sup></b>			<b>\$20.65</b>	<b>\$20.92</b>	<b>\$21.18</b>	<b>\$21.46</b>	<b>\$21.73</b>	<b>\$22.02</b>	<b>\$22.32</b>	<b>\$22.62</b>	<b>\$22.93</b>	<b>\$23.25</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	1,201	3,703	7,572	11,176	15,468	20,156	25,030	29,237	32,509
Residential	EE	ENERGY STAR Air Conditioning	530	1,603	3,324	4,070	5,579	8,000	11,112	14,589	18,224
Residential	EE	AC Tune-Up	680	2,056	4,262	6,419	8,213	9,319	9,852	10,074	10,160
Residential	EE	Residential Energy Solutions	1,809	4,071	6,786	10,406	14,932	19,459	23,986	28,386	32,755
Residential	EE	Low Income Weatherization	1,389	2,778	4,168	5,558	6,947	8,338	9,728	11,118	12,509
Residential	EE	Energy Smart New Homes	15	54	54	79	109	139	169	199	260
Non-Residential	EE	Small Commercial Energy Solutions	1,307	3,961	8,231	13,714	19,840	26,234	32,734	39,283	45,855
Non-Residential	EE	Large Commercial Energy Solutions	4,479	13,794	29,150	49,442	72,444	96,848	121,903	147,445	173,509
Residential	EE	Multifamily	0	0	380	1,314	2,842	4,882	7,224	9,686	12,186
Residential	EE	Home Energy Use Benchmarking	0	0	4,450	4,451	4,452	4,453	4,454	4,454	4,454
Residential	EE	Commercial Building Energy Management	704	1,608	2,722	4,250	6,605	9,026	11,513	13,751	15,564
Residential	Industrial	Industrial	1,057	3,197	6,627	11,036	15,962	21,111	26,276	31,403	36,457
Non-Residential	EE	Commercial New Construction	0	0	846	2,594	5,457	9,219	13,514	18,101	22,871
Non-Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	Renewable	Solar Water Heater Pilot	4	12	24	40	58	77	96	115	134
Residential	Renewable	Residential Solar PV	6	19	40	66	96	127	158	190	222
Non-Residential	Renewable	Commercial Solar PV	120	368	778	1,320	2,611	3,310	4,033	4,778	5,545
<b>Total Portfolio</b>			<b>13,302</b>	<b>37,203</b>	<b>78,569</b>	<b>124,186</b>	<b>178,083</b>	<b>236,234</b>	<b>296,762</b>	<b>357,477</b>	<b>417,867</b>
											<b>477,414</b>

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	37,687	39,933	41,814	43,299	44,485	45,373	46,604	46,607	47,120
Residential	EE	ENERGY STAR Air Conditioning	25,641	29,371	33,104	36,838	40,574	43,780	46,445	48,461	51,454
Residential	EE	AC Tune-Up	10,206	10,212	10,215	10,217	10,219	10,220	10,222	10,223	10,225
Residential	EE	Residential Energy Solutions	41,267	45,353	49,415	53,408	57,347	60,897	63,923	66,738	69,257
Residential	EE	Low Income Weatherization	13,902	13,904	13,906	13,908	13,910	13,912	13,914	13,916	13,918
Residential	EE	Energy Smart New Homes	290	320	351	381	411	441	472	502	532
Non-Residential	EE	Small Commercial Energy Solutions	58,420	63,635	67,959	71,540	74,688	77,518	80,148	82,606	84,864
Non-Residential	EE	Large Commercial Energy Solutions	227,179	251,765	273,642	292,188	308,227	322,856	336,462	349,377	361,725
Residential	EE	Multifamily	16,789	18,851	20,585	22,048	23,239	24,233	25,127	25,965	26,611
Residential	EE	Home Energy Use Benchmarking	4,455	4,456	4,456	4,457	4,458	4,458	4,458	4,459	4,461
Residential	EE	Commercial Building Energy Management	18,758	19,707	20,254	20,817	21,395	22,601	23,230	23,876	24,540
Residential	EE	Industrial	45,474	48,524	50,424	51,454	52,009	52,331	52,537	52,767	52,865
Non-Residential	EE	Commercial New Construction	27,777	32,805	37,951	43,216	48,603	54,113	59,750	65,518	71,421
Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	Renewable	Solar Water Heater Pilot	173	192	211	230	250	269	288	308	327
Residential	Renewable	Residential Solar PV	285	317	349	381	413	445	476	508	540
Non-Residential	Renewable	Commercial Solar PV	6,334	7,144	7,978	8,835	9,716	10,622	11,553	12,511	13,495
<b>Total Portfolio</b>			<b>534,636</b>	<b>586,488</b>	<b>632,614</b>	<b>673,217</b>	<b>709,943</b>	<b>743,458</b>	<b>774,423</b>	<b>803,607</b>	<b>832,603</b>
											<b>860,012</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW									
			2012	2013	2014	2015	2016	2017	2018	2019	2020	
Residential	EE	Residential Lighting and Appliances	0.20	0.60	1.25	1.94	2.74	3.62	4.52	5.35	6.08	6.71
Residential	EE	ENERGY STAR Air Conditioning	0.16	0.48	1.00	1.21	1.65	2.35	3.26	4.25	5.30	6.37
Residential	EE	AC Tune-Up	0.25	0.75	1.56	2.35	3.01	3.42	3.61	3.69	3.73	3.74
Residential	EE	Residential Energy Solutions	0.57	1.29	2.15	3.29	4.73	6.16	7.59	9.01	10.43	11.84
Residential	EE	Low Income Weatherization	0.39	0.78	1.17	1.56	1.95	2.34	2.74	3.13	3.52	3.91
Residential	EE	Energy Smart New Homes	0.01	0.01	0.02	0.03	0.04	0.05	0.06	0.08	0.09	0.10
Non-Residential	EE	Small Commercial Energy Solutions	0.43	1.30	2.71	4.50	6.50	8.56	10.65	12.75	14.85	16.95
Non-Residential	EE	Large Commercial Energy Solutions	0.90	2.77	5.86	9.94	14.58	19.50	24.58	29.76	35.06	40.48
Residential	EE	Multifamily	0.00	0.00	0.05	0.20	0.44	0.78	1.17	1.58	2.00	2.40
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	1.02	1.02	1.02	1.02	1.03	1.03	1.03	1.03
Non-Residential	EE	Commercial Building Energy Management	0.13	0.30	0.51	0.79	1.23	1.69	2.15	2.56	2.90	3.22
Non-Residential	EE	Industrial	0.14	0.42	0.86	1.43	2.08	2.74	3.42	4.08	4.74	5.39
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.16	0.48	1.01	1.70	2.49	3.33	4.20
Non-Residential	DR	Interruptible Rate	0.00	0.00	2.34	4.83	7.94	11.06	14.18	17.29	20.41	23.52
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.26	0.52	0.79	1.07	1.36
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.16	0.33	0.51	0.69	0.87
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.28	0.71	1.28	1.99	2.71	3.42	4.13	4.84
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.13	0.32	0.58	0.90	1.22	1.54	1.86	2.18
Residential	DR	Direct Load Control	0.00	0.00	3.40	7.66	12.77	17.88	22.99	24.70	25.55	25.55
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.01	0.01	0.01	0.02	0.02	0.02	0.02
Renewable	Renewable	Residential Solar PV	0.00	0.01	0.02	0.03	0.05	0.07	0.08	0.10	0.12	0.13
Renewable	Renewable	Commercial Solar PV	0.06	0.19	0.40	0.68	1.01	1.35	1.72	2.08	2.48	2.88
<b>Total Portfolio<sup>o</sup></b>			<b>3.24</b>	<b>8.92</b>	<b>24.75</b>	<b>42.69</b>	<b>64.10</b>	<b>86.93</b>	<b>110.22</b>	<b>130.21</b>	<b>149.37</b>	<b>167.69</b>

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW									
			2022	2023	2024	2025	2026	2027	2028	2029	2030	
Residential	EE	Residential Lighting and Appliances	7.39	7.99	8.55	8.99	9.32	9.54	9.67	9.76	9.82	9.88
Residential	EE	ENERGY STAR Air Conditioning	7.44	8.52	9.60	10.67	11.75	12.67	13.43	13.99	14.85	15.50
Residential	EE	AC Tune-Up	3.74	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75
Residential	EE	Residential Energy Solutions	13.22	14.57	15.92	17.25	18.57	19.73	20.69	21.57	22.33	22.94
Residential	EE	Low Income Weatherization	3.91	3.91	3.91	3.91	3.91	3.91	3.91	3.91	3.91	3.91
Residential	EE	Energy Smart New Homes	0.11	0.12	0.13	0.14	0.15	0.17	0.18	0.19	0.20	0.21
Non-Residential	EE	Small Commercial Energy Solutions	18.84	20.48	21.83	22.94	23.92	24.78	25.56	26.26	26.86	27.37
Non-Residential	EE	Large Commercial Energy Solutions	46.01	51.04	55.53	59.33	62.60	65.55	68.28	70.84	73.27	75.63
Residential	EE	Multifamily	2.78	3.14	3.47	3.77	4.05	4.30	4.55	4.78	4.97	5.11
Residential	EE	Home Energy Use Benchmarking	1.03	1.03	1.03	1.03	1.03	1.03	1.03	1.03	1.03	1.03
Non-Residential	EE	Commercial Building Energy Management	3.49	3.66	3.76	3.86	3.97	4.08	4.19	4.31	4.43	4.55
Non-Residential	EE	Industrial	5.91	6.31	6.56	6.69	6.76	6.80	6.83	6.85	6.86	6.87
Non-Residential	EE	Commercial New Construction	5.10	6.02	6.95	7.91	8.89	10.91	11.95	13.02	14.11	14.11
Residential	DR	Interruptible Rate	26.64	29.75	30.53	31.15	31.15	31.15	31.15	31.15	31.15	31.15
Residential	DR	Enabled Dynamic Pricing (Non-Res)	1.65	1.96	2.27	2.59	2.92	3.00	3.09	3.17	3.26	3.35
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	1.06	1.26	1.46	1.66	1.87	1.93	1.98	2.04	2.09	2.15
Residential	DR	Enabled Dynamic Pricing (Res)	5.66	6.27	6.70	6.98	7.13	7.13	7.13	7.13	7.13	7.13
Residential	DR	Non-Enabled Dynamic Pricing (Res)	2.50	2.82	3.01	3.14	3.20	3.20	3.20	3.20	3.20	3.20
Residential	DR	Direct Load Control	25.66	25.56	25.57	25.57	25.58	25.58	25.58	25.58	25.59	25.59
Residential	Renewable	Solar Water Heater Pilot	0.03	0.03	0.03	0.04	0.04	0.04	0.05	0.05	0.06	0.06
Residential	Renewable	Residential Solar PV	0.15	0.16	0.18	0.20	0.21	0.23	0.25	0.26	0.28	0.30
Non-Residential	Renewable	Commercial Solar PV	3.29	3.71	4.14	4.58	5.04	5.51	5.99	6.49	7.00	7.53
<b>Total Portfolio<sup>o</sup></b>			<b>183.38</b>	<b>202.04</b>	<b>214.86</b>	<b>226.16</b>	<b>235.81</b>	<b>243.98</b>	<b>251.40</b>	<b>258.27</b>	<b>265.07</b>	<b>271.33</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	1,201	2,502	3,869	3,604	4,293	4,688	4,874	4,950	4,980
Residential	EE	ENERGY STAR Air Conditioning	530	1,073	1,721	746	1,509	2,421	3,112	3,477	3,635
Residential	EE	AC Tune-Up	680	1,376	2,206	2,837	3,170	3,313	3,369	3,391	3,399
Residential	EE	Residential Energy Solutions	1,809	2,262	2,715	3,620	4,526	4,527	4,528	4,528	3,403
Residential	EE	Low Income Weatherization	1,389	1,389	1,389	1,390	1,390	1,390	1,390	1,391	4,529
Residential	EE	Energy Smart New Homes	15	18	21	24	30	30	30	30	1,391
Non-Residential	EE	Small Commercial Energy Solutions	1,307	2,654	4,270	5,508	6,177	6,479	6,614	6,682	6,724
Non-Residential	EE	Large Commercial Energy Solutions	4,479	9,315	15,356	20,293	23,310	25,045	26,183	27,087	27,912
Residential	EE	Multifamily	0	0	0	380	934	1,528	2,070	2,402	2,560
Residential	EE	Home Energy Use Benchmarking	0	0	0	4,450	4,451	4,452	4,453	4,454	2,626
Non-Residential	EE	Commercial Building Energy Management	704	904	1,115	1,528	2,355	2,420	2,488	2,557	2,628
Non-Residential	EE	Industrial	1,057	2,139	3,430	4,409	4,926	5,148	5,235	5,288	5,285
Non-Residential	EE	Commercial New Construction	0	0	0	846	1,748	2,864	3,761	4,295	4,588
Non-Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	4,769
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	DR	Solar Water Heater Pilot	4	8	12	16	18	19	19	19	19
Renewable	Renewable	Residential Solar PV	6	13	21	27	30	31	31	32	32
Renewable	Renewable	Commercial Solar PV	120	249	410	542	622	669	699	723	745
<b>Total Portfolio</b>			<b>13,302</b>	<b>23,901</b>	<b>41,366</b>	<b>50,772</b>	<b>60,083</b>	<b>65,566</b>	<b>69,189</b>	<b>71,443</b>	<b>72,971</b>
<b>74,197</b>											

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	4,986	4,999	5,000	5,001	5,002	5,003	5,004	5,004	5,005
Residential	EE	ENERGY STAR Air Conditioning	3,720	3,729	3,733	3,735	3,736	3,737	3,738	3,738	3,739
Residential	EE	AC Tune-Up	3,404	3,405	3,406	3,406	3,407	3,408	3,408	3,409	3,409
Residential	EE	Residential Energy Solutions	4,530	4,530	4,531	4,532	4,532	4,533	4,534	4,534	4,536
Residential	EE	Low Income Weatherization	1,391	1,391	1,391	1,392	1,392	1,392	1,392	1,393	1,393
Residential	EE	Energy Smart New Homes	30	30	30	30	30	30	30	30	30
Non-Residential	EE	Small Commercial Energy Solutions	6,788	6,818	6,849	6,880	6,912	6,945	6,978	7,013	7,049
Non-Residential	EE	Large Commercial Energy Solutions	29,537	30,370	31,225	32,102	33,004	33,932	34,885	35,865	36,873
Residential	EE	Multifamily	2,661	2,664	2,666	2,667	2,667	2,668	2,669	2,669	2,669
Residential	EE	Home Energy Use Benchmarking	4,455	4,456	4,456	4,456	4,456	4,458	4,458	4,459	4,461
Residential	EE	Commercial Building Energy Management	2,776	2,853	2,932	3,014	3,098	3,184	3,273	3,364	3,458
Residential	EE	Industrial	5,286	5,287	5,287	5,287	5,287	5,287	5,287	5,287	5,287
Residential	EE	Commercial New Construction	4,906	5,028	5,146	5,265	5,386	5,510	5,637	5,768	5,903
Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	19	19	19	19	19	19	19	19	19
Residential	Renewable	Solar Water Heater Pilot	32	32	32	32	32	32	32	32	32
Residential	Renewable	Residential Solar PV	789	811	834	857	881	906	931	958	984
Non-Residential	Renewable	Commercial Solar PV	75,320	76,423	77,538	78,676	79,843	81,042	82,275	83,541	84,843
<b>74,197</b>											
<b>86,182</b>											

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	0.20	0.41	0.65	0.81	0.87	0.90	0.91	0.92	0.92
Residential	EE	ENERGY STAR Air Conditioning	0.16	0.32	0.52	0.69	0.70	0.70	0.90	1.00	1.05
Residential	EE	AC Tune-Up	0.25	0.50	0.81	1.04	1.16	1.22	1.24	1.25	1.25
Residential	EE	Residential Energy Solutions	0.57	0.72	0.86	1.15	1.43	1.43	1.43	1.43	1.43
Residential	EE	Low Income Weatherization	0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39
Residential	EE	Energy Smart New Homes	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Residential	EE	Small Commercial Energy Solutions	0.43	0.87	1.41	1.81	2.03	2.13	2.17	2.19	2.21
Non-Residential	EE	Large Commercial Energy Solutions	0.90	1.87	3.09	4.08	4.69	5.04	5.26	5.45	5.61
Residential	EE	Multifamily	0.00	0.00	0.05	0.15	0.25	0.35	0.41	0.45	0.46
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	1.02	1.02	1.02	1.02	1.03	1.03	1.03
Non-Residential	EE	Commercial Building Energy Management	0.13	0.17	0.21	0.29	0.44	0.45	0.46	0.48	0.49
Non-Residential	EE	Industrial	0.14	0.28	0.45	0.57	0.64	0.67	0.68	0.68	0.69
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.16	0.32	0.53	0.69	0.79	0.84
Non-Residential	DR	Interruptible Rate	0.00	0.00	2.34	2.49	3.12	3.12	3.12	3.12	3.12
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.26	0.27	0.28	0.29
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.16	0.17	0.18	0.18
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.28	0.43	0.57	0.71	0.71	0.71	0.71
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.13	0.19	0.26	0.32	0.32	0.32	0.32
Residential	DR	Direct Load Control	0.00	0.00	3.40	4.26	5.11	5.11	5.11	5.11	5.11
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Renewable	Renewable	Residential Solar PV	0.00	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02
Renewable	Renewable	Commercial Solar PV	0.06	0.13	0.21	0.28	0.32	0.35	0.36	0.38	0.40
<b>Total Portfolio</b>			<b>3.2</b>	<b>5.7</b>	<b>15.8</b>	<b>19.2</b>	<b>23.0</b>	<b>24.9</b>	<b>25.7</b>	<b>26.2</b>	<b>26.5</b>

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	0.92	0.92	0.92	0.92	0.92	0.92	0.92	0.92	0.92
Residential	EE	ENERGY STAR Air Conditioning	1.07	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08
Residential	EE	AC Tune-Up	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25
Residential	EE	Residential Energy Solutions	1.43	1.43	1.43	1.43	1.43	1.44	1.44	1.44	1.44
Residential	EE	Low Income Weatherization	0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39
Residential	EE	Energy Smart New Homes	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-Residential	EE	Small Commercial Energy Solutions	2.23	2.23	2.24	2.25	2.25	2.26	2.27	2.28	2.30
Non-Residential	EE	Large Commercial Energy Solutions	5.94	6.11	6.28	6.45	6.64	6.82	7.01	7.21	7.41
Non-Residential	EE	Multifamily	0.47	0.47	0.47	0.47	0.47	0.47	0.47	0.47	0.47
Residential	EE	Home Energy Use Benchmarking	1.03	1.03	1.03	1.03	1.03	1.03	1.03	1.03	1.03
Non-Residential	EE	Commercial Building Energy Management	0.52	0.53	0.55	0.56	0.58	0.59	0.61	0.63	0.64
Non-Residential	EE	Industrial	0.69	0.69	0.69	0.69	0.69	0.69	0.69	0.69	0.69
Non-Residential	EE	Commercial New Construction	0.90	0.92	0.94	0.96	0.98	1.00	1.02	1.04	1.07
Non-Residential	DR	Interruptible Rate	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.30	0.30	0.31	0.32	0.33	0.34	0.35	0.36	0.37
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.19	0.19	0.20	0.21	0.21	0.22	0.22	0.23	0.24
Residential	DR	Enabled Dynamic Pricing (Res)	0.71	0.71	0.71	0.71	0.71	0.71	0.71	0.71	0.71
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.32	0.32	0.32	0.32	0.32	0.32	0.32	0.32	0.32
Residential	DR	Direct Load Control	5.11	5.11	5.12	5.12	5.12	5.12	5.12	5.12	5.12
Residential	Renewable	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	Renewable	Residential Solar PV	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Non-Residential	Renewable	Commercial Solar PV	0.41	0.42	0.43	0.44	0.46	0.47	0.48	0.50	0.51
<b>Total Portfolio</b>			<b>27.0</b>	<b>27.3</b>	<b>27.5</b>	<b>27.8</b>	<b>28.0</b>	<b>28.3</b>	<b>28.5</b>	<b>28.8</b>	<b>29.1</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.38	\$0.77	\$1.23	\$1.47	\$1.66	\$1.75	\$1.79	\$1.80	\$1.81
Residential	EE	ENERGY STAR Air Conditioning	\$0.32	\$0.66	\$1.05	\$0.30	\$0.61	\$0.97	\$1.25	\$1.40	\$1.46
Residential	EE	AC Tune-Up	\$0.14	\$0.29	\$0.47	\$0.60	\$0.67	\$0.71	\$0.72	\$0.72	\$0.72
Residential	EE	Residential Energy Solutions	\$1.06	\$1.32	\$1.59	\$2.12	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Residential	EE	Low Income Weatherization	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.60	\$1.21	\$1.94	\$2.50	\$2.80	\$2.93	\$2.99	\$3.02	\$3.03
Non-Residential	EE	Large Commercial Energy Solutions	\$1.26	\$2.62	\$4.33	\$5.72	\$6.57	\$7.06	\$7.38	\$7.63	\$7.86
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.13	\$0.35	\$0.56	\$0.78	\$0.91	\$0.98	\$1.00
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23
Non-Residential	EE	Commercial Building Energy Management	\$0.05	\$0.06	\$0.08	\$0.10	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
Non-Residential	EE	Industrial	\$0.15	\$0.30	\$0.49	\$0.62	\$0.70	\$0.73	\$0.74	\$0.75	\$0.75
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.27	\$0.55	\$0.91	\$1.19	\$1.36	\$1.45
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.34	\$0.36	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.10	\$0.11	\$0.11	\$0.11	\$0.11
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.11	\$0.17	\$0.23	\$0.29	\$0.29	\$0.29	\$0.29
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.01	\$0.02	\$0.03	\$0.04	\$0.04	\$0.04	\$0.04
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.26	\$0.32	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Residential Solar PV	\$0.23	\$0.47	\$0.78	\$1.02	\$1.18	\$1.26	\$1.32	\$1.37	\$1.41
Non-Residential	Renewable	Commercial Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Portfolio<sup>o</sup></b>		<b>\$6.11</b>	<b>\$8.63</b>	<b>\$13.97</b>	<b>\$17.13</b>	<b>\$20.39</b>	<b>\$22.36</b>	<b>\$23.56</b>	<b>\$24.30</b>	<b>\$24.79</b>	<b>\$25.17</b>

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$1.81	\$1.81	\$1.81	\$1.81	\$1.81	\$1.81	\$1.81	\$1.81	\$1.81
Residential	EE	ENERGY STAR Air Conditioning	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Residential	EE	AC Tune-Up	\$0.72	\$0.72	\$0.72	\$0.72	\$0.73	\$0.73	\$0.73	\$0.73	\$0.73
Residential	EE	Residential Energy Solutions	\$2.65	\$2.66	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Residential	EE	Low Income Weatherization	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$3.05	\$3.06	\$3.07	\$3.08	\$3.09	\$3.10	\$3.11	\$3.12	\$3.14
Non-Residential	EE	Large Commercial Energy Solutions	\$8.32	\$8.56	\$8.80	\$9.05	\$9.30	\$9.56	\$9.83	\$10.11	\$10.39
Residential	EE	Multifamily	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02
Residential	EE	Home Energy Use Benchmarking	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23
Residential	EE	Commercial Building Energy Management	\$0.19	\$0.19	\$0.20	\$0.20	\$0.21	\$0.21	\$0.22	\$0.22	\$0.23
Residential	EE	Industrial	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
Residential	EE	Commercial New Construction	\$1.55	\$1.59	\$1.62	\$1.66	\$1.70	\$1.74	\$1.78	\$1.82	\$1.86
Residential	DR	Interruptible Rate	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.12	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.29	\$0.29	\$0.29	\$0.29	\$0.29	\$0.29	\$0.29	\$0.29	\$0.29
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04
Residential	DR	Direct Load Control	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39
Residential	Renewable	Solar Water Heater Pilot	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Residential Solar PV	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	Renewable	Commercial Solar PV	\$1.49	\$1.53	\$1.56	\$1.62	\$1.67	\$1.71	\$1.76	\$1.81	\$1.86
<b>Total Portfolio<sup>o</sup></b>		<b>\$25.32</b>	<b>\$25.86</b>	<b>\$26.20</b>	<b>\$26.55</b>	<b>\$26.91</b>	<b>\$27.28</b>	<b>\$27.65</b>	<b>\$28.04</b>	<b>\$28.4</b>	<b>\$28.85</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.11	\$0.21	\$0.33	\$0.40	\$0.45	\$0.48	\$0.49	\$0.49	\$0.49
Residential	EE	ENERGY STAR Air Conditioning	\$0.22	\$0.36	\$0.51	\$0.51	\$0.51	\$0.43	\$0.48	\$0.48	\$0.51
Residential	EE	AC Tune-Up	\$0.05	\$0.10	\$0.16	\$0.21	\$0.23	\$0.24	\$0.25	\$0.25	\$0.25
Residential	EE	Residential Energy Solutions	\$0.47	\$0.59	\$0.70	\$0.94	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17
Residential	EE	Low Income Weatherization	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.16	\$0.32	\$0.51	\$0.66	\$0.74	\$0.77	\$0.79	\$0.80	\$0.80
Non-Residential	EE	Large Commercial Energy Solutions	\$0.47	\$0.98	\$1.62	\$2.15	\$2.46	\$2.65	\$2.77	\$2.86	\$2.95
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.03	\$0.09	\$0.15	\$0.20	\$0.24	\$0.26	\$0.27
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15
Non-Residential	EE	Commercial Building Energy Management	\$0.03	\$0.04	\$0.05	\$0.07	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12
Non-Residential	EE	Industrial	\$0.07	\$0.15	\$0.23	\$0.30	\$0.34	\$0.35	\$0.36	\$0.36	\$0.36
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.10	\$0.21	\$0.34	\$0.45	\$0.51	\$0.54
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.06	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.04	\$0.04	\$0.04	\$0.04	\$0.042
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.07	\$0.07	\$0.07	\$0.07	\$0.075
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.04	\$0.06	\$0.08	\$0.10	\$0.10	\$0.10	\$0.104
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.08	\$0.13	\$0.17	\$0.21	\$0.21	\$0.21	\$0.21
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.06	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08	\$0.083
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Renewable	Renewable	Commercial Solar PV	\$0.20	\$0.42	\$0.59	\$0.91	\$1.05	\$1.13	\$1.18	\$1.22	\$1.26
<b>Total Portfolio</b>			<b>\$2.01</b>	<b>\$3.37</b>	<b>\$5.45</b>	<b>\$6.75</b>	<b>\$8.04</b>	<b>\$8.87</b>	<b>\$9.32</b>	<b>\$9.60</b>	<b>\$9.80</b>

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49
Residential	EE	ENERGY STAR Air Conditioning	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51
Residential	EE	AC Tune-Up	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Residential	EE	Residential Energy Solutions	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17	\$1.17
Residential	EE	Low Income Weatherization	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.80	\$0.81	\$0.81	\$0.81	\$0.82	\$0.82	\$0.82	\$0.82	\$0.83
Non-Residential	EE	Large Commercial Energy Solutions	\$3.12	\$3.21	\$3.30	\$3.39	\$3.49	\$3.59	\$3.79	\$3.90	\$4.01
Residential	EE	Multifamily	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27
Residential	EE	Home Energy Use Benchmarking	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15
Non-Residential	EE	Commercial Building Energy Management	\$0.12	\$0.13	\$0.13	\$0.14	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16
Non-Residential	EE	Industrial	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36
Non-Residential	EE	Commercial New Construction	\$0.58	\$0.60	\$0.61	\$0.62	\$0.64	\$0.65	\$0.67	\$0.68	\$0.70
Residential	DR	Interruptible Rate	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.08	\$0.08	\$0.08	\$0.08	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.104
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21
Residential	DR	Direct Load Control	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.083
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Commercial Solar PV	\$1.33	\$1.37	\$1.40	\$1.44	\$1.48	\$1.53	\$1.57	\$1.61	\$1.66
Non-Residential	Renewable	Total Portfolio	<b>\$10.12</b>	<b>\$10.27</b>	<b>\$10.43</b>	<b>\$10.58</b>	<b>\$10.75</b>	<b>\$10.91</b>	<b>\$11.08</b>	<b>\$11.25</b>	<b>\$11.43</b>

### High Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.48	\$0.97	\$1.88	\$2.12	\$2.23	\$2.27	\$2.29	\$2.30	\$2.30
Residential	EE	ENERGY STAR Air Conditioning	\$0.43	\$0.88	\$1.41	\$0.81	\$1.31	\$1.68	\$1.88	\$1.96	\$1.99
Residential	EE	AC Tune-Up	\$0.19	\$0.39	\$0.63	\$0.81	\$0.91	\$0.95	\$0.97	\$0.97	\$0.97
Residential	EE	Residential Energy Solutions	\$1.53	\$1.91	\$2.29	\$3.05	\$3.82	\$3.82	\$3.82	\$3.82	\$3.82
Residential	EE	Low Income Weatherization	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Non-Residential	EE	Small Commercial Energy Solutions	\$0.75	\$1.52	\$2.45	\$3.16	\$3.54	\$3.71	\$3.78	\$3.81	\$3.85
Non-Residential	EE	Large Commercial Energy Solutions	\$1.74	\$3.61	\$5.95	\$7.86	\$9.03	\$9.70	\$10.15	\$10.50	\$10.82
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.17	\$0.44	\$0.71	\$0.98	\$1.15	\$1.23	\$1.28
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38
Non-Residential	EE	Commercial Building Energy Management	\$0.08	\$0.10	\$0.13	\$0.17	\$0.27	\$0.28	\$0.29	\$0.29	\$0.30
Non-Residential	EE	Industrial	\$0.22	\$0.45	\$0.72	\$0.93	\$1.03	\$1.08	\$1.10	\$1.11	\$1.11
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.37	\$0.76	\$1.25	\$1.64	\$1.87
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.40	\$0.43	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.16	\$0.23	\$0.31	\$0.39	\$0.39	\$0.39	\$0.39
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.10	\$0.15	\$0.20	\$0.25	\$0.25	\$0.25	\$0.25
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.31	\$0.39	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.01	\$0.01	\$0.01	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Renewable	Renewable	Residential Solar PV	\$0.00	\$0.01	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Renewable	Renewable	Commercial Solar PV	\$0.43	\$0.89	\$1.47	\$1.94	\$2.23	\$2.39	\$2.50	\$2.59	\$2.67
<b>Total Portfolio<sup>a</sup></b>			<b>\$7.12</b>	<b>\$12.01</b>	<b>\$19.41</b>	<b>\$23.88</b>	<b>\$28.42</b>	<b>\$31.22</b>	<b>\$32.87</b>	<b>\$33.90</b>	<b>\$34.59</b>
											<b>\$35.14</b>

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30
Residential	EE	ENERGY STAR Air Conditioning	\$2.01	\$2.01	\$2.01	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02
Residential	EE	AC Tune-Up	\$0.97	\$0.97	\$0.97	\$0.97	\$0.97	\$0.97	\$0.97	\$0.97	\$0.97
Residential	EE	Residential Energy Solutions	\$3.82	\$3.82	\$3.82	\$3.82	\$3.82	\$3.83	\$3.83	\$3.83	\$3.83
Residential	EE	Low Income Weatherization	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25
Residential	EE	Energy Smart New Homes	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Non-Residential	EE	Small Commercial Energy Solutions	\$3.86	\$3.87	\$3.88	\$3.90	\$3.91	\$3.92	\$3.93	\$3.95	\$3.96
Non-Residential	EE	Large Commercial Energy Solutions	\$11.45	\$11.77	\$12.10	\$12.44	\$12.79	\$13.15	\$13.52	\$13.90	\$14.29
Residential	EE	Multifamily	\$1.28	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29
Residential	EE	Home Energy Use Benchmarking	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38
Non-Residential	EE	Commercial Building Energy Management	\$0.31	\$0.32	\$0.33	\$0.34	\$0.35	\$0.36	\$0.36	\$0.37	\$0.38
Non-Residential	EE	Industrial	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11
Non-Residential	EE	Commercial New Construction	\$2.13	\$2.18	\$2.23	\$2.28	\$2.34	\$2.39	\$2.44	\$2.50	\$2.56
Residential	DR	Interruptible Rate	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18	\$0.19	\$0.19	\$0.20	\$0.20
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.10	\$0.10	\$0.11	\$0.11
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39	\$0.39
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25
Residential	DR	Direct Load Control	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47
Residential	DR	Solar Water Heater Pilot	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Residential	Renewable	Residential Solar PV	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Residential	Renewable	Commercial Solar PV	\$2.82	\$2.90	\$2.98	\$3.07	\$3.15	\$3.33	\$3.42	\$3.52	\$3.62
<b>Total Portfolio<sup>a</sup></b>			<b>\$35.64</b>	<b>\$36.13</b>	<b>\$36.63</b>	<b>\$37.13</b>	<b>\$37.65</b>	<b>\$38.19</b>	<b>\$38.73</b>	<b>\$39.30</b>	<b>\$39.88</b>
											<b>\$40.47</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2012	2013	2014	2015	2016	2017	2018	2019	2021
Residential	EE	Residential Lighting and Appliances	938	2,909	5,913	8,479	11,600	15,054	18,669	21,698	23,941
Residential	EE	ENERGY STAR Air Conditioning	270	816	1,691	2,136	3,037	4,480	6,337	8,411	10,579
Residential	EE	AC Tune-Up	637	1,927	3,985	6,017	7,698	8,736	9,235	9,443	9,523
Residential	EE	Residential Energy Solutions	748	1,684	2,806	4,303	6,175	8,047	9,919	11,739	13,545
Residential	EE	Low Income Weatherization	574	1,149	1,724	2,298	2,873	3,448	4,023	4,598	5,173
Residential	EE	Energy Smart New Homes	6	14	22	32	45	57	70	82	95
Non-Residential	EE	Small Commercial Energy Solutions	567	1,718	3,572	5,946	8,592	11,346	14,139	16,949	19,769
Non-Residential	EE	Large Commercial Energy Solutions	2,587	7,967	16,837	28,559	41,714	55,539	69,535	83,636	97,910
Residential	EE	Multifamily	0	0	0	282	958	2,066	3,532	5,202	6,948
Residential	EE	Home Energy Use Benchmarking	0	0	0	0	0	0	0	0	0
Residential	EE	Commercial Building Energy Management	291	665	1,126	1,758	2,732	3,732	4,761	5,686	6,444
Residential	Industrial	Industrial	725	2,191	4,543	7,565	10,942	14,471	18,008	21,514	24,966
Non-Residential	EE	Commercial New Construction	0	0	0	0	342	1,049	2,208	3,730	5,468
Non-Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	Renewable	Solar Water Heater Pilot	2	5	11	19	27	36	45	54	63
Residential	Renewable	Residential Solar PV	4	13	27	44	64	84	105	126	148
Non-Residential	Renewable	Commercial Solar PV	7	22	47	79	116	156	198	242	286
<b>Total Portfolio</b>			<b>7,357</b>	<b>21,080</b>	<b>44,436</b>	<b>70,375</b>	<b>100,571</b>	<b>132,769</b>	<b>165,817</b>	<b>198,435</b>	<b>230,321</b>
											<b>261,580</b>

Sector	Type	Program Name	Cumulative Electricity Savings Estimates - MWh								
			2022	2023	2024	2025	2026	2027	2028	2029	2031
Residential	EE	Residential Lighting and Appliances	27,526	29,132	30,429	31,389	32,095	32,550	32,824	33,004	33,143
Residential	EE	ENERGY STAR Air Conditioning	15,002	17,227	19,453	21,681	23,909	25,868	27,551	28,904	30,689
Residential	EE	AC Tune-Up	9,567	9,572	9,575	9,579	9,580	9,582	9,583	9,584	32,019
Residential	EE	Residential Energy Solutions	17,065	18,755	20,435	22,086	23,715	25,183	26,434	27,599	29,516
Residential	EE	Low Income Weatherization	5,749	5,750	5,751	5,751	5,752	5,753	5,754	5,755	5,756
Residential	EE	Energy Smart New Homes	120	132	145	157	170	183	195	208	220
Non-Residential	EE	Small Commercial Energy Solutions	25,174	27,436	29,326	30,903	32,298	33,561	34,742	35,855	36,906
Non-Residential	EE	Large Commercial Energy Solutions	127,029	140,428	152,481	162,952	172,272	180,972	189,162	196,993	204,505
Residential	EE	Multifamily	11,928	13,350	14,532	15,518	16,308	16,959	17,538	18,080	18,818
Residential	EE	Home Energy Use Benchmarking	1,842	1,843	1,843	1,843	1,843	1,843	1,844	1,844	1,845
Residential	EE	Commercial Building Energy Management	7,757	8,149	8,376	8,608	8,848	9,093	9,346	9,606	9,873
Residential	EE	Industrial	31,111	33,181	34,462	35,146	35,502	35,703	35,827	35,910	35,973
Non-Residential	EE	Commercial New Construction	11,239	13,274	15,356	17,486	19,666	21,895	24,176	26,510	31,343
Residential	DR	Interruptible Rate	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0	0	0	0	0	0	0	0	0
Residential	DR	Direct Load Control	0	0	0	0	0	0	0	0	0
Residential	Renewable	Solar Water Heater Pilot	80	89	98	107	116	125	134	143	152
Residential	Renewable	Residential Solar PV	190	211	232	253	275	296	317	338	359
Non-Residential	Renewable	Commercial Solar PV	379	428	478	529	582	636	692	749	808
<b>Total Portfolio</b>			<b>291,760</b>	<b>318,957</b>	<b>342,972</b>	<b>363,989</b>	<b>382,330</b>	<b>400,201</b>	<b>416,119</b>	<b>431,082</b>	<b>445,852</b>
											<b>458,739</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	0.16	0.49	1.01	1.54	2.17	2.86	3.57	4.23	4.80
Residential	EE	ENERGY STAR Air Conditioning	0.08	0.24	0.50	0.63	0.89	1.30	1.83	2.42	3.04
Residential	EE	AC Tune-Up	0.23	0.71	1.47	2.21	2.82	3.20	3.39	3.46	3.49
Residential	EE	Residential Energy Solutions	0.24	0.53	0.89	1.36	1.96	2.55	3.14	3.73	4.31
Residential	EE	Low Income Weatherization	0.16	0.32	0.48	0.65	0.81	0.97	1.13	1.29	1.45
Residential	EE	Energy Smart New Homes	0.00	0.01	0.01	0.01	0.02	0.02	0.03	0.03	0.04
Non-Residential	EE	Small Commercial Energy Solutions	0.16	0.50	1.04	1.72	2.47	3.25	4.02	4.80	5.58
Non-Residential	EE	Large Commercial Energy Solutions	0.50	1.53	3.23	5.47	8.00	10.67	13.38	16.11	18.89
Residential	EE	Multifamily	0.00	0.00	0.04	0.14	0.32	0.56	0.83	1.12	1.40
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Non-Residential	EE	Commercial Building Energy Management	0.05	0.12	0.21	0.33	0.51	0.70	0.89	1.06	1.33
Non-Residential	EE	Industrial	0.09	0.28	0.59	0.98	1.42	1.88	2.34	2.80	3.25
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.06	0.19	0.41	0.69	1.01	1.35
Non-Residential	DR	Interruptible Rate	0.00	0.00	0.97	2.00	3.29	4.57	5.86	7.15	8.44
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.11	0.22	0.33	0.44
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.07	0.14	0.21	0.28
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.12	0.29	0.53	0.82	1.12	1.41	1.71
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.05	0.13	0.24	0.37	0.50	0.64	0.77
Residential	DR	Direct Load Control	0.00	0.00	0.00	1.41	3.17	5.28	7.39	9.51	10.21
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.01	0.01
Renewable	Renewable	Residential Solar PV	0.00	0.01	0.01	0.02	0.04	0.06	0.08	0.07	0.08
Renewable	Renewable	Commercial Solar PV	0.00	0.01	0.01	0.02	0.04	0.06	0.10	0.13	0.15
<b>Total Portfolio<sup>o</sup></b>			<b>1.69</b>	<b>4.75</b>	<b>12.47</b>	<b>21.20</b>	<b>31.45</b>	<b>42.26</b>	<b>53.17</b>	<b>62.63</b>	<b>71.66</b>
			<b>80.29</b>								

Sector	Type	Program Name	Cumulative Demand Savings Estimates - MW								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	5.82	6.30	6.74	7.09	7.34	7.49	7.57	7.61	7.63
Residential	EE	ENERGY STAR Air Conditioning	4.31	4.94	5.58	6.22	6.85	7.41	7.88	8.26	8.77
Residential	EE	AC Tune-Up	3.51	3.51	3.51	3.51	3.51	3.51	3.51	3.51	3.52
Residential	EE	Residential Energy Solutions	5.47	6.03	6.59	7.14	7.68	8.16	8.56	8.92	9.24
Residential	EE	Low Income Weatherization	1.62	1.62	1.62	1.62	1.62	1.62	1.62	1.62	1.62
Residential	EE	Energy Smart New Homes	0.05	0.05	0.05	0.06	0.06	0.07	0.08	0.08	0.09
Non-Residential	EE	Small Commercial Energy Solutions	7.05	7.64	8.11	8.48	8.80	9.08	9.32	9.54	9.72
Non-Residential	EE	Large Commercial Energy Solutions	24.58	27.21	29.58	31.63	33.45	35.13	36.70	38.18	39.58
Residential	EE	Multifamily	1.93	2.17	2.38	2.58	2.76	2.92	3.08	3.23	3.35
Residential	EE	Home Energy Use Benchmarking	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Residential	EE	Commercial Building Energy Management	1.44	1.51	1.55	1.60	1.64	1.69	1.73	1.78	1.83
Residential	EE	Industrial	4.04	4.31	4.48	4.57	4.62	4.64	4.66	4.67	4.68
Residential	EE	Commercial New Construction	2.06	2.43	2.81	3.20	3.60	4.00	4.41	4.84	5.27
Residential	DR	Interruptible Rate	11.02	12.30	12.63	12.88	12.88	12.88	12.88	12.88	12.88
Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.68	0.81	0.94	1.07	1.21	1.24	1.28	1.31	1.35
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.44	0.52	0.60	0.69	0.77	0.80	0.82	0.84	0.87
Residential	DR	Enabled Dynamic Pricing (Res)	2.30	2.59	2.77	2.89	2.95	2.95	2.95	2.95	2.95
Residential	DR	Non-Enabled Dynamic Pricing (Res)	1.03	1.16	1.24	1.30	1.32	1.32	1.32	1.32	1.32
Residential	DR	Direct Load Control	10.57	10.57	10.57	10.57	10.58	10.58	10.58	10.58	10.58
Residential	DR	Solar Water Heater Pilot	0.01	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.03
Residential	Renewable	Residential Solar PV	0.10	0.11	0.12	0.13	0.14	0.15	0.16	0.18	0.20
Residential	Renewable	Commercial Solar PV	0.20	0.22	0.25	0.27	0.30	0.33	0.36	0.39	0.45
<b>Total Portfolio<sup>o</sup></b>			<b>88.64</b>	<b>96.45</b>	<b>102.57</b>	<b>107.94</b>	<b>112.53</b>	<b>116.42</b>	<b>119.92</b>	<b>123.14</b>	<b>126.18</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh									
			2012	2013	2014	2015	2016	2017	2018	2019	2020	
Residential	EE	Residential Lighting and Appliances	938	1,970	3,005	2,565	3,121	3,455	3,614	3,681	3,707	3,717
Residential	EE	ENERGY STAR Air Conditioning	270	546	876	445	900	1,444	1,856	2,074	2,168	2,205
Residential	EE	AC Tune-Up	637	1,290	2,068	2,659	2,971	3,106	3,158	3,179	3,186	3,190
Residential	EE	Residential Energy Solutions	748	935	1,123	1,497	1,872	1,872	1,872	1,872	1,873	1,873
Residential	EE	Low Income Weatherization	574	575	575	575	575	575	575	575	575	575
Residential	EE	Energy Smart New Homes	6	7	9	10	12	12	12	12	13	13
Non-Residential	EE	Small Commercial Energy Solutions	567	1,151	1,853	2,392	2,683	2,816	2,876	2,907	2,927	2,943
Non-Residential	EE	Large Commercial Energy Solutions	2,587	5,380	8,870	11,721	13,464	14,467	15,124	15,646	16,122	16,589
Residential	EE	Multifamily	0	0	0	282	676	1,109	1,493	1,726	1,836	1,898
Residential	EE	Home Energy Use Benchmarking	0	0	0	1,840	1,840	1,841	1,841	1,842	1,842	1,842
Commercial	Industrial	Building Energy Management	291	374	461	632	974	1,001	1,029	1,057	1,117	1,117
Commercial	New Construction	0	0	0	342	707	1,159	1,522	1,738	3,623	3,623	
Interruptible Rate			0	0	0	0	0	0	0	0	0	
Enabled Dynamic Pricing (Non-Res)			0	0	0	0	0	0	0	0	0	
Non-Enabled Dynamic Pricing (Non-Res)			0	0	0	0	0	0	0	0	0	
Enabled Dynamic Pricing (Res)			0	0	0	0	0	0	0	0	0	
Non-Enabled Dynamic Pricing (Res)			0	0	0	0	0	0	0	0	0	
Direct Load Control			0	0	0	0	0	0	0	0	0	
Solar Water Heater Pilot			2	4	6	7	8	9	9	9	9	
Residential Solar PV	Renewable	Residential Solar PV	4	9	14	18	20	21	21	21	21	21
Commercial Solar PV	Renewable	Commercial Solar PV	7	15	25	32	37	40	42	43	45	46
<b>Total Portfolio<sup>o</sup></b>			<b>7,357</b>	<b>13,723</b>	<b>23,356</b>	<b>28,434</b>	<b>33,672</b>	<b>36,838</b>	<b>38,867</b>	<b>40,103</b>	<b>40,931</b>	<b>41,590</b>

Sector	Type	Program Name	Incremental Electricity Savings Estimates - MWh									
			2022	2023	2024	2025	2026	2027	2028	2029	2030	
Residential	EE	Residential Lighting and Appliances	3,721	3,723	3,724	3,725	3,726	3,726	3,727	3,727	3,728	
Residential	EE	ENERGY STAR Air Conditioning	2,219	2,224	2,227	2,228	2,228	2,229	2,229	2,229	2,230	2,230
Residential	EE	AC Tune-Up	3,191	3,192	3,192	3,193	3,193	3,194	3,194	3,195	3,195	3,196
Residential	EE	Residential Energy Solutions	1,873	1,873	1,874	1,874	1,874	1,875	1,875	1,875	1,876	1,876
Residential	EE	Low Income Weatherization	575	575	575	575	576	576	576	576	576	576
Residential	EE	Energy Smart New Homes	13	13	13	13	13	13	13	13	13	13
Non-Residential	EE	Small Commercial Energy Solutions	2,958	2,973	2,988	3,003	3,019	3,035	3,051	3,069	3,086	3,104
Non-Residential	EE	Large Commercial Energy Solutions	17,061	17,542	18,036	18,543	19,064	19,599	20,150	20,716	21,298	21,897
Residential	EE	Multifamily	1,905	1,908	1,909	1,910	1,910	1,910	1,911	1,911	1,911	1,911
Residential	EE	Home Energy Use Benchmarking	1,842	1,843	1,843	1,843	1,843	1,844	1,844	1,844	1,844	1,845
Residential	EE	Commercial Building Energy Management	1,148	1,180	1,213	1,246	1,281	1,317	1,353	1,391	1,430	1,470
Residential	EE	Industrial	3,624	3,624	3,624	3,624	3,624	3,624	3,624	3,624	3,624	3,624
Residential	EE	Commercial New Construction	1,985	2,035	2,082	2,130	2,179	2,230	2,281	2,334	2,388	2,444
Interruptible Rate			0	0	0	0	0	0	0	0	0	
Enabled Dynamic Pricing (Non-Res)			0	0	0	0	0	0	0	0	0	
Non-Enabled Dynamic Pricing (Non-Res)			0	0	0	0	0	0	0	0	0	
Enabled Dynamic Pricing (Res)			0	0	0	0	0	0	0	0	0	
Non-Enabled Dynamic Pricing (Res)			0	0	0	0	0	0	0	0	0	
Direct Load Control			0	0	0	0	0	0	0	0	0	
Solar Water Heater Pilot	Renewable	Solar Water Heater Pilot	9	9	9	9	9	9	9	9	9	9
Residential	Renewable	Residential Solar PV	21	21	21	21	21	21	21	21	21	21
Non-Residential	Renewable	Commercial Solar PV	47	49	50	51	53	54	56	57	59	61
<b>Total Portfolio<sup>o</sup></b>			<b>42,182</b>	<b>42,783</b>	<b>43,379</b>	<b>43,988</b>	<b>44,612</b>	<b>45,254</b>	<b>45,913</b>	<b>46,591</b>	<b>47,287</b>	<b>48,003</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	0.16	0.33	0.52	0.53	0.63	0.69	0.71	0.72	0.73
Residential	EE	ENERGY STAR Air Conditioning	0.08	0.16	0.26	0.13	0.26	0.41	0.53	0.59	0.62
Residential	EE	AC Tune-Up	0.23	0.47	0.76	0.98	1.09	1.14	1.16	1.17	1.17
Residential	EE	Residential Energy Solutions	0.24	0.30	0.36	0.47	0.59	0.59	0.59	0.59	0.59
Residential	EE	Low Income Weatherization	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16
Residential	EE	Energy Smart New Homes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	EE	Small Commercial Energy Solutions	0.16	0.33	0.54	0.70	0.78	0.82	0.84	0.85	0.86
Non-Residential	EE	Large Commercial Energy Solutions	0.50	1.03	1.70	2.25	2.58	2.77	2.90	3.00	3.09
Residential	EE	Multifamily	0.00	0.00	0.04	0.11	0.18	0.25	0.29	0.32	0.33
Residential	EE	Home Energy Use Benchmarking	0.00	0.00	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Non-Residential	EE	Commercial Building Energy Management	0.05	0.07	0.09	0.12	0.18	0.19	0.20	0.20	0.21
Non-Residential	EE	Industrial	0.09	0.19	0.31	0.39	0.44	0.46	0.47	0.47	0.47
Non-Residential	EE	Commercial New Construction	0.00	0.00	0.00	0.06	0.13	0.21	0.28	0.32	0.35
Non-Residential	DR	Interruptible Rate	0.00	0.00	0.97	1.03	1.29	1.29	1.29	1.29	1.29
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.11	0.11	0.12	0.12
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.00	0.00	0.00	0.00	0.00	0.07	0.07	0.08	0.08
Residential	DR	Enabled Dynamic Pricing (Res)	0.00	0.00	0.12	0.18	0.24	0.29	0.29	0.29	0.29
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.00	0.00	0.05	0.08	0.11	0.13	0.13	0.13	0.13
Residential	DR	Direct Load Control	0.00	0.00	0.00	1.41	1.76	2.11	2.11	2.11	2.11
Residential	DR	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Renewable	Renewable	Residential Solar PV	0.00	0.00	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Renewable	Renewable	Commercial Solar PV	0.00	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02
<b>Total Portfolio</b>			<b>1.7</b>	<b>3.1</b>	<b>7.7</b>	<b>9.4</b>	<b>11.2</b>	<b>12.2</b>	<b>12.9</b>	<b>13.0</b>	<b>13.2</b>

Sector	Type	Program Name	Incremental Demand Savings Estimates - MW								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73	0.73
Residential	EE	ENERGY STAR Air Conditioning	0.63	0.64	0.64	0.64	0.64	0.64	0.64	0.64	0.64
Residential	EE	AC Tune-Up	1.17	1.17	1.17	1.17	1.17	1.17	1.17	1.17	1.17
Residential	EE	Residential Energy Solutions	0.59	0.59	0.59	0.59	0.59	0.59	0.59	0.59	0.59
Residential	EE	Low Income Weatherization	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16
Residential	EE	Energy Smart New Homes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-Residential	EE	Small Commercial Energy Solutions	0.86	0.87	0.87	0.88	0.88	0.89	0.89	0.90	0.90
Non-Residential	EE	Large Commercial Energy Solutions	3.27	3.36	3.46	3.55	3.65	3.76	3.86	3.97	4.08
Non-Residential	EE	Multifamily	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33
Non-Residential	EE	Home Energy Use Benchmarking	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Non-Residential	EE	Commercial Building Energy Management	0.21	0.22	0.23	0.23	0.24	0.24	0.25	0.26	0.27
Non-Residential	EE	Industrial	0.47	0.47	0.47	0.47	0.47	0.47	0.47	0.47	0.47
Non-Residential	EE	Commercial New Construction	0.36	0.37	0.38	0.39	0.40	0.40	0.41	0.42	0.43
Non-Residential	DR	Interruptible Rate	1.29	1.29	1.29	1.29	1.29	1.29	1.29	1.29	1.29
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	0.12	0.13	0.13	0.13	0.14	0.14	0.14	0.15	0.16
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	0.08	0.08	0.08	0.09	0.09	0.09	0.09	0.10	0.10
Residential	DR	Enabled Dynamic Pricing (Res)	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.30	0.30
Residential	DR	Non-Enabled Dynamic Pricing (Res)	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13
Residential	DR	Direct Load Control	2.11	2.11	2.12	2.12	2.12	2.12	2.12	2.12	2.12
Residential	Renewable	Solar Water Heater Pilot	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential	Renewable	Residential Solar PV	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Non-Residential	Renewable	Commercial Solar PV	0.02	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
<b>Total Portfolio</b>			<b>13.3</b>	<b>13.4</b>	<b>13.5</b>	<b>13.7</b>	<b>13.8</b>	<b>13.9</b>	<b>14.1</b>	<b>14.2</b>	<b>14.3</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.08	\$0.17	\$0.27	\$0.33	\$0.39	\$0.40	\$0.40	\$0.40	\$0.40
Residential	EE	ENERGY STAR Air Conditioning	\$0.07	\$0.15	\$0.20	\$0.25	\$0.31	\$0.38	\$0.42	\$0.46	\$0.40
Residential	EE	AC Tune-Up	\$0.07	\$0.14	\$0.23	\$0.29	\$0.33	\$0.35	\$0.35	\$0.35	\$0.35
Residential	EE	Residential Energy Solutions	\$0.22	\$0.27	\$0.32	\$0.43	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
Residential	EE	Low Income Weatherization	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	EE	Small Commercial Energy Solutions	\$0.11	\$0.22	\$0.36	\$0.46	\$0.52	\$0.56	\$0.56	\$0.56	\$0.57
Non-Residential	EE	Large Commercial Energy Solutions	\$0.14	\$0.29	\$0.48	\$0.64	\$0.73	\$0.79	\$0.83	\$0.85	\$0.88
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.05	\$0.12	\$0.19	\$0.26	\$0.30	\$0.32	\$0.33
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	EE	Commercial Building Energy Management	\$0.01	\$0.01	\$0.02	\$0.02	\$0.03	\$0.04	\$0.04	\$0.04	\$0.04
Non-Residential	EE	Industrial	\$0.02	\$0.05	\$0.08	\$0.10	\$0.11	\$0.12	\$0.12	\$0.12	\$0.12
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.04	\$0.08	\$0.14	\$0.18	\$0.20	\$0.23
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.07	\$0.08	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.02	\$0.02	\$0.02	\$0.02
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.02	\$0.04	\$0.05	\$0.06	\$0.06	\$0.06	\$0.06
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.05	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.00	\$0.05	\$0.07	\$0.08	\$0.08	\$0.08	\$0.08
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable	Renewable	Residential Solar PV	\$0.01	\$0.02	\$0.03	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05	\$0.06
Renewable	Renewable	Commercial Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.06
<b>Total Portfolio<sup>a</sup></b>			<b>\$1.12</b>	<b>\$1.71</b>	<b>\$2.72</b>	<b>\$3.20</b>	<b>\$3.78</b>	<b>\$4.13</b>	<b>\$4.33</b>	<b>\$4.44</b>	<b>\$4.51</b>
<b>Total Portfolio<sup>b</sup></b>			<b>\$4.60</b>	<b>\$4.64</b>	<b>\$4.68</b>	<b>\$4.72</b>	<b>\$4.76</b>	<b>\$4.80</b>	<b>\$4.84</b>	<b>\$4.88</b>	<b>\$4.93</b>

Sector	Type	Program Name	Annual Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
Residential	EE	ENERGY STAR Air Conditioning	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27	\$0.27
Residential	EE	AC Tune-Up	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35	\$0.35
Residential	EE	Residential Energy Solutions	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54	\$0.54
Residential	EE	Low Income Weatherization	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38	\$0.38
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	EE	Small Commercial Energy Solutions	\$0.57	\$0.57	\$0.57	\$0.58	\$0.58	\$0.58	\$0.58	\$0.59	\$0.59
Non-Residential	EE	Large Commercial Energy Solutions	\$0.93	\$0.96	\$0.98	\$1.01	\$1.04	\$1.07	\$1.10	\$1.13	\$1.16
Non-Residential	EE	Multifamily	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33	\$0.33
Residential	EE	Home Energy Use Benchmarking	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	EE	Commercial Building Energy Management	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05
Non-Residential	EE	Industrial	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
Non-Residential	DR	Interruptible Rate	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	DR	Direct Load Control	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
Residential	Renewable	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	Renewable	Commercial Solar PV	\$0.06	\$0.06	\$0.06	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.08
<b>Total Portfolio<sup>a</sup></b>			<b>\$4.60</b>	<b>\$4.64</b>	<b>\$4.68</b>	<b>\$4.72</b>	<b>\$4.76</b>	<b>\$4.80</b>	<b>\$4.84</b>	<b>\$4.88</b>	<b>\$4.93</b>
<b>Total Portfolio<sup>b</sup></b>			<b>\$4.60</b>	<b>\$4.64</b>	<b>\$4.68</b>	<b>\$4.72</b>	<b>\$4.76</b>	<b>\$4.80</b>	<b>\$4.84</b>	<b>\$4.88</b>	<b>\$4.93</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.05	\$0.09	\$0.15	\$0.18	\$0.20	\$0.21	\$0.21	\$0.22	\$0.22
Residential	EE	ENERGY STAR Air Conditioning	\$0.05	\$0.10	\$0.15	\$0.20	\$0.22	\$0.23	\$0.23	\$0.24	\$0.24
Residential	EE	AC Tune-Up	\$0.05	\$0.10	\$0.15	\$0.20	\$0.22	\$0.23	\$0.23	\$0.24	\$0.24
Residential	EE	Residential Energy Solutions	\$0.19	\$0.24	\$0.29	\$0.38	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48
Residential	EE	Low Income Weatherization	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	EE	Small Commercial Energy Solutions	\$0.06	\$0.12	\$0.19	\$0.24	\$0.27	\$0.29	\$0.29	\$0.30	\$0.30
Non-Residential	EE	Large Commercial Energy Solutions	\$0.11	\$0.22	\$0.36	\$0.48	\$0.55	\$0.61	\$0.64	\$0.66	\$0.67
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.03	\$0.06	\$0.10	\$0.13	\$0.16	\$0.17	\$0.17
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03
Non-Residential	EE	Commercial Building Energy Management	\$0.01	\$0.02	\$0.02	\$0.05	\$0.07	\$0.09	\$0.10	\$0.11	\$0.11
Non-Residential	EE	Industrial	\$0.02	\$0.05	\$0.09	\$0.09	\$0.09	\$0.10	\$0.11	\$0.11	\$0.11
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.03	\$0.06	\$0.10	\$0.13	\$0.16
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.035
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.02	\$0.02	\$0.02	\$0.018
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.02	\$0.016
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.02	\$0.02	\$0.03	\$0.04	\$0.04	\$0.04	\$0.044
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.02	\$0.03	\$0.03	\$0.04	\$0.04	\$0.04	\$0.044
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.02	\$0.03	\$0.03	\$0.04	\$0.04	\$0.04	\$0.035
Residential	Renewable	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.01	\$0.02	\$0.03	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05
Non-Residential	Renewable	Commercial Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Portfolio<sup>a</sup></b>			<b>\$0.68</b>	<b>\$1.09</b>	<b>\$1.71</b>	<b>\$2.05</b>	<b>\$2.46</b>	<b>\$2.71</b>	<b>\$2.85</b>	<b>\$2.92</b>	<b>\$3.01</b>

Sector	Type	Program Name	Annual Non-Incentive Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22	\$0.22
Residential	EE	ENERGY STAR Air Conditioning	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18	\$0.18
Residential	EE	AC Tune-Up	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24
Residential	EE	Residential Energy Solutions	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48	\$0.48
Residential	EE	Low Income Weatherization	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	EE	Small Commercial Energy Solutions	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.31	\$0.31
Non-Residential	EE	Large Commercial Energy Solutions	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.80	\$0.82	\$0.84	\$0.87
Residential	EE	Multifamily	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17	\$0.17
Residential	EE	Home Energy Use Benchmarking	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03
Non-Residential	EE	Commercial Building Energy Management	\$0.05	\$0.05	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.07
Non-Residential	EE	Industrial	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11
Non-Residential	EE	Commercial New Construction	\$0.17	\$0.18	\$0.18	\$0.19	\$0.19	\$0.19	\$0.20	\$0.20	\$0.21
Residential	DR	Interruptible Rate	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03	\$0.03
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.021
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.044
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.045
Residential	DR	Direct Load Control	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.04	\$0.035
Residential	Renewable	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Non-Residential	Renewable	Commercial Solar PV	\$0.05	\$0.05	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.07
<b>Total Portfolio<sup>a</sup></b>			<b>\$3.04</b>	<b>\$3.07</b>	<b>\$3.10</b>	<b>\$3.13</b>	<b>\$3.16</b>	<b>\$3.19</b>	<b>\$3.23</b>	<b>\$3.26</b>	<b>\$3.29</b>

### Low Case Program Savings and Cost Estimates

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)								
			2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential	EE	Residential Lighting and Appliances	\$0.13	\$0.26	\$0.42	\$0.51	\$0.57	\$0.60	\$0.61	\$0.62	\$0.62
Residential	EE	ENERGY STAR Air Conditioning	\$0.13	\$0.25	\$0.41	\$0.49	\$0.55	\$0.58	\$0.58	\$0.43	\$0.44
Residential	EE	AC Tune-Up	\$0.12	\$0.24	\$0.38	\$0.49	\$0.55	\$0.57	\$0.59	\$0.59	\$0.59
Residential	EE	Residential Energy Solutions	\$0.41	\$0.51	\$0.61	\$0.81	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02
Residential	EE	Low Income Weatherization	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52
Residential	EE	Energy Smart New Homes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.17	\$0.34	\$0.55	\$0.71	\$0.79	\$0.83	\$0.85	\$0.86	\$0.86
Non-Residential	EE	Large Commercial Energy Solutions	\$0.25	\$0.51	\$0.84	\$1.12	\$1.28	\$1.38	\$1.44	\$1.49	\$1.53
Residential	EE	Multifamily	\$0.00	\$0.00	\$0.07	\$0.18	\$0.29	\$0.39	\$0.45	\$0.48	\$0.49
Residential	EE	Home Energy Use Benchmarking	\$0.00	\$0.00	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13
Non-Residential	EE	Commercial Building Energy Management	\$0.02	\$0.03	\$0.04	\$0.04	\$0.05	\$0.08	\$0.08	\$0.09	\$0.09
Non-Residential	EE	Industrial	\$0.05	\$0.09	\$0.15	\$0.19	\$0.21	\$0.22	\$0.23	\$0.23	\$0.23
Non-Residential	EE	Commercial New Construction	\$0.00	\$0.00	\$0.00	\$0.07	\$0.14	\$0.24	\$0.31	\$0.35	\$0.39
Non-Residential	DR	Interruptible Rate	\$0.00	\$0.00	\$0.10	\$0.11	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13
Non-Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.04	\$0.04	\$0.04	\$0.04
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.00	\$0.00	\$0.04	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.02	\$0.03	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.00	\$0.00	\$0.08	\$0.10	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
Residential	DR	Direct Load Control	\$0.00	\$0.00	\$0.08	\$0.10	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable	Renewable	Residential Solar PV	\$0.00	\$0.00	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Renewable	Renewable	Commercial Solar PV	\$0.02	\$0.04	\$0.06	\$0.08	\$0.09	\$0.10	\$0.10	\$0.11	\$0.11
<b>Total Portfolio<sup>a</sup></b>			<b>\$1.80</b>	<b>\$2.80</b>	<b>\$4.43</b>	<b>\$5.25</b>	<b>\$6.24</b>	<b>\$6.84</b>	<b>\$7.17</b>	<b>\$7.37</b>	<b>\$7.48</b>
<b>Total Portfolio<sup>b</sup></b>			<b>\$7.64</b>	<b>\$7.71</b>	<b>\$7.78</b>	<b>\$7.85</b>	<b>\$7.92</b>	<b>\$7.99</b>	<b>\$8.07</b>	<b>\$8.15</b>	<b>\$8.23</b>

Sector	Type	Program Name	Annual Total Program Cost Estimates - Real 2011 \$ (Millions)								
			2022	2023	2024	2025	2026	2027	2028	2029	2030
Residential	EE	Residential Lighting and Appliances	\$0.62	\$0.62	\$0.62	\$0.62	\$0.62	\$0.62	\$0.62	\$0.62	\$0.62
Residential	EE	ENERGY STAR Air Conditioning	\$0.46	\$0.46	\$0.46	\$0.46	\$0.46	\$0.46	\$0.46	\$0.46	\$0.46
Residential	EE	AC Tune-Up	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59
Residential	EE	Residential Energy Solutions	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02	\$1.02
Residential	EE	Low Income Weatherization	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52
Residential	EE	Energy Smart New Homes	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Non-Residential	EE	Small Commercial Energy Solutions	\$0.87	\$0.87	\$0.87	\$0.87	\$0.88	\$0.88	\$0.88	\$0.89	\$0.89
Non-Residential	EE	Large Commercial Energy Solutions	\$1.62	\$1.67	\$1.72	\$1.77	\$1.81	\$1.87	\$1.92	\$1.97	\$2.03
Residential	EE	Multifamily	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50
Residential	EE	Home Energy Use Benchmarking	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13
Non-Residential	EE	Commercial Building Energy Management	\$0.09	\$0.09	\$0.10	\$0.10	\$0.10	\$0.10	\$0.11	\$0.11	\$0.12
Non-Residential	EE	Industrial	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23
Non-Residential	EE	Commercial New Construction	\$0.40	\$0.41	\$0.42	\$0.43	\$0.44	\$0.46	\$0.47	\$0.48	\$0.49
Residential	DR	Interruptible Rate	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13	\$0.13
Residential	DR	Enabled Dynamic Pricing (Non-Res)	\$0.04	\$0.04	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
Non-Residential	DR	Non-Enabled Dynamic Pricing (Non-Res)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
Residential	DR	Enabled Dynamic Pricing (Res)	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11
Residential	DR	Non-Enabled Dynamic Pricing (Res)	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
Residential	DR	Direct Load Control	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12	\$0.12
Residential	DR	Solar Water Heater Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential	Renewable	Residential Solar PV	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
Residential	Renewable	Commercial Solar PV	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15
Non-Residential	Renewable	Total Portfolio <sup>b</sup>	<b>\$7.64</b>	<b>\$7.71</b>	<b>\$7.78</b>	<b>\$7.85</b>	<b>\$7.92</b>	<b>\$7.99</b>	<b>\$8.07</b>	<b>\$8.15</b>	<b>\$8.23</b>

## Program Cost-Effectiveness Estimates (Reference Case)

Sector	Program Name	TRC Test	PAC Test	RIM Test	PCT Test	Levelized Cost/kWh	Levelized Cost/kW
Residential	Residential Lighting and Appliances	1.5	2.0	0.5	3.9	\$0.05	\$232
Residential	ENERGY STAR Air Conditioning	1.8	2.3	0.6	4.9	\$0.05	\$175
Residential	AC Tune-Up	1.2	1.3	0.5	3.2	\$0.09	\$244
Residential	Residential Energy Solutions	1.2	1.6	0.5	3.4	\$0.08	\$252
Residential	Low Income Weatherization	0.9	0.9	0.4	2.8	\$0.13	\$451
Residential	Energy Smart New Homes	1.2	2.8	0.7	2.6	\$0.05	\$141
Non-Residential	Small Commercial Energy Solutions	1.8	2.2	0.5	5.3	\$0.05	\$188
Non-Residential	Large Commercial Energy Solutions	2.2	3.2	0.6	7.0	\$0.03	\$161
Residential	Multifamily	1.4	1.8	0.5	4.3	\$0.06	\$328
Residential	Home Energy Use Benchmarking	1.3	1.3	0.5	4.3	\$0.08	\$338
Non-Residential	Commercial Building Energy Management	3.9	5.4	0.6	12.7	\$0.02	\$95
Non-Residential	Industrial	2.8	4.8	0.6	8.2	\$0.02	\$140
Non-Residential	Commercial New Construction	2.3	3.4	0.6	7.8	\$0.03	\$174
Non-Residential	Interruptible Rate	38.7	8.3	1.3	N/A	N/A	\$20
Non-Residential	Enabled Dynamic Pricing (Non-Res)	2.7	2.5	0.9	4.4	N/A	\$67
Non-Residential	Non-Enabled Dynamic Pricing (Non-Res)	5.0	4.4	1.1	N/A	N/A	\$38
Residential	Enabled Dynamic Pricing (Res)	2.7	2.5	2.5	1.1	N/A	\$67
Residential	Non-Enabled Dynamic Pricing (Res)	3.1	2.5	2.5	N/A	N/A	\$66
Residential	Direct Load Control	7.8	9.1	9.1	0.8	N/A	\$18
Residential	Solar Water Heater Pilot	0.4	1.3	0.4	1.0	\$0.07	\$448
Residential	Residential Solar PV	0.6	4.0	0.8	0.9	\$0.04	\$75
Non-Residential	Commercial Solar PV	0.4	0.5	0.3	1.8	\$0.31	\$605
<b>Total Portfolio</b>		<b>1.9</b>	<b>2.5</b>	<b>0.6</b>	<b>5.5</b>	<b>\$0.05</b>	<b>\$160</b>

## Program Net-to-Gross Ratios

Program Name	Net to Gross Ratio
Residential Lighting and Appliances	0.65
ENERGY STAR Air Conditioning	0.80
AC Tune-Up	0.80
Residential Energy Solutions	0.85
Low Income Weatherization	1.00
Energy Smart New Homes	0.80
Small Commercial Energy Solutions	0.90
Large Commercial Energy Solutions	0.70
Multifamily	0.90
Home Energy Use Benchmarking	0.80
Commercial Building Energy Management	0.75
Industrial	0.75
Commercial New Construction	0.80
Interruptible Rate	1.00
Enabled Dynamic Pricing (Non-Res)	1.00
Non-Enabled Dynamic Pricing (Non-Res)	1.00
Enabled Dynamic Pricing (Res)	1.00
Non-Enabled Dynamic Pricing (Res)	1.00
Direct Load Control	1.00
Solar Water Heater Pilot	0.80
Residential Solar PV	0.80
Commercial Solar PV	0.80

## **Appendix C**

### **Avoided Cost and Retail Rate Assumptions**

Applicable Subsector(s)	Cost type	Unit	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
All	Avoided	kWh <sup>1</sup>	\$0.036	\$0.038	\$0.039	\$0.042	\$0.043	\$0.045	\$0.046	\$0.057	\$0.060	\$0.061
All	Avoided	kW <sup>2</sup>	\$157.90	\$160.93	\$170.47	\$163.29	\$158.14	\$159.86	\$159.72	\$162.09	\$162.59	\$163.10
All	Avoided	therm <sup>3</sup>	\$0.398	\$0.406	\$0.414	\$0.422	\$0.431	\$0.439	\$0.448	\$0.457	\$0.466	\$0.476
Residential	Retail	kWh <sup>4</sup>	\$0.091	\$0.095	\$0.097	\$0.101	\$0.103	\$0.107	\$0.108	\$0.126	\$0.131	\$0.133
Commercial	Retail	kWh	\$0.082	\$0.085	\$0.087	\$0.090	\$0.092	\$0.095	\$0.096	\$0.112	\$0.116	\$0.118
Small Commercial	Retail	kWh	\$0.093	\$0.097	\$0.100	\$0.104	\$0.106	\$0.110	\$0.111	\$0.130	\$0.135	\$0.137
Large Commercial	Retail	kWh	\$0.082	\$0.085	\$0.087	\$0.090	\$0.092	\$0.095	\$0.096	\$0.112	\$0.116	\$0.118
Industrial	Retail	kWh	\$0.082	\$0.085	\$0.087	\$0.090	\$0.092	\$0.095	\$0.096	\$0.112	\$0.116	\$0.118
Residential	Retail	kW <sup>5</sup>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Commercial	Retail	kW	\$8.58	\$8.74	\$9.26	\$8.87	\$8.59	\$8.69	\$8.68	\$8.81	\$8.83	\$8.86
Small Commercial	Retail	kW	\$5.17	\$5.27	\$5.58	\$5.35	\$5.18	\$5.23	\$5.23	\$5.31	\$5.32	\$5.34
Large Commercial	Retail	kW	\$8.58	\$8.74	\$9.26	\$8.87	\$8.59	\$8.69	\$8.68	\$8.81	\$8.83	\$8.86
Industrial	Retail	kW	\$8.58	\$8.74	\$9.26	\$8.87	\$8.59	\$8.69	\$8.68	\$8.81	\$8.83	\$8.86
Residential	Retail	therm <sup>6</sup>	\$0.850	\$0.868	\$0.885	\$0.903	\$0.921	\$0.939	\$0.958	\$0.977	\$0.996	\$1.016
Commercial	Retail	therm	\$0.978	\$0.998	\$1.018	\$1.038	\$1.059	\$1.080	\$1.102	\$1.124	\$1.146	\$1.169
Small Commercial	Retail	therm	\$0.978	\$0.998	\$1.018	\$1.038	\$1.059	\$1.080	\$1.102	\$1.124	\$1.146	\$1.169
Large Commercial	Retail	therm	\$0.978	\$0.998	\$1.018	\$1.038	\$1.059	\$1.080	\$1.102	\$1.124	\$1.146	\$1.169
Industrial	Retail	therm	N/A									

Applicable Subsector(s)	Cost type	Unit	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
All	Avoided	kWh <sup>1</sup>	\$0.063	\$0.065	\$0.066	\$0.067	\$0.069	\$0.071	\$0.071	\$0.073	\$0.075	\$0.077	\$0.077
All	Avoided	kW <sup>2</sup>	\$163.63	\$164.16	\$164.71	\$165.27	\$165.83	\$166.41	\$167.00	\$167.61	\$168.22	\$168.85	\$169.52
All	Avoided	therm <sup>3</sup>	\$0.485	\$0.495	\$0.505	\$0.515	\$0.525	\$0.536	\$0.546	\$0.557	\$0.568	\$0.580	\$0.591
Residential	Retail	kWh <sup>4</sup>	\$0.136	\$0.140	\$0.142	\$0.144	\$0.147	\$0.150	\$0.150	\$0.154	\$0.157	\$0.161	\$0.161
Commercial	Retail	kWh	\$0.120	\$0.123	\$0.125	\$0.127	\$0.129	\$0.131	\$0.132	\$0.135	\$0.138	\$0.141	\$0.141
Small Commercial	Retail	kWh	\$0.140	\$0.145	\$0.147	\$0.149	\$0.151	\$0.154	\$0.155	\$0.159	\$0.162	\$0.166	\$0.166
Large Commercial	Retail	kWh	\$0.120	\$0.123	\$0.125	\$0.127	\$0.129	\$0.131	\$0.132	\$0.135	\$0.138	\$0.141	\$0.141
Industrial	Retail	kWh	\$0.120	\$0.123	\$0.125	\$0.127	\$0.129	\$0.131	\$0.132	\$0.135	\$0.138	\$0.141	\$0.141
Residential	Retail	kW <sup>5</sup>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Commercial	Retail	kW	\$8.89	\$8.92	\$8.95	\$8.98	\$9.01	\$9.04	\$9.07	\$9.11	\$9.14	\$9.17	\$9.21
Small Commercial	Retail	kW	\$5.36	\$5.38	\$5.39	\$5.41	\$5.43	\$5.45	\$5.47	\$5.49	\$5.51	\$5.53	\$5.55
Large Commercial	Retail	kW	\$8.89	\$8.92	\$8.95	\$8.98	\$9.01	\$9.04	\$9.07	\$9.11	\$9.14	\$9.17	\$9.21
Industrial	Retail	kW	\$8.89	\$8.92	\$8.95	\$8.98	\$9.01	\$9.04	\$9.07	\$9.11	\$9.14	\$9.17	\$9.21
Residential	Retail	therm <sup>6</sup>	\$1.037	\$1.057	\$1.079	\$1.100	\$1.122	\$1.145	\$1.168	\$1.191	\$1.215	\$1.239	\$1.264
Commercial	Retail	therm	\$1.192	\$1.216	\$1.241	\$1.265	\$1.291	\$1.316	\$1.343	\$1.370	\$1.397	\$1.425	\$1.453
Small Commercial	Retail	therm	\$1.192	\$1.216	\$1.241	\$1.265	\$1.291	\$1.316	\$1.343	\$1.370	\$1.397	\$1.425	\$1.453
Large Commercial	Retail	therm	\$1.192	\$1.216	\$1.241	\$1.265	\$1.291	\$1.316	\$1.343	\$1.370	\$1.397	\$1.425	\$1.453
Industrial	Retail	therm	N/A										

**Notes:**

Shaded values are forecasts.

All values are in real 2011 dollars.

<sup>1</sup>Weighted average forecast for Entergy system. Source: Entergy System Planning and Operations.

<sup>2</sup>Weighted average forecast for ENO. Source: Entergy System Planning and Operations.

<sup>3</sup>Source: U.S. EIA, December 2011 Henry Hub price. 2012-2031 avoided gas costs were escalated by ICF at 2.0% per year.

<sup>4</sup>2011 Retail kWh rate source: ENO. 2012-2031 retail rates were escalated by ICF at same rate as avoided costs.

<sup>5</sup>2011 Retail kW rate source: ENO. 2012-2031 retail rates were escalated by ICF at same rate as avoided costs.

<sup>6</sup>2011 Retail gas rate source: ENO. 2012-2031 retail rates were escalated by ICF at 2.0% per year.

**Other Cost Assumptions:**

Line losses (Total Retail) 7.29% Source: Entergy System Planning and Operations.

Company Discount Rate 8.62% Source: Entergy System Planning and Operations.

Residential Participant Discount Rate 5.00% Source: Entergy System Planning and Operations.

C&I Participant Discount Rate 7.00% Source: Entergy System Planning and Operations.

## **Appendix D**

### **Advanced Metering and Demand Response**

Demand response (DR) measures modeled in the Entergy potential study were based on those modeled in FERC's national assessment of DR:<sup>1</sup>

1. **Dynamic pricing without enabling technology:**<sup>2</sup> Dynamic pricing refers to the family of rates that offer customers time-varying electricity prices on a day-ahead or real-time basis. Prices are higher during peak periods to reflect the higher-than-average cost of providing electricity during those times, and lower during off peak periods, when it is cheaper to provide the electricity. The rates are dynamic in the sense that prices change in response to events such as high-priced hours, unexpectedly hot days, or reliability conditions. Customers respond to the higher peak prices by manually curtailing various end-uses. For example, residential customers might turn up the set-point on their central air conditioner or reschedule their kitchen and laundry activities to avoid running their appliances during high priced hours. The higher priced peak hours are accompanied by lower priced off-peak hours, providing customers with the opportunity to reduce their electricity bills through these actions.<sup>3</sup> Examples of dynamic rates include critical peak pricing, peak time rebates, and real-time pricing. Peak time rebate is different than critical peak pricing and real-time pricing rates in that rather than charging a higher price during critical events, customers are provided a rebate for reductions in consumption. The analysis assumes that advanced metering infrastructure (AMI) must be in place to offer any of these rates. AMI includes "smart meters" that have the capability to measure customer usage over short intervals of time (often 15 minutes), as opposed to many conventional meters that are read manually on a monthly basis.
2. **Dynamic pricing with enabling technology.**<sup>4</sup> This program is similar to the previously described dynamic pricing program, but customers are also equipped with devices that automatically reduce consumption during high priced hours. For Residential and Small and Medium commercial and industrial customers, the automated technology (known as a programmable communicating thermostat) adjusts air conditioning energy use where such devices are determined to be cost-effective. Large commercial and industrial customers are assumed to be equipped with automated demand response systems, which coordinate reductions at multiple end-uses within the facility.
3. **Direct load control (DLC).**<sup>5</sup> Customer end uses are directly controlled by the utility and are shut down or moved to a lower consumption level during events such as an operating reserve shortage. For residential customers, an air-conditioning DLC program is modeled. Direct control of other residential end uses, such as water heating, was not included. Non-residential DLC programs include air-conditioning load control as well, but

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<sup>1</sup> Federal Energy Regulatory Commission. A National Assessment of Demand Response Potential. Prepared by The Brattle Group, et al. June 2009. pp. 20-21.

<sup>2</sup> This program type describes the "Non-Enabled Dynamic Pricing" programs modeled in the Entergy potential study.

<sup>3</sup> For the purposes of the Entergy potential study, DR programs were assumed to be revenue neutral and no kWh savings were estimated. Actual DR programs may result in electric savings.

<sup>4</sup> This program type describes the "Enabled Dynamic Pricing" programs modeled in the Entergy potential study.

<sup>5</sup> Only residential DLC was modeled for the Entergy potential study.

could also include other forms of DLC in some states, such as irrigation control. Interruptible tariffs: Customers agree to reduce consumption to a pre-specified level, or by a pre-specified amount, during system reliability problems in return for an incentive payment of some form. The programs are generally only available for Medium and Large commercial and industrial customers. *al Enabled Dynamic Pricing* represents residential time-of-use rates such as Critical Peak Pricing (CPP) or Peak Time Rebates where the customer

4. **Interruptible tariffs.** Customers agree to reduce consumption to a pre-specified level, or by a pre-specified amount, during system reliability problems in return for an incentive payment of some form. The programs are generally only available for Medium and Large commercial and industrial customers.

**Entergy's Estimated AMI Deployment**  
**For Use in Demand Side Management Potential Study**  
**September 1, 2011**  
**10 Year Forecast**

**Total cumulative meter deployments**

**Existing**

ENOI	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
	5,000	5,651	6,301	7,374	9,565	12,851	167,160	167,738	168,299	168,859

ENOI	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
	169,425	169,999	170,588	171,178	171,777	172,383	172,988	173,599	174,218	174,852	175,489

**Yellow shading:** indicates the years in which each OpCo engaged in full deployment of AMI

**Full Deployment:** includes all customer classes except the top 150 Industrials and Cogens

**Years before full deployment:** include targeted deployments primarily to the Residential Customer class (for simplifying purposes use the residential class only)